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Revised Monthly Retail Sales and Inventories

January 1976 through December 1985

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Acknowledgments

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U.S. Department of Commerce

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Secretary
Clarence J. Brown,
Deputy Secretary
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Acting Under Secretary
for Economic Affairs

BUREAU OF THE CENSUS
John G. Keane,
Director

March 1986

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Revised Monthly Retail Sales and Inventories

SUMMARY OF CHANGES

This publication presents the results of a process which revised the monthly sales and inventories estimates for all retail stores in the United States for the period January 1983 through December 1985. These monthly sales and inventory estimates have been revised to reflect the 1983 and 1984 estimates from the 1984 Retail Trade Survey.

New factors were also developed and used to adjust sales and inventories for seasonal, trading-day, and holiday variations for the period January 1983 through December 1985. The factors were derived by using unadjusted estimates as input to the X-11 program for the period January 1967 through January or February 1986. The development of these factors marks the introduction of concurrent seasonal adjustment. Concurrent seasonal adjustment uses all available estimates (including the latest preliminary and advance estimates) as input to the X-11 program. In the future, when unadjusted advance, preliminary, and final estimates become available, all estimates will be used as input to the X-11 program and new factors will be applied to the advance, preliminary, and final (one month before the preliminary) estimates and to the previous year estimates that correspond to the advance and preliminary months. By using concurrent seasonal adjustment, there will be an improvement to the month-to-month and year-to-year seasonally adjusted trends. Before the introduction of concurrent seasonal adjustment, factors were computed twice a year and projected factors were used to seasonally adjust the advance, preliminary, and final estimates.

The revision procedures for sales and inventory estimates were applied to specific detailed sales and inventory series. All other sales and inventory series were obtained by summing appropriate detail level estimates, thereby assuring additivity.

Because corrections were made to end-of-year inventory estimates for department stores and drug and proprietary stores for the years 1978 through 1982, unadjusted and adjusted inventory estimates were revised for the period January 1978 through December 1985.[1] All summary groups that include inventory estimates for department stores and drug and proprietary stores were also revised to reflect these corrections.

Sales estimates for the geographic areas have been revised for the period January 1983 through December 1985 to reflect the revision to the United States total sales. Seasonally adjusted estimates of sales for Group II companies were also revised for the period January 1983 through December 1985. Since all companies classified under mail-order (department store merchandise) houses are classified as Group II companies, unadjusted estimates were revised for the period January 1983 through December 1985. The Group II estimates for mail-order houses were set equal to the revised sales of mail-order houses computed for the United States. Therefore, the Group II sales of mail-order houses were also revised to reflect the 1983 and 1984 estimates for the United States from the 1984 Retail Trade Survey. All summary groups that included sales estimates for mail-order houses were also revised.

CURRENT REVISION

The Revision Procedures. The basic input series used in the revision process were comprised of the final monthly composite estimates for the period December 1982 through December 1985. The input series were revised in a manner designed to constrain and link the series to specific benchmark levels and a designated linkpoint. The benchmark levels were 1984 estimates from the 1984 Retail Trade Survey. The link point is the last month for which estimates have not been revised in this benchmarking operation.

The 1983 and 1984 annual sales from the 1984 Retail Trade Survey were based upon data linked to the modified 1982 Census estimates. The 1982 Census estimates were modified to be comparable with the 1977 Census estimates, i.e., leased department sales (sales from a separate business that leases space on the premises of another business) were estimated to be in the kind of business of the lessor, instead of under the kind of business of the lessee. In the monthly survey, companies report their sales as well as the sales of other businesses that operate on their premises.

The modified 1982 Census estimates were computed in the following manner: The originally published 1977 Census estimates were first converted to levels comparable with the 1982 Census, i.e., for each leased department tabulated in the 1977 Census of Retail Trade; (1) its sales were subtracted from the published sales estimate of the kind of business of the lessor and (2) if the lessee was classified in retail, its sales were added to the published sales estimate of the kind of business of the lessee. A ratio of the originally published 1977 Census sales to the converted 1977 Census sales was computed for each detailed kind of business, excluding department stores. The modified 1982 Census estimates were derived by multiplying these 1977 ratios by the 1982 Census estimates, which included sales of employers and nonemployers. Because separate leased

[1] Although monthly inventory estimates for drug and proprietary stores are not published, they have been computed since December 1980. Corrections prior to December 1980 were derived for the summary group, miscellaneous other nondurable goods stores.

department sales were requested for establishments classified as Department Stores in the 1982 Census, the result of aggregating the Department Store and leased department sales was used as the benchmark.

The revised annual estimates for 1978 through 1981 and 1983 were revised in a manner that linked the results obtained from the 1977 Census of Retail Trade to the modified results derived from the originally published 1982 Census of Retail Trade. Also the sum of the squared differences of the year-to-year trends between the revised estimates and previously published annual estimates, derived from the Retail Trade Surveys, were minimized.

In general terms, the revision of the input monthly sales series was such that, subject to benchmark and link constraints, the sum of squared differences of the month-to-month trends between the revised and input series was minimized that is, the function F defined by:

$$F = \sum_{i=0}^{N-1} \left(\frac{Y_{i+1}}{Y_i} - \frac{X_{i+1}}{X_i} \right)^2$$

where, i = 0 = December 1982
i = N = December 1985
Y_i = revised value for month i
X_i = revised value for month i

was minimized subject to the following constraints:

Y_i = 1983 benchmark
i 1983

Y_i = 1984 benchmark
i 1984

and Y_o = December 1982 or link point.

Effects of Revision on 1985 Estimates. A direct mathematical result of the revision methodology is that all composite estimates following the end of the last benchmark period should be revised by multiplying these estimates by the ratio of the revised to unrevised data values for the last month of the last constraint. Therefore, for each detailed kind of business, a ratio of December 1984 revised to December 1984 unrevised was computed. The input data, or composite estimates, subsequent to December 1984 were multiplied by these constant ratios (called carry-forward factors) to derive revised sales estimates for the months after December 1984. The carry-forward factors remain constant until the next benchmarking operation.

Effects of Revision on Geographic Estimates. In order to adjust geographic estimates, factors were derived each month at major United States kind-of-business levels by dividing the revised U.S. estimates by the unrevised U.S. estimates at the given kind-of-business level. These factors were then multiplied by the unrevised estimates for the given kind-of-business level for each geographic level to derive the revised geographic estimates.

Retail Inventory

The detailed inventory series used as input in the revision process were the previously published monthly estimates for the period December 1982 through December 1985.[2]

The revisions were designed to minimize the differences in the month-to-month trends between the revised and input inventories series, while constraining the data to agree with:

1. The 1983 and 1984 end-of-year inventory estimates from the 1984 Retail Trade Survey.

2. The December 1985 inventory estimates which were based upon data linked to the 1984 end-of-year inventory estimates.

Also, the link point was equal to the December 1982 estimate.

For department stores and miscellaneous other nondurable goods (which includes inventory for drug and proprietary stores[3]) the link points were equal to December 1977 estimates, and the benchmark levels were equal to the revised end-of-year estimates for 1978-1982, end-of-year inventory estimates for 1983 and 1984 from the 1984 Retail Trade Survey, and the 1985 estimates which were based upon data linked to the 1984 end-of-year estimates.

A description of the current sales and inventory samples, estimation procedures, and adjustment for seasonal, holiday, and trading-day variations are contained in the Current Business Reports, "Monthly Retail Trade Sales and Inventories."

RELIABILITY OF DATA

There are two types of errors possible in an estimate based on a sample survey, sampling and nonsampling. Sampling errors occur because observations are made only on a sample, not on the entire population. Nonsampling errors can be attributed to many sources in the reporting, collection and processing of data. The accuracy of a survey result is determined by the joint effects of sampling and nonsampling errors.

Measures of Sampling Variability

The particular sample used in these surveys is one of a large number of all possible samples of the same size that could have been selected using the same design. Estimates derived from the different samples would differ from each other. The average of these estimates would be close to the estimate derived from a complete enumeration of the population. This assumes that a complete enumeration has the same nonsampling error as the

[2]The inventories estimates for the years 1977 and 1982 were computed by multiplying the inventories/sales ratio obtained from the annual by the census sales for these years. The procedure was implemented because inventories estimates were not collected in the census.

[3]For drug and proprietary stores the benchmark levels were equal to revised end-of-year estimates for 1980-1982, end-of-year inventory estimates for 1983 and 1984 from the 1984 Retail Trade Survey, and the 1985 estimates which were based upon data linked to the 1984 end-of-year estimates.

sample survey. For sales, the average of the estimates differs from a complete census because of the composite estimation technique. Disregarding this difference, the standard error of the estimate is a measure of the variability among the estimates from all possible samples of the same size and design and, thus, is a measure of the precision with which an estimate from a particular of variation (expressed as a percent) is the standard error of the estimate times 100 divided by the value being estimated. Note that the coefficients of variation are estimates derived from the sample and are also subject to sampling variability. Tables A-1 and A-2 in appendix A give the estimates of coefficients of variation in percent for recent monthly dollar-volume sales and inventory estimates prepared by the Bureau of the Census and shown in this report.

The coefficients of variation presented in the tables permit certain confidence statements about the sample estimates. As noted before, the particular sample used in this survey is one of a large number of samples of the same size that could have been selected using the same design. In about 2 out of 3 (67 percent) of these samples, the estimate would differ from a complete enumeration by less than the corresponding percent for that estimate shown in the sampling variability tables. In about 19 out of 20 (95 percent) of these samples, the estimates would differ from the results of a complete enumeration by less than twice the percentage shown.

To illustrate the computations involved in the above confidence statements as related to dollar volume sales estimates, assume that an estimate of sales published in table 1 is $10,750 million for a particular month and that the median coefficient of variation for this estimate, as given in table A-1 of appendix A, is 1.8 percent, or 0.018. Multiplying $10,750 million by 0.018 yields $194 million. Therefore, a 67-percent confidence interval is $10,556 million to $10,944 million (10,750 million plus or minus $194 million). If corresponding confidence intervals were constructed for all possible samples of the same size and design, approximately 2 out of 3 (67 percent) of these intervals would contain the figure obtained from a complete enumeration. Similarly, a 95-percent confidence interval is $10,362 million to $11,138 million ($10,750 million plus or minus $388 million). As calculated for this report, the coefficient of variation measures certain nonsampling errors but does not measure any systematic biases in the data.

Nonsampling errors can be attributed to many sources: (1) inability to obtain information about all cases in the sample, (2) response errors, (3) definitional difficulties, (4) differences in the interpretation of questions, (5) mistakes in recording or coding the data obtained, and (6) other errors of collection, response, coverage, and estimation of missing data. These nonsampling errors also occur in complete censuses. Although no direct measures of the biases have been obtained, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize their influence.

A major source of bias in the published estimates is due to imputing data for nonrespondents, for late reporters, and for data which fail edit. For all kinds of business combined, imputed sales amount to about 11 percent of the national sales estimates.

DEFINITION OF TERMS

Sales. Sales include the following: merchandise sold for cash or credit at retail and wholesale by establishments primarily engaged in retail trade; amounts received from customers for layaway purchases; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and receipts from gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer or wholesaler and passed along to the retailer. Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trading allowances are not deducted from total sales. Total sales do not include commissions from vending machine operators or nonoperating income from such sources as investments and rental or sales of real estate.

Sales exclude sales and excise taxes collected directly from customers and paid directly to a local, State, or Federal tax agency. Also excluded are receipts from customers for carrying or other credit charges.

The sales figures represent total sales and receipts of all establishments primarily engaged in retail trade. They do not include sales at retail by manufacturers, wholesalers, service establishments, and others whose primary activity is other than retail trade.

Inventories. Inventories represent stocks of merchandise, valued at cost, on hand for sale by retail establishments at the end of the month. Methods of valuation may vary according to the accounting practices of the firms. However, for firms which value their inventory on a last-in first-out (LIFO) basis as well as another method, the LIFO value was used in the tabulations. Inventories are shown for retail stores and warehouses combined. Only those warehouses which maintain supplies of merchandise primarily intended for distribution to retail stores within the organization are included. Inventories exclude the value of fixtures, furnishings, equipment, and supplies used in store and warehouse operations and not held for resale.

Inventories/Sales Ratios. The inventories/sales ratios indicate the relationship of end-of-month inventories to sales for the end of each month. The ratios shown are derived by dividing the unadjusted and seasonally adjusted inventory estimates by the corresponding unadjusted and seasonally adjusted sales estimates. No adjustment is made in these ratios for the markup in sales which may vary from one kind of business to another.

Table 1. Estimates of Monthly Retail Sales, by Selected Kind of Business, Unadjusted and Adjusted: January 1976-December 1985

SIC CODE	KIND OF BUSINESS	1985												
		JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
		DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATION, HOLIDAY, OR TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	96,466	95,336	109,934	112,945	120,188	114,777	115,225	120,772	113,842	115,730	118,060	138,646	1,373,941
	TOTAL (EXCL. AUTO. GROUP)	76,567	72,828	83,336	85,109	90,353	87,005	87,194	92,265	85,298	90,743	94,957	115,553	1,061,148
	DURABLE GOODS, TOTAL	33,453	33,354	41,444	43,816	47,158	44,392	44,919	46,653	43,165	42,787	41,120	46,346	514,207
52	BLDG. MAT., HARDWARE, GARDEN SUPPLY & MOBILE HOME DEALERS	4,523	4,273	5,312	6,463	7,112	6,835	6,973	6,899	6,541	6,950	6,236	5,993	74,062
521,3,5	BLDG. MAT., SUPPLY, HARDWARE	4,022	3,795	4,697	5,552	6,100	5,919	6,062	6,082	5,741	6,236	5,491	5,302	64,939
521,3	BLDG. MAT., & SUPPLY STORES	3,269	3,075	3,886	4,595	5,051	4,927	5,100	5,113	4,857	5,212	4,538	4,218	53,841
525	HARDWARE STORES	753	660	811	957	1,049	986	962	969	884	1,024	953	1,084	11,092
55 EX 554	AUTOMOTIVE DEALERS	21,899	22,308	26,598	27,836	29,835	27,772	28,091	28,307	28,544	25,007	23,103	23,893	312,793
551,2,5 6,7,9	MOTOR VEHICLE AND MISC. AUTOMOTIVE DEALERS	20,204	20,967	24,688	25,732	27,670	25,629	25,883	26,333	26,319	22,811	20,938	21,054	288,428
551,2	MOTOR VEHICLE DEALERS	19,356	19,802	23,054	23,694	25,555	23,661	24,256	24,842	25,133	21,691	19,935	20,080	271,041
551	MOTOR VEH. (FRANCHISED)	18,642	19,013	22,163	22,623	24,526	22,690	23,216	23,829	24,190	20,792	19,192	19,442	260,228
553	AUTO & HOME SUPPLY STORES	1,693	1,541	1,910	2,104	2,163	2,143	2,208	2,174	2,025	2,194	2,165	2,039	24,365
57	FURNITURE, HOME FURN. &EQUIP. STRS.	4,930	4,705	5,243	5,095	5,465	5,391	5,457	5,816	5,509	5,983	6,406	8,102	68,112
571	FURNITURE & HOME FURN. STORES	2,681	2,600	2,934	2,873	3,115	3,014	3,036	3,277	3,033	3,245	3,422	3,693	36,923
5712	FURNITURE STORES	1,697	1,639	1,845	1,774	1,936	1,877	1,857	2,034	1,872	1,983	2,130	2,271	22,915
5722,32	HOUSEHOLD APPLIANCE,RADIO& TV	1,971	1,764	1,954	1,871	1,981	2,004	2,057	2,138	2,058	2,298	2,553	3,675	26,234
5722	HOUSEHOLD APPLIANCE STORES	614	565	621	608	692	706	755	736	696	778	785	1,016	8,572
5944	JEWELRY STORES	673	700	698	688	898	775	711	793	759	819	1,065	2,677	11,206
	NONDURABLE GOODS, TOTAL	63,013	59,982	68,490	69,129	73,030	70,185	70,306	74,719	68,677	72,963	76,940	92,300	859,734
53	GENERAL MDSE. GROUP STORES	9,084	9,264	11,811	12,931	13,236	12,343	11,488	13,513	12,027	13,217	16,422	24,720	159,456
531,9	DEPT. STORES, MISC. GEN. MDSE.	6,541	6,697	11,115	11,595	12,484	11,648	10,814	12,761	11,357	12,522	15,647	23,376	150,557
531	DEPARTMENT STORES	7,679	7,769	9,984	10,408	11,171	10,447	9,717	11,436	10,154	11,216	13,910	20,903	134,744
539	MISC. GEN. MDSE. STORES	912	978	1,131	1,187	1,313	1,201	1,097	1,325	1,203	1,306	1,737	2,473	15,813
533	VARIETY STORES	543	567	696	736	752	695	674	752	670	695	775	1,344	8,899
54	FOOD STORES	22,344	20,852	23,149	22,731	24,368	23,601	24,148	24,837	22,753	23,709	24,287	25,409	282,198
541	GROCERY STORES	21,140	19,640	21,785	21,342	22,952	22,287	22,832	23,473	21,513	22,408	22,964	23,765	266,103
546	RETAIL BAKERIES	302	311	341	324	340	336	319	333	321	359	352	376	3,994
554	GASOLINE SERVICE STATIONS	7,836	7,063	7,947	8,348	8,794	8,774	9,070	9,005	8,390	8,647	8,285	8,618	100,767
56	APPAREL & ACCESSORY STORES	4,331	4,146	5,380	5,603	5,707	5,297	5,073	6,172	5,491	5,881	6,809	9,783	69,673
561	MENS&BOYS CLOTHING,FURNISHINGS	556	482	579	660	696	664	567	665	600	691	834	1,342	8,736
562,3,8	WOMEN'S CLOTHING,SPEC.,FURRIER	1,807	1,776	2,284	2,323	2,388	2,162	2,180	2,509	2,360	2,594	2,833	3,963	29,121
562	WOMENS READY-TO-WEAR	1,570	1,545	2,049	2,101	2,130	1,948	1,969	2,252	2,128	2,252	2,487	3,444	25,875
565	FAMILY CLOTHING STORES	1,046	1,022	1,359	1,390	1,443	1,368	1,314	1,748	1,391	1,500	1,864	2,885	18,332
566	SHOE STORES	732	673	924	966	956	876	774	998	892	898	948	1,190	10,857
58	EATING AND DRINKING PLACES	9,550	9,327	10,813	10,843	11,560	11,514	11,673	11,979	10,987	11,307	10,734	10,728	131,035
5812	EATING PLACES	8,762	8,585	9,984	10,012	10,704	10,668	10,833	11,164	10,185	10,471	9,940	9,894	121,202
5812 PT.	RESTAURANTS,LUNCHROOMS,CAFE.	5,599	5,334	6,176	6,181	6,568	6,475	6,569	6,777	6,340	6,522	6,127	6,012	74,480
5812 PT.	REFRESHMENT PLACES	3,293	3,158	3,717	3,751	4,003	4,062	4,154	4,264	3,723	3,819	3,682	3,749	45,345
5813	DRINKING PLS. (ALCOHOLIC BEV).	788	742	829	831	856	846	840	815	802	836	814	834	9,833
591	DRUG & PROPRIETARY STORES	3,599	3,483	3,683	3,703	3,803	3,675	3,726	3,866	3,593	3,863	3,832	5,186	46,014
592	LIQUOR STORES	1,349	1,290	1,363	1,375	1,447	1,450	1,514	1,532	1,491	1,430	1,544	2,077	17,802
596	NONSTORE RETAILERS	2,062	1,957	2,154	2,169	2,151	1,919	2,007	2,120	2,194	2,896	2,800	2,387	26,950
5961 PT.	MAIL-ORDER HOUSES (DEPT. STORE MERCHANDISE)	351	291	364	397	384	317	341	357	336	457	494	461	4,550
53, 56 57, 594	GAF, TOTAL[3]	21,353	21,000	25,583	26,249	27,953	26,476	25,253	29,166	26,367	28,627	33,946	50,348	342,521
		DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	110,511	111,960	111,857	114,519	114,232	113,599	114,430	116,276	119,116	114,785	115,493	116,861	
	TOTAL (EXCL. AUTO. GROUP)	85,848	86,813	86,888	88,272	88,048	87,320	88,280	88,954	89,328	89,720	90,144	90,697	
	DURABLE GOODS, TOTAL	40,644	41,310	41,283	42,990	42,787	42,444	42,768	44,209	46,748	42,355	42,691	43,882	
52	BLDG. MAT., HARDWARE, GARDEN SUPPLY & MOBILE HOME DEALERS	5,860	5,797	5,954	6,352	6,003	5,963	6,147	6,209	6,226	6,409	6,456	6,641	
521,3	BLDG. MAT., & SUPPLY STORES	4,207	4,195	4,342	4,637	4,400	4,341	4,412	4,529	4,493	4,679	4,683	4,882	
525	HARDWARE STORES	893	881	902	934	900	894	906	937	936	1,012	941	940	
55 EX 554	AUTOMOTIVE DEALERS	24,663	25,147	24,969	26,247	26,184	26,079	26,150	27,322	29,790	25,065	25,289	26,164	
551,2,5 6,7,9	MOTOR VEHICLE AND MISC. AUTOMOTIVE DEALERS	22,701	23,194	22,944	24,184	24,145	24,065	24,145	25,296	27,740	23,018	23,187	24,117	
553	AUTO & HOME SUPPLY STORES	1,962	1,953	2,025	2,043	2,039	2,014	2,005	2,026	2,050	2,047	2,102	2,047	
57	FURNITURE,HOME FURN.&EQUIP STRS.	5,314	5,301	5,484	5,468	5,670	5,571	5,590	5,677	5,796	5,884	5,909	6,012	
571	FURNITURE & HOME FURN. STORES	2,867	3,037	3,006	2,983	3,081	3,057	3,085	3,118	3,137	3,123	3,160	3,211	
5722,32	HOUSEHOLD APPLIANCE,RADIO& TV	2,072	2,078	2,082	2,100	2,187	2,116	2,103	2,149	2,239	2,307	2,301	2,348	
	NONDURABLE GOODS, TOTAL	69,867	70,630	70,574	71,539	71,445	71,133	71,662	72,067	72,370	72,430	72,802	72,979	
53	GENERAL MDSE. GROUP STORES	12,878	13,218	13,226	13,344	13,203	13,071	13,164	13,441	13,410	13,322	13,455	13,416	
531	DEPARTMENT STORES	10,837	11,130	11,118	11,240	11,126	11,008	11,131	11,345	11,270	11,295	11,430	11,416	
533	VARIETY STORES	733	766	765	761	752	746	733	737	775	726	721	723	
539	MISC. GEN. MDSE. STORES	1,318	1,322	1,343	1,343	1,323	1,317	1,300	1,359	1,365	1,301	1,304	1,277	
54	FOOD STORES	23,173	23,181	23,122	23,399	23,371	23,377	23,505	23,521	23,828	23,787	24,043	24,230	
541	GROCERY STORES	21,794	21,846	21,763	22,048	22,006	22,066	22,189	22,186	22,505	22,453	22,692	22,873	
554	GASOLINE SERVICE STATIONS	8,214	8,165	8,235	8,380	8,464	8,428	8,477	8,432	8,388	8,420	8,420	8,499	
56	APPAREL & ACCESSORY STORES	5,472	5,630	5,742	5,708	5,765	5,718	5,747	5,879	5,890	5,897	5,964	5,934	
561	MENS&BOYS CLOTHING,FURNISHINGS	694	690	701	702	700	680	678	687	684	697	704	704	
562,3,8	WOMEN'S CLOTHING,SPEC.,FURRIER	2,259	2,349	2,377	2,354	2,383	2,392	2,441	2,487	2,497	2,470	2,493	2,505	
566	SHOE STORES	867	887	923	935	944	912	902	916	898	885	891	893	
58	EATING & DRINKING PLACES	10,576	10,696	10,813	10,908	10,989	10,927	10,930	10,950	11,009	11,107	11,110	11,003	
591	DRUG & PROPRIETARY STORES	3,714	3,765	3,762	3,771	3,784	3,808	3,857	3,913	3,878	3,934	3,910	3,911	
592	LIQUOR STORES	1,494	1,463	1,477	1,488	1,474	1,457	1,466	1,462	1,591	1,465	1,482	1,495	

SEE FOOTNOTES AT END OF TABLE.

Table 1. Estimates of Monthly Retail Sales, by Selected Kind of Business, Unadjusted and Adjusted: January 1976-December 1985—Continued

SIC CODE	KIND OF BUSINESS	1984												
		JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
		DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	92,628	93,461	104,176	104,423	111,608	112,048	106,603	110,833	103,644	109,146	113,031	131,461	1,293,062
	TOTAL (EXCL. AUTO. GROUP)	72,888	71,802	80,188	80,332	85,580	85,888	82,338	86,765	82,433	85,273	90,558	110,445	1,014,529
	DURABLE GOODS, TOTAL	32,094	33,977	37,848	38,496	42,124	42,569	39,739	40,296	36,775	40,065	39,390	42,425	465,798
52	BLDG. MAT., HARDWARE, GARDEN SUPPLY & MOBILE HOME DEALERS	4,132	4,342	5,095	5,796	6,809	6,780	6,455	6,499	6,103	6,243	5,829	5,403	69,488
521,3,5	BLDG. MAT., SUPPLY, HARDWARE	3,681	3,823	4,434	4,885	5,679	5,731	5,598	5,642	5,362	5,494	5,136	4,732	60,207
521,3	BLDG. MAT., & SUPPLY STORES	3,017	3,197	3,691	4,051	4,710	4,755	4,702	4,736	4,516	4,629	4,258	3,727	49,989
525	HARDWARE STORES	664	636	743	834	969	976	896	906	846	865	878	1,005	10,218
55 EX 554	AUTOMOTIVE DEALERS	19,740	21,659	23,988	24,071	26,028	26,160	24,245	24,070	21,211	23,873	22,473	21,016	278,534
551,2,5 6,7,9	MOTOR VEHICLE AND MISC. AUTOMOTIVE DEALERS	17,998	19,993	22,105	22,088	23,920	23,978	22,098	21,933	19,244	21,764	20,514	19,076	254,711
551,2	MOTOR VEHICLE DEALERS	17,402	19,176	20,915	20,692	22,435	22,507	20,782	20,667	18,326	20,811	19,689	18,140	241,542
551	MOTOR VEH. (FRANCHISED)	16,641	18,318	20,017	19,747	21,492	21,557	19,782	19,656	17,487	19,889	18,864	17,468	230,918
553	AUTO & HOME SUPPLY STORES	1,742	1,666	1,883	1,983	2,108	2,182	2,147	2,197	1,967	2,109	1,959	1,940	23,823
57	FURNITURE,HOME FURN.&EQUIP STRS.	4,503	4,343	4,822	4,397	4,841	5,111	4,867	5,227	5,138	5,369	5,801	7,222	61,843
571	FURNITURE & HOME FURN. STORES	2,576	2,464	2,783	2,740	2,928	2,989	2,808	3,045	2,910	3,066	3,247	3,419	34,969
5712	FURNITURE STORES	1,632	1,595	1,805	1,738	1,841	1,882	1,790	1,933	1,822	1,927	2,032	2,146	22,143
5722,32	HOUSEHOLD APPLIANCE,RADIO& TV.	1,611	1,551	1,701	1,532	1,591	1,792	1,743	1,848	1,883	1,965	2,187	3,213	22,617
5722	HOUSEHOLD APPLIANCE STORES	549	521	558	541	582	705	687	681	653	651	719	895	7,742
5944	JEWELRY STORES	578	630	636	666	809	748	695	702	694	708	994	2,439	10,309
	NONDURABLE GOODS, TOTAL	60,534	59,484	66,328	65,927	69,484	69,479	66,864	70,537	66,869	69,081	73,641	89,036	827,264
53	GENERAL MDSE. GROUP STORES	8,622	8,902	10,882	11,454	12,692	12,347	10,938	12,465	11,841	12,570	16,017	24,243	152,913
531,9	DEPT. STORES, MISC. GEN. MDSE.	8,074	8,322	10,210	10,729	11,890	11,619	10,266	11,723	11,168	11,858	15,159	22,806	143,818
531	DEPARTMENT STORES	7,265	7,457	9,205	9,667	10,683	10,460	9,251	10,553	10,057	10,647	13,504	20,305	129,054
539	MISC. GEN. MDSE. STORES	809	865	1,005	1,062	1,207	1,159	1,015	1,170	1,111	1,211	1,655	2,501	14,764
533	VARIETY STORES	548	580	672	725	742	734	672	742	673	712	858	1,437	9,095
54	FOOD STORES	20,755	20,505	22,609	21,590	22,997	23,385	22,999	23,532	22,276	22,504	22,814	24,466	270,430
541	GROCERY STORES	19,550	19,246	21,258	20,164	21,579	22,014	21,667	22,193	21,006	21,201	21,482	22,882	254,242
546	RETAIL BAKERIES	302	326	344	339	360	352	343	354	339	348	350	377	4,134
554	GASOLINE SERVICE STATIONS	7,984	7,592	8,182	8,203	8,674	8,714	8,640	8,618	8,179	8,408	8,180	8,090	99,464
56	APPAREL & ACCESSORY STORES	4,151	3,999	4,856	5,324	5,324	5,280	4,713	5,446	5,236	5,352	6,215	9,207	65,103
561	MENS&BOYS CLOTHING,FURNISHINGS	546	488	566	661	693	686	561	618	619	678	857	1,354	8,327
562,3,8	WOMEN'S CLOTHING,SPEC.,FURRIER	1,721	1,707	2,078	2,214	2,245	2,207	1,996	2,180	2,196	2,279	2,594	3,677	27,094
562	WOMENS READY-TO-WEAR	1,522	1,574	1,892	2,025	2,043	2,023	1,819	1,966	1,994	2,038	2,333	3,280	24,459
565	FAMILY CLOTHING STORES	972	944	1,167	1,272	1,308	1,338	1,218	1,466	1,293	1,320	1,609	2,690	16,597
566	SHOE STORES	770	669	819	927	863	844	734	910	897	856	906	1,190	10,395
58	EATING AND DRINKING PLACES	9,132	9,161	10,130	10,179	10,608	10,895	11,093	11,340	10,582	10,480	10,133	10,608	124,561
5812	EATING PLACES	8,347	8,380	9,279	9,369	9,794	10,085	10,249	10,672	9,763	9,631	9,293	9,741	114,603
5812 PT.	RESTAURANTS,LUNCHROOMS,CAFE.	5,118	5,121	5,618	5,616	5,798	5,936	6,096	6,338	5,899	5,915	5,629	5,917	69,001
5812 PT.	REFRESHMENT PLACES	3,158	3,185	3,582	3,667	3,860	4,033	4,051	4,215	3,736	3,604	3,548	3,702	44,361
5813	DRINKING PLS. (ALCOHOLIC BEV)	785	781	851	810	814	810	844	868	819	849	840	867	9,938
591	DRUG & PROPRIETARY STORES	3,340	3,312	3,461	3,482	3,565	3,512	3,416	3,547	3,376	3,542	3,657	4,964	43,174
592	LIQUOR STORES	1,396	1,303	1,410	1,370	1,473	1,563	1,567	1,566	1,437	1,459	1,509	2,114	18,157
596	NONSTORE RETAILERS[4]	1,918	1,912	2,169	2,154	2,175	2,007	1,857	2,110	2,097	2,677	2,765	2,518	26,339
5961 PT.	MAIL-ORDER HOUSES (DEPT. STORE MERCHANDISE)	331	310	374	391	406	343	330	414	377	530	582	533	4,921
53, 56 57, 594	GAF, TOTAL[5]	19,972	19,888	23,385	24,278	26,034	26,072	23,594	26,582	25,442	26,592	32,148	48,251	322,258
		DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	105,669	105,850	104,322	106,794	107,354	108,911	107,333	106,818	108,143	108,815	109,899	110,078	
	TOTAL (EXCL. AUTO. GROUP)	82,831	82,768	82,388	83,751	84,105	84,960	84,104	84,438	85,524	85,014	85,792	85,962	
	DURABLE GOODS, TOTAL	37,749	38,065	36,821	38,319	38,622	39,642	38,774	37,980	38,510	39,643	40,242	40,330	
52	BLDG. MAT., HARDWARE, GARDEN SUPPLY & MOBILE HOME DEALERS	5,497	5,702	5,575	5,710	5,762	5,833	5,835	5,801	5,881	5,745	5,940	5,944	
521,3	BLDG. MAT., & SUPPLY STORES	3,975	4,163	4,029	4,100	4,142	4,156	4,157	4,129	4,244	4,144	4,297	4,314	
525	HARDWARE STORES	813	816	808	830	835	866	863	883	883	857	873	866	
55 EX 554	AUTOMOTIVE DEALERS	22,838	23,092	21,934	23,043	23,249	23,951	23,229	22,380	22,619	23,802	24,107	24,116	
551,2,5 6,7,9	MOTOR VEHICLE AND MISC. AUTOMOTIVE DEALERS	20,759	21,067	19,968	21,056	21,262	21,936	21,228	20,403	20,648	21,829	22,201	22,156	
553	AUTO & HOME SUPPLY STORES	2,079	2,015	1,966	1,987	1,987	2,013	2,001	1,977	1,971	1,973	1,906	1,960	
57	FURNITURE,HOME FURN.&EQUIP STRS.	4,968	4,899	4,931	5,051	4,994	5,157	5,069	5,131	5,329	5,310	5,371	5,401	
571	FURNITURE & HOME FURN. STORES	2,878	2,775	2,800	2,912	2,893	2,956	2,895	2,903	2,991	2,974	2,990	2,991	
5722,32	HOUSEHOLD APPLIANCE,RADIO& TV.	1,786	1,769	1,783	1,775	1,740	1,838	1,816	1,888	1,993	1,985	2,019	2,048	
	NONDURABLE GOODS, TOTAL	67,920	67,785	67,501	68,475	68,732	69,269	68,559	68,838	69,633	69,173	69,657	69,748	
53	GENERAL MDSE. GROUP STORES	12,471	12,403	11,948	12,453	12,651	12,855	12,592	12,667	12,992	12,836	13,051	13,062	
531	DEPARTMENT STORES	10,499	10,444	10,060	10,496	10,683	10,839	10,633	10,703	10,991	10,842	11,024	11,017	
533	VARIETY STORES	763	756	734	741	748	779	742	735	765	751	797	760	
539	MISC. GEN. MDSE. STORES	1,209	1,203	1,154	1,218	1,220	1,237	1,207	1,229	1,226	1,243	1,230	1,285	
54	FOOD STORES	21,978	22,061	22,210	22,363	22,436	22,544	22,613	22,670	22,823	22,858	22,866	22,761	
541	GROCERY STORES	20,644	20,717	20,862	20,982	21,073	21,229	21,284	21,339	21,479	21,502	21,504	21,443	
554	GASOLINE SERVICE STATIONS	8,387	8,454	8,488	8,448	8,389	8,293	8,090	8,069	8,187	8,203	8,213	8,106	
56	APPAREL & ACCESSORY STORES	5,308	5,283	5,278	5,382	5,421	5,590	5,377	5,318	5,456	5,418	5,494	5,560	
561	MENS&BOYS CLOTHING,FURNISHINGS	684	676	679	700	706	699	672	673	684	686	708	702	
562,3,8	WOMEN'S CLOTHING,SPEC.,FURRIER	2,187	2,203	2,156	2,241	2,256	2,396	2,240	2,202	2,266	2,256	2,292	2,304	
566	SHOE STORES	875	858	850	841	849	869	858	857	872	858	866	878	
58	EATING & DRINKING PLACES	10,147	10,166	10,090	10,199	10,220	10,298	10,406	10,587	10,561	10,335	10,535	10,704	
591	DRUG & PROPRIETARY STORES	3,501	3,472	3,489	3,568	3,565	3,584	3,566	3,590	3,658	3,648	3,698	3,741	
592	LIQUOR STORES	1,566	1,494	1,511	1,562	1,505	1,541	1,535	1,525	1,492	1,507	1,487	1,486	

SEE FOOTNOTES AT END OF TABLE.

Table 1. Estimates of Monthly Retail Sales, by Selected Kind of Business, Unadjusted and Adjusted: January 1978-December 1985—Continued

SIC CODE	KIND OF BUSINESS	1983												
		JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
		DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	81,017	78,698	93,830	95,916	98,047	100,877	99,281	100,364	97,917	100,702	103,893	125,756	1,174,298
	TOTAL (EXCL. AUTO. GROUP)	66,482	63,371	73,540	74,349	77,453	78,552	78,712	80,218	78,338	80,531	83,907	105,895	941,548
	DURABLE GOODS, TOTAL	25,601	25,357	32,336	31,774	34,210	36,615	34,330	34,545	33,636	34,496	34,929	39,242	396,493
52	BLDG. MAT., HARDWARE, GARDEN SUPPLY & MOBILE HOME DEALERS	3,415	3,301	4,285	4,798	5,739	5,990	5,565	5,654	5,428	5,547	5,097	4,850	59,669
521,3,5	BLDG. MAT., SUPPLY, HARDWARE	3,061	2,939	3,794	4,062	4,687	5,032	4,834	4,900	4,730	4,827	4,475	4,202	51,483
521,3	BLDG. MAT. & SUPPLY STORES	2,673	2,594	3,078	3,318	3,839	4,191	4,028	4,138	3,993	4,063	3,689	3,237	42,449
525	HARDWARE STORES	389	345	656	744	848	841	806	762	735	764	786	965	9,040
55 EX 554	AUTOMOTIVE DEALERS	14,595	15,327	20,290	19,367	20,394	22,325	20,569	20,146	19,579	20,171	19,946	19,861	232,750
551,2,5 6,7,9	MOTOR VEHICLE AND MISC. AUTOMOTIVE DEALERS	13,072	13,886	18,326	17,335	18,684	20,281	18,494	18,058	17,600	18,135	17,899	17,754	209,923
551,2	MOTOR VEHICLE DEALERS	12,550	13,252	17,574	16,496	17,510	19,169	17,514	17,254	16,911	17,449	17,268	17,118	200,067
551	MOTOR VEH. (FRANCHISED)	11,965	12,594	16,696	15,694	16,680	18,114	16,583	16,222	16,041	16,624	16,525	16,479	189,777
553	AUTO & HOME SUPPLY STORES	1,463	1,461	1,764	1,832	1,911	2,044	2,073	2,088	1,979	2,036	2,087	2,107	22,827
57	FURNITURE,HOME FURN.&EQUIP STRS.	3,760	3,573	4,190	4,107	4,136	4,381	4,523	4,812	4,602	4,693	5,204	6,688	54,689
571	FURNITURE & HOME FURN. STORES	2,159	2,050	2,483	2,395	2,451	2,517	2,523	2,784	2,645	2,767	2,962	3,231	30,967
5712	FURNITURE STORES	1,468	1,326	1,591	1,553	1,600	1,620	1,605	1,777	1,649	1,721	1,852	1,998	19,700
5722,32	HOUSEHOLD APPLIANCE,RADIO& TV	1,313	1,249	1,400	1,416	1,416	1,553	1,687	1,687	1,596	1,607	1,893	2,656	19,673
5722	HOUSEHOLD APPLIANCE STORES	458	431	500	505	517	546	659	621	581	569	645	804	6,876
5944	JEWELRY STORES	526	550	584	628	732	652	592	599	624	636	854	2,158	9,135
	NONDURABLE GOODS, TOTAL	56,016	53,341	61,494	62,142	63,837	64,262	64,951	65,819	64,259	66,206	68,964	86,514	777,805
53	GENERAL MDSE. GROUP STORES	7,777	7,623	10,093	10,332	11,082	10,974	10,284	11,264	10,919	11,772	14,379	22,887	139,386
531,9	DEPT. STORES, MISC. GEN. MDSE.	7,268	7,107	9,430	9,664	10,493	10,306	9,608	10,550	10,264	11,077	13,591	21,474	130,762
531	DEPARTMENT STORES	6,509	6,308	8,469	8,643	9,301	9,230	8,576	9,463	9,179	9,880	12,009	18,993	116,562
539	MISC. GEN. MDSE. STORES	759	799	961	1,015	1,192	1,076	1,032	1,087	1,105	1,197	1,582	2,481	14,200
533	VARIETY STORES	509	516	663	668	679	668	676	714	655	695	788	1,413	8,624
54	FOOD STORES	19,715	18,715	20,803	21,018	21,121	21,567	22,488	21,561	21,437	21,399	21,191	23,923	254,878
541	GROCERY STORES	18,561	17,548	19,487	19,735	19,801	20,244	21,148	20,219	20,138	20,110	19,826	22,235	239,054
546	RETAIL BAKERIES	282	290	330	319	322	313	315	321	318	334	342	391	3,877
554	GASOLINE SERVICE STATIONS	7,564	6,920	7,622	7,875	8,410	8,659	9,011	9,004	8,507	8,500	8,294	8,536	98,862
56	APPAREL & ACCESSORY STORES	3,767	3,475	4,564	4,733	4,750	4,647	4,526	5,105	4,828	5,179	5,804	8,926	60,304
561	MENS&BOYS CLOTHING,FURNISHINGS	539	461	544	603	635	643	576	601	594	679	790	1,297	7,962
562,3,8	WOMEN'S CLOTHING,SPEC.,FURPIER	1,534	1,491	1,901	1,938	1,939	1,830	1,840	1,972	1,964	2,175	2,396	3,564	24,484
562	WOMENS READY-TO-WEAR	1,406	1,320	1,784	1,828	1,812	1,716	1,719	1,806	1,804	1,970	2,157	3,228	22,550
565	FAMILY CLOTHING STORES	878	824	1,082	1,144	1,170	1,171	1,181	1,421	1,209	1,270	1,503	2,582	15,435
566	SHOE STORES	641	593	818	820	796	774	718	857	852	858	889	1,178	9,794
58	EATING AND DRINKING PLACES	8,365	8,098	9,290	9,501	9,813	9,993	10,490	10,331	9,843	10,009	9,396	9,625	114,684
5812	EATING PLACES	7,603	7,385	8,497	8,695	8,999	9,173	9,602	9,516	9,019	9,151	8,570	8,771	104,981
5812 PT.	RESTAURANTS,LUNCHROOMS,CAFE.	4,595	4,475	5,083	5,188	5,319	5,363	5,654	5,558	5,319	5,452	5,095	5,253	62,334
5812 PT.	REFRESHMENT PLACES	2,941	2,834	3,331	3,419	3,567	3,706	3,854	3,862	3,604	3,594	3,378	3,445	41,535
5813	DRINKING PLS. (ALCOHOLIC BEV)	762	713	793	806	814	810	828	815	824	858	826	854	9,703
591	DRUG & PROPRIETARY STORES	3,022	2,988	3,280	3,193	3,255	3,278	3,241	3,320	3,250	3,283	3,364	4,576	40,050
592	LIQUOR STORES	1,355	1,307	1,434	1,482	1,510	1,564	1,636	1,609	1,561	1,547	1,623	2,366	19,014
596	NONSTORE RETAILERS[2]	1,791	1,760	2,072	1,919	1,976	1,863	1,710	1,939	2,042	2,420	2,753	2,418	24,657
5961 PT.	MAIL-ORDER HOUSES (DEPT. STORE MERCHANDISE)	274	252	376	324	345	322	305	372	372	453	524	480	4,399
53, 56 57, 594	GAF, TOTAL[3]	17,742	16,932	21,449	21,871	22,804	22,915	22,032	24,132	23,238	24,562	28,882	45,225	291,734
		DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	91,999	92,301	94,253	94,867	96,429	98,410	98,872	98,464	99,437	101,144	102,531	102,832	
	TOTAL (EXCL. AUTO. GROUP)	74,994	75,121	75,934	76,420	77,459	78,409	79,016	79,553	79,532	80,317	80,982	80,562	
	DURABLE GOODS, TOTAL	29,644	29,772	31,236	31,439	32,276	33,538	33,660	32,830	33,930	35,022	35,896	36,719	
52	BLDG. MAT., HARDWARE, GARDEN SUPPLY & MOBILE HOME DEALERS	4,527	4,501	4,660	4,754	4,973	5,048	5,079	5,061	5,063	5,163	5,224	5,281	
521,3	BLDG. MAT., & SUPPLY STORES	3,258	3,240	3,338	3,407	3,471	3,538	3,616	3,630	3,622	3,677	3,743	3,734	
525	HARDWARE STORES	774	776	715	713	752	753	763	749	754	766	781	807	
55 EX 554	AUTOMOTIVE DEALERS	17,005	17,180	18,319	18,447	18,970	20,001	19,856	18,911	19,905	20,827	21,549	22,270	
551,2,5 6,7,9	MOTOR VEHICLE AND MISC. AUTOMOTIVE DEALERS	15,253	15,361	16,497	16,668	17,109	18,108	17,938	16,972	17,959	18,871	19,540	20,198	
553	AUTO & HOME SUPPLY STORES	1,752	1,819	1,822	1,779	1,861	1,893	1,918	1,939	1,948	1,956	2,009	2,072	
57	FURNITURE,HOME FURN.&EQUIP STRS.	4,161	4,156	4,294	4,351	4,412	4,461	4,648	4,731	4,673	4,723	4,813	4,899	
571	FURNITURE & HOME FURN. STORES	2,394	2,378	2,493	2,461	2,481	2,504	2,595	2,669	2,653	2,745	2,727	2,754	
5722,32	HOUSEHOLD APPLIANCE,RADIO& TV	1,449	1,469	1,485	1,553	1,600	1,629	1,713	1,711	1,668	1,641	1,743	1,787	
	NONDURABLE GOODS, TOTAL	62,355	62,529	63,017	63,428	64,153	64,872	65,212	65,634	65,507	66,122	66,635	66,113	
53	GENERAL MDSE. GROUP STORES	11,094	10,913	11,098	11,121	11,351	11,536	11,595	11,686	11,704	11,887	12,060	11,950	
531	DEPARTMENT STORES	9,283	9,076	9,286	9,296	9,491	9,665	9,679	9,786	9,796	9,950	10,092	10,007	
533	VARIETY STORES	696	702	700	700	704	706	728	724	713	725	743	730	
539	MISC. GEN. MDSE. STORES	1,113	1,135	1,112	1,125	1,156	1,165	1,188	1,176	1,195	1,212	1,225	1,213	
54	FOOD STORES	20,522	20,771	20,909	20,933	21,074	21,291	21,360	21,509	21,430	21,579	21,703	21,485	
541	GROCERY STORES	19,254	19,498	19,624	19,676	19,781	19,984	20,027	20,159	20,078	20,231	20,357	20,104	
554	GASOLINE SERVICE STATIONS	7,996	7,927	7,866	8,036	8,189	8,286	8,414	8,494	8,398	8,374	8,326	8,435	
56	APPAREL & ACCESSORY STORES	4,701	4,707	4,759	4,878	4,960	5,062	5,007	5,030	4,975	5,170	5,262	5,219	
561	MENS&BOYS CLOTHING,FURNISHINGS	654	652	642	633	661	666	674	662	651	670	673	663	
562,3,8	WOMEN'S CLOTHING,SPEC.,FURPIER	1,913	1,895	1,950	1,966	2,001	2,027	2,009	2,020	1,992	2,124	2,184	2,137	
566	SHOE STORES	766	785	774	802	808	815	816	819	828	849	852	842	
58	EATING & DRINKING PLACES	9,243	9,308	9,422	9,379	9,463	9,517	9,631	9,637	9,717	9,803	9,932	9,615	
591	DRUG & PROPRIETARY STORES	3,181	3,248	3,273	3,282	3,298	3,325	3,383	3,398	3,428	3,416	3,450	3,370	
592	LIQUOR STORES	1,512	1,541	1,559	1,560	1,568	1,581	1,577	1,593	1,614	1,590	1,607	1,625	

SEE FOOTNOTES AT END OF TABLE.

Table 1. Estimates of Monthly Retail Sales, by Selected Kind of Business, Unadjusted and Adjusted: January 1976-December 1985—Continued

SIC CODE	KIND OF BUSINESS	1982 JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
		DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	76,710	75,810	86,347	87,759	90,641	88,701	90,851	89,378	87,947	91,131	98,002	112,788	1,072,065
	TOTAL (EXCL. AUTO. GROUP).	58,356	61,618	68,888	70,837	72,866	72,048	74,457	73,136	71,781	75,038	76,934	96,995	878,850
	DURABLE GOODS, TOTAL	21,800	23,403	28,347	28,323	29,946	29,008	28,591	28,331	28,201	28,208	29,876	32,480	334,712
52	BLDG. MAT., HARDWARE, GARDEN SUPPLY & MOBILE HOME DEALERS	3,013	3,042	3,851	4,325	4,991	4,879	4,742	4,583	4,592	4,618	4,251	4,068	50,915
521,3,5	BLDG. MAT., SUPPLY, HARDWARE	2,587	2,595	3,264	3,612	4,059	4,102	4,129	3,977	4,001	4,069	3,742	3,606	43,803
521,3	BLDG. MAT., & SUPPLY STORES.	1,984	2,056	2,591	2,859	3,210	3,366	3,308	3,291	3,314	3,334	3,020	2,757	35,150
525	HARDWARE STORES	603	539	673	753	849	796	761	686	687	735	722	849	8,653
55 EX 554	AUTOMOTIVE DEALERS	12,356	14,192	17,459	16,922	17,775	16,653	16,394	16,242	16,166	16,097	17,168	15,793	193,215
551,2,5 6,7,9	MOTOR VEHICLE AND MISC. AUTOMOTIVE DEALERS	10,966	12,867	15,840	15,131	15,996	14,748	14,475	14,416	14,383	14,237	15,361	14,018	172,438
551,2	MOTOR VEHICLE DEALERS	10,177	12,325	14,936	14,139	14,884	13,611	13,527	13,589	13,684	13,619	14,765	13,456	163,012
551	MOTOR VEH. (FRANCHISED).	9,854	11,620	14,166	13,364	14,136	12,861	12,796	12,910	13,054	12,966	14,143	12,912	154,804
553	AUTO & HOME SUPPLY STORES	1,388	1,325	1,619	1,791	1,779	1,905	1,919	1,826	1,783	1,860	1,807	1,775	20,777
57	FURNITURE,HOME FURN,&EQUIP STRS.	3,342	3,275	3,701	3,599	3,630	3,815	3,896	3,861	3,775	3,893	4,262	5,481	46,530
571	FURNITURE & HOME FURN. STORES.	1,948	1,910	2,188	2,166	2,195	2,263	2,249	2,285	2,201	2,309	2,494	2,766	26,974
5712	FURNITURE STORES	1,289	1,259	1,442	1,438	1,470	1,507	1,496	1,476	1,428	1,498	1,609	1,746	17,658
5722,32	HOUSEHOLD APPLIANCE,RADIO& TV.	1,116	1,080	1,203	1,148	1,151	1,292	1,350	1,257	1,225	1,281	1,447	2,176	15,686
5722	HOUSEHOLD APPLIANCE STORES	425	403	450	437	450	499	551	484	467	483	522	663	5,834
5944	JEWELRY STORES	487	528	555	618	690	626	594	538	542	597	785	1,871	8,391
	NONDURABLE GOODS, TOTAL	54,910	52,207	58,000	59,436	60,695	59,693	62,260	61,047	59,746	62,925	64,126	80,308	735,353
53	GENERAL MDSE. GROUP STORES	7,265	7,285	9,250	9,985	10,502	9,896	9,867	10,255	9,873	10,826	12,928	20,813	128,745
531,9	DEPT. STORES, MISC. GEN. MDSE.	6,779	6,798	8,633	9,295	9,814	9,256	9,205	9,570	9,256	10,153	12,195	19,452	120,408
531	DEPARTMENT STORES	6,062	6,045	7,756	8,302	8,763	8,264	8,214	8,563	8,250	9,033	10,727	17,184	107,163
539	MISC. GEN. MDSE. STORES	717	753	877	993	1,051	994	991	1,007	1,006	1,120	1,468	2,268	13,245
533	VARIETY STORES	486	487	617	690	688	638	662	685	617	673	733	1,361	8,337
54	FOOD STORES	19,658	18,764	19,719	20,227	20,773	20,382	21,973	20,197	20,314	20,921	20,048	22,870	245,346
541	GROCERY STORES	18,486	17,683	18,490	18,957	19,496	19,071	20,648	18,929	19,090	19,700	18,816	21,376	230,142
546	RETAIL BAKERIES	266	277	294	299	304	315	313	317	310	319	310	365	3,669
554	GASOLINE SERVICE STATIONS	8,097	7,424	7,863	7,751	7,983	8,374	8,759	8,489	8,069	8,232	7,987	8,120	97,148
56	APPAREL & ACCESSORY STORES	3,683	3,516	4,144	4,507	4,393	4,074	4,290	4,652	4,411	4,704	5,101	7,806	55,281
561	MENS&BOYS CLOTHING,FURNISHINGS	493	448	521	593	623	609	572	586	602	649	748	1,250	7,694
562,3,8	WOMENS CLOTHING,SPEC.,FURNIER	1,442	1,402	1,662	1,808	1,769	1,602	1,733	1,798	1,760	1,930	2,032	3,043	21,981
562	WOMENS READY-TO-WEAR	1,266	1,243	1,519	1,679	1,640	1,497	1,625	1,663	1,634	1,795	1,886	2,815	20,262
565	FAMILY CLOTHING STORES	863	840	972	1,057	1,046	989	1,103	1,247	1,069	1,157	1,304	2,155	13,802
566	SHOE STORES	671	604	752	828	755	682	883	791	777	775	787	1,037	9,142
58	EATING AND DRINKING PLACES	7,432	7,384	8,282	8,593	8,979	9,039	9,512	9,479	8,869	9,231	8,560	9,087	104,427
5812	EATING PLACES	6,675	6,644	7,503	7,817	8,187	8,242	8,674	8,671	8,094	8,397	7,777	8,252	94,933
5812 PT.	RESTAURANTS,LUNCHROOMS,CAFE.	4,112	4,105	4,569	4,708	4,885	4,953	5,163	5,102	4,849	5,066	4,711	4,982	57,216
5812 PT.	REFRESHMENT PLACES	2,512	2,480	2,855	3,022	3,163	3,187	3,419	3,468	3,147	3,223	2,978	3,174	36,648
5813	DRINKING PLS. (ALCOHOLIC BEV).	757	740	779	776	792	797	838	808	775	834	783	835	9,494
591	DRUG & PROPRIETARY STORES	2,704	2,687	2,921	2,946	2,953	2,950	2,951	2,929	2,875	2,974	3,050	4,212	36,152
592	LIQUOR STORES	1,359	1,282	1,380	1,480	1,501	1,484	1,600	1,480	1,433	1,483	1,495	2,111	18,087
596	NONSTORE RETAILERS	1,527	1,621	1,973	1,875	1,798	1,852	1,758	1,929	2,101	2,407	2,623	2,347	23,811
5961 PT.	MAIL-ORDER HOUSES (DEPT. STORE MERCHANDISE)	255	283	380	366	326	330	314	349	362	425	521	475	4,366
53, 56 57, 594	GAF, TOTAL[3]	16,567	16,338	19,579	20,682	21,254	20,553	20,634	21,431	20,671	22,091	25,460	40,160	265,420
		DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	85,960	88,557	87,906	87,971	89,298	87,592	89,050	89,143	89,889	90,477	92,690	91,876	
	TOTAL (EXCL. AUTO. GROUP).	71,456	72,657	72,237	72,120	72,667	72,495	73,550	73,320	73,922	74,137	74,296	74,658	
	DURABLE GOODS, TOTAL	25,950	27,689	27,404	27,720	28,552	28,940	27,459	27,712	28,408	28,378	30,612	29,681	
52	BLDG. MAT., HARDWARE, GARDEN SUPPLY & MOBILE HOME DEALERS	4,094	4,118	4,197	4,228	4,292	4,203	4,248	4,200	4,227	4,322	4,358	4,424	
521,3	BLDG. MAT., & SUPPLY STORES	2,652	2,760	2,832	2,897	2,934	2,919	2,954	2,918	2,943	3,028	3,054	3,206	
525	HARDWARE STORES	748	719	735	726	747	713	712	696	700	725	727	705	
55 EX 554	AUTOMOTIVE DEALERS	14,504	15,900	15,669	15,851	16,631	15,097	15,500	15,823	16,467	16,340	18,394	17,218	
551,2,5 6,7,9	MOTOR VEHICLE AND MISC. AUTOMOTIVE DEALERS	12,871	14,233	13,993	14,102	14,880	13,335	13,746	14,092	14,722	14,587	16,624	15,490	
553	AUTO & HOME SUPPLY STORES	1,633	1,667	1,676	1,749	1,751	1,762	1,754	1,731	1,745	1,753	1,770	1,728	
57	FURNITURE,HOME FURN,&EQUIP STRS.	3,677	3,799	3,806	3,833	3,850	3,850	3,891	3,832	3,849	3,892	3,984	4,136	
571	FURNITURE & HOME FURN. STORES.	2,141	2,203	2,208	2,233	2,242	2,238	2,249	2,212	2,235	2,273	2,299	2,395	
5722,32	HOUSEHOLD APPLIANCE,RADIO& TV.	1,232	1,272	1,274	1,283	1,283	1,281	1,316	1,287	1,276	1,301	1,342	1,424	
	NONDURABLE GOODS, TOTAL	60,010	60,868	60,502	60,251	60,746	60,652	61,591	61,431	61,481	62,099	62,078	62,195	
53	GENERAL MDSE. GROUP STORES	10,268	10,474	10,579	10,518	10,687	10,521	10,787	10,684	10,635	10,798	10,832	11,101	
531	DEPARTMENT STORES	8,574	8,736	8,814	8,757	8,896	8,745	8,997	8,892	8,842	8,997	8,992	9,249	
533	VARIETY STORES	667	667	697	687	701	682	695	705	690	696	694	712	
539	MISC. GEN. MDSE. STORES	1,027	1,071	1,068	1,074	1,090	1,094	1,095	1,087	1,103	1,105	1,146	1,140	
54	FOOD STORES	20,045	20,191	20,140	20,208	20,432	20,379	20,502	20,465	20,560	20,692	20,644	20,781	
541	GROCERY STORES	18,787	18,916	18,906	18,976	19,170	19,090	19,207	19,178	19,302	19,409	19,358	19,539	
554	GASOLINE SERVICE STATIONS	8,487	8,342	8,131	7,893	7,904	7,990	8,148	8,039	8,045	8,055	8,100	8,016	
56	APPAREL & ACCESSORY STORES	4,491	4,771	4,615	4,487	4,571	4,431	4,635	4,629	4,584	4,614	4,658	4,684	
561	MENS&BOYS CLOTHING,FURNISHINGS	593	631	641	632	645	638	655	640	650	639	648	654	
562,3,8	WOMENS CLOTHING,SPEC.,FURNIER	1,781	1,869	1,810	1,788	1,820	1,772	1,842	1,838	1,807	1,847	1,868	1,895	
566	SHOE STORES	787	804	798	749	766	720	762	784	756	748	756	754	
58	EATING & DRINKING PLACES	8,158	8,487	8,434	8,500	8,592	8,658	8,767	8,842	8,816	8,997	9,039	9,085	
591	DRUG & PROPRIETARY STORES	2,846	2,930	2,965	2,970	2,995	3,016	3,027	3,029	3,049	3,085	3,122	3,072	
592	LIQUOR STORES	1,493	1,498	1,521	1,537	1,530	1,497	1,508	1,490	1,499	1,506	1,495	1,474	

SEE FOOTNOTES AT END OF TABLE.

Table 1. Estimates of Monthly Retail Sales, by Selected Kind of Business, Unadjusted and Adjusted: January 1976-December 1985—Continued

SIC CODE	KIND OF BUSINESS	1981												
		JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
		DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	76,861	73,896	84,189	83,533	87,238	87,847	88,492	89,371	85,751	88,962	87,405	106,08[illegible]	1,041,327
	TOTAL (EXCL. AUTO. GROUP)	63,859	59,924	67,345	69,718	71,875	71,216	72,038	72,455	70,181	73,946	73,795	92,562	858,884
	DURABLE GOODS, TOTAL	23,023	23,594	27,937	27,366	27,385	28,799	28,670	29,111	27,509	27,058	25,669	28,947	325,068
52	BLDG. MAT., HARDWARE, GARDEN SUPPLY & MOBILE HOME DEALERS	3,451	3,449	4,140	4,623	4,891	5,072	4,825	4,697	4,587	4,548	4,107	3,754	52,139
521,3,5	BLDG. MAT., SUPPLY, HARDWARE	2,965	2,918	3,449	3,802	4,010	4,247	4,113	4,014	3,930	3,938	3,562	3,199	44,147
521,3	BLDG. MAT., & SUPPLY STORES	2,400	2,388	2,810	3,057	3,234	3,476	3,370	3,307	3,239	3,220	2,880	2,362	35,743
525	HARDWARE STORES	565	530	639	745	776	771	743	707	691	718	682	837	8,404
55 EX 554	AUTOMOTIVE DEALERS	13,002	13,972	16,844	15,815	15,363	16,331	16,454	16,916	15,600	15,016	13,610	13,520	182,443
551,2,5 & 6,7,9	MOTOR VEHICLE AND MISC. AUTOMOTIVE DEALERS	11,562	12,619	15,260	14,108	13,738	14,596	14,605	15,093	13,828	13,195	11,920	11,823	162,367
551,2	MOTOR VEHICLE DEALERS	11,145	12,143	14,829	13,031	12,704	13,571	13,536	14,099	13,140	12,584	11,430	11,280	153,092
551	MOTOR VEH. (FRANCHISED)	10,602	11,555	13,767	12,327	11,961	12,817	12,732	13,279	12,361	11,822	10,752	10,621	144,596
553	AUTO & HOME SUPPLY STORES	1,420	1,353	1,584	1,707	1,625	1,735	1,849	1,823	1,772	1,821	1,690	1,697	20,076
57	FURNITURE, HOME FURN. & EQUIP STRS.	3,638	3,387	3,753	3,644	3,696	3,857	3,816	3,988	3,919	3,971	4,066	4,991	46,706
571	FURNITURE & HOME FURN. STORES	2,146	2,016	2,249	2,219	2,288	2,339	2,268	2,358	2,305	2,295	2,357	2,575	27,415
5712	FURNITURE STORES	1,492	1,398	1,541	1,550	1,596	1,647	1,568	1,592	1,495	1,504	1,523	1,659	18,561
5722,32	HOUSEHOLD APPLIANCE, RADIO & TV.	1,147	1,052	1,170	1,120	1,113	1,226	1,252	1,303	1,295	1,357	1,388	1,894	15,317
5722	HOUSEHOLD APPLIANCE STORES	454	392	442	443	449	516	536	487	487	523	548	848	5,923
5944	JEWELRY STORES	514	548	539	602	717	663	613	618	583	634	766	1,966	8,739
	NONDURABLE GOODS, TOTAL	53,838	50,302	56,252	58,167	59,853	58,748	59,822	60,260	58,242	61,904	61,736	77,135	716,259
53	GENERAL MDSE. GROUP STORES	7,185	7,080	8,882	9,847	10,125	9,911	9,441	10,261	9,760	10,648	12,433	19,605	125,378
531,9	DEPT. STORES, MISC. GEN. MDSE.	6,675	6,576	8,282	9,134	9,455	9,200	8,789	9,571	9,150	10,156	11,713	18,289	117,050
531	DEPARTMENT STORES	5,869	5,790	7,351	8,099	8,361	8,134	7,761	8,493	8,142	8,974	10,287	16,138	103,519
539	MISC. GEN. MDSE. STORES	806	786	931	1,035	1,094	1,066	1,028	1,078	1,008	1,182	1,426	2,151	13,531
533	VARIETY STORES	510	504	600	713	670	651	652	690	610	692	720	1,316	8,328
54	FOOD STORES	19,178	17,398	18,719	19,204	20,203	19,510	20,712	19,900	19,301	20,459	19,241	21,598	235,423
541	GROCERY STORES	17,935	16,183	17,433	17,831	18,901	18,210	19,400	18,691	18,108	19,249	18,056	20,083	220,050
546	RETAIL BAKERIES	303	297	301	300	307	286	283	297	271	304	308	324	3,581
554	GASOLINE SERVICE STATIONS	8,036	7,619	8,392	8,511	8,756	9,018	9,191	8,962	8,640	8,738	8,319	8,581	102,763
56	APPAREL & ACCESSORY STORES	3,614	3,215	3,813	4,393	4,136	4,026	4,001	4,598	4,365	4,703	4,752	7,428	53,044
561	MENS&BOYS CLOTHING, FURNISHINGS	543	477	533	601	598	608	551	634	608	708	727	1,211	7,799
562,3,8	WOMENS CLOTHING, SPEC., FURRIER	1,378	1,250	1,483	1,677	1,612	1,545	1,584	1,756	1,725	1,835	1,822	2,774	20,443
562	WOMENS READY-TO-WEAR	1,231	1,126	1,363	1,549	1,485	1,423	1,461	1,610	1,588	1,673	1,661	2,519	18,689
565	FAMILY CLOTHING STORES	794	701	828	975	922	914	950	1,110	976	1,079	1,184	1,966	12,379
566	SHOE STORES	658	570	717	896	765	743	708	829	804	838	797	1,118	9,464
58	EATING AND DRINKING PLACES	7,321	6,983	7,989	8,177	8,625	8,538	8,786	8,844	8,291	8,477	7,813	8,125	97,969
5812	EATING PLACES	6,530	6,225	7,188	7,360	7,733	7,704	7,905	7,985	7,463	7,640	7,011	7,310	88,054
5812 PT.	RESTAURANTS, LUNCHROOMS, CAFE.	4,100	3,897	4,523	4,645	4,791	4,715	4,743	4,803	4,522	4,687	4,273	4,441	54,180
5812 PT.	REFRESHMENT PLACES	2,378	2,277	2,600	2,648	2,842	2,889	3,033	3,068	2,832	2,858	2,658	2,787	32,870
5813	DRINKING PLS. (ALCOHOLIC BEV.)	791	758	801	817	892	834	881	859	828	837	802	815	9,915
591	DRUG & PROPRIETARY STORES	2,650	2,466	2,640	2,708	2,751	2,759	2,772	2,761	2,661	2,823	2,785	3,952	33,730
592	LIQUOR STORES	1,321	1,243	1,301	1,343	1,447	1,434	1,522	1,497	1,415	1,478	1,459	2,155	17,615
596	NONSTORE RETAILERS	1,542	1,718	1,984	1,858	1,827	1,832	1,787	1,820	1,969	2,262	2,468	2,477	23,544
5961 PT.	MAIL-ORDER HOUSES (DEPT. STORE MERCHANDISE)	283	296	373	348	315	324	320	323	349	434	517	491	4,373
53, 56 57, 594	GAF, TOTAL[3]	16,585	15,727	18,678	20,310	20,519	20,395	19,836	21,435	20,528	22,096	24,308	37,763	258,180
		DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	85,132	86,365	86,791	86,117	85,479	86,739	86,906	88,688	88,315	86,809	86,746	86,947	
	TOTAL (EXCL. AUTO. GROUP)	70,131	70,666	71,189	71,451	71,115	71,859	71,774	72,058	72,196	71,925	72,032	72,002	
	DURABLE GOODS, TOTAL	26,964	27,742	27,729	26,583	26,228	26,842	27,110	28,523	28,024	26,563	26,438	26,480	
52	BLDG. MAT., HARDWARE, GARDEN SUPPLY & MOBILE HOME DEALERS	4,556	4,658	4,581	4,465	4,387	4,397	4,319	4,258	4,273	4,118	4,228	4,057	
521,3	BLDG. MAT., & SUPPLY STORES	3,141	3,214	3,122	3,069	3,042	3,028	2,951	2,914	2,913	2,822	2,921	2,721	
525	HARDWARE STORES	703	710	712	713	678	703	696	711	701	693	695	702	
55 EX 554	AUTOMOTIVE DEALERS	15,001	15,679	15,602	14,666	14,364	14,880	15,132	16,628	16,119	14,884	14,714	14,945	
551,2,5 & 6,7,9	MOTOR VEHICLE AND MISC. AUTOMOTIVE DEALERS	13,359	13,975	13,936	13,015	12,780	13,245	13,436	14,885	14,389	13,195	13,027	13,299	
553	AUTO & HOME SUPPLY STORES	1,642	1,704	1,666	1,651	1,584	1,635	1,696	1,743	1,730	1,689	1,687	1,646	
57	FURNITURE, HOME FURN. & EQUIP STRS.	3,933	3,912	3,930	3,886	3,889	3,898	3,852	3,921	3,969	3,872	3,884	3,790	
571	FURNITURE & HOME FURN. STORES	2,323	2,312	2,297	2,297	2,320	2,320	2,286	2,300	2,326	2,215	2,238	2,210	
5722,32	HOUSEHOLD APPLIANCE, RADIO & TV.	1,243	1,238	1,277	1,250	1,227	1,252	1,242	1,303	1,328	1,332	1,333	1,270	
	NONDURABLE GOODS, TOTAL	58,168	58,623	59,062	59,534	59,251	59,897	59,796	60,163	60,291	60,246	60,308	60,467	
53	GENERAL MDSE. GROUP STORES	9,942	10,175	10,225	10,445	10,257	10,562	10,452	10,568	10,606	10,533	10,567	10,525	
531	DEPARTMENT STORES	8,140	8,367	8,420	8,616	8,454	8,732	8,626	8,729	8,793	8,704	8,740	8,733	
533	VARIETY STORES	687	693	690	705	684	701	697	696	689	696	690	689	
539	MISC. GEN. MDSE. STORES	1,115	1,115	1,115	1,124	1,119	1,129	1,128	1,143	1,124	1,133	1,137	1,103	
54	FOOD STORES	19,177	19,197	19,313	19,477	19,480	19,597	19,678	19,887	19,715	19,867	19,980	20,041	
541	GROCERY STORES	17,864	17,882	18,009	18,158	18,192	18,320	18,389	18,624	18,459	18,616	18,730	18,787	
554	GASOLINE SERVICE STATIONS	8,408	8,551	8,696	8,685	8,584	8,630	8,542	8,527	8,808	8,542	8,532	8,504	
56	APPAREL & ACCESSORY STORES	4,314	4,366	4,358	4,385	4,300	4,412	4,435	4,480	4,533	4,498	4,437	4,479	
561	MENS&BOYS CLOTHING, FURNISHINGS	642	668	655	637	637	644	640	671	666	691	626	637	
562,3,8	WOMENS CLOTHING, SPEC., FURRIER	1,654	1,673	1,648	1,667	1,657	1,724	1,725	1,751	1,766	1,709	1,716	1,725	
566	SHOE STORES	760	766	787	797	792	797	807	790	781	790	776	869	
58	EATING & DRINKING PLACES	8,036	8,084	8,127	8,184	8,191	8,178	8,150	8,166	8,291	8,254	8,216	8,191	
591	DRUG & PROPRIETARY STORES	2,749	2,697	2,713	2,749	2,779	2,821	2,831	2,858	2,849	2,881	2,871	2,902	
592	LIQUOR STORES	1,436	1,452	1,442	1,449	1,451	1,453	1,461	1,465	1,479	1,479	1,480	1,524	

SEE FOOTNOTES AT END OF TABLE.

Table 1. Estimates of Monthly Retail Sales, by Selected Kind of Business, Unadjusted and Adjusted: January 1976-December 1985—Continued

SIC CODE	KIND OF BUSINESS	1980												
		JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
		DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	70,804	70,822	78,223	75,486	79,623	77,726	80,248	82,160	77,882	84,150	83,849	100,584	959,561
	TOTAL (EXCL. AUTO. GROUP).	57,459	57,143	61,996	62,096	66,355	63,871	65,324	68,206	64,647	69,495	70,877	87,477	795,196
	DURABLE GOODS, TOTAL	22,684	22,971	24,263	23,780	24,383	24,849	26,135	25,361	24,582	26,690	25,114	28,171	298,973
52	BLDG. MAT., HARDWARE, GARDEN SUPPLY & MOBILE HOME DEALERS	3,405	3,351	3,711	4,114	4,534	4,508	4,490	4,529	4,672	4,989	4,346	4,138	50,703
521,3,5	BLDG. MAT., SUPPLY, HARDWARE	2,976	2,850	3,125	3,466	3,773	3,793	3,864	3,867	4,024	4,252	3,714	3,535	43,279
521,3	BLDG. MAT., & SUPPLY STORES	2,432	2,316	2,516	2,764	2,993	3,071	3,137	3,197	3,338	3,517	3,022	2,876	35,001
525	HARDWARE STORES	544	534	609	700	780	722	727	670	686	735	692	659	8,278
55 EX 554	AUTOMOTIVE DEALERS	13,345	13,679	14,327	13,392	13,266	13,857	14,924	13,954	13,235	14,705	12,972	12,707	164,365
551,2,5 6,7,9	MOTOR VEHICLE AND MISC. AUTOMOTIVE DEALERS	12,059	12,458	12,971	11,836	11,708	12,305	13,280	12,348	11,717	13,014	11,430	11,062	146,188
551,2	MOTOR VEHICLE DEALERS	11,629	11,665	12,227	10,991	10,820	11,379	12,336	11,497	10,982	12,408	10,974	10,614	137,720
551	MOTOR VEH. (FRANCHISED).	11,004	11,256	11,612	10,408	10,178	10,719	11,685	10,859	10,427	11,855	10,423	10,117	130,543
553	AUTO & HOME SUPPLY STORES	1,286	1,221	1,356	1,556	1,560	1,552	1,644	1,606	1,518	1,691	1,542	1,645	18,177
57	FURNITURE, HOME FURN. & EQUIP STRS.	3,355	3,282	3,414	3,327	3,445	3,395	3,534	3,728	3,640	3,832	4,067	4,939	44,098
571	FURNITURE & HOME FURN. STORES.	2,023	2,008	2,093	2,047	2,126	2,055	2,175	2,249	2,172	2,311	2,426	2,567	26,252
5712	FURNITURE STORES	1,408	1,370	1,416	1,364	1,445	1,372	1,482	1,542	1,449	1,556	1,670	1,719	17,795
5722,32	HOUSEHOLD APPLIANCE, RADIO & TV.	1,018	982	1,020	1,080	1,049	1,042	1,184	1,185	1,154	1,195	1,285	1,772	13,934
5722	HOUSEHOLD APPLIANCE STORES	424	416	451	480	488	492	566	495	483	496	524	625	5,892
5944	JEWELRY STORES	479	515	521	491	563	533	492	530	526	610	769	1,992	8,041
	NONDURABLE GOODS, TOTAL	48,120	47,851	51,960	51,738	55,240	52,859	54,113	56,799	53,300	57,460	58,735	72,413	660,588
53	GENERAL MDSE. GROUP STORES	6,677	6,762	8,165	8,433	9,205	8,522	8,444	9,425	8,740	9,923	11,605	17,944	113,905
531,9	DEPT. STORES, MISC. GEN. MDSE.	6,161	6,264	7,580	7,795	8,408	7,916	7,838	8,765	8,175	9,269	10,904	16,701	105,994
531	DEPARTMENT STORES	5,417	5,492	6,669	6,854	7,365	6,980	6,892	7,734	7,218	8,134	9,556	14,659	93,190
539	MISC. GEN. MDSE. STORES	744	772	911	941	1,021	936	946	1,031	957	1,135	1,348	2,042	12,804
533	VARIETY STORES	516	498	585	638	689	606	606	660	565	654	701	1,243	7,911
54	FOOD STORES	16,963	16,761	17,764	17,424	18,962	17,832	18,837	19,300	17,854	18,980	18,578	20,218	219,493
541	GROCERY STORES	15,912	15,707	16,623	16,241	17,790	16,637	17,628	18,085	16,700	17,777	17,373	18,662	205,135
546	RETAIL BAKERIES	237	244	264	277	292	279	286	297	277	310	337	345	3,445
554	GASOLINE SERVICE STATIONS	6,780	6,798	7,380	7,558	7,940	8,181	8,429	8,400	7,922	8,190	7,912	8,321	93,811
56	APPAREL & ACCESSORY STORES	3,190	2,925	3,522	3,734	3,793	3,547	3,532	4,241	3,891	4,269	4,541	6,917	48,102
561	MENS&BOYS CLOTHING, FURNISHINGS	511	454	516	540	574	595	529	641	571	660	753	1,208	7,557
562,3,9	WOMENS CLOTHING, SPEC., FURRIER	1,223	1,150	1,386	1,452	1,475	1,329	1,383	1,596	1,532	1,642	1,723	2,552	18,483
567	WOMENS READY-TO-WEAR	1,109	1,045	1,273	1,331	1,348	1,214	1,270	1,462	1,410	1,544	1,576	2,325	16,907
565	FAMILY CLOTHING STORES	688	641	754	806	849	797	822	1,008	832	956	1,025	1,778	10,956
566	SHOE STORES	580	504	652	727	684	630	603	759	728	763	793	998	8,430
58	EATING AND DRINKING PLACES	6,655	6,488	7,175	7,320	7,779	7,769	7,933	8,234	7,565	7,806	7,409	7,791	89,924
5812	EATING PLACES	5,926	5,758	6,412	6,527	6,946	6,951	7,111	7,396	6,792	6,980	6,582	6,930	80,291
5812 PT.	RESTAURANTS, LUNCHROOMS, CAFE.	3,787	3,687	4,045	4,095	4,358	4,219	4,304	4,450	4,116	4,277	4,050	4,229	49,517
5812 PT.	REFRESHMENT PLACES	2,082	2,016	2,293	2,353	2,591	2,629	2,728	2,860	2,567	2,608	2,463	2,616	29,836
5813	DRINKING PLS. (ALCOHOLIC BEV.)	729	730	763	793	833	818	822	838	773	826	827	861	9,633
591	DRUG & PROPRIETARY STORES	2,374	2,367	2,394	2,422	2,528	2,427	2,442	2,483	2,428	2,608	2,573	3,661	30,707
592	LIQUOR STORES	1,265	1,233	1,278	1,277	1,407	1,364	1,418	1,446	1,305	1,379	1,446	1,981	16,799
596	NONSTORE RETAILERS	1,438	1,617	1,816	1,679	1,735	1,646	1,667	1,788	1,945	2,381	2,514	2,545	22,771
5961 PT.	MAIL-ORDER HOUSES (DEPT. STORE MERCHANDISE)	282	287	350	320	310	307	324	337	353	485	517	521	4,393
53, 56 57, 594	GAF, TOTAL[3]	15,225	14,933	17,150	17,605	18,788	17,718	17,837	19,706	18,518	20,446	23,114	35,291	236,331
		DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	79,585	79,083	77,787	76,874	76,816	77,830	79,428	80,352	80,800	82,096	82,819	83,398	
	TOTAL (EXCL. AUTO. GROUP).	64,367	64,436	64,901	64,385	64,643	65,065	65,533	66,652	66,902	67,950	68,458	69,387	
	DURABLE GOODS, TOTAL	26,420	25,913	24,182	23,263	22,921	23,476	24,856	24,808	25,126	25,685	26,131	25,909	
52	BLDG. MAT., HARDWARE, GARDEN SUPPLY & MOBILE HOME DEALERS	4,475	4,395	4,072	4,052	4,006	3,981	4,031	4,129	4,340	4,389	4,481	4,509	
521,3	BLDG. MAT., & SUPPLY STORES	3,163	3,035	2,782	2,828	2,767	2,711	2,764	2,832	2,988	3,035	3,062	3,094	
525	HARDWARE STORES	698	690	669	669	675	687	689	685	699	701	697	724	
55 EX 554	AUTOMOTIVE DEALERS	15,218	14,647	13,386	12,489	12,173	12,765	13,895	13,700	13,818	14,146	14,361	14,011	
551,2,5 6,7,9	MOTOR VEHICLE AND MISC. AUTOMOTIVE DEALERS	13,790	13,169	11,986	11,000	10,673	11,268	12,377	12,178	12,308	12,586	12,843	12,401	
553	AUTO & HOME SUPPLY STORES	1,468	1,478	1,420	1,489	1,500	1,497	1,518	1,522	1,510	1,560	1,518	1,610	
57	FURNITURE, HOME FURN. & EQUIP STRS.	3,684	3,648	3,586	3,517	3,532	3,531	3,628	3,656	3,694	3,771	3,807	3,811	
571	FURNITURE & HOME FURN. STORES.	2,201	2,216	2,153	2,095	2,111	2,097	2,153	2,175	2,205	2,261	2,299	2,238	
5722,32	HOUSEHOLD APPLIANCE, RADIO & TV.	1,125	1,112	1,094	1,105	1,115	1,152	1,171	1,174	1,178	1,184	1,202	1,217	
	NONDURABLE GOODS, TOTAL	53,165	53,170	53,605	53,611	53,895	54,354	54,572	55,544	55,674	56,411	56,688	57,489	
53	GENERAL MDSE. GROUP STORES	9,410	9,341	9,162	9,213	9,191	9,191	9,352	9,565	9,511	9,748	9,737	9,809	
531	DEPARTMENT STORES	7,662	7,624	7,476	7,524	7,540	7,497	7,647	7,836	7,745	7,973	8,017	8,054	
533	VARIETY STORES	682	667	639	659	660	657	650	659	646	665	655	659	
539	MISC. GEN. MDSE. STORES	1,066	1,048	1,047	1,035	1,013	1,037	1,053	1,070	1,067	1,108	1,065	1,096	
54	FOOD STORES	17,547	17,575	17,855	17,972	17,941	18,107	18,214	18,575	18,647	18,757	18,808	19,077	
541	GROCERY STORES	16,438	16,464	16,723	16,813	16,783	16,925	17,032	17,339	17,414	17,514	17,548	17,773	
554	GASOLINE SERVICE STATIONS	7,137	7,318	7,616	7,689	7,739	7,912	7,856	7,940	7,908	8,014	8,123	8,255	
56	APPAREL & ACCESSORY STORES	3,912	3,818	3,805	3,890	3,896	3,971	3,941	4,095	4,084	4,152	4,114	4,189	
561	MENS&BOYS CLOTHING, FURNISHINGS	612	610	602	586	620	631	623	668	644	655	539	630	
562,3,9	WOMENS CLOTHING, SPEC., FURRIER	1,517	1,482	1,488	1,503	1,497	1,512	1,515	1,559	1,565	1,591	1,571	1,607	
566	SHOE STORES	693	659	669	682	683	693	684	713	716	725	742	732	
58	EATING & DRINKING PLACES	7,444	7,233	7,284	7,327	7,332	7,392	7,407	7,492	7,595	7,683	7,710	7,902	
591	DRUG & PROPRIETARY STORES	2,478	2,481	2,456	2,489	2,515	2,502	2,518	2,557	2,547	2,645	2,672	2,686	
592	LIQUOR STORES	1,415	1,382	1,388	1,384	1,389	1,399	1,387	1,401	1,385	1,404	1,425	1,417	

SEE FOOTNOTES AT END OF TABLE.

Table 1. Estimates of Monthly Retail Sales, by Selected Kind of Business, Unadjusted and Adjusted: January 1976-December 1985—Continued

SIC CODE	KIND OF BUSINESS	1976 JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES													
	RETAIL TRADE, TOTAL	62,808	61,623	73,425	71,708	75,996	70,097	73,396	79,296	73,949	77,817	90,282	99,759	899,116
	TOTAL (EXCL. AUTO. GROUP)	49,522	48,016	56,574	55,534	59,340	60,456	58,602	63,140	59,974	62,730	66,619	80,032	720,535
	DURABLE GOODS, TOTAL	21,357	21,380	26,401	25,919	27,479	28,504	25,529	27,897	24,956	26,588	25,738	26,655	306,353
52	BLDG. MAT., HARDWARE, GARDEN SUPPLY & MOBILE HOME DEALERS	2,918	2,735	3,745	4,103	4,728	4,876	4,708	5,095	4,659	4,984	4,388	3,984	50,935
521,3,5	BLDG. MAT., SUPPLY, HARDWARE	2,548	2,358	3,234	3,469	3,965	4,105	4,122	4,420	4,078	4,377	3,880	3,479	44,121
521,3	BLDG. MAT., & SUPPLY STORES	2,085	1,939	2,633	2,813	3,219	3,449	3,448	3,709	3,363	3,665	3,191	2,702	36,291
525	HARDWARE STORES	463	419	596	656	746	736	674	717	668	712	689	777	7,870
55 EX 554	AUTOMOTIVE DEALERS	13,288	13,007	16,851	16,172	16,996	15,641	14,796	16,156	13,975	15,087	13,627	12,727	178,581
551,2,5 6,7,9	MOTOR VEHICLE AND MISC. AUTOMOTIVE DEALERS	12,185	12,593	15,567	14,832	15,272	14,199	13,412	14,671	12,596	13,576	12,177	11,285	162,365
551,2	MOTOR VEHICLE DEALERS	11,724	11,888	14,556	13,577	13,983	12,997	12,427	13,577	11,841	12,946	11,455	10,814	151,987
551	MOTOR VEH. (FRANCHISED)	11,111	11,100	13,712	12,737	13,123	12,193	11,659	12,803	11,030	12,191	10,949	10,225	142,903
553	AUTO & HOME SUPPLY STORES	1,101	1,014	1,284	1,340	1,304	1,442	1,384	1,485	1,379	1,511	1,450	1,442	16,216
57	FURNITURE, HOME FURN., EQUIP STRS.	2,942	2,872	3,304	3,131	3,354	3,456	3,537	3,843	3,556	3,724	3,912	4,523	42,253
571	FURNITURE & HOME FURN. STORES	1,810	1,778	2,074	1,981	2,104	2,172	2,237	2,340	2,100	2,230	2,374	2,440	25,570
5712	FURNITURE STORES	1,272	1,248	1,432	1,395	1,448	1,529	1,534	1,639	1,439	1,542	1,606	1,642	17,686
5722,32	HOUSEHOLD APPLIANCE, RADIO & TV	854	848	949	890	988	1,103	1,068	1,168	1,118	1,153	1,184	1,529	12,868
5722	HOUSEHOLD APPLIANCE STORES	393	384	442	431	493	501	514	538	484	518	523	612	5,833
5944	JEWELRY STORES	338	395	378	401	443	472	434	489	473	524	646	1,523	6,518
	NONDURABLE GOODS, TOTAL	41,451	40,243	47,024	45,787	48,517	49,283	47,789	51,399	48,993	51,229	55,004	66,104	592,763
53	GENERAL MDSE. GROUP STORES	6,148	5,856	8,031	8,298	8,704	8,589	8,066	9,074	8,654	9,325	11,453	16,914	109,345
531,9	DEPT. STORES, MISC. GEN. MDSE.	5,697	5,603	7,453	7,624	8,151	7,981	7,481	8,411	8,046	8,671	10,715	15,642	101,455
531	DEPARTMENT STORES	5,019	4,909	6,554	6,726	7,161	7,049	6,589	7,397	7,086	7,625	9,358	13,805	89,239
539	MISC. GEN. MDSE. STORES	678	694	899	898	990	932	892	1,014	960	1,045	1,357	1,837	12,216
533	VARIETY STORES	449	456	578	674	553	608	585	663	608	654	738	1,272	7,890
54	FOOD STORES	15,054	14,351	16,388	15,268	16,523	17,284	16,480	17,112	16,454	16,636	17,205	18,567	197,322
541	GROCERY STORES	14,099	13,415	15,337	14,205	15,468	16,230	15,444	16,101	15,482	15,637	16,201	17,253	184,872
546	RETAIL BAKERIES	213	215	240	234	254	255	249	263	252	269	276	287	3,012
554	GASOLINE SERVICE STATIONS	5,011	4,859	5,448	5,573	6,037	6,263	6,347	6,813	6,512	6,602	6,756	6,884	73,301
56	APPAREL & ACCESSORY STORES	2,900	2,609	3,410	3,533	3,464	3,429	3,262	3,938	3,649	3,951	4,254	6,304	44,803
561	MENS&BOYS CLOTHING,FURNISHINGS	563	462	564	581	594	611	548	605	562	615	740	1,219	7,654
562,3,8	WOMENS CLOTHING,SPEC.,FURRIER	1,098	1,049	1,374	1,397	1,392	1,341	1,295	1,509	1,451	1,545	1,669	2,378	17,498
562	WOMENS READY-TO-WEAR	985	951	1,264	1,295	1,285	1,245	1,202	1,398	1,337	1,420	1,524	2,187	16,093
565	FAMILY CLOTHING STORES	591	530	668	694	701	704	703	926	775	803	919	1,481	9,495
566	SHOE STORES	498	421	613	678	612	602	557	709	690	722	728	934	7,760
58	EATING AND DRINKING PLACES	5,652	5,629	6,781	6,644	6,936	7,105	7,220	7,585	7,031	7,059	6,987	7,321	81,990
5812	EATING PLACES	4,976	4,980	6,045	5,948	6,216	6,439	6,488	6,793	6,282	6,308	6,213	6,527	73,215
5812 PT.	RESTAURANTS,LUNCHROOMS,CAFE.	3,279	3,296	3,941	3,864	3,953	4,014	4,014	4,178	3,893	3,962	3,947	4,073	46,418
5812 PT.	REFRESHMENT PLACES	1,666	1,643	2,055	2,031	2,195	2,346	2,399	2,540	2,316	2,270	2,195	2,372	26,022
5813	DRINKING PLS. (ALCOHOLIC BEV).	676	649	716	696	720	726	732	792	749	751	774	794	8,775
591	DRUG & PROPRIETARY STORES	2,156	2,079	2,247	2,247	2,334	2,306	2,288	2,379	2,223	2,342	2,409	3,216	28,230
592	LIQUOR STORES	1,042	1,014	1,123	1,087	1,170	1,241	1,310	1,323	1,256	1,244	1,335	1,919	15,120
596	NONSTORE RETAILERS?	1,360	1,384	1,667	1,528	1,627	1,500	1,450	1,664	1,638	2,122	2,361	2,112	20,413
5961 PT.	MAIL-ORDER HOUSES (DEPT. STORE MERCHANDISE)	262	259	334	317	305	276	296	344	326	454	538	464	4,175
53, 56 57, 594	OAF, TOTAL?	13,707	13,202	16,611	16,803	17,659	17,646	16,827	19,005	17,869	18,986	22,238	32,436	223,007
	DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES													
	RETAIL TRADE, TOTAL	71,416	71,837	73,135	73,119	73,701	74,170	74,060	76,484	77,081	77,006	77,670	77,999	
	TOTAL (EXCL. AUTO. GROUP)	58,286	58,628	57,734	57,833	58,671	59,630	59,954	61,340	61,940	62,351	63,215	63,318	
	DURABLE GOODS, TOTAL	24,906	24,932	25,583	25,483	25,437	25,944	24,868	26,237	26,178	25,711	25,508	25,744	
52	BLDG. MAT., HARDWARE, GARDEN SUPPLY & MOBILE HOME DEALERS	3,878	3,890	4,086	4,059	4,184	4,247	4,327	4,498	4,368	4,451	4,404	4,391	
521,3	BLDG. MAT., & SUPPLY STORES	2,740	2,810	2,893	2,888	2,969	3,071	3,098	3,170	3,082	3,162	3,153	3,149	
525	HARDWARE STORES	603	566	639	640	653	657	656	700	696	684	682	664	
55 EX 554	AUTOMOTIVE DEALERS	15,130	15,209	15,481	15,284	15,030	14,340	14,102	15,124	15,141	14,655	14,457	14,681	
551,2,5 6,7,9	MOTOR VEHICLE AND MISC. AUTOMOTIVE DEALERS	13,862	13,930	14,101	13,966	13,709	12,991	12,775	13,737	13,751	13,295	13,251	13,245	
553	AUTO & HOME SUPPLY STORES	1,268	1,279	1,380	1,320	1,321	1,349	1,329	1,387	1,390	1,410	1,430	1,436	
57	FURNITURE, HOME FURN. EQUIP STRS.	3,256	3,308	3,335	3,401	3,441	3,549	3,620	3,744	3,658	3,655	3,610	3,585	
571	FURNITURE & HOME FURN. STORES	2,009	2,025	2,076	2,085	2,088	2,134	2,191	2,250	2,174	2,191	2,176	2,169	
5722,32	HOUSEHOLD APPLIANCE, RADIO & TV	950	998	989	1,021	1,036	1,098	1,111	1,151	1,144	1,132	1,101	1,083	
	NONDURABLE GOODS, TOTAL	46,510	46,905	47,552	47,636	48,264	49,126	49,192	50,227	50,903	51,295	52,162	52,255	
53	GENERAL MDSE. GROUP STORES	8,785	8,447	8,420	8,886	8,938	8,968	9,113	9,168	9,316	9,331	9,440	9,294	
531	DEPARTMENT STORES	7,201	7,073	7,202	7,248	7,292	7,301	7,454	7,472	7,579	7,603	7,683	7,619	
533	VARIETY STORES	629	629	635	642	645	656	622	662	682	674	687	670	
539	MISC. GEN. MDSE. STORES	955	985	983	978	1,001	1,011	1,007	1,034	1,055	1,054	1,070	1,005	
54	FOOD STORES	15,770	15,788	15,873	15,886	16,137	16,491	16,354	16,515	16,871	16,966	17,239	17,290	
541	GROCERY STORES	14,748	14,742	14,833	14,843	15,120	15,468	15,321	15,497	15,830	15,940	16,145	16,165	
554	GASOLINE SERVICE STATIONS	5,297	5,472	5,580	5,698	5,890	5,982	5,943	6,403	6,585	6,701	6,810	6,933	
56	APPAREL & ACCESSORY STORES	3,593	3,436	3,692	3,809	3,860	3,642	3,750	3,837	3,744	3,784	3,832	3,792	
561	MENS&BOYS CLOTHING,FURNISHINGS	665	638	657	615	641	634	656	643	622	622	635	623	
562,3,8	WOMENS CLOTHING,SPEC.,FURRIER	1,393	1,404	1,486	1,454	1,453	1,443	1,467	1,482	1,450	1,484	1,508	1,487	
566	SHOE STORES	598	571	647	619	624	634	632	660	665	592	682	676	
58	EATING & DRINKING PLACES	6,386	6,593	6,816	6,671	6,595	6,709	6,780	6,902	6,981	7,059	7,271	7,328	
591	DRUG & PROPRIETARY STORES	2,272	2,275	2,272	2,314	2,332	2,355	2,393	2,398	2,508	2,402	2,491	2,382	
592	LIQUOR STORES	1,180	1,192	1,186	1,204	1,165	1,236	1,290	1,293	1,315	1,282	1,317	1,362	

SEE FOOTNOTES AT END OF TABLE.

Table 1. Estimates of Monthly Retail Sales, by Selected Kind of Business, Unadjusted and Adjusted: January 1976-December 1985—Continued

SIC code	KIND OF BUSINESS	1976												
		JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
		DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	53,548	53,032	65,108	64,339	64,568	69,771	67,315	69,961	67,084	69,573	72,274	85,522	806,773
	TOTAL (EXCL. AUTO. GROUP).	42,824	42,906	50,319	49,643	52,783	53,693	53,426	54,936	53,964	54,726	56,230	72,643	638,877
	DURABLE GOODS, TOTAL	17,027	14,043	22,950	23,384	25,349	25,984	24,238	25,210	22,820	24,913	24,678	25,821	280,417
52	BLDG. MAT., HARDWARE, GARDEN SUPPLY & MOBILE HOME DEALERS	2,378	2,499	3,226	3,735	4,196	4,358	4,179	4,428	4,147	4,335	4,012	3,415	45,108
521,3,5	BLDG. MAT., SUPPLY, HARDWARE	2,015	2,089	2,702	3,062	3,409	3,682	3,591	3,850	3,643	3,805	3,569	3,155	38,512
521,3	BLDG. MAT., & SUPPLY STORES	1,641	1,716	2,217	2,511	2,806	3,075	3,027	3,290	3,008	3,209	2,948	2,448	31,916
525	HARDWARE STORES	374	373	485	551	603	607	564	560	575	596	621	707	6,596
55 EX 554	AUTOMOTIVE DEALERS	10,523	11,326	14,846	14,696	15,765	16,118	14,687	15,045	13,100	14,845	14,844	12,879	167,896
551,2,5 6,7,9	MOTOR VEHICLE AND MISC. AUTOMOTIVE DEALERS	9,585	10,457	13,739	13,539	14,613	14,857	13,477	13,784	11,876	13,559	12,784	11,596	153,836
551,2	MOTOR VEHICLE DEALERS	9,108	9,892	12,813	12,481	13,437	13,763	12,680	12,891	11,295	12,975	12,281	11,122	144,562
551	MOTOR VEH. (FRANCHISED)	8,734	9,375	12,053	11,739	12,695	13,028	11,929	12,124	10,582	12,265	11,562	10,474	136,460
553	AUTO & HOME SUPPLY STORES	940	869	1,107	1,157	1,172	1,261	1,210	1,261	1,224	1,286	1,290	1,263	14,080
57	FURNITURE, HOME FURN. & EQUIP STRS.	2,632	2,486	2,821	2,834	3,006	3,041	2,971	3,175	3,089	3,185	3,515	4,157	36,692
571	FURNITURE & HOME FURN. STORES	1,492	1,519	1,736	1,808	1,916	1,924	1,863	1,988	1,879	1,932	2,167	2,284	22,476
5712	FURNITURE STORES	1,032	1,058	1,208	1,274	1,340	1,336	1,316	1,418	1,317	1,353	1,472	1,544	15,660
5722,32	HOUSEHOLD APPLIANCE, RADIO& TV.	721	707	818	776	840	865	861	911	915	931	1,025	1,354	10,724
5722	HOUSEHOLD APPLIANCE STORES	319	316	385	375	416	431	423	448	440	453	479	566	5,029
5944	JEWELRY STORES	317	346	386	405	469	447	388	451	462	457	607	1,455	6,188
	NONDURABLE GOODS, TOTAL	36,522	35,789	42,215	40,955	43,219	43,787	43,077	44,771	44,264	44,660	47,596	59,701	526,356
53	GENERAL MDSE. GROUP STORES	5,635	5,753	7,674	7,758	8,303	8,375	7,755	8,467	8,309	8,640	10,324	16,172	103,165
531,9	DEPT. STORES, MISC. GEN. MDSE.	5,234	5,325	7,104	7,214	7,716	7,791	7,191	7,861	7,705	8,051	9,659	14,985	95,878
531	DEPARTMENT STORES	4,623	4,702	6,272	6,365	6,793	6,870	6,301	6,905	6,835	7,077	8,456	13,200	84,399
539	MISC. GEN. MDSE. STORES	613	623	832	849	923	921	890	956	910	974	1,203	1,785	11,479
533	VARIETY STORES	399	428	570	544	587	584	564	606	564	589	665	1,187	7,287
54	FOOD STORES	13,020	12,772	14,520	13,864	14,544	14,967	15,047	14,917	15,015	14,484	14,930	16,762	174,842
541	GROCERY STORES	12,226	11,990	13,607	12,999	13,614	14,029	14,142	14,000	14,133	13,547	13,975	15,577	163,839
546	RETAIL BAKERIES	181	187	208	211	225	214	208	216	201	222	232	242	2,547
554	GASOLINE SERVICE STATIONS	4,510	4,293	4,787	4,776	5,043	5,148	5,181	5,292	5,107	5,186	5,129	5,257	59,709
56	APPAREL & ACCESSORY STORES	2,428	2,299	3,153	3,035	3,151	3,145	3,014	3,499	3,538	3,569	4,005	6,214	41,050
561	MENS&BOYS CLOTHING,FURNISHINGS	482	423	536	539	547	568	514	561	558	616	771	1,306	7,421
562,3,8	WOMENS CLOTHING,SPEC.,FURRIER	905	897	1,236	1,185	1,228	1,214	1,212	1,384	1,451	1,456	1,544	2,363	16,075
567	WOMENS READY-TO-WEAR	817	818	1,144	1,102	1,139	1,129	1,131	1,290	1,340	1,326	1,411	2,131	14,778
565	FAMILY CLOTHING STORES	497	475	632	620	673	667	660	773	718	716	826	1,391	8,648
566	SHOE STORES	417	370	565	525	529	521	471	578	604	590	632	847	6,649
58	EATING AND DRINKING PLACES	4,830	4,752	5,624	5,792	6,132	6,354	6,554	6,713	6,329	6,220	6,009	6,415	71,724
5812	EATING PLACES	4,232	4,154	4,974	5,147	5,467	5,675	5,854	5,988	5,624	5,538	5,328	5,683	63,662
5812 PT.	RESTAURANTS,LUNCHROOMS,CAFE.	2,700	2,637	3,134	3,217	3,369	3,486	3,601	3,688	3,522	3,537	3,412	3,661	39,964
5812 PT.	REFRESHMENT PLACES	1,495	1,481	1,794	1,867	2,013	2,107	2,175	2,229	2,035	1,939	1,860	1,964	22,959
5813	DRINKING PLS. (ALCOHOLIC BEV).	598	598	650	645	665	679	700	725	705	682	683	732	8,062
591	DRUG & PROPRIETARY STORES	1,881	1,851	2,074	1,942	2,062	2,072	2,018	2,114	2,047	2,115	2,174	3,054	25,404
592	LIQUOR STORES	944	926	1,040	1,011	1,085	1,136	1,177	1,155	1,139	1,113	1,183	1,654	13,563
596	NONSTORE RETAILERS	1,147	1,217	1,500	1,384	1,467	1,389	1,280	1,487	1,536	1,899	2,147	1,931	18,384
5961 PT.	MAIL-ORDER HOUSES (DEPT. STORE MERCHANDISE)	240	240	329	301	301	282	284	337	318	448	522	421	4,023
53, 56 57, 594	GAF, TOTAL 3	11,899	11,986	15,334	15,298	16,289	16,455	15,548	17,106	16,873	17,372	20,436	31,167	205,763
		DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	61,478	62,914	64,280	65,977	66,779	67,552	67,398	68,107	68,538	69,728	70,536	71,460	
	TOTAL (EXCL. AUTO. GROUP).	49,121	50,251	51,085	51,775	52,594	53,089	53,306	53,800	54,695	54,910	55,689	56,503	
	DURABLE GOODS, TOTAL	20,355	21,070	21,815	23,207	23,812	23,792	23,545	23,904	23,503	24,657	24,960	25,255	
52	BLDG. MAT., HARDWARE, GARDEN SUPPLY & MOBILE HOME DEALERS	3,217	3,358	3,463	3,696	3,748	3,799	3,819	3,883	3,869	3,941	3,988	4,025	
521,3	BLDG. MAT., & SUPPLY STORES	2,191	2,306	2,407	2,583	2,632	2,700	2,712	2,793	2,784	2,817	2,834	2,883	
525	HARDWARE STORES	505	504	520	532	531	541	542	552	569	585	592	599	
55 EX 554	AUTOMOTIVE DEALERS	12,357	12,663	13,195	14,202	14,185	14,463	14,092	14,307	13,843	14,818	14,847	14,957	
551,2,5 6,7,9	MOTOR VEHICLE AND MISC. AUTOMOTIVE DEALERS	11,250	11,567	12,084	13,081	13,059	13,289	12,921	13,128	12,621	13,586	13,597	13,707	
553	AUTO & HOME SUPPLY STORES	1,107	1,096	1,111	1,121	1,126	1,174	1,171	1,179	1,222	1,232	1,250	1,250	
57	FURNITURE, HOME FURN. & EQUIP STRS.	2,752	2,845	2,902	3,011	3,083	3,048	3,037	3,078	3,126	3,182	3,264	3,276	
571	FURNITURE & HOME FURN. STORES	1,684	1,736	1,757	1,864	1,918	1,884	1,873	1,888	1,923	1,931	2,001	1,989	
5722,32	HOUSEHOLD APPLIANCE, RADIO& TV.	827	832	886	864	887	879	868	900	909	943	962	954	
	NONDURABLE GOODS, TOTAL	41,123	41,844	42,465	42,770	43,367	43,760	43,853	44,203	45,035	45,071	45,576	46,205	
53	GENERAL MDSE. GROUP STORES	8,060	8,198	8,265	8,435	8,595	8,704	8,620	8,601	8,763	8,702	8,632	8,874	
531	DEPARTMENT STORES	6,642	6,756	6,795	6,911	7,032	7,127	7,032	7,024	7,157	7,091	7,041	7,257	
533	VARIETY STORES	571	589	586	601	610	615	613	608	621	619	612	621	
539	MISC. GEN. MDSE. STORES	847	853	884	923	953	962	975	969	985	992	979	996	
54	FOOD STORES	13,803	14,026	14,197	14,214	14,393	14,551	14,642	14,696	14,926	14,925	15,198	15,383	
541	GROCERY STORES	12,938	13,161	13,314	13,346	13,493	13,647	13,743	13,780	13,993	13,966	14,202	14,370	
554	GASOLINE SERVICE STATIONS	4,798	4,856	4,860	4,883	4,919	4,922	4,858	4,983	5,092	5,135	5,223	5,241	
56	APPAREL & ACCESSORY STORES	3,051	3,108	3,213	3,295	3,361	3,388	3,400	3,451	3,554	3,561	3,639	3,666	
561	MENS&BOYS CLOTHING,FURNISHINGS	569	579	590	599	597	597	598	610	621	636	664	667	
562,3,8	WOMENS CLOTHING,SPEC.,FURRIER	1,162	1,196	1,241	1,276	1,302	1,318	1,354	1,370	1,414	1,403	1,467	1,449	
566	SHOE STORES	910	901	930	938	952	958	943	943	968	974	996	805	
58	EATING & DRINKING PLACES	5,451	5,551	5,756	5,792	5,840	5,927	6,069	6,131	6,229	6,218	6,279	6,396	
591	DRUG & PROPRIETARY STORES	2,007	2,025	2,051	2,046	2,066	2,089	2,113	2,144	2,160	2,192	2,218	2,247	
592	LIQUOR STORES	1,085	1,093	1,112	1,098	1,107	1,120	1,128	1,140	1,166	1,157	1,175	1,162	

SEE FOOTNOTES AT END OF TABLE.

Table 1. Estimates of Monthly Retail Sales, by Selected Kind of Business, Unadjusted and Adjusted: January 1978-December 1985—Continued

SIC CODE	KIND OF BUSINESS	1977 JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES													
	RETAIL TRADE, TOTAL	49,936	49,906	58,421	60,227	60,630	61,672	61,156	61,903	59,600	62,174	63,440	70,067	725,212
	TOTAL (EXCL. AUTO. GROUP)	40,068	39,254	44,921	46,805	47,191	47,966	48,119	48,628	47,700	49,134	51,296	54,578	575,960
	DURABLE GOODS, TOTAL	16,012	16,928	21,069	21,469	21,942	22,789	21,393	21,993	20,342	21,630	20,664	22,201	248,638
52	BLDG. MAT., HARDWARE, GARDEN SUPPLY & MOBILE HOME DEALERS	2,990	2,943	3,917	3,309	3,636	3,742	3,572	3,737	3,628	3,680	3,303	3,032	38,860
521,3,5	BLDG. MAT., SUPPLY, HARDWARE	1,791	1,963	2,512	2,734	2,937	3,136	3,074	3,233	3,149	3,189	2,982	2,592	33,214
521,3	BLDG. MAT., & SUPPLY STORES	1,443	1,608	2,054	2,202	2,374	2,489	2,534	2,710	2,631	2,652	2,355	1,975	27,127
525	HARDWARE STORES	348	355	458	532	563	587	542	523	518	537	527	617	6,087
55 EX 554	AUTOMOTIVE DEALERS	9,868	10,652	13,580	13,422	13,439	14,106	13,037	13,335	11,900	13,040	12,144	11,509	149,952
551,2,5 0,7,9	MOTOR VEHICLE AND MISC. AUTOMOTIVE DEALERS	9,011	9,632	12,438	12,302	12,350	12,984	11,941	12,217	10,801	11,889	10,996	10,350	137,091
551,2	MOTOR VEHICLE DEALERS	8,685	9,349	11,713	11,590	11,576	12,009	11,049	11,427	10,082	11,331	10,522	9,875	126,828
551	MOTOR VEH. (FRANCHISED)	8,248	8,871	11,050	10,752	10,790	11,391	10,474	10,793	9,496	10,757	9,930	9,371	121,883
553	AUTO & HOME SUPPLY STORES	857	820	1,082	1,124	1,089	1,142	1,096	1,118	1,099	1,151	1,148	1,159	12,861
57	FURNITURE,HOME FURN.&EQUIP STRS.	2,286	2,306	2,662	2,619	2,656	2,744	2,767	2,831	2,731	2,807	3,067	3,692	33,168
571	FURNITURE & HOME FURN. STORES	1,365	1,424	1,667	1,640	1,667	1,735	1,707	1,763	1,658	1,726	1,987	2,026	20,315
5712	FURNITURE STORES	978	980	1,157	1,150	1,163	1,187	1,202	1,249	1,150	1,182	1,277	1,385	14,060
5722,32	HOUSEHOLD APPLIANCE,RADIO& TV.	695	679	785	775	775	801	846	818	825	831	907	1,256	9,993
5722	HOUSEHOLD APPLIANCE STORES	291	295	360	373	367	400	425	414	401	401	431	532	4,710
5944	JEWELRY STORES	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
	NONDURABLE GOODS, TOTAL	33,924	32,978	37,352	38,758	38,688	38,088	39,756	39,970	39,258	40,538	42,576	53,886	476,574
53	GENERAL MDSE. GROUP STORES	5,144	5,222	6,785	7,310	7,215	7,219	7,224	7,627	7,506	8,057	9,524	15,115	93,948
531,9	DEPT. STORES, MISC. GEN. MDSE.	4,752	4,802	6,247	6,697	6,656	6,659	6,621	7,000	6,983	7,491	8,898	13,957	86,853
531	DEPARTMENT STORES	4,180	4,222	5,515	5,917	5,876	5,893	5,867	6,248	6,197	6,663	7,872	12,459	76,909
539	MISC. GEN. MDSE. STORES	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
533	VARIETY STORES	392	420	538	613	559	560	573	567	523	566	626	1,158	7,095
54	FOOD STORES	12,071	11,649	12,798	13,174	13,004	13,250	13,884	13,196	13,315	13,279	13,271	15,020	157,941
541	GROCERY STORES	11,338	10,917	11,962	12,298	12,152	12,406	13,032	12,359	12,493	12,400	12,425	13,977	147,759
546	RETAIL BAKERIES	167	175	185	193	193	200	185	189	183	209	205	214	2,300
554	GASOLINE SERVICE STATIONS	4,329	4,044	4,543	4,736	4,814	4,846	5,085	4,994	4,721	4,790	4,683	4,883	56,468
56	APPAREL & ACCESSORY STORES	2,300	2,183	2,622	2,916	2,666	2,666	2,616	2,917	2,872	3,094	3,401	5,292	35,565
561	MENS&BOYS CLOTHING,FURNISHINGS	496	430	484	565	531	540	485	511	502	563	703	1,133	6,943
562,3,8	WOMENS CLOTHING,SPEC.,FURNIER	859	862	1,020	1,055	1,019	982	974	1,088	1,139	1,224	1,278	1,958	13,458
565	WOMENS READY-TO-WEAR	788	784	957	989	944	907	914	1,013	1,057	1,127	1,172	1,792	12,444
569	FAMILY CLOTHING STORES	491	467	584	667	605	626	628	699	607	667	731	1,283	8,035
566	SHOE STORES	353	333	415	500	424	415	421	499	515	516	541	718	5,650
58	EATING AND DRINKING PLACES	4,414	4,412	4,908	5,166	5,582	5,659	5,791	5,422	5,414	5,438	5,215	5,455	63,276
5812	EATING PLACES	3,813	3,819	4,279	4,532	4,931	4,992	5,138	5,159	4,762	4,765	4,583	4,708	56,581
5812 PT.	RESTAURANTS,LUNCHROOMS,CAFE.	2,368	2,353	2,710	2,763	2,891	2,909	3,070	3,094	2,939	2,983	2,879	3,004	33,963
5812 PT.	REFRESHMENT PLACES	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
5813	DRINKING PLS. (ALCOHOLIC BEV)	601	593	629	636	651	667	653	663	652	651	632	667	7,695
591	DRUG & PROPRIETARY STORES	1,727	1,722	1,861	1,883	1,886	1,871	1,858	1,907	1,864	1,917	1,917	2,781	23,196
592	LIQUOR STORES	911	928	982	1,013	1,042	1,081	1,139	1,072	1,032	1,071	1,109	1,587	12,967
596	NONSTORE RETAILERS	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
5961 PT.	MAIL-ORDER HOUSES (DEPT. STORE MERCHANDISE)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
53, 56 57, 594	MAF, TOTAL[3]	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
	DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES													
	RETAIL TRADE, TOTAL	57,080	58,330	58,820	59,932	59,718	59,817	60,605	60,769	60,693	61,984	62,482	62,731	
	TOTAL (EXCL. AUTO. GROUP)	45,377	46,403	46,570	47,327	47,291	47,282	48,145	48,073	48,315	48,903	49,535	49,563	
	DURABLE GOODS, TOTAL	19,190	19,762	20,281	20,812	20,694	20,685	20,742	20,927	20,725	21,459	21,350	21,621	
52	BLDG. MAT., HARDWARE, GARDEN SUPPLY & MOBILE HOME DEALERS	2,767	3,004	3,129	3,232	3,268	3,220	3,284	3,303	3,350	3,344	3,334	3,292	
521,3	BLDG. MAT., & SUPPLY STORES	1,921	2,155	2,211	2,290	2,252	2,249	2,293	2,324	2,362	2,339	2,341	2,265	
525	HARDWARE STORES	470	478	499	507	508	499	511	519	515	522	519	516	
55 EX 554	AUTOMOTIVE DEALERS	11,703	11,927	12,250	12,605	12,427	12,535	12,460	12,696	12,378	13,081	12,947	13,168	
551,2,5 0,7,9	MOTOR VEHICLE AND MISC. AUTOMOTIVE DEALERS	10,677	10,888	11,185	11,540	11,372	11,483	11,416	11,635	11,275	11,961	11,836	12,063	
553	AUTO & HOME SUPPLY STORES	1,026	1,039	1,065	1,065	1,055	1,052	1,044	1,061	1,103	1,120	1,111	1,105	
57	FURNITURE,HOME FURN.&EQUIP STRS.	2,588	2,664	2,710	2,711	2,756	2,742	2,806	2,778	2,788	2,802	2,942	2,857	
571	FURNITURE & HOME FURN. STORES	1,583	1,629	1,664	1,655	1,679	1,699	1,716	1,723	1,704	1,716	1,742	1,754	
5722,32	HOUSEHOLD APPLIANCE,RADIO& TV.	779	798	826	832	837	812	851	813	836	834	852	859	
	NONDURABLE GOODS, TOTAL	37,890	38,568	38,539	39,120	39,024	39,132	39,663	39,842	39,968	40,525	41,132	41,110	
53	GENERAL MDSE. GROUP STORES	7,223	7,408	7,517	7,567	7,502	7,529	7,931	7,876	7,878	8,026	8,129	8,183	
531	DEPARTMENT STORES	5,912	6,049	6,126	6,138	6,108	6,143	6,475	6,461	6,455	6,604	6,677	6,749	
533	VARIETY STORES	550	576	597	623	592	586	624	575	578	582	583	589	
539	MISC. GEN. MDSE. STORES	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
54	FOOD STORES	12,553	12,784	12,808	13,079	13,005	13,117	13,264	13,183	13,301	13,411	13,641	13,581	
541	GROCERY STORES	11,749	11,970	11,986	12,213	12,176	12,283	12,400	12,347	12,443	12,525	12,757	12,683	
554	GASOLINE SERVICE STATIONS	4,630	4,595	4,631	4,789	4,708	4,660	4,695	4,698	4,707	4,786	4,759	4,844	
56	APPAREL & ACCESSORY STORES	2,818	2,940	2,887	2,861	2,843	2,871	2,918	2,936	2,936	3,036	3,128	3,048	
561	MENSABOYS CLOTHING,FURNISHINGS	562	567	571	575	577	580	582	584	589	570	526	573	
562,3,8	WOMENS CLOTHING,SPEC.,FURNIER	1,075	1,142	1,095	1,066	1,088	1,087	1,070	1,108	1,124	1,137	1,175	1,172	
566	SHOE STORES	427	449	435	440	450	443	477	477	485	497	513	505	
58	EATING & DRINKING PLACES	4,963	5,178	5,107	5,173	5,266	5,284	5,300	5,336	5,329	5,377	5,484	5,439	
591	DRUG & PROPRIETARY STORES	1,853	1,884	1,887	1,918	1,913	1,890	1,937	1,934	1,962	1,991	1,960	2,017	
592	LIQUOR STORES	1,031	1,103	1,084	1,069	1,075	1,075	1,071	1,070	1,072	1,090	1,098	1,105	

SEE FOOTNOTES AT END OF TABLE.

Table 1. Estimates of Monthly Retail Sales, by Selected Kind of Business, Unadjusted and Adjusted: January 1978-December 1985—Continued

SIC code	Kind of business	1978												
		Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	TOTAL
		DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	47,481	45,765	52,023	54,891	54,714	55,924	56,523	55,010	53,554	56,158	56,423	69,129	657,375
	TOTAL (EXCL. AUTO. GROUP)	38,858	36,855	40,626	42,698	43,137	43,416	44,729	44,047	43,389	45,355	46,142	58,562	527,621
	DURABLE GOODS, TOTAL	14,484	13,623	16,010	16,986	19,014	20,008	19,346	18,505	17,640	18,301	18,163	20,343	217,805
52	BLDG. MAT., HARDWARE, GARDEN SUPPLY & MOBILE HOME DEALERS	1,885	1,930	2,410	2,804	3,030	3,140	3,073	3,035	3,021	2,935	2,843	2,877	33,000
521,3,5	BLDG. MAT., SUPPLY, HARDWARE	1,654	1,721	2,096	2,322	2,424	2,622	2,618	2,568	2,563	2,519	2,459	2,367	27,933
521,3	BLDG. MAT., & SUPPLY STORES	1,315	1,365	1,685	1,850	1,926	2,104	2,130	2,135	2,118	2,049	1,990	1,813	22,480
525	HARDWARE STORES	339	356	411	472	498	518	488	433	445	470	469	554	5,453
55 EX 554	AUTOMOTIVE DEALERS	8,603	9,310	11,387	11,436	11,577	12,308	11,794	10,913	10,165	10,803	10,481	10,567	129,754
551,2,5 6,7,9	MOTOR VEHICLE AND MISC. AUTOMOTIVE DEALERS	7,862	8,610	10,529	10,587	10,660	11,383	10,814	9,994	9,275	9,834	9,517	9,535	118,860
551,2	MOTOR VEHICLE DEALERS	7,663	8,084	9,751	9,940	9,763	10,482	10,016	9,328	8,624	9,185	9,119	9,099	111,254
551	MOTOR VEH. (FRANCHISED)	7,031	7,627	9,196	9,387	9,237	9,927	9,486	8,814	8,318	8,877	8,645	8,618	105,165
553	AUTO & HOME SUPPLY STORES	741	700	688	949	917	945	980	959	890	949	964	1,032	10,699
57	FURNITURE, HOME FURN. & EQUIP STRS.	2,219	2,145	2,385	2,386	2,379	2,498	2,506	2,484	2,447	2,540	2,699	3,333	30,021
571	FURNITURE & HOME FURN. STORES	1,299	1,297	1,444	1,471	1,448	1,521	1,506	1,530	1,470	1,551	1,661	1,816	18,014
5712	FURNITURE STORES	930	905	1,004	1,020	985	1,000	1,027	1,041	1,004	1,037	1,120	1,295	12,368
5722,32	HOUSEHOLD APPLIANCE, RADIOS TV	698	659	724	694	709	760	772	732	742	767	792	1,119	9,164
5722	HOUSEHOLD APPLIANCE STORES	304	287	332	333	344	370	355	356	356	353	364	477	4,231
5944	JEWELRY STORES	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
	NONDURABLE GOODS, TOTAL	32,997	30,740	34,013	35,505	35,700	35,916	37,177	36,505	35,914	37,857	38,460	48,786	439,570
53	GENERAL MDSE. GROUP STORES	5,048	4,985	6,155	6,765	6,496	6,664	6,512	6,790	6,699	7,257	8,426	12,930	88,737
531,9	DEPT. STORES, MISC. GEN. MDSE.	4,562	4,492	5,569	6,177	5,940	6,120	5,972	6,238	6,181	6,696	7,811	11,780	77,538
531	DEPARTMENT STORES	3,975	3,924	4,895	5,463	5,230	5,409	5,234	5,496	5,508	5,947	6,952	10,599	68,632
539	MISC. GEN. MDSE. STORES	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
533	VARIETY STORES	486	493	586	588	556	544	540	552	518	561	615	1,150	7,199
54	FOOD STORES	12,305	11,030	11,732	12,113	12,356	12,235	13,151	12,175	12,217	12,758	12,045	13,895	147,972
541	GROCERY STORES	11,570	10,298	10,930	11,291	11,516	11,377	12,287	11,339	11,415	11,921	11,287	12,952	138,172
546	RETAIL BAKERIES	151	157	174	173	163	163	185	165	164	204	175	187	2,141
554	GASOLINE SERVICE STATIONS	3,968	3,775	4,107	4,187	4,280	4,438	4,705	4,594	4,346	4,486	4,430	4,633	51,949
56	APPAREL & ACCESSORY STORES	2,311	2,073	2,406	2,793	2,588	2,608	2,598	2,723	2,762	2,927	3,039	4,909	33,717
561	MENS&BOYS CLOTHING, FURNISHINGS	478	390	447	521	499	531	486	482	476	535	602	1,088	6,535
562,3,8	WOMENS CLOTHING, SPEC., FURRIER	918	856	971	1,083	1,049	1,047	1,051	1,084	1,132	1,208	1,212	1,791	13,382
562	WOMENS READY-TO-WEAR	861	779	897	1,005	969	961	985	987	1,040	1,121	1,104	1,644	12,333
565	FAMILY CLOTHING STORES	462	418	493	564	551	541	563	602	549	609	652	1,200	7,224
566	SHOE STORES	344	310	375	472	368	385	381	439	453	446	433	610	5,033
58	EATING AND DRINKING PLACES	4,191	4,007	4,369	4,584	5,048	5,093	5,297	5,290	4,936	4,971	4,589	6,876	57,211
5812	EATING PLACES	3,626	3,471	3,785	3,996	4,446	4,434	4,668	4,679	4,347	4,360	3,978	4,227	50,017
5812 PT.	RESTAURANTS, LUNCHROOMS, CAFE.	2,288	2,199	2,438	2,478	2,852	2,800	2,779	2,784	2,579	2,646	2,490	2,623	30,536
5812 PT.	REFRESHMENT PLACES	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
5813	DRINKING PLS. (ALCOHOLIC BEV.)	565	536	584	588	602	659	629	611	589	611	611	649	7,194
591	DRUG & PROPRIETARY STORES	1,626	1,605	1,725	1,748	1,753	1,773	1,793	1,776	1,701	1,782	1,795	2,585	21,620
592	LIQUOR STORES	908	849	916	958	1,008	1,033	1,129	1,019	984	1,045	1,049	1,459	12,357
596	NONSTORE RETAILERS[2]	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
5961 PT.	MAIL-ORDER HOUSES (DEPT. STORE MERCHANDISE)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
53, 56 57, 594	GAF, TOTAL[3]	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
		DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	52,682	52,987	52,987	53,708	53,287	54,431	54,606	54,948	54,935	55,577	56,241	57,540	
	TOTAL (EXCL. AUTO. GROUP)	42,741	42,330	42,629	42,976	42,758	43,627	43,814	44,119	44,288	44,876	44,898	45,655	
	DURABLE GOODS, TOTAL	17,203	17,634	17,466	17,937	17,704	18,099	18,094	18,212	18,015	18,273	18,837	19,581	
52	BLDG. MAT., HARDWARE, GARDEN SUPPLY & MOBILE HOME DEALERS	2,573	2,615	2,642	2,678	2,682	2,710	2,735	2,755	2,789	2,752	2,900	3,004	
521,3	BLDG. MAT., & SUPPLY STORES	1,760	1,784	1,826	1,832	1,833	1,836	1,859	1,865	1,889	1,844	1,976	2,060	
525	HARDWARE STORES	448	471	456	456	445	450	449	440	441	451	488	464	
55 EX 554	AUTOMOTIVE DEALERS	10,141	10,577	10,358	10,734	10,929	10,804	10,790	10,629	10,647	10,901	11,343	11,885	
551,2,5 6,7,9	MOTOR VEHICLE AND MISC. AUTOMOTIVE DEALERS	9,271	9,696	9,469	9,844	9,656	9,924	9,885	9,904	9,743	9,974	10,412	10,910	
553	AUTO & HOME SUPPLY STORES	870	881	889	890	873	880	905	925	904	927	931	975	
57	FURNITURE, HOME FURN. & EQUIP STRS.	2,446	2,435	2,442	2,475	2,459	2,479	2,503	2,497	2,484	2,512	2,546	2,591	
571	FURNITURE & HOME FURN. STORES	1,447	1,451	1,453	1,480	1,481	1,477	1,487	1,510	1,505	1,527	1,554	1,571	
5722,32	HOUSEHOLD APPLIANCE, RADIOS TV	756	761	763	754	758	759	761	752	746	764	761	777	
	NONDURABLE GOODS, TOTAL	35,479	35,273	35,521	35,771	35,583	36,332	36,512	36,736	36,920	37,304	37,404	37,959	
53	GENERAL MDSE. GROUP STORES	6,812	6,873	6,909	6,946	6,878	6,985	6,955	7,047	7,072	7,178	7,232	7,222	
531	DEPARTMENT STORES	5,408	5,473	5,525	5,615	5,375	5,682	5,634	5,725	5,774	5,853	5,922	5,885	
533	VARIETY STORES	672	664	651	603	584	574	576	574	566	577	571	593	
539	MISC. GEN. MDSE. STORES	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
54	FOOD STORES	12,178	11,913	11,981	12,096	12,122	12,219	12,249	12,363	12,398	12,529	12,489	12,771	
541	GROCERY STORES	11,377	11,121	11,162	11,291	11,312	11,388	11,419	11,535	11,577	11,699	11,676	11,970	
554	GASOLINE SERVICE STATIONS	4,181	4,185	4,212	4,217	4,168	4,259	4,301	4,338	4,368	4,415	4,502	4,601	
56	APPAREL & ACCESSORY STORES	2,739	2,740	2,708	2,719	2,713	2,804	2,838	2,815	2,831	2,950	2,822	2,858	
561	MENS&BOYS CLOTHING, FURNISHINGS	529	519	525	526	520	555	555	543	542	551	545	558	
562,3,8	WOMENS CLOTHING, SPEC., FURRIER	1,098	1,112	1,074	1,092	1,094	1,138	1,126	1,113	1,131	1,127	1,113	1,090	
566	SHOE STORES	406	407	410	406	403	409	423	426	423	426	420	436	
58	EATING & DRINKING PLACES	4,626	4,574	4,604	4,621	4,709	4,740	4,807	4,827	4,868	4,864	4,631	4,920	
591	DRUG & PROPRIETARY STORES	1,717	1,707	1,749	1,762	1,774	1,796	1,794	1,807	1,813	1,833	1,847	1,886	
592	LIQUOR STORES	1,001	996	1,002	1,021	1,017	1,035	1,039	1,029	1,028	1,046	1,035	1,038	

(NA) Not available.

[1]For yearly totals refer to unadjusted section above. [2]Includes establishments primarily selling merchandise through coin-operated vending machines, by house-to-house canvass, and from mail-order. [3]GAF represents stores which specialize in department store types of merchandise.

Note: U.S. and group totals include kinds of business not shown separately.

Table 2. Estimates of Monthly Sales of Group II Companies, by Selected Kind of Business, Unadjusted and Adjusted: January 1978-December 1985

SIC CODE	KIND OF BUSINESS	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
		1985												
		DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	32,665	31,547	37,256	37,451	40,044	38,011	37,327	40,626	36,963	39,527	44,041	36,786	472,244
	DURABLE GOODS, TOTAL	2,506	2,408	2,945	3,170	3,338	3,371	3,284	3,380	3,138	3,346	3,717	3,246	40,049
553	AUTO AND HOME SUPPLY STRS	342	309	382	410	431	417	423	426	409	453	434	437	4,895
	NONDURABLE GOODS, TOTAL	30,159	29,139	34,311	34,281	36,306	34,640	34,043	37,246	33,825	36,181	40,324	33,540	432,195
53	GEN. MDSE. GROUP STORES	8,393	8,605	11,003	11,492	12,316	11,488	10,636	12,553	11,140	12,239	15,387	23,218	148,412
531	DEPT. STORES	7,307	7,444	9,572	9,983	10,706	10,025	9,318	10,987	9,738	10,740	13,333	20,031	129,184
533	VARIETY STORES	448	471	582	628	632	588	560	632	573	582	660	1,167	7,553
539	MISC. GEN. MDSE. STORES	640	690	839	821	958	875	758	934	829	917	1,394	2,020	11,675
54	FOOD STORES	12,585	11,637	13,010	12,392	13,574	12,949	13,140	13,370	12,408	12,979	13,516	14,177	156,131
541	GROCERY STORES	12,457	11,473	12,843	12,423	13,418	12,787	12,987	13,213	12,260	12,822	13,340	13,880	154,083
56	APPAREL & ACCESSORY STRS	1,348	1,347	2,157	2,239	2,239	2,134	2,003	2,607	2,212	2,331	2,849	4,234	28,120
562,3,8	WOMEN'S CLOTH.,SPEC.,FUR	672	694	939	982	982	942	939	1,092	981	1,049	1,260	1,840	12,392
562	WOMEN'S READY-TO-WEAR	655	676	937	958	958	918	917	1,065	958	1,023	1,233	1,798	12,096
565	FAMILY CLOTHING STORES	403	402	574	586	604	372	533	766	392	635	823	1,274	7,784
566	SHOE STORES	335	320	443	482	459	425	373	519	438	457	495	661	5,407
5812	EATING PLACES	2,090	2,006	2,398	2,307	2,459	2,458	2,494	2,586	2,386	2,436	2,379	2,405	28,404
591	DRUG & PROPRIETARY STORES	1,993	1,938	2,066	2,042	2,150	2,074	2,099	2,195	2,016	2,122	2,147	3,174	26,016
		DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	38,271	38,875	38,849	39,162	39,182	39,038	39,217	39,604	39,717	39,664	40,028	40,234	
553	AUTO AND HOME SUPPLY STRS	400	398	403	402	403	399	394	402	418	419	429	423	
53	GEN. MDSE. GROUP STORES	11,986	12,355	12,298	12,376	12,265	12,142	12,248	12,504	12,447	12,394	12,558	12,500	
531	DEPT. STORES	10,365	10,711	10,636	10,769	10,653	10,542	10,661	10,889	10,808	10,827	10,974	10,940	
533	VARIETY STORES	624	645	651	649	642	636	624	625	664	616	606	609	
541	GROCERY STORES	12,699	12,695	12,666	12,820	12,840	12,890	12,858	12,738	13,043	12,925	13,015	13,181	
56	APPAREL & ACCESSORY STRS	2,178	2,246	2,271	2,294	2,289	2,308	2,328	2,380	2,373	2,403	2,448	2,423	
562,3,8	WOMEN'S CLOTH.,SPEC.,FUR	950	982	991	1,002	994	1,024	1,043	1,037	1,058	1,059	1,100	1,077	
566	SHOE STORES	428	437	433	444	450	455	450	472	451	461	452	459	
591	DRUG & PROPRIETARY STORES	2,118	2,153	2,143	2,107	2,146	2,149	2,191	2,247	2,198	2,227	2,164	2,189	

SIC CODE	KIND OF BUSINESS	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
		1984												
		DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	30,679	30,877	35,408	35,206	37,723	37,325	35,144	37,811	35,987	37,357	42,179	34,913	450,609
	DURABLE GOODS, TOTAL	2,317	2,366	2,775	2,885	3,249	3,250	3,119	3,154	3,024	3,174	3,558	4,876	37,697
553	AUTO AND HOME SUPPLY STRS	316	311	368	381	421	427	410	416	386	423	420	408	4,687
	NONDURABLE GOODS, TOTAL	28,356	28,511	32,633	32,321	34,474	34,075	32,025	34,657	32,963	34,233	38,621	30,037	412,906
53	GEN. MDSE. GROUP STORES	7,952	8,253	10,124	10,617	11,774	11,489	10,117	11,603	11,010	11,656	15,014	22,725	142,334
531	DEPT. STORES	6,948	7,143	8,822	9,257	10,240	10,040	8,873	10,133	9,657	10,201	12,993	19,423	123,632
533	VARIETY STORES	448	481	560	607	632	614	549	619	564	583	724	1,246	7,627
539	MISC. GEN. MDSE. STORES	556	629	742	753	902	835	695	851	809	872	1,357	2,054	11,055
54	FOOD STORES	11,584	11,486	12,685	11,833	12,602	12,684	12,341	12,782	12,134	12,296	12,694	13,834	148,937
541	GROCERY STORES	11,439	11,331	12,532	11,662	12,449	12,533	12,192	12,631	11,987	12,144	12,529	13,554	146,983
56	APPAREL & ACCESSORY STRS	1,429	1,440	1,866	2,081	2,023	2,036	1,776	2,168	2,068	2,067	2,510	3,890	25,334
562,3,8	WOMEN'S CLOTH.,SPEC.,FUR	616	645	843	919	900	902	806	902	898	911	1,094	1,634	11,070
562	WOMEN'S READY-TO-WEAR	600	630	824	901	880	882	787	880	877	887	1,070	1,394	10,812
565	FAMILY CLOTHING STORES	349	348	456	507	520	532	473	617	530	540	698	1,186	6,786
566	SHOE STORES	332	320	402	470	421	413	347	453	426	422	462	691	5,099
5812	EATING PLACES	1,971	2,030	2,263	2,221	2,292	2,305	2,368	2,449	2,269	2,285	2,225	2,321	26,999
591	DRUG & PROPRIETARY STORES	1,781	1,785	1,883	1,921	2,001	1,973	1,916	1,993	1,912	1,970	2,117	3,135	24,387
		DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	36,703	36,769	36,310	36,996	37,267	37,614	37,216	37,419	38,033	37,878	38,320	38,464	
553	AUTO AND HOME SUPPLY STRS	382	387	374	385	393	396	391	394	393	395	395	395	
53	GEN. MDSE. GROUP STORES	11,375	11,547	11,104	11,561	11,778	11,962	11,689	11,795	12,097	11,943	12,161	12,121	
531	DEPT. STORES	10,040	10,018	9,621	10,051	10,240	10,393	10,199	10,256	10,532	10,388	10,549	10,374	
533	VARIETY STORES	641	638	612	621	628	657	616	618	644	624	665	639	
541	GROCERY STORES	12,003	12,080	12,097	12,173	12,157	12,213	12,266	12,251	12,396	12,430	12,467	12,446	
56	APPAREL & ACCESSORY STRS	2,045	2,030	2,026	2,052	2,094	2,156	2,083	2,031	2,153	2,123	2,164	2,211	
562,3,8	WOMEN'S CLOTH.,SPEC.,FUR	897	887	886	907	922	966	901	875	941	932	946	952	
566	SHOE STORES	431	424	420	410	418	428	424	419	426	425	431	435	
591	DRUG & PROPRIETARY STORES	1,921	1,923	1,931	1,980	2,001	2,030	2,006	2,048	2,083	2,087	2,128	2,141	

SEE FOOTNOTES AT END OF TABLE.

Table 2. Estimates of Monthly Sales of Group II Companies, by Selected Kind of Business, Unadjusted and Adjusted: January 1978-December 1986—Continued

SIC CODE	KIND OF BUSINESS	1983 JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES													
	RETAIL TRADE, TOTAL	28,183	27,061	32,544	32,668	33,772	33,850	33,530	34,498	33,956	35,123	38,370	51,974	415,549
	DURABLE GOODS, TOTAL	1,933	1,868	2,382	2,475	2,723	2,814	2,734	2,791	2,721	2,808	3,079	4,467	32,795
553	AUTO AND HOME SUPPLY STRS	289	272	345	361	371	393	394	407	379	395	396	414	4,416
	NONDURABLE GOODS, TOTAL	26,250	25,193	30,162	30,193	31,049	31,036	30,816	31,707	31,235	32,315	35,291	47,507	382,754
53	GEN. MDSE. GROUP STORES	7,140	7,009	9,323	9,547	10,270	10,152	9,449	10,422	10,071	10,857	13,366	21,333	128,939
531	DEPT. STORES	6,241	6,096	8,111	8,279	8,904	8,838	8,209	9,066	8,763	9,439	11,478	18,139	111,525
533	VARIETY STORES	423	434	561	566	584	562	559	598	532	583	671	1,231	7,904
539	MISC. GEN. MDSE. STORES	476	539	651	702	782	752	681	758	774	835	1,217	1,963	10,130
54	FOOD STORES	11,049	10,465	11,704	11,720	11,604	11,777	12,269	11,762	11,844	11,746	11,603	13,571	141,314
541	GROCERY STORES	10,916	10,319	11,540	11,572	11,456	11,629	12,120	11,615	11,699	11,595	11,448	13,276	139,385
56	APPAREL & ACCESSORY STRS	1,228	1,186	1,717	1,710	1,704	1,689	1,624	1,926	1,802	1,890	2,193	3,568	22,237
562,3,8	WOMEN'S CLOTH.,SPEC.,FUR	513	518	750	736	727	720	725	782	756	823	939	1,564	9,547
562	WOMEN'S READY-TO-WEAR	501	506	734	713	712	704	709	764	738	802	920	1,530	9,335
565	FAMILY CLOTHING STORES	310	290	419	418	434	437	422	549	461	468	586	1,001	5,789
566	SHOE STORES	287	275	412	404	386	365	395	424	411	410	442	610	4,761
5812	EATING PLACES	1,803	1,736	2,030	2,033	2,071	2,025	2,134	2,140	2,083	2,147	2,053	2,099	24,354
591	DRUG & PROPRIETARY STORES	1,375	1,342	1,727	1,696	1,751	1,751	1,739	1,760	1,733	1,747	1,844	2,717	21,582
	DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES													
	RETAIL TRADE, TOTAL	33,239	33,039	33,365	33,653	34,129	34,310	34,670	34,973	35,032	35,422	35,712	35,498	
553	AUTO AND HOME SUPPLY STRS	350	350	353	350	360	363	375	388	373	378	377	385	
53	GEN. MDSE. GROUP STORES	10,277	10,070	10,261	10,279	10,491	10,671	10,696	10,801	10,833	11,004	11,134	11,106	
531	DEPT. STORES	8,916	8,685	8,903	8,883	9,086	9,245	9,255	9,346	9,364	9,515	9,657	9,593	
533	VARIETY STORES	598	598	594	594	595	600	614	611	600	616	625	618	
539	MISC. GEN. MDSE. STORES	11,242	11,352	11,448	11,503	11,560	11,629	11,665	11,780	11,687	11,784	11,898	11,666	
541	GROCERY STORES	1,722	1,724	1,753	1,771	1,799	1,841	1,843	1,846	1,842	1,909	1,947	1,971	
56	APPAREL & ACCESSORY STRS	734	736	758	747	762	781	785	784	771	825	843	880	
562,3,8	WOMEN'S CLOTH.,SPEC.,FUR	368	379	379	392	390	398	395	396	406	413	415	409	
566	SHOE STORES	1,695	1,721	1,743	1,770	1,772	1,790	1,815	1,830	1,859	1,855	1,882	1,823	
SIC CODE	KIND OF BUSINESS	1982 JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES													
	RETAIL TRADE, TOTAL	27,133	26,078	30,193	31,266	32,081	31,165	32,375	31,813	31,377	33,140	35,359	48,006	389,986
	DURABLE GOODS, TOTAL	1,710	1,718	2,115	2,205	2,370	2,368	2,367	2,305	2,320	2,347	2,575	3,792	28,212
553	AUTO AND HOME SUPPLY STRS	275	259	323	352	348	359	370	348	345	359	362	361	4,059
	NONDURABLE GOODS, TOTAL	25,423	24,360	28,078	29,061	29,711	28,797	29,968	29,508	29,057	30,793	32,784	44,214	361,774
53	GEN. MDSE. GROUP STORES	6,646	6,705	8,579	9,260	9,762	9,183	9,119	9,521	9,137	10,018	12,052	19,485	119,467
531	DEPT. STORES	5,812	5,805	7,472	8,000	8,441	7,964	7,918	8,263	7,942	8,694	10,323	16,527	103,161
533	VARIETY STORES	396	405	521	588	592	538	562	563	521	570	633	1,182	7,091
539	MISC. GEN. MDSE. STORES	438	495	586	672	729	681	639	675	674	754	1,096	1,776	9,215
54	FOOD STORES	10,945	10,098	10,934	11,213	11,329	11,047	12,054	10,936	11,209	11,530	11,146	13,058	135,499
541	GROCERY STORES	10,808	9,941	10,790	11,040	11,183	10,898	11,894	10,786	11,065	11,390	10,998	12,794	133,587
56	APPAREL & ACCESSORY STRS	1,160	1,137	1,477	1,666	1,608	1,458	1,534	1,776	1,611	1,729	1,934	3,055	20,143
562,3,8	WOMEN'S CLOTH.,SPEC.,FUR	475	483	625	702	678	615	668	711	665	741	803	1,277	8,443
562	WOMEN'S READY-TO-WEAR	459	468	609	685	662	601	653	698	650	724	787	1,250	8,244
565	FAMILY CLOTHING STORES	294	297	372	411	415	374	419	513	431	457	541	890	5,414
566	SHOE STORES	280	252	365	404	367	322	314	367	362	366	393	545	4,337
5812	EATING PLACES	1,579	1,512	1,750	1,804	1,925	1,926	2,014	2,011	1,856	1,977	1,840	1,924	22,138
591	DRUG & PHOPRIETARY STORES	1,426	1,407	1,556	1,567	1,564	1,553	1,587	1,554	1,520	1,563	1,638	2,453	19,410
	DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES													
	RETAIL TRADE, TOTAL	31,375	31,849	31,981	31,785	32,228	32,090	32,735	32,538	32,593	32,883	33,017	33,433	
553	AUTO AND HOME SUPPLY STRS	332	334	335	337	339	332	339	336	343	344	345	338	
53	GEN. MDSE. GROUP STORES	9,494	9,684	9,792	9,767	9,928	9,739	10,021	9,909	9,857	10,030	10,049	10,321	
531	DEPT. STORES	8,232	8,389	8,472	8,448	8,570	8,410	8,663	8,563	8,512	8,668	8,660	8,900	
533	VARIETY STORES	558	583	592	585	600	579	602	603	589	595	590	602	
541	GROCERY STORES	10,941	10,936	10,965	10,945	11,072	11,064	11,158	11,166	11,234	11,266	11,268	11,423	
56	APPAREL & ACCESSORY STRS	1,547	1,671	1,641	1,619	1,676	1,592	1,719	1,712	1,666	1,701	1,727	1,724	
562,3,8	WOMEN'S CLOTH.,SPEC.,FUR	672	694	685	678	699	674	710	711	691	721	727	732	
566	SHOE STORES	351	352	358	366	371	348	370	367	360	359	371	372	
591	DRUG & PHOPRIETARY STORES	1,532	1,579	1,628	1,580	1,598	1,604	1,629	1,620	1,638	1,663	1,675	1,642	

SEE FOOTNOTES AT END OF TABLE.

Table 2. Estimates of Monthly Sales of Group II Companies, by Selected Kind of Business, Unadjusted and Adjusted: January 1978-December 1985—Continued

SIC CODE	KIND OF BUSINESS	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
		1981												
		DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	29,198	24,745	28,516	29,973	30,697	30,240	30,487	31,047	30,623	32,283	33,270	40,688	372,367
	DURABLE GOODS, TOTAL	1,717	1,674	1,999	2,178	2,290	2,344	2,306	2,256	2,216	2,256	2,342	3,293	26,870
553	AUTO AND HOME SUPPLY STRS	276	285	305	343	334	364	359	343	332	352	331	335	3,959
	NONDURABLE GOODS, TOTAL	24,481	23,071	26,517	27,795	28,807	27,896	28,181	28,791	27,807	30,028	30,928	41,395	345,497
53	GEN. MDSE. GROUP STORES	8,912	6,478	8,223	9,052	9,323	9,147	8,892	9,442	8,980	9,923	11,449	18,156	115,335
531	DEPT. STORES	5,883	5,592	7,107	7,803	8,047	7,929	7,490	8,179	7,816	8,597	9,864	15,450	99,537
533	VARIETY STORES	412	414	508	590	560	595	527	589	505	567	610	1,138	6,945
539	MISC. GEN. MDSE. STORES	437	470	608	659	716	673	635	644	659	759	975	1,568	8,853
54	FOOD STORES	10,949	9,345	10,045	10,273	10,863	10,428	11,154	10,714	10,492	11,253	10,493	12,062	127,571
541	GROCERY STORES	10,323	9,210	9,906	10,127	10,720	10,286	10,999	10,564	10,350	11,108	10,349	11,807	125,749
56	APPAREL & ACCESSORY STRS	1,090	1,032	1,342	1,618	1,482	1,420	1,372	1,670	1,591	1,623	1,723	2,783	18,706
562,3,8	WOMEN'S CLOTH.,SPEC.,FUR	480	459	599	711	660	626	632	699	673	712	732	1,146	8,109
562	WOMEN'S READY-TO-WEAR	441	443	560	685	639	604	611	676	650	666	708	1,119	7,847
565	FAMILY CLOTHING STORES	283	255	325	383	367	352	340	441	389	427	478	788	4,047
566	SHOE STORES	234	219	290	374	321	294	272	345	333	334	336	495	3,854
5812	EATING PLACES	1,524	1,439	1,671	1,869	1,778	1,742	1,828	1,824	1,660	1,774	1,748	1,724	20,341
591	DRUG & PHOPRIETARY STORES	1,362	1,266	1,390	1,440	1,465	1,451	1,458	1,448	1,371	1,442	1,484	2,297	17,676
		DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	29,807	30,251	30,444	30,812	30,701	31,260	31,167	31,450	31,451	31,342	31,407	31,614	
553	AUTO AND HOME SUPPLY STRS	323	343	325	327	327	335	332	332	332	325	328	331	
53	GEN. MDSE. GROUP STORES	9,104	9,353	9,431	9,630	9,439	9,728	9,607	9,740	9,758	9,684	9,681	9,688	
531	DEPT. STORES	7,854	8,081	8,122	8,301	8,137	8,399	8,285	8,397	8,441	8,355	8,388	8,369	1
533	VARIETY STORES	571	577	582	592	588	585	574	580	571	578	577	581	
541	GROCERY STORES	10,091	10,121	10,223	10,281	10,368	10,517	10,556	10,725	10,605	10,701	10,735	10,812	
56	APPAREL & ACCESSORY STRS	1,487	1,522	1,543	1,562	1,532	1,565	1,566	1,582	1,594	1,563	1,564	1,585	
562,3,8	WOMEN'S CLOTH.,SPEC.,FUR	642	665	675	688	673	692	685	684	696	676	672	683	
566	SHOE STORES	295	310	315	323	319	325	325	322	322	325	322	345	
591	DRUG & PHOPRIETARY STORES	1,443	1,428	1,484	1,468	1,477	1,497	1,500	1,507	1,497	1,512	1,525	1,539	
		1980												
SIC CODE	KIND OF BUSINESS	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
		DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	23,196	23,238	26,076	26,084	26,098	26,339	26,999	26,922	27,088	29,764	31,459	41,099	338,362
	DURABLE GOODS, TOTAL	1,633	1,597	1,813	1,911	2,083	2,020	2,045	2,068	2,036	2,196	2,262	3,105	24,749
553	AUTO AND HOME SUPPLY STRS	259	244	277	320	321	323	332	324	311	340	321	339	3,711
	NONDURABLE GOODS, TOTAL	21,563	21,641	24,263	24,173	24,035	24,319	24,954	24,854	25,052	27,568	29,197	37,994	313,613
53	GEN. MDSE. GROUP STORES	6,073	6,197	7,527	7,749	8,550	7,877	7,782	8,734	8,090	9,150	10,829	16,690	105,248
531	DEPT. STORES	5,257	5,342	6,496	6,667	7,388	6,805	6,725	7,552	7,031	7,914	9,297	14,239	90,710
533	VARIETY STORES	395	403	483	520	539	498	497	552	479	548	607	1,079	6,590
539	MISC. GEN. MDSE. STORES	431	452	549	562	623	574	560	630	580	688	925	1,372	7,948
54	FOOD STORES	8,907	8,750	9,282	9,038	9,934	9,101	9,775	10,070	9,371	10,115	9,935	10,811	115,189
541	GROCERY STORES	8,803	8,640	9,187	8,922	9,815	9,048	9,656	9,952	9,298	9,997	9,815	10,862	113,733
56	APPAREL & ACCESSORY STRS	988	960	1,282	1,326	1,340	1,237	1,199	1,574	1,365	1,512	1,642	2,599	16,984
562,3,8	WOMEN'S CLOTH.,SPEC.,FUR	419	424	535	567	601	539	559	683	594	665	712	1,089	7,407
562	WOMEN'S READY-TO-WEAR	403	408	537	568	583	522	541	640	571	642	689	1,055	7,160
565	FAMILY CLOTHING STORES	241	234	288	311	333	318	305	439	333	383	423	743	4,321
566	SHOE STORES	227	204	280	309	277	251	226	322	303	309	320	429	3,457
5812	EATING PLACES	1,317	1,300	1,499	1,510	1,577	1,530	1,622	1,705	1,550	1,628	1,564	1,635	18,437
591	DRUG & PHOPRIETARY STORES	1,190	1,170	1,215	1,253	1,330	1,280	1,304	1,337	1,276	1,342	1,376	2,126	16,208
		DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	27,154	27,213	27,250	27,243	27,440	27,573	27,919	28,686	28,593	29,121	29,271	29,464	
553	AUTO AND HOME SUPPLY STRS	304	308	298	303	304	308	309	314	311	315	315	316	
53	GEN. MDSE. GROUP STORES	8,647	8,593	8,458	8,349	8,520	8,478	8,648	8,850	8,808	9,009	9,058	9,064	
531	DEPT. STORES	7,446	7,409	7,273	7,215	7,349	7,302	7,456	7,636	7,593	7,786	7,819	7,828	1
533	VARIETY STORES	546	544	527	542	540	542	543	551	552	566	558	555	
541	GROCERY STORES	8,984	9,000	9,149	9,248	9,259	9,394	9,467	9,681	9,725	9,830	9,694	9,984	
56	APPAREL & ACCESSORY STRS	1,360	1,362	1,322	1,358	1,374	1,385	1,390	1,440	1,417	1,467	1,456	1,482	
562,3,8	WOMEN'S CLOTH.,SPEC.,FUR	599	598	589	606	605	603	615	621	623	636	637	634	
566	SHOE STORES	295	276	277	281	279	281	277	292	293	299	299	295	
591	DRUG & PHOPRIETARY STORES	1,271	1,283	1,264	1,297	1,325	1,326	1,350	1,386	1,343	1,405	1,417	1,428	

SEE FOOTNOTES AT END OF TABLE.

Table 2. Estimates of Monthly Sales of Group II Companies, by Selected Kind of Business, Unadjusted and Adjusted: January 1978-December 1985—Continued

SIC CODE	KIND OF BUSINESS	1979 JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES													
	RETAIL TRADE, TOTAL	20,732	19,987	24,409	23,617	25,273	25,913	24,220	26,412	25,233	26,606	29,637	37,477	309,211
	DURABLE GOODS, TOTAL	1,987	1,901	1,321	1,861	2,085	2,097	2,027	2,105	1,983	2,150	2,223	2,888	24,108
553	AUTO AND HOME SUPPLY STRS	292	221	285	309	311	319	300	313	264	324	322	313	3,539
	NONDURABLE GOODS, TOTAL	19,285	18,586	22,583	21,956	23,188	23,816	22,193	24,307	23,250	24,456	27,414	34,589	285,103
53	GEN. MDSE. GROUP STORES	5,591	5,476	7,297	7,431	7,937	7,796	7,323	8,221	7,851	8,472	10,523	15,534	99,376
531	DEPT. STORES	4,798	4,599	6,271	6,435	6,848	6,716	6,328	7,109	6,805	7,328	9,000	13,244	85,581
533	VARIETY STORES	353	360	463	469	498	498	439	515	466	494	567	1,035	6,221
539	MISC. GEN. MDSE. STORES	400	415	513	527	591	574	536	597	580	649	936	1,255	7,572
54	FOOD STORES	8,160	7,595	8,853	8,685	8,676	9,077	8,504	8,931	8,607	8,730	9,123	9,820	104,206
541	GROCERY STORES	8,078	7,611	8,753	7,951	8,579	8,976	8,402	8,794	8,504	8,622	9,019	9,666	102,969
56	APPAREL & ACCESSORY STRS	895	850	1,224	1,311	1,227	1,223	1,121	1,484	1,326	1,380	1,363	2,375	15,959
562,3,8	WOMEN'S CLOTH.,SPEC.,FUR	372	382	547	577	555	547	517	632	578	595	593	1,024	7,020
562	WOMEN'S READY-TO-WEAR	356	386	529	558	536	528	498	609	552	585	598	991	6,766
565	FAMILY CLOTHING STORES	228	211	292	309	304	308	288	386	335	398	408	657	4,075
566	SHOE STORES	197	172	267	294	294	293	273	299	284	293	298	392	3,186
5812	EATING PLACES	1,491	1,119	1,412	1,354	1,431	1,433	1,448	1,510	1,385	1,422	1,393	1,440	16,494
591	DRUG & PROPRIETARY STORES	1,042	1,000	1,100	1,114	1,163	1,141	1,140	1,177	1,113	1,156	1,250	1,796	14,194
	DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES													
	RETAIL TRADE, TOTAL	24,585	24,497	24,900	24,914	25,244	25,690	25,646	26,070	26,443	26,533	26,907	26,873	
553	AUTO AND HOME SUPPLY STRS	287	289	291	297	295	299	290	295	295	301	305	302	
53	GEN. MDSE. GROUP STORES	7,983	7,868	7,963	8,024	8,084	8,144	8,277	8,335	8,466	8,477	8,601	8,517	
531	DEPT. STORES	6,874	6,761	6,876	6,927	6,974	6,998	7,142	7,199	7,286	7,304	7,389	7,341	1
533	VARIETY STORES	507	503	506	508	511	520	519	520	525	520	536	529	
541	GROCERY STORES	8,336	8,327	8,368	8,343	8,481	8,740	8,521	8,596	8,722	8,760	8,689	8,935	
56	APPAREL & ACCESSORY STRS	1,251	1,263	1,347	1,291	1,297	1,299	1,333	1,366	1,348	1,350	1,371	1,360	
562,3,8	WOMEN'S CLOTH.,SPEC.,FUR	537	563	597	580	575	583	597	595	585	589	600	601	
566	SHOE STORES	253	247	282	251	256	257	266	274	271	275	275	271	
591	DRUG & PROPRIETARY STORES	1,129	1,134	1,126	1,154	1,168	1,170	1,200	1,200	1,220	1,225	1,274	1,194	

SIC CODE	KIND OF BUSINESS	1978 JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES													
	RETAIL TRADE, TOTAL	18,299	19,211	22,370	21,839	23,040	23,330	22,537	23,565	23,523	23,847	26,304	34,747	281,607
	DURABLE GOODS, TOTAL	1,255	1,285	1,627	1,740	1,887	1,934	1,861	1,939	1,870	1,932	2,062	2,613	22,005
553	AUTO AND HOME SUPPLY STRS	216	201	264	296	282	304	283	292	288	301	304	303	3,334
	NONDURABLE GOODS, TOTAL	17,039	18,926	20,743	20,099	21,153	21,396	20,676	21,626	21,653	21,915	24,242	32,134	259,602
53	GEN. MDSE. GROUP STORES	5,054	5,166	6,908	6,986	7,491	7,581	6,966	7,642	7,515	7,820	9,421	14,766	93,296
531	DEPT. STORES	4,384	4,460	5,964	6,048	6,452	6,534	5,999	6,578	6,499	6,723	8,034	12,505	80,158
533	VARIETY STORES	302	330	454	421	455	457	440	476	456	488	545	995	5,799
539	MISC. GEN. MDSE. STORES	368	376	510	519	584	570	527	588	560	629	842	1,266	7,339
54	FOOD STORES	7,144	6,991	8,001	7,535	7,781	8,018	8,006	7,815	8,122	7,704	8,063	9,117	94,295
541	GROCERY STORES	7,055	6,906	7,906	7,448	7,694	7,929	7,921	7,730	8,040	7,620	7,978	9,013	93,240
56	APPAREL & ACCESSORY STRS	786	762	1,159	1,092	1,150	1,136	1,058	1,314	1,313	1,300	1,452	2,284	14,809
562,3,8	WOMEN'S CLOTH.,SPEC.,FUR	327	340	512	479	512	500	461	579	584	583	638	1,002	6,541
562	WOMEN'S READY-TO-WEAR	311	327	494	461	493	481	463	558	562	562	615	987	6,294
565	FAMILY CLOTHING STORES	204	198	282	279	301	292	279	342	318	314	369	619	3,797
566	SHOE STORES	171	152	260	227	230	226	198	261	276	259	278	380	2,918
5812	EATING PLACES	1,003	993	1,210	1,221	1,306	1,301	1,347	1,350	1,271	1,311	1,280	1,315	14,909
591	DRUG & PROPRIETARY STORES	892	853	1,008	925	983	1,003	966	1,012	972	1,008	1,074	1,496	12,384
	DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES													
	RETAIL TRADE, TOTAL	21,886	22,316	22,614	22,933	23,277	23,600	23,583	23,535	24,049	23,984	24,159	24,591	
553	AUTO AND HOME SUPPLY STRS	265	263	270	286	268	271	274	275	293	288	290	291	
53	GEN. MDSE. GROUP STORES	7,270	7,398	7,472	7,579	7,753	7,859	7,761	7,706	7,934	7,672	7,818	8,078	
531	DEPT. STORES	6,299	6,399	6,447	6,529	6,672	6,771	6,680	6,671	6,805	6,743	6,689	6,913	1
533	VARIETY STORES	442	460	466	468	474	464	468	485	501	496	496	504	
541	GROCERY STORES	7,380	7,548	7,631	7,694	7,709	7,827	7,843	7,753	7,913	7,672	7,986	8,179	
56	APPAREL & ACCESSORY STRS	1,103	1,128	1,159	1,186	1,218	1,223	1,245	1,250	1,293	1,283	1,296	1,285	
562,3,8	WOMEN'S CLOTH.,SPEC.,FUR	470	501	522	520	538	536	544	551	577	567	571	573	
566	SHOE STORES	224	217	230	239	241	245	248	245	250	257	260	254	
591	DRUG & PROPRIETARY STORES	970	989	993	996	997	1,013	1,020	1,034	1,055	1,089	1,104	1,114	

[1]For yearly totals, refer to unadjusted section above.

Note: The Group II component of the sample consists of companies which had 11 or more retail establishments according to the most recent update of multiestablishment files which were selected with certainty (i.e., their sales size exceeded specified dollar volume cutoffs which varied by kinds of business). Group totals include kinds of business not shown separately.

Table 3. Estimates of Monthly Retail Sales by Selected Kinds of Business for Regions: January 1978-December 1985

REGION AND KIND OF BUSINESS	1985												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
THE NORTHEASTERN STATES													
RETAIL TRADE, TOTAL	21,024	20,357	22,894	23,810	25,708	24,606	24,514	25,653	24,635	25,444	26,703	30,786	295,642
DURABLE GOODS, TOTAL	6,587	6,773	7,790	8,580	9,565	9,130	9,108	9,214	9,594	8,982	8,780	9,792	103,711
BLDG. MAT., HOME., GARDEN SUPPLY, MOBILE HOMES	826	720	870	1,128	1,344	1,361	1,386	1,363	1,297	1,422	1,332	1,213	14,260
AUTOMOTIVE DEALERS	3,734	4,047	4,821	5,413	5,945	5,509	5,558	5,492	5,859	5,102	4,656	4,456	60,572
FURNITURE, HOME FURN. AND EQUIPMENT STORES	1,038	1,051	1,106	1,091	1,199	1,169	1,190	1,263	1,197	1,353	1,500	1,863	15,010
NONDURABLE GOODS, TOTAL	14,437	13,584	15,104	15,238	16,125	15,476	15,408	16,439	15,241	16,462	17,923	20,994	191,931
GEN. MDSE. GROUP STORES	1,719	1,871	2,272	2,438	2,685	2,430	2,168	2,638	2,440	2,740	3,435	5,125	32,001
DEPARTMENT STORES	1,435	1,557	1,928	2,056	2,309	2,101	1,830	2,260	2,068	2,354	2,969	4,395	27,262
FOOD STORES	4,902	4,592	4,959	4,829	5,246	5,123	5,297	5,438	4,995	5,266	5,350	5,588	61,519
GROCERY STORES	4,494	4,131	4,518	4,387	4,808	4,716	4,901	5,037	4,632	4,878	4,969	5,197	56,608
GASOLINE SERVICE STATIONS	1,587	1,417	1,603	1,639	1,683	1,666	1,735	1,749	1,596	1,669	1,619	1,720	19,683
APPAREL & ACCESSORY STRS	1,091	1,043	1,312	1,424	1,510	1,331	1,204	1,529	1,407	1,575	1,778	2,461	17,685
EATING & DRINKING PLACES	2,068	2,021	2,317	2,391	2,568	2,618	2,724	2,753	2,519	2,595	2,452	2,459	29,479
DRUG STORES & PROPRIETARY STORES	745	749	789	787	800	789	763	788	754	802	792	1,026	9,564
GAF, TOTAL	4,585	4,664	5,408	5,646	6,223	5,796	5,792	6,317	5,842	6,511	7,803	11,443	75,530
THE MIDWEST													
RETAIL TRADE, TOTAL	22,810	22,226	26,078	27,589	29,383	27,981	27,866	29,113	27,613	28,074	28,476	32,369	329,778
DURABLE GOODS, TOTAL	7,930	8,020	9,806	10,927	11,692	10,988	10,969	11,169	10,930	10,134	9,633	10,510	122,728
BLDG. MAT., HOME., GARDEN SUPPLY, MOBILE HOMES	966	853	1,101	1,444	1,708	1,600	1,615	1,592	1,520	1,647	1,457	1,300	16,803
AUTOMOTIVE DEALERS	5,155	5,424	6,676	7,381	7,766	7,218	7,200	7,195	7,259	6,077	5,587	5,513	78,425
FURNITURE, HOME FURN. AND EQUIPMENT STORES	985	946	1,110	1,130	1,142	1,128	1,162	1,288	1,224	1,372	1,469	1,855	14,805
NONDURABLE GOODS, TOTAL	14,860	14,206	16,272	16,662	17,691	16,993	16,897	17,944	16,683	17,940	18,843	21,859	207,050
GEN. MDSE. GROUP STORES	2,292	2,269	3,018	3,198	3,393	3,125	2,955	3,469	3,031	3,404	4,183	6,098	40,433
DEPARTMENT STORES	2,005	1,976	2,637	2,766	2,950	2,790	2,572	3,044	2,676	2,996	3,706	5,419	35,477
FOOD STORES	5,020	4,756	5,233	5,181	5,707	5,372	5,435	5,625	5,183	5,375	5,536	5,723	64,146
GROCERY STORES	4,781	4,500	4,947	4,902	5,396	5,093	5,152	5,305	4,922	5,114	5,253	5,399	60,764
GASOLINE SERVICE STATIONS	2,288	2,043	2,224	2,381	2,550	2,526	2,582	2,502	2,392	2,527	2,402	2,446	28,863
APPAREL & ACCESSORY STRS	917	838	1,131	1,202	1,192	1,125	1,100	1,343	1,160	1,303	1,516	2,108	14,935
EATING & DRINKING PLACES	2,014	2,006	2,318	2,321	2,595	2,614	2,525	2,639	2,510	2,587	2,443	2,270	28,842
DRUG STORES & PROPRIETARY STORES	941	903	965	944	968	932	960	994	930	986	987	1,306	11,796
GAF, TOTAL	4,736	4,576	5,842	6,152	6,463	6,112	5,904	6,853	6,080	6,755	7,894	11,642	79,109
THE SOUTH													
RETAIL TRADE, TOTAL	33,434	32,126	37,353	38,226	39,910	38,028	38,504	40,360	37,610	38,052	38,711	46,030	438,564
DURABLE GOODS, TOTAL	12,887	12,587	14,785	15,304	16,087	15,205	15,578	16,018	15,397	14,627	13,911	15,815	178,201
BLDG. MAT., HOME., GARDEN SUPPLY, MOBILE HOMES	1,741	1,652	2,180	2,564	2,672	2,488	2,615	2,492	2,396	2,554	2,258	2,271	27,883
AUTOMOTIVE DEALERS	8,292	8,217	9,319	9,608	10,089	9,476	9,747	10,095	9,853	8,705	7,957	8,051	109,803
FURNITURE, HOME FURN. AND EQUIPMENT STORES	1,679	1,597	1,808	1,732	1,921	1,894	1,883	2,005	1,863	1,950	2,101	2,651	23,084
NONDURABLE GOODS, TOTAL	20,547	19,539	22,768	22,922	23,823	22,823	22,926	24,342	22,213	23,425	24,800	30,215	260,363
GEN. MDSE. GROUP STORES	3,106	3,143	4,152	4,249	4,508	4,184	3,939	4,569	4,004	4,367	5,477	8,312	54,210
DEPARTMENT STORES	2,477	2,519	3,371	3,450	3,632	3,388	3,204	3,772	3,234	3,551	4,404	6,794	43,746
FOOD STORES	7,724	7,156	8,029	7,869	8,283	8,098	8,300	8,511	7,866	8,096	8,322	8,626	96,874
GROCERY STORES	7,435	6,882	7,699	7,540	7,971	7,806	8,003	8,217	7,587	7,798	8,015	8,270	93,223
GASOLINE SERVICE STATIONS	2,404	2,160	2,501	2,663	2,755	2,787	2,892	2,861	2,635	2,685	2,584	2,733	31,660
APPAREL & ACCESSORY STRS	1,396	1,363	1,849	1,858	1,825	1,665	1,624	1,985	1,745	1,799	2,077	3,164	22,350
EATING & DRINKING PLACES	3,144	3,035	3,549	3,643	3,767	3,614	3,631	3,734	3,369	3,507	3,379	3,407	41,778
DRUG STORES & PROPRIETARY STORES	1,165	1,126	1,194	1,191	1,222	1,166	1,187	1,241	1,136	1,265	1,275	1,714	14,882
GAF, TOTAL	7,068	6,937	8,770	8,839	9,271	8,697	9,377	9,595	8,968	9,171	10,930	16,771	113,814
THE WEST													
RETAIL TRADE, TOTAL	21,198	20,627	23,469	23,312	24,987	24,162	24,341	25,646	23,984	24,180	24,670	29,441	289,957
DURABLE GOODS, TOTAL	8,029	7,974	9,069	9,005	9,796	9,269	9,266	9,632	9,444	9,044	8,796	10,229	109,567
BLDG. MAT., HOME., GARDEN SUPPLY, MOBILE HOMES	990	1,000	1,161	1,327	1,588	1,386	1,339	1,452	1,328	1,327	1,180	1,209	15,116
AUTOMOTIVE DEALERS	4,719	4,820	5,588	5,434	6,035	5,569	5,586	5,725	5,610	5,173	4,909	5,075	64,193
FURNITURE, HOME FURN. AND EQUIPMENT STORES	1,248	1,111	1,219	1,152	1,203	1,190	1,222	1,260	1,225	1,208	1,142	1,733	15,213
NONDURABLE GOODS, TOTAL	13,169	12,653	14,348	14,307	15,191	14,893	15,075	15,994	14,540	15,136	15,874	19,212	180,390
GEN. MDSE. GROUP STORES	1,967	1,981	2,369	2,446	2,630	2,384	2,426	2,817	2,582	2,706	3,327	4,985	32,790
DEPARTMENT STORES	1,712	1,717	2,048	2,136	2,280	2,228	2,111	2,410	2,178	2,315	2,831	4,295	29,259
FOOD STORES	4,698	4,408	4,940	4,852	5,132	5,008	5,116	5,263	4,709	4,972	5,089	5,472	59,659
GROCERY STORES	4,430	4,127	4,621	4,513	4,777	4,672	4,776	4,914	4,374	4,618	4,727	4,959	55,508
GASOLINE SERVICE STATIONS	1,557	1,445	1,619	1,665	1,806	1,795	1,861	1,893	1,757	1,746	1,680	1,719	20,561
APPAREL & ACCESSORY STRS	927	902	1,088	1,119	1,180	1,156	1,145	1,313	1,179	1,204	1,438	2,050	14,703
EATING & DRINKING PLACES	2,324	2,265	2,630	2,488	2,630	2,660	2,799	2,953	2,595	2,618	2,480	2,592	30,936
DRUG STORES & PROPRIETARY STORES	748	705	755	781	813	788	816	843	775	810	798	1,140	9,772
GAF, TOTAL	4,964	4,823	5,563	5,592	5,996	5,871	5,680	6,401	5,477	6,190	7,219	12,692	74,868

SEE FOOTNOTES AT END OF TABLE.

Table 3. Estimates of Monthly Retail Sales by Selected Kinds of Business for Regions: January 1978-December 1985—Continued

REGION AND KIND OF BUSINESS	1984												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
THE NORTHEASTERN STATES													
RETAIL TRADE, TOTAL	20,018	20,297	21,976	22,393	23,792	24,126	22,381	23,291	21,997	23,358	24,712	28,665	276,941
DURABLE GOODS, TOTAL	6,039	6,801	7,220	7,744	8,453	8,708	7,995	8,014	7,119	7,796	7,935	8,376	92,104
BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	708	698	730	958	1,234	1,280	1,282	1,274	1,202	1,297	1,144	1,033	12,819
AUTOMOTIVE DEALERS	3,544	4,321	4,615	4,902	5,154	5,178	4,629	4,681	3,866	4,317	4,184	3,522	52,913
FURNITURE, HOME FURN. AND EQUIPMENT STORES	922	968	1,011	973	1,059	1,141	1,044	1,038	1,041	1,186	1,297	1,613	13,307
NONDURABLE GOODS, TOTAL	13,959	13,496	14,756	14,649	15,339	15,418	14,486	15,217	14,879	15,572	16,777	20,289	184,837
GEN. MDSE. GROUP STORES	1,575	1,746	2,029	2,263	2,535	2,553	2,094	2,411	2,460	2,573	3,370	5,088	30,698
DEPARTMENT STORES	1,339	1,482	1,735	1,941	2,189	2,190	1,770	2,043	2,111	2,191	2,881	4,311	26,185
FOOD STORES	4,492	4,435	4,907	4,646	4,928	4,972	4,871	4,994	4,720	4,873	5,000	5,309	58,147
GROCERY STORES	4,069	4,018	4,468	4,201	4,491	4,534	4,446	4,581	4,328	4,460	4,580	4,805	53,001
GASOLINE SERVICE STATIONS	1,659	1,539	1,682	1,642	1,697	1,703	1,683	1,660	1,580	1,635	1,646	1,656	19,782
APPAREL & ACCESSORY STRS.	1,002	959	1,099	1,317	1,348	1,397	1,151	1,326	1,399	1,451	1,684	2,372	16,525
EATING & DRINKING PLACES	1,917	1,890	2,062	2,174	2,326	2,384	2,409	2,311	2,256	2,382	2,737	2,358	27,001
DRUG STORES & PROPRIETARY STORES	710	710	729	755	765	766	737	758	741	753	742	997	9,203
GAF, TOTAL	4,161	4,301	4,780	5,212	5,692	5,920	5,002	5,399	5,672	5,959	7,965	11,000	70,657
THE MIDWEST													
RETAIL TRADE, TOTAL	21,755	21,685	24,257	25,082	27,142	27,242	25,782	26,579	25,156	26,976	27,601	31,147	310,004
DURABLE GOODS, TOTAL	7,769	7,691	8,666	9,407	10,331	10,422	9,796	9,589	8,826	9,937	9,605	9,810	111,243
BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	873	871	1,018	1,329	1,707	1,693	1,616	1,531	1,473	1,535	1,440	1,324	16,410
AUTOMOTIVE DEALERS	4,524	5,115	5,679	6,097	6,524	6,661	6,136	5,925	5,291	6,230	5,724	5,148	69,074
FURNITURE, HOME FURN. AND EQUIPMENT STORES	933	896	1,072	1,059	1,088	1,089	1,034	1,115	1,099	1,197	1,269	1,510	13,295
NONDURABLE GOODS, TOTAL	14,192	13,994	15,591	15,675	16,811	16,820	15,986	16,990	16,330	17,039	17,996	21,337	198,761
GEN. MDSE. GROUP STORES	2,190	2,212	2,698	2,913	3,245	3,175	2,789	3,202	3,059	3,265	4,081	6,029	38,858
DEPARTMENT STORES	1,911	1,921	2,363	2,543	2,831	2,768	2,423	2,793	2,681	2,859	3,576	5,274	33,943
FOOD STORES	4,805	4,742	5,182	4,864	5,313	5,396	5,235	5,354	5,150	5,222	5,259	5,609	62,131
GROCERY STORES	4,554	4,469	4,887	4,544	4,973	5,076	4,933	5,039	4,842	4,914	4,958	5,278	58,467
GASOLINE SERVICE STATIONS	2,195	2,053	2,223	2,223	2,365	2,440	2,378	2,403	2,346	2,468	2,978	2,324	27,766
APPAREL & ACCESSORY STRS	903	854	1,023	1,196	1,160	1,153	1,037	1,172	1,159	1,200	1,266	1,984	14,207
EATING & DRINKING PLACES	1,922	2,005	2,212	2,212	2,350	2,429	2,426	2,359	2,382	2,366	2,266	2,349	27,478
DRUG STORES & PROPRIETARY STORES	867	832	853	861	886	877	867	900	838	906	929	1,255	10,861
GAF, TOTAL	4,521	4,449	5,316	5,739	6,155	6,074	5,491	6,161	5,931	6,276	7,530	11,001	74,594
THE SOUTH													
RETAIL TRADE, TOTAL	31,357	31,663	35,822	35,610	37,739	37,380	35,804	37,223	34,335	36,062	37,429	43,837	434,261
DURABLE GOODS, TOTAL	11,719	12,213	13,849	13,766	15,114	14,930	13,925	14,200	12,944	14,031	13,715	14,985	165,385
BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	1,657	1,811	2,149	2,428	2,649	2,512	2,360	2,373	2,185	2,244	2,120	1,974	26,464
AUTOMOTIVE DEALERS	7,896	7,829	8,798	8,537	9,408	9,267	9,612	8,658	7,689	8,631	8,137	7,926	100,888
FURNITURE, HOME FURN. AND EQUIPMENT STORES	1,376	1,512	1,693	1,587	1,729	1,815	1,726	1,853	1,810	1,793	1,908	2,373	21,369
NONDURABLE GOODS, TOTAL	19,638	19,450	21,979	21,844	22,625	22,450	21,879	23,023	21,391	22,031	23,714	28,852	268,876
GEN. MDSE. GROUP STORES	2,939	3,051	3,859	3,998	4,312	4,113	3,735	4,247	3,915	4,135	5,395	8,202	51,901
DEPARTMENT STORES	2,349	2,422	3,109	3,208	3,457	3,315	3,027	3,439	3,169	3,338	4,288	6,484	41,599
FOOD STORES	7,180	6,995	7,720	7,408	7,760	7,944	7,869	8,092	7,541	7,647	7,721	8,270	92,087
GROCERY STORES	6,920	6,731	7,430	7,123	7,489	7,656	7,588	7,761	7,285	7,378	7,439	7,932	88,732
GASOLINE SERVICE STATIONS	2,509	2,448	2,642	2,702	2,808	2,776	2,798	2,729	2,555	2,580	2,509	2,483	31,539
APPAREL & ACCESSORY STRS	1,346	1,337	1,669	1,744	1,661	1,603	1,504	1,800	1,619	1,603	1,890	2,976	20,772
EATING & DRINKING PLACES	3,010	3,048	3,382	3,390	3,444	3,467	3,545	3,644	3,296	3,297	3,285	3,418	40,226
DRUG STORES & PROPRIETARY STORES	1,024	1,044	1,121	1,102	1,132	1,108	1,070	1,107	1,044	1,101	1,154	1,578	13,585
GAF, TOTAL	6,659	6,660	8,055	8,199	8,660	8,474	7,853	8,892	8,278	8,524	10,409	15,860	106,517
THE WEST													
RETAIL TRADE, TOTAL	19,898	19,816	22,121	21,338	22,935	23,300	22,636	23,800	22,161	22,750	23,289	27,812	271,856
DURABLE GOODS, TOTAL	7,159	7,272	8,119	7,579	8,226	8,509	8,123	8,493	7,892	8,311	8,135	9,254	97,066
BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	894	962	1,169	1,071	1,219	1,295	1,197	1,319	1,245	1,227	1,125	1,072	13,795
AUTOMOTIVE DEALERS	4,776	4,394	4,896	4,535	4,942	5,054	4,848	4,806	4,365	4,695	4,428	4,420	55,659
FURNITURE, HOME FURN. AND EQUIPMENT STORES	1,074	967	1,046	978	977	1,066	1,063	1,201	1,188	1,233	1,333	1,726	13,872
NONDURABLE GOODS, TOTAL	12,745	12,544	14,002	13,759	14,709	14,791	14,513	15,307	14,269	14,439	15,154	18,558	174,790
GEN. MDSE. GROUP STORES	1,918	1,893	2,296	2,280	2,540	2,506	2,320	2,605	2,407	2,597	3,171	4,923	31,456
DEPARTMENT STORES	1,666	1,652	1,998	1,973	2,206	2,187	2,031	2,276	2,102	2,259	2,759	4,236	27,327
FOOD STORES	4,276	4,333	4,800	4,672	4,996	5,079	5,024	5,152	4,865	4,762	4,834	5,278	58,065
GROCERY STORES	4,007	4,028	4,479	4,296	4,626	4,728	4,700	4,812	4,551	4,449	4,505	4,867	54,042
GASOLINE SERVICE STATIONS	1,629	1,572	1,635	1,696	1,804	1,795	1,789	1,826	1,698	1,725	1,647	1,627	20,377
APPAREL & ACCESSORY STRS	900	849	1,065	1,067	1,115	1,127	1,021	1,148	1,050	1,098	1,275	1,875	13,599
EATING & DRINKING PLACES	2,288	2,218	2,474	2,403	2,488	2,615	2,713	2,826	2,548	2,495	2,345	2,485	29,836
DRUG STORES & PROPRIETARY STORES	744	726	758	764	782	761	747	782	753	782	792	1,134	9,525
GAF, TOTAL	4,637	4,478	5,334	5,178	5,547	5,604	5,248	5,936	5,561	5,883	6,744	10,390	70,490

SEE FOOTNOTES AT END OF TABLE.

Table 3. Estimates of Monthly Retail Sales by Selected Kinds of Business for Regions: January 1978-December 1985—Continued

REGION AND KIND OF BUSINESS	1985												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
THE NORTHEASTERN STATES													
RETAIL TRADE, TOTAL	17,615	16,771	19,892	19,842	20,908	21,384	20,636	20,988	20,926	21,821	22,739	27,217	250,639
DURABLE GOODS, TOTAL	4,869	4,766	6,179	6,085	6,861	7,050	6,511	6,688	6,540	6,893	7,090	7,564	76,836
BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	635	582	704	834	1,010	1,054	1,022	1,050	963	1,000	935	870	10,679
AUTOMOTIVE DEALERS	2,699	2,755	3,840	3,674	3,966	4,218	3,699	3,762	3,611	3,836	3,935	3,417	43,290
FURNITURE, HOME FURN. AND EQUIPMENT STORES	781	764	885	865	900	929	982	1,070	991	1,035	1,753	1,424	11,729
NONDURABLE GOODS, TOTAL	12,746	12,005	13,713	13,757	14,147	14,334	14,125	14,300	14,386	14,988	15,649	19,653	173,803
GEN. MDSE. GROUP STORES	1,425	1,462	1,951	2,026	2,240	2,262	1,986	2,202	2,276	2,492	3,016	4,732	28,070
DEPARTMENT STORES	1,907	1,231	1,674	1,721	1,922	1,939	1,668	1,854	1,929	2,118	2,560	4,030	23,859
FOOD STORES	4,142	3,962	4,388	4,365	4,436	4,566	4,743	4,313	4,516	4,593	4,688	5,132	53,784
GROCERY STORES	3,780	3,599	3,986	3,976	4,021	4,157	4,323	4,108	4,120	4,122	4,077	4,575	48,844
GASOLINE SERVICE STATIONS	1,592	1,386	1,511	1,599	1,673	1,710	1,744	1,774	1,704	1,719	1,692	1,754	19,849
APPAREL & ACCESSORY STRS	935	818	1,098	1,175	1,226	1,186	1,035	1,217	1,280	1,390	1,533	2,132	15,025
EATING & DRINKING PLACES	1,887	1,795	2,092	2,140	2,254	2,303	2,377	2,332	2,242	2,315	2,111	2,102	25,950
DRUG STORES & PROPRIETARY STORES	638	638	691	661	678	693	682	693	698	689	709	934	8,404
GAF, TOTAL	3,724	3,562	4,509	4,626	4,986	5,060	4,606	5,132	5,218	5,571	6,523	9,891	63,412
THE MIDWEST													
RETAIL TRADE, TOTAL	19,164	18,675	22,215	22,318	23,649	24,542	23,790	24,078	23,721	24,459	25,071	29,523	281,205
DURABLE GOODS, TOTAL	5,629	5,838	7,534	7,578	8,227	8,953	8,268	8,263	8,180	8,384	8,322	8,957	94,131
BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	799	728	935	1,137	1,447	1,503	1,389	1,410	1,348	1,380	1,247	1,174	14,511
AUTOMOTIVE DEALERS	3,315	3,618	4,799	4,680	4,986	5,557	5,063	4,919	4,957	5,066	4,905	4,694	56,559
FURNITURE, HOME FURN. AND EQUIPMENT STORES	823	792	964	967	962	988	999	1,059	1,014	1,053	1,177	1,434	12,232
NONDURABLE GOODS, TOTAL	13,535	12,837	14,681	14,742	15,422	15,589	15,522	15,815	15,541	16,075	16,749	20,566	187,074
GEN. MDSE. GROUP STORES	1,986	1,923	2,555	2,626	2,851	2,853	2,642	2,891	2,759	3,019	3,644	5,634	35,383
DEPARTMENT STORES	1,719	1,659	2,224	2,270	2,469	2,470	2,270	2,524	2,416	2,635	3,174	4,882	30,706
FOOD STORES	4,707	4,394	4,841	4,863	4,984	5,062	5,175	4,985	5,018	4,992	4,942	5,307	59,472
GROCERY STORES	4,453	4,133	4,541	4,581	4,677	4,744	4,862	4,661	4,719	4,709	4,660	5,182	55,918
GASOLINE SERVICE STATIONS	2,082	1,856	2,062	2,088	2,249	2,358	2,462	2,425	2,329	2,378	2,273	2,420	26,970
APPAREL & ACCESSORY STRS	881	798	1,004	1,047	1,040	1,021	1,010	1,118	1,067	1,185	1,304	1,984	13,459
EATING & DRINKING PLACES	1,794	1,805	2,034	2,000	2,113	2,161	2,188	2,295	2,156	2,149	2,066	2,124	24,825
DRUG STORES & PROPRIETARY STORES	807	780	843	828	833	861	860	869	834	865	870	1,142	10,392
GAF, TOTAL	4,119	3,932	5,003	5,167	5,414	5,439	5,185	5,630	5,380	5,808	6,818	10,378	68,293
THE SOUTH													
RETAIL TRADE, TOTAL	27,056	26,501	32,039	31,937	32,941	33,583	33,418	33,563	32,394	33,269	34,465	42,061	393,221
DURABLE GOODS, TOTAL	9,190	9,321	11,841	11,515	12,338	13,058	12,340	12,304	11,990	12,119	12,914	14,021	142,351
BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	1,258	1,280	1,732	1,907	2,220	2,255	2,071	2,063	2,024	2,073	1,938	1,812	22,639
AUTOMOTIVE DEALERS	5,591	5,810	7,531	7,076	7,523	8,110	7,601	7,328	7,145	7,216	7,219	7,427	85,571
FURNITURE, HOME FURN. AND EQUIPMENT STORES	1,929	1,259	1,461	1,421	1,436	1,505	1,536	1,687	1,585	1,568	1,746	2,262	18,814
NONDURABLE GOODS, TOTAL	17,866	17,180	20,192	20,422	20,603	20,525	21,078	21,259	20,404	21,150	22,151	28,040	250,870
GEN. MDSE. GROUP STORES	2,629	2,555	3,477	3,495	3,699	3,572	3,474	3,790	3,574	3,870	4,835	7,803	46,767
DEPARTMENT STORES	2,105	1,998	2,771	2,785	2,947	2,853	2,772	3,031	2,843	3,080	3,795	6,058	37,038
FOOD STORES	6,682	6,391	7,132	7,259	7,186	7,378	7,794	7,402	7,291	7,335	7,241	8,160	87,251
GROCERY STORES	6,436	6,149	6,849	6,981	6,921	7,101	7,515	7,124	7,015	7,058	6,953	7,797	83,899
GASOLINE SERVICE STATIONS	2,402	2,283	2,550	2,650	2,765	2,740	2,827	2,784	2,668	2,645	2,542	2,598	31,454
APPAREL & ACCESSORY STRS	1,191	1,132	1,556	1,552	1,512	1,460	1,468	1,677	1,481	1,587	1,799	2,922	19,337
EATING & DRINKING PLACES	2,633	2,540	2,974	3,068	3,064	3,079	3,256	3,261	3,034	3,100	2,967	3,067	36,043
DRUG STORES & PROPRIETARY STORES	928	933	1,031	1,005	1,008	994	965	1,008	979	995	1,026	1,400	12,272
GAF, TOTAL	5,884	5,622	7,323	7,305	7,505	7,403	7,319	8,034	7,508	7,944	9,441	15,121	96,409
THE WEST													
RETAIL TRADE, TOTAL	17,182	16,751	19,690	19,819	20,649	21,368	21,437	21,735	20,876	21,153	21,618	26,955	249,233
DURABLE GOODS, TOTAL	5,313	5,432	6,782	6,598	6,984	7,554	7,211	7,290	6,948	7,160	7,709	8,700	89,175
BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	709	711	894	920	1,062	1,178	1,083	1,131	1,093	1,094	977	994	11,846
AUTOMOTIVE DEALERS	2,930	3,166	4,120	3,937	4,119	4,440	4,206	4,137	3,866	4,053	4,033	4,323	47,330
FURNITURE, HOME FURN. AND EQUIPMENT STORES	828	758	880	854	858	959	986	1,046	1,017	1,037	1,128	1,568	11,914
NONDURABLE GOODS, TOTAL	11,869	11,319	12,908	13,221	13,665	13,814	14,226	14,445	13,928	13,993	14,415	18,255	166,058
GEN. MDSE. GROUP STORES	1,743	1,683	2,110	2,185	2,292	2,287	2,182	2,381	2,310	2,391	2,884	4,718	29,166
DEPARTMENT STORES	1,478	1,420	1,800	1,869	1,969	1,968	1,866	2,054	1,991	2,047	2,480	4,023	24,965
FOOD STORES	4,184	3,968	4,442	4,529	4,515	4,561	4,776	4,661	4,612	4,539	4,460	5,124	54,371
GROCERY STORES	3,892	3,665	4,111	4,197	4,182	4,242	4,448	4,326	4,290	4,221	4,138	4,681	50,393
GASOLINE SERVICE STATIONS	1,488	1,395	1,499	1,547	1,729	1,851	1,978	2,021	1,912	1,758	1,727	1,794	20,589
APPAREL & ACCESSORY STRS	760	727	906	959	972	980	1,013	1,093	1,000	1,017	1,168	1,888	12,483
EATING & DRINKING PLACES	2,051	1,958	2,190	2,293	2,382	2,440	2,609	2,503	2,411	2,445	2,252	2,332	27,866
DRUG STORES & PROPRIETARY STORES	640	637	715	699	736	730	734	750	739	734	759	1,100	8,982
GAF, TOTAL	4,015	3,816	4,614	4,721	4,899	5,013	4,922	5,316	5,132	5,239	6,095	9,835	63,620

SEE FOOTNOTES AT END OF TABLE.

Table 3. Estimates of Monthly Retail Sales by Selected Kinds of Business for Regions: January 1978-December 1985—Continued

REGION AND KIND OF BUSINESS	1982												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
THE NORTHEASTERN STATES													
RETAIL TRADE, TOTAL	16,413	16,006	17,666	18,163	18,965	18,660	18,969	16,714	18,630	19,668	20,438	24,659	227,347
DURABLE GOODS, TOTAL	4,006	4,399	5,201	5,340	5,800	5,738	5,584	5,575	5,552	5,593	5,981	6,457	65,308
BLDG. MAT., HOME., GARDEN SUPPLY, MOBILE HOMES	320	541	648	750	953	934	896	881	870	885	826	815	9,515
AUTOMOTIVE DEALERS	2,085	2,445	3,053	3,059	3,324	3,125	3,001	3,041	2,972	2,968	3,130	2,707	34,910
FURNITURE, HOME FURN. AND EQUIPMENT STORES	851	691	752	711	744	776	820	784	787	854	946	1,166	9,684
NONDURABLE GOODS, TOTAL	12,405	11,607	12,465	12,823	13,085	12,922	13,381	13,139	13,278	14,075	14,457	18,202	162,039
GEN. MDSE. GROUP STORES	1,239	1,377	1,702	1,860	2,046	1,921	1,868	1,950	2,028	2,228	2,668	4,231	25,168
DEPARTMENT STORES	1,099	1,168	1,458	1,591	1,753	1,647	1,582	1,653	1,728	1,906	2,284	3,619	21,488
FOOD STORES	4,157	3,824	4,133	4,212	4,363	4,313	4,613	4,240	4,257	4,386	4,224	4,789	51,511
GROCERY STORES	3,747	3,431	3,726	3,786	3,947	3,900	4,190	3,850	3,883	4,001	3,833	4,339	46,641
GASOLINE SERVICE STATIONS	1,550	1,410	1,492	1,497	1,502	1,594	1,688	1,653	1,589	1,656	1,591	1,675	18,897
APPAREL & ACCESSORY STRS.	896	829	1,003	1,108	1,144	1,039	1,026	1,186	1,217	1,271	1,379	1,953	14,053
EATING & DRINKING PLACES	1,563	1,591	1,764	1,827	1,991	2,004	2,107	2,063	2,024	2,089	1,942	2,160	23,125
DRUG STORES & PROPRIETARY STORES	546	548	591	590	597	617	616	616	606	616	629	806	7,380
GAF, TOTAL1	3,377	3,427	4,022	4,297	4,592	4,424	4,319	4,591	4,886	5,001	5,804	8,851	57,351
THE MIDWEST													
RETAIL TRADE, TOTAL	18,067	17,873	20,780	21,303	22,374	21,875	22,107	21,698	21,663	22,642	23,446	27,409	261,237
DURABLE GOODS, TOTAL	4,759	5,251	6,738	6,772	7,252	7,151	6,886	6,809	6,917	6,991	7,376	7,691	80,593
BLDG. MAT., HOME., GARDEN SUPPLY, MOBILE HOMES	795	702	854	1,076	1,299	1,253	1,211	1,200	1,237	1,264	1,142	1,088	13,081
AUTOMOTIVE DEALERS	2,637	3,205	4,332	4,101	4,372	4,219	4,035	3,893	3,999	4,052	4,352	3,869	47,066
FURNITURE, HOME FURN. AND EQUIPMENT STORES	772	730	869	851	804	867	888	895	874	905	978	1,259	10,692
NONDURABLE GOODS, TOTAL	13,308	12,622	14,042	14,531	15,122	14,724	15,221	14,889	14,746	15,651	16,070	19,718	180,644
GEN. MDSE. GROUP STORES	1,860	1,807	2,358	2,590	2,786	2,568	2,577	2,713	2,584	2,841	3,366	5,246	33,296
DEPARTMENT STORES	1,571	1,541	2,034	2,215	2,381	2,194	2,203	2,343	2,226	2,447	2,894	4,499	28,548
FOOD STORES	4,738	4,331	4,590	4,767	4,952	4,788	5,169	4,674	4,750	4,947	4,774	5,477	57,953
GROCERY STORES	4,503	4,086	4,331	4,497	4,655	4,472	4,854	4,380	4,473	4,680	4,513	5,156	54,602
GASOLINE SERVICE STATIONS	2,380	2,122	2,244	2,184	2,240	2,365	2,432	2,305	2,256	2,348	2,286	2,291	27,453
APPAREL & ACCESSORY STRS.	785	759	886	996	970	880	959	1,026	967	1,094	1,173	1,768	12,263
EATING & DRINKING PLACES	1,567	1,628	1,867	1,921	2,068	2,066	2,112	2,148	2,052	2,057	1,941	2,037	23,464
DRUG STORES & PROPRIETARY STORES	678	663	715	732	747	730	764	749	754	806	816	1,110	9,290
GAF, TOTAL	3,609	3,707	4,571	4,937	5,105	4,886	4,953	5,188	4,933	5,340	6,129	9,475	63,033
THE SOUTH													
RETAIL TRADE, TOTAL	25,300	25,459	29,242	29,728	30,295	29,311	30,440	29,745	28,608	29,728	30,668	37,110	355,634
DURABLE GOODS, TOTAL	7,694	8,507	10,096	10,131	10,589	10,049	10,180	9,985	9,834	9,772	10,418	11,489	118,744
BLDG. MAT., HOME., GARDEN SUPPLY, MOBILE HOMES	1,041	1,100	1,478	1,630	1,690	1,683	1,690	1,572	1,594	1,603	1,497	1,399	17,977
AUTOMOTIVE DEALERS	4,648	5,398	6,343	6,200	6,529	5,971	6,083	6,031	5,909	5,822	6,239	5,939	71,112
FURNITURE, HOME FURN. AND EQUIPMENT STORES	1,134	1,150	1,300	1,285	1,314	1,365	1,382	1,357	1,298	1,300	1,452	1,903	16,240
NONDURABLE GOODS, TOTAL	17,606	16,952	19,146	19,597	19,706	19,262	20,260	19,760	18,774	19,956	20,250	25,621	236,890
GEN. MDSE. GROUP STORES	2,932	2,982	3,233	3,436	3,512	3,278	3,332	3,459	3,184	3,548	4,256	7,058	43,210
DEPARTMENT STORES	1,929	1,937	2,580	2,704	2,788	2,606	2,656	2,761	2,526	2,832	3,354	5,500	34,175
FOOD STORES	6,701	6,281	6,853	7,014	7,148	7,022	7,594	6,982	6,933	7,153	6,774	7,633	84,088
GROCERY STORES	6,465	6,031	6,599	6,750	6,890	6,768	7,330	6,730	6,687	6,905	6,523	7,337	81,015
GASOLINE SERVICE STATIONS	2,623	2,412	2,565	2,563	2,550	2,632	2,756	2,643	2,487	2,525	2,476	2,530	30,764
APPAREL & ACCESSORY STRS.	1,254	1,219	1,447	1,526	1,425	1,305	1,389	1,502	1,350	1,455	1,593	2,537	18,002
EATING & DRINKING PLACES	2,351	2,331	2,643	2,731	2,802	2,837	3,027	3,006	2,668	2,866	2,660	2,759	32,683
DRUG STORES & PROPRIETARY STORES	837	865	945	942	920	899	877	873	841	883	923	1,293	11,098
GAF, TOTAL	5,477	5,473	6,698	6,995	7,092	6,709	6,850	7,081	6,578	7,107	8,243	13,399	87,653
THE WEST													
RETAIL TRADE, TOTAL	16,930	16,472	18,459	18,565	19,007	18,855	19,339	19,221	18,846	19,093	19,450	23,610	227,847
DURABLE GOODS, TOTAL	5,339	5,446	6,312	6,080	6,225	6,070	5,941	5,962	5,898	5,850	6,101	6,843	72,067
BLDG. MAT., HOME., GARDEN SUPPLY, MOBILE HOMES	697	699	873	869	1,009	1,009	945	930	891	866	788	766	10,342
AUTOMOTIVE DEALERS	2,984	3,144	3,731	3,562	3,550	3,336	3,275	3,277	3,286	3,255	3,447	3,278	40,127
FURNITURE, HOME FURN. AND EQUIPMENT STORES	795	704	780	752	768	805	809	825	816	834	886	1,153	9,914
NONDURABLE GOODS, TOTAL	11,591	11,026	12,147	12,485	12,782	12,785	13,398	13,259	12,948	13,243	13,349	16,767	155,780
GEN. MDSE. GROUP STORES	1,684	1,619	1,957	2,099	2,158	2,129	2,090	2,133	2,077	2,209	2,638	4,278	27,071
DEPARTMENT STORES	1,483	1,399	1,684	1,792	1,841	1,817	1,773	1,806	1,768	1,848	2,195	3,566	22,952
FOOD STORES	4,062	3,828	4,143	4,234	4,310	4,263	4,597	4,301	4,374	4,435	4,276	4,971	51,794
GROCERY STORES	3,771	3,533	3,834	3,922	4,004	3,931	4,268	3,969	4,047	4,114	3,947	4,544	47,686
GASOLINE SERVICE STATIONS	1,544	1,480	1,562	1,507	1,691	1,743	1,881	1,868	1,737	1,703	1,634	1,624	20,034
APPAREL & ACCESSORY STRS.	748	709	808	877	854	850	914	938	877	884	956	1,548	10,963
EATING & DRINKING PLACES	1,951	1,834	2,008	2,114	2,118	2,132	2,265	2,260	2,125	2,219	2,017	2,111	25,155
DRUG STORES & PROPRIETARY STORES	643	611	670	682	689	678	690	689	674	669	680	1,003	8,384
GAF, TOTAL2	3,904	3,731	4,288	4,452	4,515	4,534	4,512	4,611	4,474	4,643	5,284	8,435	57,383

SEE FOOTNOTES AT END OF TABLE.

Table 3. Estimates of Monthly Retail Sales by Selected Kinds of Business for Regions: January 1978-December 1985—Continued

REGION AND KIND OF BUSINESS	1981												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
THE NORTHEASTERN STATES													
RETAIL TRADE, TOTAL	16,900	13,670	17,839	17,877	18,185	18,211	18,003	18,033	17,827	18,505	18,446	22,687	217,833
DURABLE GOODS, TOTAL	4,194	4,924	5,322	5,142	5,199	5,402	5,374	5,431	5,175	5,034	4,864	5,611	61,232
BLDG. MAT., HOME., GARDEN SUPPLY, MOBILE HOMES	560	377	886	781	896	907	856	851	316	833	763	646	9,136
AUTOMOTIVE DEALERS	2,259	2,529	3,111	2,947	2,769	2,917	2,963	3,059	2,813	2,641	2,348	2,275	32,631
FURNITURE, HOME FURN. AND EQUIPMENT STORES	662	650	727	716	749	767	737	762	764	770	807	1,002	9,113
NONDURABLE GOODS, TOTAL	12,306	11,246	12,517	12,735	12,986	12,749	12,629	12,602	12,652	13,471	13,632	17,076	156,601
GEN. MDSE. GROUP STORES	1,537	1,341	1,652	1,885	1,993	1,957	1,765	1,946	2,002	2,198	2,556	3,897	24,529
DEPARTMENT STORES	1,111	1,126	1,395	1,598	1,705	1,676	1,482	1,644	1,715	1,881	2,209	3,352	20,894
FOOD STORES	4,107	3,680	3,951	4,004	4,290	4,110	4,329	4,138	4,022	4,296	4,052	4,548	48,533
GROCERY STORES	3,655	3,252	3,506	3,543	3,839	3,669	3,867	3,725	3,627	3,895	3,630	4,048	44,276
GASOLINE SERVICE STATIONS	1,555	1,436	1,643	1,614	1,630	1,672	1,735	1,615	1,640	1,626	1,563	1,641	19,370
APPAREL & ACCESSORY STRS.	903	832	969	1,175	1,108	1,050	978	1,179	1,211	1,249	1,282	1,807	13,725
EATING & DRINKING PLACES	1,469	1,416	1,659	1,737	1,819	1,888	1,848	1,789	1,720	1,794	1,681	1,751	20,551
DRUG STORES & PROPRIETARY STORES	526	498	524	549	542	562	551	534	539	570	545	761	6,697
GAF, TOTAL	3,406	3,322	3,858	4,339	4,420	4,386	4,051	4,478	4,354	4,811	5,390	8,105	58,120
THE MIDWEST													
RETAIL TRADE, TOTAL	18,590	17,943	20,516	20,972	21,781	21,530	21,634	21,858	20,971	22,085	21,728	25,683	255,291
DURABLE GOODS, TOTAL	5,393	5,582	6,664	6,617	6,681	6,898	6,767	6,656	6,450	6,531	6,093	6,583	77,115
BLDG. MAT., HOME., GARDEN SUPPLY, MOBILE HOMES	881	878	1,047	1,196	1,351	1,440	1,321	1,300	1,259	1,292	1,193	1,081	14,179
AUTOMOTIVE DEALERS	3,017	3,236	3,972	3,787	3,693	3,816	3,787	3,871	3,564	3,537	3,137	2,995	42,412
FURNITURE, HOME FURN. AND EQUIPMENT STORES	896	879	977	898	890	931	944	976	953	971	1,008	1,217	11,540
NONDURABLE GOODS, TOTAL	13,197	12,361	13,852	14,355	15,100	14,632	14,867	15,002	14,521	15,554	15,635	19,100	178,176
GEN. MDSE. GROUP STORES	1,909	1,821	2,357	2,612	2,711	2,625	2,509	2,737	2,588	2,909	3,343	5,077	33,195
DEPARTMENT STORES	1,570	1,508	1,988	2,194	2,275	2,229	2,112	2,326	2,200	2,449	2,740	4,248	27,879
FOOD STORES	4,249	4,145	4,432	4,550	4,850	4,616	4,633	4,614	4,465	4,758	4,597	5,191	55,600
GROCERY STORES	4,321	3,905	4,194	4,265	4,581	4,357	4,580	4,378	4,256	4,533	4,377	4,849	52,596
GASOLINE SERVICE STATIONS	2,318	2,193	2,387	2,416	2,540	2,598	2,616	2,599	2,515	2,617	2,453	2,497	29,749
APPAREL & ACCESSORY STRS.	803	676	822	933	877	874	894	988	957	1,038	1,049	1,635	11,557
EATING & DRINKING PLACES	1,781	1,644	1,898	1,930	2,076	1,990	2,029	2,061	1,965	1,969	1,767	1,821	22,891
DRUG STORES & PROPRIETARY STORES	646	580	620	646	672	673	717	718	681	734	720	997	8,404
GAF, TOTAL	3,947	3,747	4,576	4,919	4,984	4,926	4,821	5,181	4,950	5,394	5,967	9,004	62,450
THE SOUTH													
RETAIL TRADE, TOTAL	25,253	24,401	27,916	28,486	28,689	28,765	29,345	29,914	28,377	29,267	28,622	34,875	343,970
DURABLE GOODS, TOTAL	8,082	8,291	9,676	9,427	9,481	9,673	9,953	10,271	9,737	9,371	8,999	10,075	113,236
BLDG. MAT., HOME., GARDEN SUPPLY, MOBILE HOMES	1,190	1,196	1,499	1,636	1,606	1,651	1,541	1,469	1,497	1,409	1,284	1,209	17,187
AUTOMOTIVE DEALERS	4,868	5,215	6,084	5,635	5,547	5,681	6,052	6,336	5,926	5,528	5,132	5,126	67,230
FURNITURE, HOME FURN. AND EQUIPMENT STORES	1,203	1,107	1,218	1,212	1,269	1,316	1,290	1,375	1,384	1,368	1,376	1,691	15,807
NONDURABLE GOODS, TOTAL	17,171	16,110	18,240	19,059	19,208	18,912	19,432	19,643	18,640	19,896	19,623	24,800	230,734
GEN. MDSE. GROUP STORES	2,341	2,343	2,980	3,317	3,304	3,226	3,130	3,428	3,120	3,508	4,063	6,555	41,315
DEPARTMENT STORES	1,820	1,812	2,348	2,590	2,581	2,529	2,452	2,679	2,456	2,731	3,173	5,057	32,228
FOOD STORES	6,011	6,012	6,939	6,713	6,921	6,788	7,204	6,933	6,747	7,084	6,515	7,308	81,375
GROCERY STORES	5,317	5,748	6,242	6,422	6,666	6,512	6,912	6,672	6,476	6,827	6,289	7,025	78,110
GASOLINE SERVICE STATIONS	2,580	2,499	2,777	2,871	2,863	2,935	2,938	2,891	2,764	2,780	2,696	2,773	33,367
APPAREL & ACCESSORY STRS.	1,187	1,040	1,262	1,473	1,320	1,205	1,306	1,528	1,359	1,541	1,529	2,547	17,359
EATING & DRINKING PLACES	2,234	2,160	2,460	2,542	2,676	2,617	2,750	2,758	2,504	2,613	2,405	2,518	30,243
DRUG STORES & PROPRIETARY STORES	842	803	855	852	857	853	854	872	833	877	866	1,204	10,591
GAF, TOTAL	5,387	5,073	6,124	6,729	6,711	6,608	6,931	7,161	6,628	7,218	7,941	12,606	84,717
THE WEST													
RETAIL TRADE, TOTAL	16,516	15,682	17,918	18,198	18,583	19,021	19,470	19,566	18,576	19,105	18,559	22,837	224,233
DURABLE GOODS, TOTAL	5,354	5,297	6,275	6,180	6,024	6,566	6,578	6,553	6,147	6,122	5,713	6,678	73,485
BLDG. MAT., HOME., GARDEN SUPPLY, MOBILE HOMES	820	793	988	1,010	1,038	1,114	1,109	1,077	1,013	1,014	907	838	11,637
AUTOMOTIVE DEALERS	2,858	2,992	3,677	3,446	3,354	3,717	3,652	3,650	3,397	3,310	2,993	3,124	40,170
FURNITURE, HOME FURN. AND EQUIPMENT STORES	677	751	831	818	788	843	849	855	818	862	877	1,081	10,248
NONDURABLE GOODS, TOTAL	11,164	10,385	11,643	12,018	12,559	12,455	12,894	13,013	12,429	12,983	12,846	16,159	150,748
GEN. MDSE. GROUP STORES	1,998	1,575	1,893	2,033	2,117	2,103	2,040	2,150	2,050	2,233	2,471	4,076	26,339
DEPARTMENT STORES	1,546	1,348	1,620	1,717	1,800	1,800	1,739	1,844	1,771	1,913	2,125	3,481	22,518
FOOD STORES	3,911	3,961	3,797	3,937	4,142	3,990	4,348	4,215	4,067	4,321	4,077	4,551	48,915
GROCERY STORES	3,642	3,278	3,491	3,601	3,815	3,672	4,021	3,886	3,747	3,994	3,760	4,161	45,068
GASOLINE SERVICE STATIONS	1,583	1,491	1,585	1,610	1,723	1,613	1,902	1,857	1,721	1,715	1,607	1,670	20,277
APPAREL & ACCESSORY STRS.	721	667	760	912	831	826	836	906	838	875	892	1,439	10,403
EATING & DRINKING PLACES	1,877	1,763	1,972	1,969	2,054	2,043	2,153	2,236	2,102	2,101	1,980	2,035	24,284
DRUG STORES & PROPRIETARY STORES	838	791	841	858	880	871	850	837	808	842	834	990	8,038
GAF, TOTAL	3,805	3,585	4,120	4,323	4,404	4,481	4,433	4,615	4,396	4,673	5,010	8,048	55,693

SEE FOOTNOTES AT END OF TABLE.

Table 3. Estimates of Monthly Retail Sales by Selected Kinds of Business for Regions: January 1978-December 1985—Continued

REGION AND KIND OF BUSINESS	1980												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
THE NORTHEASTERN STATES													
RETAIL TRADE, TOTAL	15,083	15,165	16,065	16,075	16,836	16,414	16,564	17,034	16,420	17,903	17,947	21,757	203,288
DURABLE GOODS, TOTAL	4,156	4,356	4,500	4,684	4,684	4,771	4,890	4,734	4,628	5,158	4,611	5,437	56,813
BLDG. MAT., HOME., GARDEN SUPPLY, MOBILE HOMES	571	552	584	709	821	786	807	798	803	851	718	643	8,643
AUTOMOTIVE DEALERS	2,407	2,502	2,632	2,731	2,591	2,593	2,748	2,521	2,450	2,822	2,340	2,868	30,355
FURNITURE, HOME FURN. AND EQUIPMENT STORES	634	640	658	629	654	686	694	718	722	768	830	1,037	8,650
NONDURABLE GOODS, TOTAL	10,927	10,809	11,565	11,387	12,152	11,643	11,674	12,305	11,792	12,745	13,136	16,320	146,475
GEN. MDSE. GROUP STORES	1,249	1,277	1,342	1,638	1,672	1,704	1,619	1,836	1,782	2,019	2,407	3,614	22,955
DEPARTMENT STORES	1,049	1,076	1,312	1,377	1,591	1,439	1,350	1,539	1,512	1,712	2,063	3,081	19,097
FOOD STORES	3,385	3,483	3,742	3,684	3,982	3,838	3,993	4,047	3,801	4,044	3,933	4,258	46,640
GROCERY STORES	3,204	3,108	3,345	3,275	3,565	3,426	3,579	3,679	3,393	3,619	3,507	3,774	41,477
GASOLINE SERVICE STATIONS	1,397	1,397	1,477	1,505	1,577	1,567	1,620	1,612	1,505	1,546	1,469	1,621	18,313
APPAREL & ACCESSORY STRS.	793	736	884	1,003	1,036	943	866	1,105	1,084	1,191	1,267	1,799	12,707
EATING & DRINKING PLACES	1,442	1,351	1,501	1,557	1,729	1,719	1,759	1,766	1,672	1,723	1,611	1,614	19,444
DRUG STORES & PROPRIETARY STORES	488	483	494	494	502	506	501	502	492	521	500	690	6,173
GAF, TOTAL	3,117	3,096	3,527	3,725	4,060	3,817	3,668	4,140	4,093	4,529	5,188	7,810	50,790
THE MIDWEST													
RETAIL TRADE, TOTAL	17,017	17,951	18,895	18,805	20,084	19,336	19,940	20,397	19,472	21,396	21,313	24,915	230,621
DURABLE GOODS, TOTAL	5,481	5,641	5,832	5,800	5,959	6,033	6,376	6,131	6,001	6,614	6,268	6,725	72,681
BLDG. MAT., HOME., GARDEN SUPPLY, MOBILE HOMES	917	858	912	1,024	1,262	1,290	1,216	1,256	1,282	1,379	1,253	1,186	13,765
AUTOMOTIVE DEALERS	3,219	3,217	3,431	3,276	3,177	3,283	3,630	3,269	3,152	3,585	3,157	2,982	39,378
FURNITURE, HOME FURN. AND EQUIPMENT STORES	779	798	831	808	820	823	866	923	910	958	1,066	1,282	10,842
NONDURABLE GOODS, TOTAL	12,136	12,010	13,063	13,005	14,125	13,303	13,564	14,266	13,471	14,782	15,025	18,190	166,940
GEN. MDSE. GROUP STORES	1,782	1,775	2,189	2,283	2,513	2,271	2,262	2,528	2,363	2,739	3,142	4,777	30,624
DEPARTMENT STORES	1,486	1,476	1,820	1,908	2,101	1,912	1,891	2,138	2,000	2,288	2,619	3,946	25,585
FOOD STORES	4,098	4,075	4,241	4,120	4,575	4,148	4,371	4,465	4,128	4,441	4,415	4,871	51,968
GROCERY STORES	3,911	3,886	4,042	3,920	4,367	3,957	4,179	4,290	3,947	4,243	4,199	4,545	49,486
GASOLINE SERVICE STATIONS	2,081	2,056	2,182	2,204	2,344	2,448	2,483	2,458	2,338	2,449	2,389	2,443	27,831
APPAREL & ACCESSORY STRS.	742	641	790	811	825	777	799	929	859	986	988	1,532	10,657
EATING & DRINKING PLACES	1,667	1,635	1,809	1,825	1,955	1,929	1,902	2,029	1,895	1,970	1,834	1,906	22,366
DRUG STORES & PROPRIETARY STORES	563	557	556	566	604	570	593	600	584	663	643	870	7,369
GAF, TOTAL	3,691	3,606	4,237	4,340	4,621	4,324	4,373	4,835	4,556	5,118	5,769	8,648	58,110
THE SOUTH													
RETAIL TRADE, TOTAL	22,696	22,876	24,742	24,537	25,807	25,262	26,468	26,889	25,206	27,151	26,890	32,669	311,393
DURABLE GOODS, TOTAL	7,743	7,704	8,143	7,865	8,198	8,330	8,974	8,734	8,449	9,049	8,452	9,865	101,326
BLDG. MAT., HOME., GARDEN SUPPLY, MOBILE HOMES	1,123	1,136	1,301	1,432	1,456	1,460	1,477	1,473	1,553	1,616	1,419	1,389	16,837
AUTOMOTIVE DEALERS	4,759	4,765	5,001	4,571	4,671	4,847	5,274	5,052	4,763	5,191	4,641	4,800	58,345
FURNITURE, HOME FURN. AND EQUIPMENT STORES	1,137	1,085	1,106	1,081	1,157	1,151	1,294	1,273	1,218	1,254	1,280	1,577	14,613
NONDURABLE GOODS, TOTAL	15,153	15,172	16,599	16,652	17,609	16,932	17,494	18,155	16,757	18,102	18,438	23,004	210,067
GEN. MDSE. GROUP STORES	2,136	2,199	2,699	2,767	2,976	2,727	2,737	3,032	2,723	3,144	3,752	5,844	36,738
DEPARTMENT STORES	1,631	1,676	2,080	2,113	2,293	2,101	2,125	2,346	2,115	2,429	2,902	4,475	28,286
FOOD STORES	5,866	5,811	6,143	5,973	6,521	6,211	6,554	6,680	6,166	6,478	6,327	6,929	75,659
GROCERY STORES	5,620	5,562	5,894	5,709	6,270	5,932	6,282	6,431	5,919	6,230	6,097	6,592	72,558
GASOLINE SERVICE STATIONS	2,027	2,075	2,324	2,448	2,525	2,607	2,682	2,648	2,485	2,557	2,482	2,605	29,465
APPAREL & ACCESSORY STRS.	1,020	939	1,129	1,200	1,171	1,086	1,117	1,325	1,164	1,340	1,425	2,275	15,171
EATING & DRINKING PLACES	1,929	1,921	2,151	2,249	2,330	2,353	2,478	2,532	2,258	2,369	2,234	2,370	27,174
DRUG STORES & PROPRIETARY STORES	739	745	754	750	795	753	730	769	760	800	803	1,149	9,553
GAF, TOTAL	4,861	4,813	5,530	5,680	6,014	5,603	5,805	6,342	5,784	6,506	7,380	11,426	75,764
THE WEST													
RETAIL TRADE, TOTAL	15,209	15,330	16,901	16,071	16,896	16,716	17,270	17,835	16,784	17,700	17,699	21,243	205,259
DURABLE GOODS, TOTAL	5,334	5,470	5,788	5,377	5,542	5,735	5,895	5,762	5,504	5,869	5,563	6,344	68,153
BLDG. MAT., HOME., GARDEN SUPPLY, MOBILE HOMES	794	805	914	949	995	1,016	990	1,006	1,032	1,063	956	940	11,458
AUTOMOTIVE DEALERS	2,950	3,195	3,263	2,814	2,879	3,134	3,272	3,112	2,870	3,107	2,834	2,857	36,287
FURNITURE, HOME FURN. AND EQUIPMENT STORES	805	759	819	809	814	755	780	814	790	852	993	1,063	10,053
NONDURABLE GOODS, TOTAL	9,904	9,860	10,713	10,694	11,354	10,981	11,381	12,073	11,280	11,831	12,136	14,899	137,106
GEN. MDSE. GROUP STORES	1,508	1,511	1,735	1,749	1,904	1,820	1,826	2,029	1,872	2,021	2,304	3,709	23,988
DEPARTMENT STORES	1,252	1,264	1,457	1,456	1,600	1,528	1,526	1,711	1,591	1,705	1,972	3,157	20,222
FOOD STORES	3,918	3,892	3,938	3,847	3,904	3,835	3,917	4,038	3,759	4,017	3,903	4,160	45,426
GROCERY STORES	3,177	3,131	3,342	3,337	3,588	3,319	3,598	3,685	3,441	3,685	3,570	3,751	41,614
GASOLINE SERVICE STATIONS	1,275	1,270	1,397	1,401	1,494	1,563	1,644	1,682	1,594	1,638	1,592	1,652	18,202
APPAREL & ACCESSORY STRS.	635	609	719	720	761	761	750	882	784	772	863	1,311	9,567
EATING & DRINKING PLACES	1,617	1,581	1,714	1,689	1,765	1,780	1,794	1,897	1,740	1,744	1,730	1,901	20,940
DRUG STORES & PROPRIETARY STORES	584	582	590	612	627	598	612	612	592	624	627	952	7,612
GAF, TOTAL	3,536	3,418	3,896	3,860	4,093	3,974	3,991	4,369	4,085	4,293	4,777	7,407	51,659

SEE FOOTNOTES AT END OF TABLE.

Table 3. Estimates of Monthly Retail Sales by Selected Kinds of Business for Regions: January 1978-December 1985—Continued

REGION AND KIND OF BUSINESS	1979												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
THE NORTHEASTERN STATES													
RETAIL TRADE, TOTAL	13,513	13,078	15,400	14,897	15,881	15,756	14,982	16,061	15,439	16,240	17,010	20,007	188,286
DURABLE GOODS, TOTAL	3,660	3,794	4,795	4,692	5,119	4,915	4,619	4,945	4,582	4,864	4,761	5,814	55,950
BLDG. MAT., HOME., GARDEN SUPPLY, MOBILE HOMES	448	436	564	686	801	826	790	845	760	817	737	633	8,314
AUTOMOTIVE DEALERS	2,226	2,261	2,977	2,847	3,002	2,762	2,590	2,772	2,541	2,752	2,499	2,159	31,390
FURNITURE, HOME FURN. AND EQUIPMENT STORES	616	572	661	603	644	652	644	707	666	700	757	899	8,121
NONDURABLE GOODS, TOTAL	9,853	9,284	10,615	10,205	10,762	10,843	10,363	11,136	10,857	11,376	12,249	14,993	132,336
GEN. MDSE. GROUP STORES	1,170	1,169	1,593	1,623	1,781	1,717	1,567	1,807	1,610	1,898	2,339	3,529	22,003
DEPARTMENT STORES	1,008	989	1,362	1,385	1,530	1,466	1,324	1,510	1,538	1,630	2,024	3,001	18,767
FOOD STORES	3,389	3,181	3,609	3,326	3,612	3,782	3,550	3,630	3,497	3,938	3,622	3,934	42,670
GROCERY STORES	3,039	2,835	3,216	2,945	3,213	3,362	3,158	3,252	3,129	3,177	3,267	3,495	38,108
GASOLINE SERVICE STATIONS	1,041	1,010	1,103	1,089	1,142	1,170	1,203	1,255	1,248	1,305	1,264	1,313	14,141
APPAREL & ACCESSORY STRS.	803	669	899	939	981	923	820	1,069	1,033	1,080	1,188	1,656	12,040
EATING & DRINKING PLACES	1,232	1,178	1,396	1,382	1,475	1,531	1,556	1,611	1,527	1,573	1,586	1,614	17,661
DRUG STORES & PROPRIETARY STORES	447	423	465	473	469	474	463	484	452	466	471	628	5,695
GAF, TOTAL	3,050	2,828	3,619	3,644	3,892	3,807	3,489	4,082	3,965	4,139	4,905	7,191	48,611
THE MIDWEST													
RETAIL TRADE, TOTAL	15,950	16,040	19,170	19,011	20,247	20,098	19,128	20,685	19,268	20,502	21,177	23,653	234,929
DURABLE GOODS, TOTAL	5,399	5,661	7,011	7,099	7,432	7,252	6,795	7,356	6,499	6,942	6,510	6,620	80,576
BLDG. MAT., HOME., GARDEN SUPPLY, MOBILE HOMES	814	768	1,044	1,156	1,425	1,511	1,445	1,565	1,447	1,501	1,324	1,225	15,227
AUTOMOTIVE DEALERS	3,442	3,680	4,578	4,580	4,562	4,250	3,900	4,171	3,555	3,894	3,467	3,160	47,239
FURNITURE, HOME FURN. AND EQUIPMENT STORES	697	750	844	795	847	870	898	998	915	957	1,007	1,091	10,667
NONDURABLE GOODS, TOTAL	10,551	10,379	12,159	11,912	12,815	12,846	12,333	13,329	12,769	13,560	14,667	17,033	154,353
GEN. MDSE. GROUP STORES	1,623	1,642	2,200	2,280	2,469	2,385	2,209	2,498	2,383	2,639	3,247	4,518	30,093
DEPARTMENT STORES	1,358	1,372	1,844	1,921	2,074	2,015	1,862	2,124	2,012	2,219	2,695	3,775	25,271
FOOD STORES	3,888	3,537	4,030	3,718	4,044	4,211	3,951	4,137	3,980	4,061	4,222	4,559	48,138
GROCERY STORES	3,474	3,325	3,795	3,476	3,810	3,983	3,750	3,933	3,787	3,877	4,033	4,283	45,536
GASOLINE SERVICE STATIONS	1,494	1,433	1,600	1,697	1,865	1,917	1,931	2,037	1,987	2,157	2,165	2,149	22,432
APPAREL & ACCESSORY STRS.	634	597	746	809	772	769	761	896	829	900	982	1,480	10,175
EATING & DRINKING PLACES	1,450	1,533	1,838	1,792	1,904	1,906	1,855	1,941	1,835	1,805	1,778	1,886	21,523
DRUG STORES & PROPRIETARY STORES	536	516	534	543	580	574	571	600	553	592	598	788	6,987
GAF, TOTAL	3,278	3,326	4,175	4,256	4,498	4,446	4,249	4,825	4,516	4,910	5,786	8,009	56,258
THE SOUTH													
RETAIL TRADE, TOTAL	19,873	19,166	23,455	22,737	24,007	24,069	23,479	25,492	23,445	24,686	25,467	29,655	285,331
DURABLE GOODS, TOTAL	7,017	6,884	8,697	8,361	8,934	8,727	8,451	9,344	8,185	8,803	8,394	8,960	100,777
BLDG. MAT., HOME., GARDEN SUPPLY, MOBILE HOMES	954	871	1,306	1,369	1,508	1,527	1,459	1,587	1,456	1,603	1,420	1,277	16,337
AUTOMOTIVE DEALERS	4,541	4,552	5,657	5,270	5,535	5,143	4,980	5,599	4,728	5,155	4,664	4,544	60,368
FURNITURE, HOME FURN. AND EQUIPMENT STORES	943	917	1,091	1,051	1,156	1,299	1,271	1,329	1,237	1,251	1,328	1,517	14,392
NONDURABLE GOODS, TOTAL	12,856	12,282	14,758	14,376	15,073	15,342	15,028	16,148	15,260	15,883	17,073	20,675	184,554
GEN. MDSE. GROUP STORES	1,939	1,885	2,576	2,641	2,769	2,694	2,574	2,882	2,686	2,891	3,634	5,413	34,584
DEPARTMENT STORES	1,499	1,436	1,987	2,015	2,104	2,037	1,974	2,195	2,048	2,189	2,709	4,042	26,345
FOOD STORES	4,998	4,770	5,504	5,120	5,530	5,626	5,574	5,791	5,585	5,568	5,793	6,285	66,344
GROCERY STORES	4,810	4,604	5,311	4,927	5,350	5,452	5,388	5,629	5,432	5,394	5,620	6,031	64,157
GASOLINE SERVICE STATIONS	1,481	1,458	1,663	1,725	1,858	1,917	1,937	2,150	2,031	2,104	2,100	2,118	22,562
APPAREL & ACCESSORY STRS.	893	819	1,100	1,146	1,083	1,046	1,015	1,197	1,088	1,169	1,302	2,030	13,888
EATING & DRINKING PLACES	1,595	1,571	1,993	1,982	2,023	2,108	2,160	2,267	2,056	2,092	2,048	2,152	24,047
DRUG STORES & PROPRIETARY STORES	666	656	703	691	720	693	699	723	677	714	737	947	8,626
GAF, TOTAL	4,213	4,033	5,260	5,346	5,595	5,631	5,439	6,066	5,633	5,984	7,100	10,490	70,770
THE WEST													
RETAIL TRADE, TOTAL	13,672	13,339	15,400	15,081	15,861	16,172	15,809	17,038	15,797	16,389	16,588	14,844	190,570
DURABLE GOODS, TOTAL	5,081	5,041	5,908	5,767	5,994	5,960	5,764	6,252	5,090	5,979	5,573	6,041	68,050
BLDG. MAT., HOME., GARDEN SUPPLY, MOBILE HOMES	702	660	851	920	990	1,012	1,014	1,097	992	1,065	905	849	11,057
AUTOMOTIVE DEALERS	3,075	3,114	3,639	3,475	3,557	3,486	3,326	3,614	3,151	3,286	2,997	2,864	39,584
FURNITURE, HOME FURN. AND EQUIPMENT STORES	686	633	708	682	710	735	720	809	732	816	820	1,016	9,073
NONDURABLE GOODS, TOTAL	8,591	8,298	9,492	9,314	9,867	10,212	10,045	10,786	10,107	10,410	11,015	13,403	121,520
GEN. MDSE. GROUP STORES	1,414	1,363	1,662	1,704	1,788	1,793	1,718	1,887	1,775	1,897	2,233	3,454	22,665
DEPARTMENT STORES	1,154	1,112	1,361	1,405	1,453	1,491	1,429	1,568	1,486	1,588	1,870	2,937	18,856
FOOD STORES	2,979	2,863	3,245	3,104	3,337	3,465	3,405	3,554	3,392	3,469	3,568	3,789	40,170
GROCERY STORES	2,776	2,631	3,015	2,857	3,086	3,213	3,146	3,287	3,124	3,189	3,281	3,446	37,071
GASOLINE SERVICE STATIONS	995	958	1,056	1,062	1,172	1,259	1,278	1,371	1,248	1,238	1,227	1,304	14,166
APPAREL & ACCESSORY STRS.	570	524	645	639	648	691	666	776	699	702	782	1,158	8,500
EATING & DRINKING PLACES	1,375	1,347	1,534	1,488	1,534	1,620	1,649	1,766	1,613	1,589	1,575	1,689	18,759
DRUG STORES & PROPRIETARY STORES	507	484	545	540	565	565	553	592	541	570	603	855	6,922
GAF, TOTAL	3,166	3,015	3,557	3,555	3,674	3,782	3,650	4,032	3,753	3,973	4,465	6,746	47,368

SEE FOOTNOTES AT END OF TABLE.

Table 3. Estimates of Monthly Retail Sales by Selected Kinds of Business for Regions: January 1978-December 1985—Continued

REGION AND KIND OF BUSINESS	1978												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
THE NORTHEASTERN STATES													
RETAIL TRADE, TOTAL	11,547	11,433	13,758	13,905	14,428	14,765	13,871	14,361	14,83v	14,758	15,990	18,984	171,283
DURABLE GOODS, TOTAL	3,032	3,123	4,079	4,311	4,655	4,872	4,438	4,619	4,248	4,595	4,004	5,119	51,751
BLDG. MAT., HOME., GARDEN SUPPLY, MOBILE HOMES	383	375	447	553	640	664	637	704	672	700	650	581	6,972
AUTOMOTIVE DEALERS	1,713	1,840	2,572	2,680	2,940	2,961	2,627	2,675	2,332	2,929	2,439	2,137	29,512
FURNITURE, HOME FURN. AND EQUIPMENT STORES	445	483	560	579	603	620	599	622	615	639	721	988	7,393
NONDURABLE GOODS, TOTAL	8,515	8,310	9,677	9,284	9,773	9,893	9,433	9,742	9,995	10,163	10,682	13,865	119,532
GEN. MDSE. GROUP STORES	1,071	1,119	1,502	1,532	1,683	1,709	1,511	1,645	1,749	1,777	2,134	3,380	20,799
DEPARTMENT STORES	925	960	1,303	1,339	1,468	1,492	1,290	1,427	1,544	1,544	1,878	2,765	18,134
FOOD STORES	3,033	2,924	3,340	3,131	3,266	3,371	3,313	3,252	3,339	3,256	3,394	3,796	39,291
GROCERY STORES	2,692	2,620	2,976	2,801	2,919	3,025	2,976	2,923	2,998	2,881	2,965	3,335	35,121
GASOLINE SERVICE STATIONS	935	961	945	983	976	977	992	1,004	986	1,012	990	1,049	11,690
APPAREL & ACCESSORY STRS	845	840	749	787	815	816	710	872	983	903	1,144	1,795	10,649
EATING & DRINKING PLACES	1,134	1,073	1,240	1,299	1,341	1,466	1,462	1,483	1,393	1,411	1,356	1,416	16,078
DRUG STORES & PROPRIETARY STORES	403	389	491	486	431	446	430	447	433	431	433	584	5,274
GAF, TOTAL[1]	2,431	2,494	3,213	3,280	3,538	3,612	3,242	3,605	3,833	3,878	4,678	7,354	45,158
THE MIDWEST													
RETAIL TRADE, TOTAL	13,678	14,090	17,062	17,241	18,527	18,739	18,000	18,895	18,021	19,092	19,839	22,645	215,854
DURABLE GOODS, TOTAL	4,239	4,641	6,040	6,385	6,961	7,147	6,680	6,980	6,278	7,022	6,907	6,854	76,140
BLDG. MAT., HOME., GARDEN SUPPLY, MOBILE HOMES	642	648	850	1,045	1,263	1,358	1,322	1,428	1,332	1,390	1,321	1,196	13,787
AUTOMOTIVE DEALERS	2,617	2,929	3,925	4,056	4,327	4,424	4,029	4,090	3,551	4,223	3,969	3,492	45,637
FURNITURE, HOME FURN. AND EQUIPMENT STORES	840	870	799	792	845	833	809	879	856	866	963	1,113	10,067
NONDURABLE GOODS, TOTAL	9,439	9,449	11,022	10,856	11,566	11,612	11,319	11,915	11,743	12,070	12,932	15,791	139,714
GEN. MDSE. GROUP STORES	1,533	1,594	2,114	2,215	2,377	2,393	2,179	2,412	2,327	2,507	2,961	4,463	29,070
DEPARTMENT STORES	1,249	1,329	1,759	1,843	1,978	2,000	1,807	2,002	1,952	2,106	2,463	3,699	24,227
FOOD STORES	3,206	3,177	3,563	3,400	3,576	3,674	3,641	3,627	3,620	3,509	3,604	4,178	42,835
GROCERY STORES	3,028	3,003	3,353	3,207	3,368	3,481	3,446	3,401	3,424	3,318	3,460	3,869	40,340
GASOLINE SERVICE STATIONS	1,428	1,348	1,461	1,450	1,550	1,550	1,537	1,631	1,581	1,616	1,299	1,606	18,355
APPAREL & ACCESSORY STRS	570	553	740	727	748	743	747	838	834	895	961	1,449	9,801
EATING & DRINKING PLACES	1,213	1,227	1,469	1,542	1,663	1,697	1,727	1,786	1,726	1,655	1,600	1,696	19,001
DRUG STORES & PROPRIETARY STORES	453	456	487	480	520	521	529	547	513	559	573	776	6,414
GAF, TOTAL[1]	3,007	3,119	3,986	4,075	4,327	4,336	4,092	4,548	4,420	4,674	5,909	7,959	53,952
THE SOUTH													
RETAIL TRADE, TOTAL	16,961	17,908	20,979	20,429	21,654	21,989	21,467	22,195	21,083	21,621	22,169	26,345	253,575
DURABLE GOODS, TOTAL	5,652	6,145	7,830	7,776	8,344	8,484	7,992	8,278	7,509	8,011	7,865	8,263	92,147
BLDG. MAT., HOME., GARDEN SUPPLY, MOBILE HOMES	767	892	1,211	1,361	1,419	1,433	1,356	1,409	1,322	1,374	1,248	1,115	14,907
AUTOMOTIVE DEALERS	3,994	3,965	5,153	4,932	5,276	5,369	4,972	5,119	4,502	4,885	4,588	4,377	56,732
FURNITURE, HOME FURN. AND EQUIPMENT STORES	796	799	891	890	953	968	935	1,000	978	1,004	1,115	1,293	11,622
NONDURABLE GOODS, TOTAL	11,009	10,863	13,149	12,653	13,310	13,485	13,475	13,919	13,574	13,610	14,304	18,082	161,428
GEN. MDSE. GROUP STORES	1,751	1,794	2,497	2,432	2,586	2,584	2,442	2,674	2,522	2,672	3,181	5,102	32,237
DEPARTMENT STORES	1,362	1,389	1,933	1,883	1,990	1,984	1,863	2,044	1,922	2,027	2,401	3,836	24,634
FOOD STORES	4,262	4,159	4,767	4,588	4,835	4,986	5,102	5,075	5,092	4,816	4,923	5,503	58,108
GROCERY STORES	4,132	4,037	4,629	4,452	4,684	4,833	4,947	4,932	4,951	4,658	4,775	5,315	56,347
GASOLINE SERVICE STATIONS	1,307	1,280	1,471	1,467	1,542	1,589	1,579	1,605	1,551	1,564	1,545	1,584	18,099
APPAREL & ACCESSORY STRS	770	743	1,051	959	972	955	950	1,099	1,050	1,078	1,178	1,850	12,655
EATING & DRINKING PLACES	1,361	1,360	1,665	1,716	1,799	1,831	1,922	1,903	1,765	1,776	1,646	1,623	20,607
DRUG STORES & PROPRIETARY STORES	595	590	672	609	630	626	590	628	628	639	667	923	7,797
GAF, TOTAL[1]	3,719	3,733	4,921	4,749	5,060	5,067	4,679	5,355	5,106	5,346	6,253	9,578	63,766
THE WEST													
RETAIL TRADE, TOTAL	11,443	11,301	13,373	13,074	13,959	14,278	13,972	14,530	13,741	14,102	14,720	17,568	166,061
DURABLE GOODS, TOTAL	4,104	4,134	5,001	4,912	5,389	5,461	5,122	5,335	4,789	5,285	5,242	5,585	60,379
BLDG. MAT., HOME., GARDEN SUPPLY, MOBILE HOMES	540	548	718	776	874	903	864	895	821	871	787	783	9,442
AUTOMOTIVE DEALERS	2,931	2,892	3,198	3,028	3,342	3,359	3,099	3,161	2,715	3,111	3,048	2,873	36,015
FURNITURE, HOME FURN. AND EQUIPMENT STORES	553	514	569	573	605	620	629	674	640	674	716	843	7,610
NONDURABLE GOODS, TOTAL	7,339	7,167	8,372	8,162	8,570	8,797	8,850	9,195	8,952	8,817	9,478	11,983	105,682
GEN. MDSE. GROUP STORES	1,460	1,255	1,591	1,579	1,657	1,693	1,628	1,736	1,711	1,684	2,046	3,227	21,059
DEPARTMENT STORES	1,049	1,024	1,277	1,300	1,357	1,394	1,341	1,432	1,417	1,380	1,719	2,699	17,384
FOOD STORES	2,549	2,512	2,950	2,745	2,867	2,936	2,991	2,983	2,968	2,903	3,003	3,325	34,608
GROCERY STORES	2,374	2,330	2,849	2,539	2,691	2,710	2,771	2,744	2,760	2,680	2,775	3,058	32,031
GASOLINE SERVICE STATIONS	944	904	910	996	975	1,032	1,070	1,082	989	994	995	1,036	11,605
APPAREL & ACCESSORY STRS	503	463	613	602	616	631	607	694	671	613	726	1,170	7,905
EATING & DRINKING PLACES	1,148	1,092	1,250	1,235	1,279	1,360	1,443	1,561	1,445	1,378	1,357	1,480	16,038
DRUG STORES & PROPRIETARY STORES	430	415	474	447	481	479	469	492	473	486	501	771	5,919
GAF, TOTAL[1]	2,722	2,840	3,214	3,214	3,364	3,440	3,333	3,598	3,514	3,474	4,096	6,276	42,887

[1]GAF represents stores which specialize in department store types of merchandise..

Note: Totals include data for kinds of business not shown separately. Measures of sampling variability will be shown in table B-2 of the monthly reports.

Table 4. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Geographic Divisions: January 1978-December 1985

GEOGRAPHIC DIVISION AND KIND OF BUSINESS	1985												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
NEW ENGLAND DIV.	6,225	6,070	6,796	6,941	7,492	7,353	7,361	7,729	7,461	7,777	7,811	9,108	88,124
DURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	4,395	4,085	4,560	4,594	4,793	4,561	4,638	4,965	4,517	5,008	5,289	6,266	57,551
GEN. MDSE. GROUP STORES	494	531	653	710	753	692	621	775	695	757	971	1,471	9,123
DEPARTMENT STORES	387	403	519	551	614	566	502	619	549	622	782	1,179	7,293
FOOD STORES	1,378	1,271	1,399	1,366	1,559	1,510	1,582	1,844	1,441	1,557	1,556	1,562	17,805
GAF, TOTAL	1,141	1,188	1,406	1,463	1,615	1,594	1,393	1,714	1,543	1,719	2,059	3,070	19,840
MIDDLE ATLANTIC DIV.	14,799	14,287	16,098	16,877	18,216	17,253	17,133	17,924	17,174	17,667	18,332	21,678	207,518
DURABLE GOODS, TOTAL	4,697	4,788	5,554	6,173	6,884	6,338	6,383	6,450	6,450	6,213	6,258	6,950	73,138
AUTOMOTIVE DEALERS	2,624	2,770	3,392	3,932	4,235	3,774	3,824	3,785	3,916	3,463	3,236	3,089	41,950
NONDURABLE GOODS, TOTAL	10,102	9,499	10,544	10,704	11,332	10,915	10,770	11,474	10,724	11,454	12,136	14,728	134,380
GEN. MDSE. GROUP STORES	1,235	1,340	1,619	1,728	1,932	1,758	1,647	1,889	1,745	1,979	2,464	3,654	22,878
DEPARTMENT STORES	1,048	1,134	1,409	1,505	1,695	1,535	1,328	1,641	1,519	1,732	2,187	3,216	19,969
FOOD STORES	3,574	3,261	3,554	3,469	3,687	3,613	3,715	3,794	3,554	3,769	3,814	4,026	43,714
GASOLINE SERVICE STATIONS	1,113	1,005	1,132	1,173	1,189	1,174	1,208	1,218	1,092	1,118	1,077	1,152	13,649
APPAREL & ACCESS. STRS.	891	785	980	1,081	1,138	1,020	909	1,141	1,065	1,175	1,309	1,856	13,288
EATING & DRINKING PLACES	1,633	1,408	1,606	1,617	1,750	1,799	1,828	1,875	1,747	1,737	1,646	1,676	20,120
DRUG & PROPRIETARY STORES	591	515	550	568	586	562	565	575	551	595	581	747	6,926
GAF, TOTAL	3,444	3,476	4,002	4,183	4,608	4,258	3,899	4,603	4,299	4,801	5,744	8,373	55,690
EAST NORTH CENTRAL DIV.	15,899	15,429	18,279	19,351	20,597	19,732	19,611	20,400	19,370	19,545	19,931	22,888	231,032
DURABLE GOODS, TOTAL	5,498	5,497	6,783	7,606	7,961	7,603	7,644	7,649	7,568	6,937	6,632	7,441	84,814
AUTOMOTIVE DEALERS	3,582	3,718	4,615	5,118	5,272	5,017	5,041	4,930	5,029	4,158	3,808	3,883	54,171
FURNITURE, HOME FURN. STRS.	683	669	803	847	837	831	836	946	881	968	1,068	1,326	10,715
NONDURABLE GOODS, TOTAL	10,401	9,937	11,496	11,745	12,636	12,129	11,967	12,751	11,802	12,608	13,299	15,447	146,718
GEN. MDSE. GROUP STORES	1,599	1,581	2,124	2,252	2,574	2,199	2,063	2,415	2,136	2,405	2,961	4,313	28,422
DEPARTMENT STORES	1,420	1,401	1,885	1,979	2,090	1,941	1,816	2,145	1,909	2,146	2,672	3,878	25,273
FOOD STORES	3,439	3,254	3,576	3,557	3,947	3,733	3,751	3,912	3,542	3,642	3,757	3,893	44,003
GASOLINE SERVICE STATIONS	1,603	1,449	1,580	1,628	1,711	1,750	1,790	1,743	1,666	1,724	1,615	1,671	19,924
APPAREL & ACCESS. STRS.	673	612	851	894	904	861	817	1,003	867	957	1,141	1,576	11,156
EATING & DRINKING PLACES	1,424	1,424	1,676	1,683	1,914	1,934	1,836	1,922	1,823	1,853	1,777	1,600	20,866
DRUG & PROPRIETARY STORES	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL	3,346	3,235	4,183	4,428	4,629	4,421	4,241	4,900	4,359	4,834	5,789	9,405	56,770
WEST NORTH CENTRAL DIV.	6,911	6,797	7,799	8,238	8,986	8,249	8,235	8,713	8,243	8,529	8,545	9,481	98,746
DURABLE GOODS, TOTAL	2,452	2,528	3,023	3,321	3,731	3,385	3,325	3,520	3,362	3,197	3,001	3,069	37,914
AUTOMOTIVE DEALERS	1,573	1,706	2,041	2,263	2,494	2,201	2,159	2,265	2,204	1,919	1,779	1,630	24,234
NONDURABLE GOODS, TOTAL	4,459	4,269	4,776	4,917	5,255	4,864	4,910	5,193	4,881	5,332	5,544	6,412	60,832
GEN. MDSE. GROUP STORES	693	688	894	946	1,019	926	892	1,054	915	999	1,222	1,785	12,033
DEPARTMENT STORES	585	575	752	787	860	789	756	899	776	850	1,034	1,541	10,204
FOOD STORES	1,581	1,502	1,657	1,624	1,760	1,639	1,684	1,713	1,641	1,733	1,779	1,830	20,143
GASOLINE SERVICE STATIONS	685	600	644	733	839	776	792	759	726	803	787	775	8,939
APPAREL & ACCESS. STRS.	244	226	280	308	288	264	283	340	293	346	375	532	3,779
GAF, TOTAL	1,390	1,361	1,659	1,724	1,834	1,691	1,663	1,953	1,771	1,921	2,205	3,237	22,339
SOUTH ATLANTIC DIV.	17,419	16,879	19,493	19,870	20,328	19,483	19,726	20,771	19,474	19,919	20,258	24,042	237,802
DURABLE GOODS, TOTAL	7,237	7,057	8,084	8,460	8,836	8,275	8,348	8,798	8,518	8,191	7,681	8,835	98,720
AUTOMOTIVE DEALERS	4,729	4,662	5,257	5,930	5,626	5,203	5,497	5,618	5,527	4,963	4,542	4,507	61,441
FURNITURE, HOME FURP. STRS.	910	857	977	918	1,015	1,009	992	1,064	987	1,038	1,193	1,661	12,431
NONDURABLE GOODS, TOTAL	10,182	9,842	11,349	11,410	11,692	11,208	11,178	11,973	10,956	11,728	12,577	15,187	139,082
GEN. MDSE. GROUP STORES	1,597	1,569	2,040	2,103	2,212	2,053	1,887	2,232	1,958	2,149	2,749	4,327	26,816
DEPARTMENT STORES	1,208	1,246	1,633	1,676	1,749	1,638	1,567	1,789	1,577	1,735	2,170	3,393	21,321
FOOD STORES	3,770	3,564	3,986	3,870	4,014	3,920	4,002	4,137	3,812	4,009	4,116	4,250	47,459
GASOLINE SERVICE STATIONS	1,286	1,158	1,309	1,389	1,411	1,381	1,457	1,495	1,387	1,431	1,356	1,443	16,505
APPAREL & ACCESS. STRS.	662	654	857	992	845	787	760	914	805	872	994	1,313	10,355
GAF, TOTAL	3,568	3,518	4,378	4,486	4,569	4,317	4,106	4,728	4,223	4,651	5,578	8,551	56,653
EAST SOUTH CENTRAL DIV.	5,099	4,846	5,857	5,981	6,350	6,119	6,401	6,619	6,184	6,370	6,338	7,364	73,528
DURABLE GOODS, TOTAL	1,671	1,632	2,025	2,147	2,308	2,239	2,424	2,470	2,378	2,312	2,100	2,288	26,074
NONDURABLE GOODS, TOTAL	3,428	3,194	3,772	3,834	4,042	3,880	3,977	4,149	3,806	4,058	4,238	5,076	47,454
GEN. MDSE. GROUP STORES	504	492	705	728	771	732	707	807	710	787	1,006	1,506	9,455
DEPARTMENT STORES	386	381	551	577	591	562	538	617	536	595	772	1,134	7,240
APPAREL & ACCESS. STRS.	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL	962	926	1,305	1,318	1,423	1,365	1,373	1,555	1,376	1,491	1,791	2,681	17,566
WEST SOUTH CENTRAL DIV.	10,926	10,401	12,263	12,375	13,032	12,426	12,377	12,970	11,952	11,769	12,115	14,644	147,234
DURABLE GOODS, TOTAL	3,979	3,898	4,616	4,697	4,943	4,691	4,606	4,750	4,501	4,124	3,930	4,672	53,407
AUTOMOTIVE DEALERS	2,423	2,389	2,859	2,857	2,941	2,827	2,756	2,884	2,784	2,357	2,149	2,283	31,457
NONDURABLE GOODS, TOTAL	6,937	6,503	7,647	7,678	8,089	7,735	7,771	8,220	7,451	7,639	8,185	9,972	93,827
GEN. MDSE. GROUP STORES	1,085	1,082	1,407	1,418	1,525	1,399	1,345	1,530	1,356	1,431	1,722	2,679	17,939
DEPARTMENT STORES	893	892	1,187	1,197	1,292	1,188	1,159	1,316	1,171	1,221	1,462	2,267	15,185
FOOD STORES	2,660	2,412	2,731	2,696	2,877	2,817	2,904	2,956	2,728	2,747	2,871	2,981	33,380
APPAREL & ACCESS. STRS.	553	527	722	702	710	638	621	774	692	686	776	1,194	8,575
GAF, TOTAL	2,598	2,493	3,087	3,055	3,279	3,015	2,898	3,312	2,969	3,049	3,561	5,539	38,795
MOUNTAIN DIV.	5,391	5,176	5,770	5,941	6,305	6,032	6,195	6,385	5,914	6,172	6,284	7,383	73,148
DURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	3,398	3,295	3,731	3,691	3,963	3,838	3,933	4,264	3,680	3,904	4,098	4,841	46,636
GEN. MDSE. GROUP STORES	469	482	596	596	672	630	585	710	620	668	642	1,249	8,119
DEPARTMENT STORES	378	381	471	490	532	493	479	554	492	535	648	998	6,451
FOOD STORES	1,307	1,237	1,384	1,349	1,470	1,427	1,431	1,487	1,245	1,365	1,455	1,462	16,549
GAF, TOTAL	1,209	1,176	1,354	1,330	1,408	1,339	1,291	1,501	1,370	1,465	1,693	2,617	17,762
PACIFIC DIV.	15,807	15,451	17,639	17,371	18,682	18,138	18,146	19,061	18,070	18,088	18,386	22,058	216,809
DURABLE GOODS, TOTAL	6,836	6,893	7,824	6,755	7,454	7,073	7,004	7,331	7,210	6,776	6,610	7,687	83,055
AUTOMOTIVE DEALERS	3,650	3,795	4,463	4,142	4,660	4,292	4,223	4,373	4,339	3,862	3,707	3,910	49,416
FURNITURE, HOME FURP. STRS.	598	614	923	858	928	923	960	990	953	1,010	1,044	1,329	11,620
NONDURABLE GOODS, TOTAL	9,771	9,358	10,615	10,616	11,228	11,055	11,142	11,730	10,860	11,312	11,776	14,371	133,734
GEN. MDSE. GROUP STORES	1,498	1,499	1,773	1,850	1,978	1,934	1,841	2,107	1,912	2,038	2,485	3,736	24,671
DEPARTMENT STORES	1,334	1,336	1,577	1,646	1,748	1,733	1,632	1,856	1,684	1,780	2,183	3,297	21,808
FOOD STORES	3,391	3,171	3,556	3,509	3,662	3,601	3,685	3,776	3,464	3,607	3,684	4,010	43,110
GASOLINE SERVICE STATIONS	1,064	998	1,134	1,172	1,264	1,239	1,258	1,282	1,195	1,188	1,129	1,173	14,096
APPAREL & ACCESS. STRS.	737	705	852	878	947	942	920	1,044	949	949	1,159	1,594	11,673
EATING & DRINKING PLACES	1,776	1,737	2,022	1,900	2,016	2,041	2,106	2,127	2,001	2,035	1,916	2,011	25,688
DRUG & PROPRIETARY STORES	581	549	575	592	620	610	629	651	614	645	638	933	7,631
GAF, TOTAL	3,755	3,647	4,209	4,253	4,588	4,532	4,389	4,900	4,507	4,725	5,526	8,075	57,106

SEE FOOTNOTES AT END OF TABLE.

Table 4. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Geographic Divisions: January 1978-December 1985—Continued

GEOGRAPHIC DIVISION AND KIND OF BUSINESS	1984											
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
NEW ENGLAND DIV.	6,062	6,177	6,565	6,590	7,013	7,094	6,688	7,048	6,343	6,986	7,210	8,402	82,313
DURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	4,124	3,919	4,317	4,206	4,458	4,493	4,330	4,623	4,449	4,866	4,931	6,002	54,538
GEN. MDSE. GROUP STORES	435	485	568	622	724	721	597	690	699	726	949	1,459	8,675
DEPARTMENT STORES	324	379	432	502	583	584	483	553	548	580	753	1,161	6,961
FOOD STORES	1,208	1,174	1,298	1,247	1,373	1,403	1,418	1,479	1,348	1,404	1,418	1,484	16,251
GAF, TOTAL	1,033	1,114	1,230	1,325	1,486	1,507	1,297	1,484	1,477	1,914	1,870	2,933	18,792
MIDDLE ATLANTIC DIV.	13,956	14,125	15,411	15,803	16,779	17,092	15,693	16,183	15,449	16,372	17,302	20,263	194,628
DURABLE GOODS, TOTAL	4,121	4,548	4,972	5,360	5,898	6,167	5,537	5,589	5,019	5,466	5,676	5,976	64,329
AUTOMOTIVE DEALERS	2,891	2,738	3,057	3,269	3,506	3,593	3,194	3,166	2,654	2,987	2,938	2,464	35,867
NONDURABLE GOODS, TOTAL	9,835	9,577	10,439	10,443	10,881	10,925	10,156	10,594	10,430	10,906	11,626	14,287	130,299
GEN. MDSE. GROUP STORES	1,140	1,261	1,461	1,641	1,811	1,932	1,497	1,721	1,761	1,847	2,621	3,630	22,023
DEPARTMENT STORES	995	1,105	1,283	1,459	1,606	1,706	1,287	1,492	1,543	1,602	2,128	3,130	19,224
FOOD STORES	3,289	3,261	3,609	3,599	3,553	3,569	3,433	3,515	3,372	3,469	3,582	4,225	41,896
GASOLINE SERVICE STATIONS	1,135	1,068	1,176	1,158	1,172	1,166	1,153	1,123	1,071	1,124	1,154	1,123	13,625
APPAREL & ACCESS. STRS.	763	720	819	1,000	1,029	1,075	879	978	1,043	1,102	1,282	1,798	12,486
EATING & DRINKING PLACES	1,315	1,391	1,443	1,503	1,619	1,657	1,627	1,700	1,628	1,643	1,559	1,665	18,690
DRUG & PROPRIETARY STORES	517	511	528	540	553	550	531	546	522	537	536	691	6,582
GAF, TOTAL	3,186	3,167	3,550	3,887	4,286	4,413	3,705	4,109	4,195	4,445	5,493	8,065	52,365
EAST NORTH CENTRAL DIV.	14,719	14,979	16,908	17,467	18,748	18,928	17,875	18,354	17,378	18,632	19,147	21,933	215,108
DURABLE GOODS, TOTAL	6,762	5,161	5,867	6,404	6,919	7,047	6,670	6,471	6,055	6,879	6,563	6,921	75,719
AUTOMOTIVE DEALERS	2,992	3,576	3,796	4,128	4,298	4,460	4,181	3,993	3,640	4,303	3,683	3,587	46,571
FURNITURE, HOME FURN. STRS.	688	647	770	717	748	774	723	769	761	811	895	1,093	9,378
NONDURABLE GOODS, TOTAL	9,957	9,818	11,041	11,063	11,829	11,881	11,205	11,883	11,323	11,773	12,584	15,032	139,389
GEN. MDSE. GROUP STORES	1,328	1,551	1,911	2,068	2,274	2,241	1,951	2,234	2,153	2,288	2,891	4,249	27,339
DEPARTMENT STORES	1,359	1,371	1,750	1,935	2,622	1,988	1,773	1,981	1,921	2,036	2,583	3,795	24,314
FOOD STORES	3,297	3,286	3,535	3,319	3,665	3,748	3,580	3,678	3,537	3,552	3,602	3,864	42,619
GASOLINE SERVICE STATIONS	1,555	1,441	1,577	1,543	1,617	1,673	1,651	1,643	1,538	1,597	1,576	1,570	18,981
APPAREL & ACCESS. STRS.	646	619	749	882	859	884	751	855	840	859	1,008	1,475	10,405
EATING & DRINKING PLACES	1,392	1,457	1,643	1,613	1,685	1,744	1,723	1,815	1,670	1,698	1,676	1,667	19,733
DRUG & PROPRIETARY STORES	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL	3,187	3,174	3,802	4,074	4,349	4,398	3,882	4,321	4,195	4,398	5,370	7,909	52,993
WEST NORTH CENTRAL DIV.	6,636	6,706	7,349	7,615	8,394	8,314	7,907	8,225	7,778	8,324	8,434	9,194	94,996
DURABLE GOODS, TOTAL	2,401	2,530	2,799	3,003	3,412	3,375	3,126	3,118	2,771	3,058	3,042	2,889	33,324
AUTOMOTIVE DEALERS	1,692	1,739	1,883	1,969	2,226	2,201	1,975	1,932	1,651	1,925	1,839	1,561	22,503
NONDURABLE GOODS, TOTAL	4,235	4,176	4,550	4,612	4,982	4,939	4,781	5,107	5,007	5,266	5,412	6,305	59,372
GEN. MDSE. GROUP STORES	662	661	797	845	971	934	838	968	906	977	1,190	1,780	11,519
DEPARTMENT STORES	552	550	663	708	809	780	700	812	760	823	993	1,479	9,629
FOOD STORES	1,508	1,506	1,647	1,545	1,648	1,648	1,653	1,676	1,613	1,670	1,637	1,745	19,518
GASOLINE SERVICE STATIONS	638	592	646	680	748	767	719	760	898	871	802	754	8,785
APPAREL & ACCESS. STRS.	257	235	274	314	301	289	286	319	319	341	338	509	3,802
GAF, TOTAL	1,394	1,275	1,514	1,665	1,812	1,756	1,609	1,840	1,736	1,828	2,160	3,092	21,601
SOUTH ATLANTIC DIV.	16,040	16,295	18,306	18,211	19,147	18,896	17,820	18,707	17,391	18,555	19,235	22,446	221,049
DURABLE GOODS, TOTAL	6,348	6,591	7,425	7,466	8,076	7,887	7,231	7,566	6,971	7,722	7,487	8,059	88,829
AUTOMOTIVE DEALERS	4,005	4,227	4,683	4,639	5,036	4,885	4,428	4,617	4,139	4,764	4,664	4,293	54,180
FURNITURE, HOME FURN. STRS.	840	809	914	819	877	923	864	938	928	944	1,030	1,263	11,149
NONDURABLE GOODS, TOTAL	9,692	9,704	10,881	10,745	11,071	11,009	10,589	11,141	10,420	10,833	11,748	14,387	132,220
GEN. MDSE. GROUP STORES	1,408	1,512	1,873	1,953	2,101	2,004	1,781	2,094	1,912	2,019	2,715	4,141	25,453
DEPARTMENT STORES	1,124	1,199	1,494	1,562	1,666	1,600	1,430	1,824	1,539	1,611	2,124	3,245	20,218
FOOD STORES	3,471	3,447	3,809	3,611	3,799	3,902	3,800	3,867	3,623	3,723	3,761	4,059	44,892
GASOLINE SERVICE STATIONS	1,352	1,307	1,368	1,381	1,411	1,379	1,397	1,402	1,285	1,322	1,300	1,288	16,192
APPAREL & ACCESS. STRS.	620	623	772	821	775	751	692	805	751	761	909	1,415	9,695
GAF, TOTAL	3,291	3,332	4,008	4,057	4,225	4,149	3,786	4,276	4,072	4,233	5,249	7,953	52,651
EAST SOUTH CENTRAL DIV.	4,974	4,897	5,617	5,672	5,949	6,154	6,031	6,164	5,765	5,983	6,216	7,013	70,457
DURABLE GOODS, TOTAL	1,589	1,630	1,914	1,899	2,047	2,156	2,093	2,129	1,989	2,075	2,052	2,144	23,717
NONDURABLE GOODS, TOTAL	3,385	3,267	3,703	3,773	3,902	3,998	3,938	4,035	3,776	3,908	4,166	4,869	46,740
GEN. MDSE. GROUP STORES	489	501	643	684	723	706	640	723	676	708	947	1,382	8,822
DEPARTMENT STORES	373	378	500	526	560	548	496	567	526	554	739	1,063	6,830
APPAREL & ACCESS. STRS.	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL	978	991	1,239	1,319	1,356	1,407	1,309	1,439	1,333	1,759	1,702	2,466	16,918
WEST SOUTH CENTRAL DIV.	10,343	10,471	11,899	11,727	12,643	12,330	11,933	12,352	11,179	11,524	11,976	14,378	142,755
DURABLE GOODS, TOTAL	3,782	3,992	4,504	4,401	4,991	4,887	4,601	4,505	3,984	4,234	4,176	4,782	52,839
AUTOMOTIVE DEALERS	2,348	2,518	2,834	2,677	3,043	3,020	2,855	2,692	2,302	2,539	2,392	2,408	31,628
NONDURABLE GOODS, TOTAL	6,561	6,479	7,395	7,326	7,652	7,443	7,332	7,847	7,195	7,290	7,800	9,596	89,916
GEN. MDSE. GROUP STORES	1,042	1,038	1,343	1,361	1,488	1,403	1,314	1,490	1,327	1,408	1,793	2,679	17,626
DEPARTMENT STORES	852	845	1,115	1,120	1,231	1,167	1,101	1,248	1,098	1,173	1,425	2,176	14,551
FOOD STORES	2,442	2,357	2,603	2,511	2,621	2,666	2,691	2,778	2,628	2,623	2,662	2,835	31,417
APPAREL & ACCESS. STRS.	537	520	657	651	638	591	571	688	601	580	669	1,093	7,776
GAF, TOTAL	2,394	2,317	2,808	2,823	3,079	2,918	2,758	3,157	2,873	2,932	3,458	5,441	36,948
MOUNTAIN DIV.	5,043	5,057	5,543	5,435	5,882	5,807	5,823	6,332	5,743	6,045	6,155	7,182	70,047
DURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	3,162	3,147	3,489	3,421	3,715	3,685	3,702	4,012	3,674	3,833	3,987	4,716	44,538
GEN. MDSE. GROUP STORES	441	435	537	539	620	584	541	615	562	623	769	1,205	7,471
DEPARTMENT STORES	349	346	438	437	504	477	442	510	485	511	626	963	6,068
FOOD STORES	1,162	1,194	1,310	1,257	1,363	1,401	1,389	1,434	1,344	1,326	1,339	1,470	15,989
GAF, TOTAL	1,103	1,052	1,220	1,199	1,322	1,304	1,235	1,486	1,399	1,505	1,684	2,610	17,119
PACIFIC DIV.	14,855	14,750	16,578	15,909	17,053	17,493	16,813	17,468	16,418	16,705	17,134	20,630	201,809
DURABLE GOODS, TOTAL	5,272	5,357	6,065	5,565	6,059	6,387	6,002	6,173	5,823	6,099	5,967	6,788	71,357
AUTOMOTIVE DEALERS	3,209	3,306	3,760	3,435	3,746	3,905	3,670	3,588	3,346	3,567	3,360	3,433	42,329
FURNITURE, HOME FURN. STRS.	776	693	770	703	714	785	779	845	812	866	953	1,208	9,904
NONDURABLE GOODS, TOTAL	9,583	9,402	10,513	10,338	10,994	11,106	10,811	11,295	10,595	10,606	11,167	13,842	130,252
GEN. MDSE. GROUP STORES	1,477	1,458	1,759	1,761	1,920	1,922	1,779	1,990	1,845	1,974	2,402	3,718	23,985
DEPARTMENT STORES	1,317	1,286	1,560	1,538	1,702	1,710	1,589	1,766	1,637	1,748	2,133	3,273	21,259
FOOD STORES	3,114	3,139	3,490	3,415	3,693	3,672	3,635	3,718	3,571	3,436	3,495	3,808	42,076
GASOLINE SERVICE STATIONS	1,150	1,119	1,160	1,164	1,312	1,326	1,272	1,256	1,170	1,159	1,109	1,120	14,317
APPAREL & ACCESS. STRS.	723	684	866	868	891	907	816	890	899	861	1,017	1,494	10,836
EATING & DRINKING PLACES	1,827	1,759	1,943	1,880	1,928	2,026	2,090	2,165	1,968	1,852	1,773	1,878	23,089
DRUG & PROPRIETARY STORES	552	530	562	569	575	563	553	570	569	589	584	887	7,103
GAF, TOTAL	3,594	3,426	4,014	3,929	4,225	4,300	4,013	4,450	4,162	4,378	5,160	7,780	53,371

SEE FOOTNOTES AT END OF TABLE.

Table 4. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Geographic Divisions: January 1978-December 1985—Continued

GEOGRAPHIC DIVISION AND KIND OF BUSINESS	1983												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
NEW ENGLAND DIV.	5,136	4,975	5,874	5,875	6,060	6,346	6,099	6,400	6,295	6,586	6,728	8,066	74,430
DURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	3,642	3,486	3,955	3,983	4,089	4,190	4,145	4,305	4,236	4,443	4,609	5,780	50,863
GEN. MDSE. GROUP STORES	383	400	521	565	623	620	551	695	637	704	863	1,364	7,876
DEPARTMENT STORES	314	314	432	436	502	501	444	508	505	555	665	1,078	6,274
FOOD STORES	1,101	1,075	1,166	1,174	1,203	1,247	1,302	1,280	1,258	1,260	1,239	1,392	14,697
GAF, TOTAL[1]	918	909	1,137	1,181	1,274	1,320	1,201	1,367	1,364	1,454	1,686	2,670	16,475
MIDDLE ATLANTIC DIV.	12,459	11,796	14,018	13,967	14,748	15,038	14,337	14,588	14,641	15,235	16,011	19,151	176,189
DURABLE GOODS, TOTAL	3,355	3,277	4,260	4,193	4,690	4,894	4,557	4,593	4,491	4,690	4,971	5,278	53,249
AUTOMOTIVE DEALERS	1,773	1,810	2,374	2,407	2,675	2,836	2,496	2,439	2,344	2,517	2,544	2,262	28,672
NONDURABLE GOODS, TOTAL	9,104	8,519	9,758	9,774	10,058	10,144	9,780	9,995	10,150	10,545	11,040	13,873	122,940
GEN. MDSE. GROUP STORES	1,042	1,062	1,420	1,461	1,617	1,642	1,495	1,567	1,639	1,768	2,153	3,368	20,194
DEPARTMENT STORES	893	917	1,242	1,265	1,420	1,438	1,224	1,346	1,494	1,563	1,895	2,952	17,579
FOOD STORES	3,041	2,887	3,222	3,191	3,233	3,319	3,441	3,233	3,258	3,273	3,249	3,740	39,087
GASOLINE SERVICE STATIONS	1,141	983	1,077	1,132	1,190	1,218	1,221	1,238	1,182	1,205	1,128	1,176	13,891
APPAREL & ACCESS. STRS.	718	624	836	878	920	875	773	880	947	1,044	1,166	1,598	11,262
EATING & DRINKING PLACES	1,332	1,260	1,432	1,491	1,552	1,594	1,640	1,599	1,579	1,547	1,436	1,490	17,972
DRUG & PROPRIETARY STORES	472	464	496	478	490	497	490	495	500	503	514	637	6,056
GAF, TOTAL[1]	[illegible]	[illegible]	3,372	3,447	3,712	3,740	3,405	3,765	3,854	4,117	4,839	7,221	46,937
EAST NORTH CENTRAL DIV.	13,418	13,097	15,661	15,642	16,493	17,140	16,307	16,582	16,494	16,978	17,539	20,712	196,795
DURABLE GOODS, TOTAL	3,767	3,939	5,143	5,154	5,569	6,043	5,569	5,433	5,524	5,670	5,632	6,156	63,613
AUTOMOTIVE DEALERS	2,176	2,371	3,172	3,101	3,297	3,716	3,392	3,212	3,364	3,395	3,272	3,095	37,563
FURNITURE, HOME FURN. STRS.	[illegible]	590	734	720	716	717	723	767	792	[illegible]	[illegible]	[illegible]	[illegible]
NONDURABLE GOODS, TOTAL	9,651	9,158	10,518	10,488	10,924	11,097	10,738	11,149	10,970	11,308	11,886	14,556	132,642
GEN. MDSE. GROUP STORES	1,400	1,369	1,821	1,878	2,010	2,025	1,860	2,018	1,949	2,124	2,592	3,973	25,013
DEPARTMENT STORES	1,236	1,198	1,612	1,651	1,767	1,780	1,626	1,799	1,735	1,888	2,308	3,532	22,126
FOOD STORES	3,381	3,131	3,441	3,423	3,492	3,581	3,629	3,513	3,535	3,480	3,450	3,870	41,926
GASOLINE SERVICE STATIONS	1,508	1,344	1,482	1,498	1,607	1,702	1,756	1,724	1,657	1,684	1,621	1,715	19,298
APPAREL & ACCESS. STRS.	621	567	723	744	756	741	722	804	781	867	989	1,437	9,732
EATING & DRINKING PLACES	1,264	1,277	1,443	1,412	1,485	1,513	1,533	1,563	1,474	1,480	1,442	1,516	17,402
DRUG & PROPRIETARY STORES	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL[1]	2,912	2,811	3,818	3,730	3,887	3,898	3,689	3,989	3,847	4,153	4,925	7,458	48,917
WEST NORTH CENTRAL DIV.	5,746	5,583	6,554	6,676	7,156	7,402	7,283	7,496	7,227	7,483	7,533	8,771	84,910
DURABLE GOODS, TOTAL	1,862	1,905	2,391	2,422	2,658	2,910	2,699	2,830	2,656	2,714	2,670	2,801	30,518
AUTOMOTIVE DEALERS	1,199	1,247	1,627	1,579	1,689	1,841	1,671	1,707	1,593	1,671	1,633	1,599	18,996
NONDURABLE GOODS, TOTAL	3,884	3,678	4,163	4,254	4,498	4,492	4,584	4,666	4,571	4,769	4,863	5,970	54,992
GEN. MDSE. GROUP STORES	586	560	734	748	841	828	782	879	810	895	1,052	1,661	10,370
DEPARTMENT STORES	483	461	612	619	696	690	644	731	681	747	886	1,550	8,580
FOOD STORES	1,326	1,269	1,400	1,442	1,492	1,481	1,546	1,472	1,483	1,512	1,492	1,637	17,546
GASOLINE SERVICE STATIONS	574	512	580	590	636	656	706	701	666	694	652	705	7,672
APPAREL & ACCESS. STRS.	260	231	291	303	284	280	288	314	286	318	335	547	3,727
GAF, TOTAL[1]	1,207	1,121	1,585	1,437	1,527	1,541	1,496	1,661	1,593	1,655	1,893	2,920	19,376
SOUTH ATLANTIC DIV.	13,556	13,210	15,962	15,949	16,414	16,593	16,395	16,414	16,048	16,549	17,290	21,435	195,817
DURABLE GOODS, TOTAL	4,823	4,812	6,090	5,930	6,384	6,680	6,292	6,177	6,141	6,263	6,446	7,572	73,610
AUTOMOTIVE DEALERS	2,942	3,008	3,828	3,721	3,938	4,150	3,872	3,693	3,651	3,674	3,755	4,037	44,169
FURNITURE, HOME FURN. STRS.	718	666	783	731	732	751	751	787	796	797	878	1,205	9,595
NONDURABLE GOODS, TOTAL	8,733	8,398	9,872	10,019	10,030	9,913	10,103	10,237	9,907	10,286	10,844	13,863	122,207
GEN. MDSE. GROUP STORES	1,258	1,242	1,687	1,711	1,790	1,732	1,648	1,817	1,794	1,986	2,414	3,901	22,820
DEPARTMENT STORES	1,021	980	1,352	1,367	1,426	1,378	1,307	1,444	1,381	1,496	1,876	3,010	18,038
FOOD STORES	3,183	3,074	3,447	3,502	3,447	3,504	3,656	3,477	3,455	3,499	3,453	3,951	41,648
GASOLINE SERVICE STATIONS	1,259	1,176	1,287	1,338	1,417	1,381	1,438	1,472	1,390	1,422	1,363	1,379	16,321
APPAREL & ACCESS. STRS.	551	515	716	733	699	669	664	748	690	744	841	1,361	8,931
GAF, TOTAL[1]	2,918	2,775	3,621	3,619	3,651	3,599	3,494	3,794	3,673	3,910	4,691	7,339	47,294
EAST SOUTH CENTRAL DIV.	4,426	4,252	5,198	5,265	5,379	5,648	5,794	5,704	5,492	5,650	5,698	6,723	65,229
DURABLE GOODS, TOTAL	1,301	1,304	1,706	1,746	1,806	1,997	1,918	1,919	1,820	1,846	1,797	1,911	21,071
NONDURABLE GOODS, TOTAL	3,125	2,948	3,492	3,519	3,573	3,651	3,876	3,785	3,672	3,804	3,901	4,812	44,158
GEN. MDSE. GROUP STORES	440	430	602	602	640	611	608	648	626	666	835	1,314	8,022
DEPARTMENT STORES	333	317	455	466	494	474	462	502	478	514	649	997	6,141
APPAREL & ACCESS. STRS.	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL[1]	853	851	1,177	1,160	1,193	1,205	1,197	1,302	1,207	1,264	1,511	2,364	15,284
WEST SOUTH CENTRAL DIV.	9,074	9,039	10,873	10,729	11,148	11,340	11,229	11,445	10,854	11,070	11,477	13,903	132,175
DURABLE GOODS, TOTAL	3,066	3,205	4,045	3,839	4,148	4,381	4,130	4,208	4,029	4,010	4,071	4,538	47,670
AUTOMOTIVE DEALERS	1,818	1,971	2,604	2,350	2,482	2,711	2,516	2,442	2,349	2,386	2,358	2,342	28,329
NONDURABLE GOODS, TOTAL	6,008	5,834	6,828	6,884	7,000	6,959	7,099	7,237	6,825	7,060	7,406	9,365	84,505
GEN. MDSE. GROUP STORES	975	983	1,188	1,182	1,269	1,229	1,218	1,325	1,214	1,318	1,586	2,588	15,925
DEPARTMENT STORES	731	701	864	852	1,027	1,001	1,003	1,085	984	1,070	1,270	2,051	12,859
FOOD STORES	2,259	2,161	2,379	2,429	2,427	2,482	2,603	2,477	2,425	2,445	2,434	2,723	29,264
APPAREL & ACCESS. STRS.	484	437	608	591	593	578	591	677	573	608	682	1,126	7,368
GAF, TOTAL[1]	2,113	1,996	2,525	2,526	2,661	2,599	2,678	2,938	2,678	2,770	3,249	5,198	33,831
MOUNTAIN DIV.	4,318	4,239	5,042	5,039	5,220	5,370	5,414	5,601	5,278	5,357	5,430	6,724	63,052
DURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	3,006	2,887	3,277	3,392	3,480	3,491	3,579	3,688	3,615	3,482	3,563	4,411	41,671
GEN. MDSE. GROUP STORES	420	396	499	517	545	534	509	570	518	568	671	1,140	6,982
DEPARTMENT STORES	326	303	386	399	428	421	400	456	418	452	532	886	5,407
FOOD STORES	1,077	1,045	1,176	1,233	1,223	1,240	1,293	1,286	1,234	1,217	1,190	1,327	14,541
GAF, TOTAL[1]	955	872	1,055	1,073	1,106	1,110	1,117	1,279	1,177	1,237	1,407	2,383	14,771
PACIFIC DIV.	12,864	12,517	14,648	14,760	15,429	15,998	16,029	16,134	15,598	15,796	16,188	20,231	186,181
DURABLE GOODS, TOTAL	4,001	4,080	5,017	4,931	5,244	5,675	5,376	5,377	5,085	5,283	5,336	6,387	61,794
AUTOMOTIVE DEALERS	2,222	2,386	3,056	2,972	3,126	3,377	3,173	3,096	2,891	2,989	2,998	2,255	35,481
FURNITURE, HOME FURN. STRS.	617	574	665	644	651	723	733	753	779	758	830	1,107	8,784
NONDURABLE GOODS, TOTAL	8,863	8,432	9,631	9,829	10,185	10,323	10,647	10,757	10,513	10,511	10,852	13,844	124,387
GEN. MDSE. GROUP STORES	1,323	1,287	1,611	1,673	1,747	1,753	1,673	1,811	1,792	1,829	2,213	3,378	22,284
DEPARTMENT STORES	1,152	1,117	1,414	1,470	1,541	1,547	1,466	1,598	1,573	1,595	1,948	3,137	19,558
FOOD STORES	3,107	2,923	3,266	3,296	3,292	3,321	3,483	3,375	3,378	3,322	3,270	3,797	39,830
GASOLINE SERVICE STATIONS	1,047	995	1,063	1,103	1,239	1,337	1,416	1,431	1,299	1,233	1,213	1,282	14,648
APPAREL & ACCESS. STRS.	588	568	725	763	779	795	813	862	810	812	938	1,538	9,991
EATING & DRINKING PLACES	1,390	1,319	1,692	1,756	1,832	1,864	2,029	1,947	1,894	1,945	1,777	1,849	21,688
DRUG & PROPRIETARY STORES	495	474	532	524	546	545	547	552	552	549	566	812	6,694
GAF, TOTAL[1]	3,060	2,944	3,559	3,648	3,793	3,903	3,805	4,037	3,955	4,002	4,691	7,452	48,849

SEE FOOTNOTES AT END OF TABLE.

Table 4. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Geographic Divisions: January 1978-December 1985--Continued

GEOGRAPHIC DIVISION AND KIND OF BUSINESS	1982												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
NEW ENGLAND DIV	4,836	4,672	5,114	5,132	5,356	5,317	5,407	5,482	5,401	5,769	5,898	7,133	65,629
DURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	3,349	3,317	3,609	3,570	3,639	3,609	3,808	3,792	3,820	4,062	4,162	5,193	46,130
GEN. MDSE. GROUP STORES	340	366	446	485	452	517	514	542	556	609	739	1,191	6,857
DEPARTMENT STORES	285	294	365	399	444	416	414	434	440	488	586	957	5,528
FOOD STORES	1,071	1,023	1,103	1,126	1,176	1,163	1,276	1,169	1,161	1,198	1,150	1,276	13,896
GAF, TOTAL1	922	863	987	1,021	1,124	1,101	1,084	1,173	1,195	1,281	1,481	2,360	14,492
MIDDLE ATLANTIC DIV	11,877	11,334	12,752	13,031	13,607	13,383	13,498	13,232	13,379	13,899	14,940	17,526	161,718
DURABLE GOODS, TOTAL	2,721	3,044	3,696	3,778	4,161	4,030	3,925	3,885	3,921	3,866	4,285	4,317	45,809
AUTOMOTIVE DEALERS	1,541	1,625	2,114	2,069	2,272	2,121	2,034	2,025	2,028	1,972	2,113	1,901	23,912
NONDURABLE GOODS, TOTAL	9,156	8,290	9,056	9,253	9,446	9,353	9,573	9,347	9,458	10,033	10,655	13,209	115,909
GEN. MDSE. GROUP STORES	949	1,011	1,256	1,375	1,494	1,404	1,354	1,408	1,472	1,619	1,929	3,040	18,311
DEPARTMENT STORES	814	874	1,043	1,192	1,305	1,229	1,168	1,219	1,289	1,418	1,698	2,682	15,940
FOOD STORES	3,006	2,801	3,030	3,084	3,185	3,150	3,337	3,071	3,096	3,168	3,078	3,513	37,619
GASOLINE SERVICE STATIONS	1,077	972	1,083	1,083	1,078	1,176	1,242	1,186	1,136	1,188	1,122	1,197	13,512
APPAREL & ACCESS. STRS.	690	633	745	865	887	803	747	889	927	972	1,055	1,683	10,756
EATING & DRINKING PLACES	1,125	1,158	1,263	1,297	1,414	1,414	1,441	1,426	1,419	1,476	1,390	1,584	16,803
DRUG & PROPRIETARY STORES	399	397	430	439	457	491	491	453	436	447	452	573	5,361
GAF, TOTAL4	2,565	2,564	3,035	3,276	3,466	3,323	3,235	3,376	3,491	3,720	4,323	6,991	42,859
EAST NORTH CENTRAL DIV	12,726	12,957	14,700	15,004	15,729	15,418	15,418	14,992	15,063	15,809	16,421	19,249	183,106
DURABLE GOODS, TOTAL	3,195	3,529	4,633	4,658	4,982	4,891	4,622	4,517	4,648	4,578	5,200	5,200	54,584
AUTOMOTIVE DEALERS	1,780	2,141	2,987	2,847	3,016	2,934	2,729	2,594	2,691	2,760	2,909	2,498	31,866
FURNITURE, HOME FURN. STRS.	536	525	684	620	577	617	602	608	630	694	699	702	7,560
NONDURABLE GOODS, TOTAL	9,531	9,028	10,067	10,346	10,747	10,527	10,796	10,475	10,434	11,059	11,443	14,049	128,522
GEN. MDSE. GROUP STORES	1,309	1,272	1,676	1,836	1,959	1,811	1,815	1,902	1,843	2,010	2,398	3,701	23,531
DEPARTMENT STORES	1,147	1,115	1,483	1,615	1,722	1,591	1,595	1,683	1,626	1,768	2,111	3,264	20,720
FOOD STORES	3,426	3,128	3,315	3,402	3,539	3,431	3,491	3,284	3,348	3,500	3,401	3,934	41,395
GASOLINE SERVICE STATIONS	1,719	1,527	1,595	1,556	1,613	1,644	1,729	1,640	1,608	1,669	1,625	1,632	19,607
APPAREL & ACCESS. STRS.	575	595	646	722	710	691	687	731	708	776	853	1,292	8,906
EATING & DRINKING PLACES	1,112	1,135	1,307	1,344	1,446	1,462	1,493	1,512	1,425	1,449	1,369	1,438	16,492
DRUG & PROPRIETARY STORES	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL4	2,701	2,641	3,283	3,570	3,630	3,479	3,472	3,611	3,505	3,757	4,373	6,765	44,753
WEST NORTH CENTRAL DIV	5,361	5,318	6,080	6,299	6,845	6,457	6,689	6,706	6,580	6,833	7,025	8,160	78,131
DURABLE GOODS, TOTAL	1,564	1,722	2,185	2,114	2,290	2,260	2,264	2,292	2,268	2,241	2,398	2,491	25,009
AUTOMOTIVE DEALERS	877	1,044	1,345	1,254	1,386	1,285	1,306	1,299	1,308	1,292	1,443	1,371	15,260
NONDURABLE GOODS, TOTAL	3,777	3,594	3,975	4,165	4,555	4,197	4,425	4,414	4,312	4,592	4,627	5,669	52,122
GEN. MDSE. GROUP STORES	552	535	682	754	827	757	762	811	741	831	968	1,545	9,785
DEPARTMENT STORES	426	426	551	600	659	603	608	660	600	679	763	1,235	7,828
FOOD STORES	1,314	1,205	1,275	1,365	1,413	1,353	1,478	1,390	1,402	1,447	1,373	1,543	16,558
GASOLINE SERVICE STATIONS	661	595	649	628	627	671	703	665	648	679	661	659	7,846
APPAREL & ACCESS. STRS.	210	204	240	274	280	229	272	295	259	318	320	476	3,357
GAF, TOTAL1	1,108	1,066	1,288	1,401	1,475	1,407	1,481	1,577	1,428	1,583	1,754	2,710	18,280
SOUTH ATLANTIC DIV	12,287	12,428	14,117	14,439	14,444	13,915	14,485	14,291	13,904	14,637	15,183	16,350	172,480
DURABLE GOODS, TOTAL	3,784	4,237	4,865	4,975	5,057	4,783	4,883	4,874	4,905	4,960	5,284	5,796	58,385
AUTOMOTIVE DEALERS	2,251	2,659	2,997	2,985	3,063	2,838	2,919	2,977	2,962	2,930	3,155	2,955	34,705
FURNITURE, HOME FURN. STRS.	565	592	656	638	631	687	650	629	615	647	733	980	7,993
NONDURABLE GOODS, TOTAL	8,523	8,191	9,252	9,464	9,387	9,132	9,602	9,417	8,999	9,677	9,899	12,552	114,095
GEN. MDSE. GROUP STORES	1,132	1,191	1,533	1,628	1,638	1,544	1,591	1,632	1,536	1,721	2,102	3,479	20,602
DEPARTMENT STORES	909	944	1,237	1,302	1,320	1,251	1,246	1,322	1,241	1,390	1,667	2,746	16,575
FOOD STORES	3,296	3,055	3,303	3,383	3,401	3,281	3,587	3,314	3,315	3,465	3,270	3,690	40,360
GASOLINE SERVICE STATIONS	1,300	1,193	1,271	1,257	1,247	1,290	1,364	1,328	1,222	1,271	1,284	1,298	15,311
APPAREL & ACCESS. STRS.	504	492	623	668	619	573	596	664	607	657	717	1,141	7,861
GAF, TOTAL1	2,529	2,567	3,154	3,295	3,253	3,142	3,158	3,298	3,151	3,448	4,024	6,572	41,590
EAST SOUTH CENTRAL DIV	4,068	4,013	4,679	4,839	5,048	5,016	5,232	5,042	4,845	5,023	5,154	6,110	59,029
DURABLE GOODS, TOTAL	1,094	1,178	1,418	1,458	1,587	1,506	1,571	1,516	1,465	1,463	1,565	1,648	17,459
NONDURABLE GOODS, TOTAL	2,974	2,835	3,261	3,381	3,461	3,480	3,661	3,526	3,380	3,560	3,609	4,462	41,570
GEN. MDSE. GROUP STORES	383	394	539	579	611	542	562	589	551	594	751	1,233	7,328
DEPARTMENT STORES	288	292	414	436	470	414	424	450	418	462	579	919	5,569
APPAREL & ACCESS. STRS.	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL1	802	810	1,063	1,098	1,105	1,042	1,082	1,130	1,046	1,104	1,323	2,115	13,720
WEST SOUTH CENTRAL DIV	8,985	9,018	10,446	10,450	10,803	10,340	10,723	10,412	9,859	10,068	10,331	12,650	124,125
DURABLE GOODS, TOTAL	2,876	3,092	3,813	3,698	3,945	3,710	3,726	3,595	3,464	3,349	3,589	4,043	42,900
AUTOMOTIVE DEALERS	1,728	1,944	2,467	2,309	2,467	2,236	2,224	2,129	2,071	2,008	2,131	2,071	25,785
NONDURABLE GOODS, TOTAL	6,109	5,926	6,633	6,752	6,858	6,630	6,997	6,817	6,395	6,719	6,742	8,607	81,225
GEN. MDSE. GROUP STORES	917	897	1,161	1,229	1,263	1,197	1,219	1,238	1,097	1,233	1,403	2,346	15,190
DEPARTMENT STORES	732	701	929	963	998	941	986	989	869	980	1,108	1,635	12,031
FOOD STORES	2,215	2,124	2,320	2,331	2,406	2,380	2,524	2,322	2,283	2,335	2,256	2,533	28,029
APPAREL & ACCESS. STRS.	544	523	580	608	588	536	579	608	553	591	643	1,023	7,376
GAF, TOTAL1	2,147	2,096	2,481	2,603	2,684	2,525	2,610	2,653	2,381	2,595	2,898	4,712	32,343
MOUNTAIN DIV	4,328	4,212	4,778	4,792	4,891	4,759	4,936	5,012	4,822	4,961	5,049	5,941	58,496
DURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	2,934	2,788	3,071	3,169	3,239	3,212	3,440	3,471	3,273	3,417	3,470	4,254	39,738
GEN. MDSE. GROUP STORES	386	389	463	514	532	513	511	526	479	557	666	1,672	6,592
DEPARTMENT STORES	318	302	376	412	420	400	394	411	378	420	486	806	5,123
FOOD STORES	1,082	1,022	1,066	1,134	1,158	1,109	1,194	1,141	1,116	1,139	1,119	1,268	13,564
GAF, TOTAL1	916	891	1,036	1,088	1,107	1,068	1,078	1,111	1,053	1,153	1,303	2,080	13,884
PACIFIC DIV	12,902	12,260	13,681	13,772	14,116	14,102	14,383	14,209	14,024	14,132	14,401	17,669	169,351
DURABLE GOODS, TOTAL	3,945	4,022	4,605	4,456	4,573	4,529	4,625	4,421	4,349	4,308	4,522	5,166	53,309
AUTOMOTIVE DEALERS	2,241	2,370	2,762	2,666	2,678	2,647	2,672	2,446	2,465	2,431	2,600	2,514	30,193
FURNITURE, HOME FURN. STRS.	344	328	389	352	363	385	400	415	398	412	452	843	7,349
NONDURABLE GOODS, TOTAL	8,957	8,238	9,076	9,316	9,543	9,573	9,758	9,788	9,675	9,826	9,879	12,503	116,642
GEN. MDSE. GROUP STORES	1,296	1,250	1,494	1,585	1,626	1,616	1,579	1,605	1,598	1,652	1,972	3,208	20,479
DEPARTMENT STORES	1,145	1,097	1,308	1,386	1,421	1,417	1,379	1,393	1,390	1,428	1,709	2,760	17,829
FOOD STORES	2,930	2,808	3,057	3,104	3,154	3,154	3,403	3,164	3,258	3,296	3,157	3,703	38,230
GASOLINE SERVICE STATIONS	1,126	1,098	1,142	1,093	1,232	1,260	1,306	1,305	1,208	1,187	1,141	1,143	14,269
APPAREL & ACCESS. STRS.	589	536	616	674	666	675	720	735	699	683	743	1,203	8,519
EATING & DRINKING PLACES	1,340	1,441	1,596	1,647	1,633	1,627	1,722	1,703	1,623	1,702	1,531	1,616	19,345
DRUG & PROPRIETARY STORES	434	434	492	527	531	546	538	522	517	509	516	761	6,327
GAF, TOTAL4	2,988	2,840	3,252	3,369	3,408	3,486	3,434	3,500	3,421	3,490	3,981	6,355	43,697

SEE FOOTNOTES AT END OF TABLE.

Table 4. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Geographic Divisions: January 1978-December 1985—Continued

GEOGRAPHIC DIVISION AND KIND OF BUSINESS	1981												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
NEW ENGLAND DIV.	4,380	4,666	5,254	5,141	5,206	5,376	5,308	5,423	5,234	5,243	5,175	6,548	63,440
DURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	3,536	3,209	3,530	3,483	3,523	3,449	3,480	3,502	3,478	3,638	3,685	4,808	43,338
GEN. MDSE. GROUP STORES	344	346	428	486	515	524	474	526	530	565	652	1,049	6,439
DEPARTMENT STORES	274	276	347	400	426	433	383	424	437	461	535	867	5,267
FOOD STORES	1,038	948	1,020	1,038	1,130	1,047	1,139	1,125	1,058	1,128	1,054	1,172	12,917
GAF, TOTAL[1]	749	779	926	1,012	1,047	1,076	1,047	1,172	1,169	1,206	1,319	2,069	13,551
MIDDLE ATLANTIC DIV.	11,650	11,006	12,585	12,736	12,979	12,663	12,635	12,610	12,589	13,262	13,321	16,139	154,393
DURABLE GOODS, TOTAL	2,880	2,967	3,598	3,484	3,816	3,583	3,486	3,510	3,415	3,446	3,374	3,871	41,130
AUTOMOTIVE DEALERS	1,473	1,596	1,949	1,891	1,723	1,734	1,736	1,846	1,733	1,708	1,545	1,471	20,405
NONDURABLE GOODS, TOTAL	8,770	8,637	8,987	9,252	9,163	9,380	9,149	9,100	9,174	9,816	9,947	12,268	113,263
GEN. MDSE. GROUP STORES	993	993	1,224	1,394	1,478	1,433	1,291	1,420	1,472	1,633	1,904	2,848	18,090
DEPARTMENT STORES	837	848	1,048	1,198	1,277	1,243	1,099	1,220	1,278	1,420	1,674	2,485	15,627
FOOD STORES	3,069	2,732	2,931	2,966	3,160	3,069	3,170	3,013	2,964	3,168	2,998	3,376	36,616
GASOLINE SERVICE STATIONS	1,077	1,004	1,170	1,136	1,146	1,190	1,236	1,173	1,186	1,165	1,117	1,157	13,777
APPAREL & ACCESS. STRS.	715	696	781	925	868	823	730	874	913	939	987	1,379	10,561
EATING & DRINKING PLACES	1,189	1,054	1,238	1,307	1,356	1,345	1,321	1,269	1,236	1,287	1,287	1,290	15,069
DRUG & PROPRIETARY STORES	391	364	382	403	396	410	405	389	392	416	398	546	4,890
GAF, TOTAL[1]	2,637	2,543	2,932	3,397	3,373	3,310	3,044	3,306	3,385	3,805	4,071	6,036	41,569
EAST NORTH CENTRAL DIV.	13,267	12,810	14,630	14,870	15,342	15,138	15,190	15,210	14,791	15,643	15,440	18,292	180,628
DURABLE GOODS, TOTAL	3,665	3,632	4,577	4,470	4,675	4,641	4,569	4,594	4,415	4,521	4,705	4,818	52,482
AUTOMOTIVE DEALERS	2,026	2,218	2,784	2,544	2,466	2,521	2,513	2,577	2,427	2,436	2,164	2,059	28,717
FURNITURE, HOME FURN. STRS.	643	645	720	846	858	705	700	780	689	689	734	880	8,401
NONDURABLE GOODS, TOTAL	9,602	8,978	10,053	10,400	10,667	10,494	10,621	10,624	10,376	11,122	11,235	13,774	128,146
GEN. MDSE. GROUP STORES	1,323	1,272	1,659	1,843	1,905	1,857	1,767	1,923	1,850	2,042	2,366	3,576	23,383
DEPARTMENT STORES	1,154	1,103	1,457	1,617	1,664	1,630	1,541	1,688	1,628	1,789	2,058	3,115	20,444
FOOD STORES	3,291	2,998	3,171	3,261	3,477	3,274	3,424	3,256	3,176	3,409	3,312	3,772	39,821
GASOLINE SERVICE STATIONS	1,778	1,679	1,743	1,808	1,872	1,920	1,945	1,907	1,859	1,953	1,798	1,825	22,127
APPAREL & ACCESS. STRS.	598	492	616	698	842	848	858	714	703	756	770	1,209	8,502
EATING & DRINKING PLACES	1,233	1,157	1,357	1,358	1,430	1,369	1,395	1,405	1,355	1,360	1,236	1,302	15,977
DRUG & PROPRIETARY STORES	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL[1]	2,942	2,667	3,290	3,837	3,555	3,551	3,499	3,664	3,555	3,831	4,269	6,427	44,647
WEST NORTH CENTRAL DIV.	5,323	5,133	5,886	6,102	6,439	6,395	6,444	6,640	6,180	6,442	6,288	7,391	76,663
DURABLE GOODS, TOTAL	1,728	1,756	2,087	2,147	2,206	2,257	2,198	2,262	2,035	2,010	1,888	2,065	24,633
AUTOMOTIVE DEALERS	991	1,018	1,208	1,243	1,225	1,295	1,276	1,294	1,137	1,101	973	936	13,695
NONDURABLE GOODS, TOTAL	3,595	3,383	3,799	3,955	4,233	4,138	4,246	4,378	4,145	4,432	4,400	5,326	50,030
GEN. MDSE. GROUP STORES	586	549	698	765	806	768	739	814	738	867	977	1,501	9,812
DEPARTMENT STORES	416	405	531	577	611	599	571	638	572	660	722	1,133	7,435
FOOD STORES	1,258	1,147	1,261	1,285	1,373	1,342	1,409	1,358	1,280	1,349	1,265	1,419	15,779
GASOLINE SERVICE STATIONS	540	514	604	608	668	678	671	692	656	664	655	672	7,622
APPAREL & ACCESS. STRS.	205	184	206	237	235	231	241	275	254	282	279	426	3,055
GAF, TOTAL[1]	1,145	1,080	1,288	1,342	1,429	1,369	1,362	1,517	1,395	1,563	1,698	2,577	17,803
SOUTH ATLANTIC DIV.	12,588	12,096	13,822	14,028	13,844	13,942	14,137	14,279	13,719	14,263	14,023	16,864	167,607
DURABLE GOODS, TOTAL	4,034	4,083	4,780	4,609	4,530	4,763	4,797	4,839	4,684	4,554	4,908	4,818	58,899
AUTOMOTIVE DEALERS	2,408	2,576	3,008	2,726	2,618	2,788	2,847	2,901	2,737	2,632	2,488	2,399	32,108
FURNITURE, HOME FURN. STRS.	563	518	580	592	610	646	611	631	645	648	688	851	7,583
NONDURABLE GOODS, TOTAL	8,554	8,015	9,042	9,419	9,314	9,179	9,340	9,440	9,035	9,709	9,615	12,046	112,708
GEN. MDSE. GROUP STORES	1,134	1,143	1,442	1,603	1,572	1,555	1,457	1,612	1,501	1,669	1,986	3,187	19,861
DEPARTMENT STORES	905	907	1,161	1,277	1,254	1,236	1,155	1,280	1,198	1,328	1,580	2,498	15,781
FOOD STORES	3,390	3,080	3,313	3,410	3,450	3,332	3,517	3,421	3,303	3,518	3,239	3,613	40,586
GASOLINE SERVICE STATIONS	1,314	1,251	1,408	1,466	1,406	1,442	1,442	1,404	1,387	1,400	1,336	1,374	16,631
APPAREL & ACCESS. STRS.	509	453	539	638	562	551	546	627	568	641	648	1,046	7,346
GAF, TOTAL[1]	2,578	2,399	2,888	3,178	3,109	3,124	2,989	3,266	3,079	3,329	3,763	5,913	39,613
EAST SOUTH CENTRAL DIV.	4,078	3,904	4,513	4,645	4,747	4,724	4,909	5,006	4,605	4,746	4,653	5,723	56,253
DURABLE GOODS, TOTAL	1,191	1,181	1,378	1,396	1,384	1,441	1,468	1,579	1,423	1,364	1,290	1,451	16,549
NONDURABLE GOODS, TOTAL	2,887	2,723	3,135	3,248	3,363	3,283	3,441	3,427	3,182	3,382	3,363	4,272	39,704
GEN. MDSE. GROUP STORES	348	354	472	535	534	521	504	558	516	598	719	1,129	6,786
DEPARTMENT STORES	282	281	359	403	397	391	382	419	390	432	518	819	5,033
APPAREL & ACCESS. STRS.	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL[1]	749	742	937	1,048	1,048	1,013	1,018	1,100	1,022	1,155	1,312	2,078	13,242
WEST SOUTH CENTRAL DIV.	8,587	8,399	9,581	9,813	10,096	10,119	10,339	10,629	10,053	10,258	9,946	12,288	120,110
DURABLE GOODS, TOTAL	2,857	3,027	3,518	3,419	3,567	3,669	3,648	3,853	3,630	3,453	3,301	3,806	41,788
AUTOMOTIVE DEALERS	1,668	1,873	2,176	2,026	2,080	2,160	2,203	2,377	2,175	2,036	1,868	1,971	24,733
NONDURABLE GOODS, TOTAL	5,730	5,372	6,063	6,394	6,531	6,450	6,691	6,776	6,423	6,805	6,645	8,482	78,322
GEN. MDSE. GROUP STORES	861	846	1,068	1,179	1,198	1,150	1,169	1,258	1,103	1,241	1,358	2,239	14,668
DEPARTMENT STORES	653	644	828	910	930	900	915	980	868	971	1,075	1,740	11,414
FOOD STORES	1,970	1,800	1,969	2,044	2,112	2,143	2,279	2,180	2,109	2,278	2,088	2,385	25,437
APPAREL & ACCESS. STRS.	479	411	498	556	517	488	528	641	550	610	596	1,016	6,893
GAF, TOTAL[1]	2,040	1,932	2,301	2,503	2,564	2,471	2,524	2,795	2,527	2,734	2,866	4,615	31,842
MOUNTAIN DIV.	4,270	4,125	4,599	4,725	4,743	4,793	4,978	5,102	4,865	4,941	4,626	5,840	57,607
DURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	2,909	2,708	2,963	3,041	3,203	3,090	3,231	3,364	3,117	3,362	3,332	4,101	38,271
GEN. MDSE. GROUP STORES	384	358	448	486	514	495	487	527	486	536	581	984	6,246
DEPARTMENT STORES	288	285	359	388	406	393	387	419	380	432	475	798	5,010
FOOD STORES	1,002	910	992	1,035	1,109	1,021	1,143	1,129	1,077	1,158	1,078	1,196	12,880
GAF, TOTAL[1]	948	857	1,000	1,051	1,039	1,045	1,049	1,119	998	1,115	1,167	1,948	13,351
PACIFIC DIV.	12,248	11,757	13,319	13,473	13,840	14,228	14,492	14,484	13,911	14,184	13,733	16,997	166,626
DURABLE GOODS, TOTAL	3,893	3,860	4,639	4,498	4,884	4,813	4,829	4,815	4,599	4,543	4,219	4,939	54,149
AUTOMOTIVE DEALERS	2,119	2,191	2,746	2,532	2,512	2,749	2,689	2,703	2,582	2,490	2,243	2,308	29,924
FURNITURE, HOME FURN. STRS.	658	572	637	638	605	637	652	646	638	665	666	833	7,841
NONDURABLE GOODS, TOTAL	8,355	7,877	8,680	8,977	9,356	9,415	9,663	9,669	9,312	9,621	9,514	12,058	112,477
GEN. MDSE. GROUP STORES	1,234	1,217	1,445	1,547	1,603	1,608	1,553	1,623	1,584	1,697	1,890	3,092	20,093
DEPARTMENT STORES	1,080	1,059	1,261	1,326	1,394	1,407	1,348	1,425	1,391	1,481	1,650	2,683	17,506
FOOD STORES	2,909	2,651	2,805	2,902	3,033	2,939	3,203	3,086	2,990	3,163	2,999	3,355	36,035
GASOLINE SERVICE STATIONS	1,077	1,017	1,114	1,152	1,235	1,307	1,386	1,304	1,230	1,210	1,137	1,200	14,399
APPAREL & ACCESS. STRS.	525	491	586	604	646	657	653	696	665	676	696	1,112	7,987
EATING & DRINKING PLACES	1,521	1,402	1,554	1,556	1,612	1,593	1,670	1,731	1,647	1,638	1,547	1,596	19,059
DRUG & PROPRIETARY STORES	431	400	438	455	466	461	482	484	453	473	456	700	5,704
GAF, TOTAL[1]	2,857	2,728	3,120	3,272	3,369	3,436	3,384	3,496	3,398	3,558	3,828	6,100	42,542

SEE FOOTNOTES AT END OF TABLE.

Table 4. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Geographic Divisions: January 1978-December 1985—Continued

Geographic division and kind of business	1980												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
NEW ENGLAND DIV.	4,194	4,199	4,453	4,437	4,660	4,647	4,683	4,956	4,670	4,996	4,956	6,119	56,970
DURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	2,945	2,911	3,087	2,991	3,212	3,092	3,192	3,455	3,216	3,438	3,561	4,549	39,620
GEN. MDSE. GROUP STORES	308	313	394	421	483	448	420	494	470	527	525	977	5,880
DEPARTMENT STORES	251	259	331	344	396	364	340	396	384	425	511	802	4,806
FOOD STORES	921	879	935	921	1,023	955	1,033	1,081	972	1,037	1,005	1,065	11,837
GAF, TOTAL	701	712	825	807	942	900	871	1,064	1,032	1,097	1,295	1,917	12,171
MIDDLE ATLANTIC DIV.	10,389	10,966	11,632	11,638	12,176	11,787	11,881	12,083	11,750	12,907	12,991	15,638	146,318
DURABLE GOODS, TOTAL	2,908	3,088	3,134	3,242	3,236	3,216	3,389	3,233	3,174	3,600	3,416	3,867	39,483
AUTOMOTIVE DEALERS	1,426	1,691	1,792	1,788	1,833	1,845	1,808	1,650	1,606	1,862	1,867	1,337	19,908
NONDURABLE GOODS, TOTAL	7,961	7,898	8,498	8,396	8,940	8,551	8,512	8,850	8,576	9,307	9,575	11,771	108,855
GEN. MDSE. GROUP STORES	941	964	1,148	1,213	1,388	1,238	1,199	1,342	1,312	1,492	1,782	2,637	18,675
DEPARTMENT STORES	798	817	981	1,033	1,165	1,078	1,010	1,140	1,128	1,267	1,552	2,279	14,291
FOOD STORES	2,668	2,604	2,807	2,763	2,949	2,873	2,900	3,016	2,829	3,007	2,928	3,193	34,603
GASOLINE SERVICE STATIONS	1,029	1,035	1,099	1,115	1,133	1,129	1,170	1,142	1,062	1,112	1,060	1,123	13,225
APPAREL & ACCESS. STRS.	632	589	708	804	827	748	680	634	830	925	989	1,392	9,954
EATING & DRINKING PLACES	1,121	1,045	1,156	1,201	1,326	1,295	1,302	1,284	1,230	1,281	1,214	1,206	14,663
DRUG & PROPRIETARY STORES	374	356	368	379	379	389	377	376	383	386	368	507	4,614
GAF, TOTAL	2,815	2,984	2,702	2,888	3,116	2,917	2,797	3,098	3,001	3,432	3,933	5,893	38,619
EAST NORTH CENTRAL DIV.	12,941	12,583	13,537	13,437	14,335	13,698	14,089	14,387	13,777	15,196	15,227	17,853	170,760
DURABLE GOODS, TOTAL	3,746	3,738	3,979	3,933	4,012	4,022	4,291	4,073	4,042	4,545	4,309	4,630	49,320
AUTOMOTIVE DEALERS	2,190	2,195	2,325	2,197	2,140	2,154	2,408	2,150	2,108	2,436	2,163	1,981	26,452
FURNITURE, HOME FURN. STRS.	557	578	605	606	602	607	639	662	680	697	790	926	7,929
NONDURABLE GOODS, TOTAL	8,695	8,845	9,558	9,504	10,323	9,676	9,798	10,314	9,735	10,651	10,918	13,223	121,440
GEN. MDSE. GROUP STORES	1,252	1,251	1,550	1,616	1,776	1,611	1,592	1,783	1,687	1,934	2,246	3,305	21,663
DEPARTMENT STORES	1,091	1,082	1,346	1,406	1,547	1,407	1,385	1,563	1,483	1,685	1,944	2,917	18,856
FOOD STORES	3,035	3,026	3,123	3,005	3,332	2,964	3,136	3,210	2,937	3,165	3,156	3,519	37,632
GASOLINE SERVICE STATIONS	1,547	1,547	1,630	1,654	1,770	1,869	1,890	1,893	1,779	1,873	1,601	1,847	21,100
APPAREL & ACCESS. STRS.	557	471	577	596	604	571	578	660	619	703	712	1,125	7,773
EATING & DRINKING PLACES	1,181	1,160	1,295	1,284	1,371	1,346	1,329	1,426	1,345	1,367	1,284	1,380	15,748
DRUG & PROPRIETARY STORES	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL	2,666	2,592	3,049	3,141	3,303	3,117	3,137	3,424	3,280	3,665	4,162	6,237	41,753
WEST NORTH CENTRAL DIV.	4,976	4,868	5,358	5,366	5,749	5,538	5,851	6,010	5,695	6,200	6,086	7,062	68,861
DURABLE GOODS, TOTAL	1,738	1,703	1,853	1,867	1,947	2,011	2,085	2,056	1,950	2,069	1,979	2,095	23,361
AUTOMOTIVE DEALERS	1,029	1,022	1,106	1,079	1,037	1,124	1,222	1,119	1,044	1,149	994	1,001	12,926
NONDURABLE GOODS, TOTAL	3,241	3,165	3,505	3,501	3,802	3,527	3,766	3,952	3,736	4,131	4,107	4,967	45,500
GEN. MDSE. GROUP STORES	630	524	639	667	737	668	670	745	676	805	896	1,412	8,961
DEPARTMENT STORES	395	394	474	502	554	505	506	575	517	603	675	1,029	6,729
FOOD STORES	1,363	1,349	1,418	1,411	1,443	1,364	1,435	1,475	1,391	1,476	1,259	1,352	14,336
GASOLINE SERVICE STATIONS	534	509	552	550	574	575	593	565	559	576	548	596	6,731
APPAREL & ACCESS. STRS.	165	170	213	215	221	200	221	269	240	263	274	407	2,884
GAF, TOTAL	1,025	1,014	1,188	1,199	1,318	1,247	1,236	1,411	1,296	1,453	1,607	2,411	16,365
SOUTH ATLANTIC DIV.	11,409	11,900	12,235	12,116	12,491	12,072	12,650	12,980	12,256	13,327	13,170	16,186	152,342
DURABLE GOODS, TOTAL	3,855	3,854	3,952	3,871	3,869	3,871	4,190	4,133	4,079	4,429	4,080	4,765	48,978
AUTOMOTIVE DEALERS	2,301	2,349	2,396	2,227	2,172	2,173	2,379	2,305	2,261	2,472	2,153	2,279	27,467
FURNITURE, HOME FURN. STRS.	575	557	566	535	552	552	618	611	601	634	645	808	7,254
NONDURABLE GOODS, TOTAL	7,554	7,646	8,283	8,245	8,592	8,201	8,460	8,847	8,177	8,898	9,090	11,421	103,364
GEN. MDSE. GROUP STORES	1,064	1,099	1,330	1,373	1,444	1,323	1,299	1,458	1,329	1,537	1,849	2,899	18,004
DEPARTMENT STORES	823	846	1,038	1,070	1,131	1,039	1,045	1,150	1,057	1,217	1,461	2,269	14,132
FOOD STORES	3,048	3,045	3,177	3,057	3,287	3,092	3,247	3,331	3,071	3,277	3,234	3,536	38,402
GASOLINE SERVICE STATIONS	977	1,010	1,143	1,166	1,201	1,213	1,268	1,250	1,206	1,263	1,215	1,287	14,219
APPAREL & ACCESS. STRS.	462	432	516	553	527	479	494	572	521	609	632	998	6,797
GAF, TOTAL	2,406	2,390	2,691	2,744	2,827	2,659	2,720	2,982	2,790	3,163	3,587	5,542	36,501
EAST SOUTH CENTRAL DIV.	3,892	3,895	4,245	4,157	4,481	4,404	4,667	4,723	4,359	4,598	4,586	5,401	53,428
DURABLE GOODS, TOTAL	1,190	1,212	1,298	1,197	1,246	1,293	1,426	1,425	1,367	1,407	1,326	1,472	15,861
NONDURABLE GOODS, TOTAL	2,702	2,683	2,947	2,960	3,235	3,111	3,241	3,298	2,992	3,191	3,258	3,929	37,567
GEN. MDSE. GROUP STORES	326	342	438	454	485	446	444	495	443	525	653	990	6,041
DEPARTMENT STORES	243	253	326	335	361	330	336	368	332	385	473	722	4,464
APPAREL & ACCESS. STRS.	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL	750	737	889	914	956	879	927	1,002	916	1,044	1,220	1,849	12,083
WEST SOUTH CENTRAL DIV.	7,595	7,481	8,262	8,264	8,835	8,766	9,131	9,216	8,591	9,226	9,134	11,102	105,623
DURABLE GOODS, TOTAL	2,698	2,638	2,893	2,817	3,053	3,166	3,358	3,176	3,003	3,213	3,044	3,428	36,487
AUTOMOTIVE DEALERS	1,684	1,617	1,772	1,628	1,759	1,875	2,016	1,858	1,677	1,869	1,712	1,725	21,194
NONDURABLE GOODS, TOTAL	4,897	4,843	5,369	5,447	5,782	5,620	5,773	6,040	5,588	6,013	6,090	7,674	69,136
GEN. MDSE. GROUP STORES	748	758	931	946	1,047	958	994	1,079	951	1,082	1,250	1,955	12,693
DEPARTMENT STORES	565	577	716	708	801	732	764	822	726	827	968	1,484	9,690
FOOD STORES	1,633	1,601	1,721	1,696	1,824	1,795	1,845	1,942	1,835	1,899	1,849	2,058	21,748
APPAREL & ACCESS. STRS.	366	347	413	423	433	392	413	511	423	478	536	865	5,600
GAF, TOTAL	1,725	1,686	1,950	2,022	2,231	2,005	2,158	2,358	2,078	2,299	2,573	4,035	27,180
MOUNTAIN DIV.	3,585	3,697	3,955	3,967	4,317	4,235	4,475	4,629	4,322	4,654	4,603	5,375	51,814
DURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	2,339	2,409	2,622	2,633	2,885	2,801	2,957	3,181	2,918	3,089	3,145	3,742	34,721
GEN. MDSE. GROUP STORES	350	355	416	430	473	430	428	485	428	481	545	862	5,703
DEPARTMENT STORES	262	269	311	321	360	328	328	378	336	378	437	697	4,401
FOOD STORES	831	820	904	910	996	922	994	1,014	944	1,017	989	1,037	11,378
GAF, TOTAL	810	773	864	875	942	869	900	1,005	926	1,024	1,131	1,764	11,903
PACIFIC DIV.	11,623	11,633	12,546	12,104	12,579	12,481	12,801	13,206	12,462	13,046	13,096	15,868	153,445
DURABLE GOODS, TOTAL	4,058	4,182	4,455	4,043	4,110	4,301	4,377	4,314	4,100	4,308	4,105	4,711	51,060
AUTOMOTIVE DEALERS	2,278	2,468	2,536	2,130	2,147	2,364	2,457	2,365	2,206	2,325	2,148	2,170	27,619
FURNITURE, HOME FURN. STRS.	613	589	653	641	631	585	607	634	622	657	672	818	7,722
NONDURABLE GOODS, TOTAL	7,565	7,451	8,091	8,061	8,469	8,180	8,424	8,892	8,362	8,742	8,991	11,157	102,385
GEN. MDSE. GROUP STORES	1,158	1,156	1,319	1,319	1,431	1,390	1,398	1,544	1,444	1,560	1,759	2,827	18,285
DEPARTMENT STORES	993	995	1,146	1,135	1,240	1,200	1,198	1,337	1,295	1,347	1,535	2,460	15,821
FOOD STORES	2,583	2,572	2,734	2,737	2,908	2,713	2,825	3,024	2,815	3,000	2,914	3,123	34,048
GASOLINE SERVICE STATIONS	918	899	968	956	1,003	1,013	1,034	1,049	1,023	1,057	1,064	1,126	12,110
APPAREL & ACCESS. STRS.	468	459	545	558	594	511	595	679	611	578	666	1,004	7,368
EATING & DRINKING PLACES	1,338	1,291	1,396	1,381	1,427	1,403	1,405	1,494	1,373	1,392	1,383	1,514	16,802
DRUG & PROPRIETARY STORES	409	385	405	414	423	411	429	419	407	433	424	635	5,194
GAF, TOTAL	2,726	2,645	2,992	2,981	3,151	3,089	3,041	3,364	3,159	3,269	3,646	5,643	39,756

SEE FOOTNOTES AT END OF TABLE.

Table 4. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Geographic Divisions: January 1978-December 1995—Continued

Geographic division and kind of business	1979												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
NEW ENGLAND DIV.	3,732	3,681	4,314	4,185	4,506	4,497	4,240	4,073	4,447	4,529	4,759	5,566	53,129
DURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	2,525	2,444	2,721	2,820	2,790	2,647	2,701	2,670	2,937	3,020	3,270	4,033	35,638
GEN. MDSE. GROUP STORES	278	278	382	345	437	434	389	471	456	473	599	925	5,517
DEPARTMENT STORES	236	234	325	334	367	360	319	379	374	389	491	762	4,570
FOOD STORES	841	787	880	821	911	899	917	956	908	915	945	1,009	10,651
GAF, TOTAL	665	639	819	841	925	922	893	1,053	972	971	1,182	1,755	11,597
MIDDLE ATLANTIC DIV.	9,791	9,397	11,886	10,712	11,375	11,261	10,742	11,408	10,992	11,711	12,251	14,441	135,187
DURABLE GOODS, TOTAL	2,683	2,557	3,192	3,127	3,403	3,265	3,190	3,342	3,072	3,335	3,272	3,481	37,859
AUTOMOTIVE DEALERS	1,436	1,425	1,846	1,786	1,868	1,724	1,691	1,776	1,599	1,820	1,638	1,811	20,010
NONDURABLE GOODS, TOTAL	7,128	6,840	7,694	7,585	7,972	7,996	7,552	8,066	7,920	8,356	8,979	10,960	97,298
GEN. MDSE. GROUP STORES	892	891	1,211	1,228	1,348	1,283	1,178	1,336	1,354	1,425	1,740	2,664	16,486
DEPARTMENT STORES	772	795	1,037	1,051	1,163	1,106	1,045	1,131	1,104	1,241	1,533	2,239	14,197
FOOD STORES	2,548	2,394	2,729	2,905	2,701	2,823	2,833	2,872	2,589	2,623	2,677	2,925	31,819
GASOLINE SERVICE STATIONS	736	705	794	793	823	862	893	904	902	922	912	955	10,201
APPAREL & ACCESS. STRS.	647	539	719	746	758	727	636	790	781	844	936	1,302	9,425
EATING & DRINKING PLACES	944	912	1,066	1,052	1,124	1,153	1,148	1,176	1,127	1,182	1,208	1,219	13,313
DRUG & PROPRIETARY STORES	348	318	357	365	354	361	350	349	339	354	357	479	4,327
GAF, TOTAL	2,385	2,189	2,800	2,803	2,967	2,965	2,836	3,029	2,993	3,168	3,723	5,436	37,014
EAST NORTH CENTRAL DIV.	11,443	11,586	13,759	13,618	14,440	14,330	13,566	14,586	13,616	14,548	15,104	17,002	167,604
DURABLE GOODS, TOTAL	3,755	3,983	4,819	4,883	5,043	4,920	4,567	4,907	4,314	4,671	4,357	4,485	56,724
AUTOMOTIVE DEALERS	2,492	2,626	3,162	3,190	3,143	2,926	2,639	2,834	2,373	2,628	2,319	2,111	32,418
FURNITURE, HOME FURN. STRS.	487	525	593	564	600	617	640	694	651	689	733	769	7,542
NONDURABLE GOODS, TOTAL	7,688	7,603	8,940	8,735	9,397	9,410	8,979	9,679	9,302	9,877	10,747	12,517	112,880
GEN. MDSE. GROUP STORES	1,136	1,172	1,572	1,628	1,754	1,702	1,578	1,778	1,707	1,841	2,330	3,230	21,488
DEPARTMENT STORES	1,004	1,014	1,373	1,427	1,538	1,493	1,361	1,570	1,502	1,636	2,010	2,798	18,748
FOOD STORES	2,703	2,588	2,956	2,703	2,938	3,000	2,859	2,984	2,836	2,933	3,075	3,342	34,999
GASOLINE SERVICE STATIONS	1,121	1,073	1,177	1,261	1,413	1,436	1,441	1,533	1,488	1,625	1,636	1,606	16,812
APPAREL & ACCESS. STRS.	485	440	588	624	586	588	563	672	621	668	727	1,094	7,656
EATING & DRINKING PLACES	1,025	1,095	1,343	1,292	1,352	1,367	1,308	1,347	1,310	1,277	1,269	1,362	15,347
DRUG & PROPRIETARY STORES	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL	2,340	2,396	3,025	3,098	3,229	3,218	3,088	3,454	3,254	3,534	4,169	5,808	40,613
WEST NORTH CENTRAL DIV.	4,507	4,454	5,411	5,393	5,807	5,762	5,502	6,099	5,652	5,954	6,473	6,651	67,325
DURABLE GOODS, TOTAL	1,644	1,678	2,192	2,218	2,389	2,332	2,208	2,449	2,165	2,271	2,153	2,135	25,852
AUTOMOTIVE DEALERS	1,000	1,054	1,396	1,390	1,419	1,324	1,201	1,332	1,182	1,266	1,148	1,049	14,821
NONDURABLE GOODS, TOTAL	2,863	2,776	3,219	3,177	3,418	3,430	3,294	3,650	3,487	3,683	3,920	4,516	41,473
GEN. MDSE. GROUP STORES	467	470	628	652	715	683	631	720	676	758	917	1,288	8,605
DEPARTMENT STORES	354	358	471	494	536	522	481	554	510	581	685	977	6,523
FOOD STORES	985	949	1,074	1,015	1,106	1,161	1,092	1,153	1,122	1,128	1,147	1,217	13,139
GASOLINE SERVICE STATIONS	373	360	423	436	452	479	490	504	499	532	529	543	5,620
APPAREL & ACCESS. STRS.	169	157	178	145	186	181	178	224	208	232	255	366	2,519
GAF, TOTAL	938	930	1,150	1,160	1,269	1,228	1,101	1,371	1,264	1,376	1,597	2,201	15,645
SOUTH ATLANTIC DIV.	9,924	9,545	11,568	11,169	11,686	11,611	11,186	12,189	11,357	12,026	12,345	14,546	139,152
DURABLE GOODS, TOTAL	3,562	3,362	4,252	4,078	4,352	4,223	4,034	4,505	4,019	4,308	4,068	4,363	49,126
AUTOMOTIVE DEALERS	2,266	2,188	2,732	2,502	2,637	2,492	2,331	2,669	2,289	2,474	2,201	2,135	28,916
FURNITURE, HOME FURN. STRS.	483	458	553	549	584	562	590	607	606	623	657	786	7,078
NONDURABLE GOODS, TOTAL	6,362	6,183	7,316	7,091	7,334	7,388	7,152	7,684	7,338	7,718	8,277	10,183	90,026
GEN. MDSE. GROUP STORES	968	937	1,288	1,316	1,360	1,327	1,240	1,400	1,346	1,434	1,792	2,721	17,135
DEPARTMENT STORES	773	729	1,012	1,025	1,051	1,024	972	1,088	1,043	1,109	1,379	2,095	13,300
FOOD STORES	2,572	2,463	2,798	2,594	2,755	2,871	2,719	2,824	2,753	2,767	2,882	3,188	33,186
GASOLINE SERVICE STATIONS	793	732	845	856	900	902	898	957	932	1,014	999	1,028	10,848
APPAREL & ACCESS. STRS.	401	367	493	517	491	486	487	549	513	547	604	930	6,365
GAF, TOTAL	2,067	1,956	2,566	2,619	2,708	2,671	2,592	2,882	2,753	2,904	3,434	5,117	34,209
EAST SOUTH CENTRAL DIV.	3,525	3,458	4,298	4,097	4,417	4,404	4,347	4,692	4,274	4,395	4,541	5,149	51,597
DURABLE GOODS, TOTAL	1,191	1,222	1,557	1,453	1,547	1,448	1,426	1,569	1,324	1,419	1,330	1,414	16,896
NONDURABLE GOODS, TOTAL	2,334	2,236	2,741	2,644	2,870	2,956	2,921	3,123	2,950	2,976	3,211	3,735	34,701
GEN. MDSE. GROUP STORES	304	298	428	439	471	460	429	491	458	502	663	951	5,894
DEPARTMENT STORES	227	218	314	323	344	331	317	356	334	362	480	684	4,290
APPAREL & ACCESS. STRS.	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL	686	669	875	899	941	910	888	992	903	988	1,195	1,751	11,703
WEST SOUTH CENTRAL DIV.	6,224	6,163	7,589	7,471	7,904	8,054	7,946	8,611	7,814	8,265	8,581	9,960	94,582
DURABLE GOODS, TOTAL	2,264	2,300	2,888	2,830	3,035	3,060	2,991	3,270	2,842	3,076	2,998	3,203	34,755
AUTOMOTIVE DEALERS	1,461	1,528	1,856	1,804	1,902	1,765	1,739	1,928	1,631	1,809	1,678	1,652	20,773
NONDURABLE GOODS, TOTAL	3,960	3,863	4,701	4,641	4,869	4,994	4,955	5,341	4,972	5,189	5,585	6,757	59,827
GEN. MDSE. GROUP STORES	667	650	860	838	907	902	905	985	882	955	1,179	1,741	11,555
DEPARTMENT STORES	499	489	661	667	709	682	685	751	671	718	910	1,313	8,755
FOOD STORES	1,381	1,315	1,548	1,468	1,565	1,673	1,613	1,665	1,596	1,594	1,695	1,824	18,937
APPAREL & ACCESS. STRS.	330	312	414	409	386	372	361	435	377	396	455	734	4,983
GAF, TOTAL	1,960	1,908	1,819	1,822	1,946	2,044	1,999	2,212	1,977	2,072	2,671	3,622	24,858
MOUNTAIN DIV.	3,432	3,329	3,819	3,783	3,967	4,020	3,901	4,290	3,829	4,000	4,040	4,680	47,150
DURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	2,171	2,136	2,445	2,362	2,524	2,599	2,529	2,760	2,501	2,592	2,781	3,286	30,686
GEN. MDSE. GROUP STORES	312	294	372	386	415	423	397	455	409	441	541	840	5,288
DEPARTMENT STORES	238	224	283	297	310	313	295	338	309	335	408	649	3,999
FOOD STORES	722	710	767	757	815	855	842	891	836	850	874	915	9,854
GAF, TOTAL	710	627	754	782	795	812	791	903	824	890	1,015	1,582	10,485
PACIFIC DIV.	10,240	10,010	11,581	11,276	11,894	12,152	11,848	12,748	11,968	12,389	12,548	14,764	143,420
DURABLE GOODS, TOTAL	3,820	3,846	4,534	4,346	4,551	4,539	4,332	4,722	4,382	4,571	4,314	4,647	52,586
AUTOMOTIVE DEALERS	2,357	2,383	2,808	2,667	2,725	2,692	2,548	2,771	2,443	2,544	2,343	2,247	30,528
FURNITURE, HOME FURN. STRS.	525	509	576	540	566	589	579	637	589	637	647	778	7,152
NONDURABLE GOODS, TOTAL	6,420	6,162	7,047	6,932	7,343	7,613	7,516	8,026	7,606	7,818	8,234	10,117	90,834
GEN. MDSE. GROUP STORES	1,102	1,069	1,290	1,315	1,350	1,370	1,321	1,432	1,366	1,456	1,692	2,614	17,377
DEPARTMENT STORES	916	888	1,078	1,108	1,143	1,176	1,134	1,230	1,179	1,253	1,462	2,288	14,857
FOOD STORES	2,257	2,153	2,458	2,347	2,522	2,610	2,583	2,663	2,556	2,619	2,694	2,674	30,316
GASOLINE SERVICE STATIONS	664	650	703	703	762	819	860	929	857	841	859	927	9,574
APPAREL & ACCESS. STRS.	418	388	487	491	510	557	533	611	580	606	604	887	6,582
EATING & DRINKING PLACES	1,063	1,033	1,168	1,150	1,205	1,273	1,291	1,387	1,276	1,288	1,272	1,361	14,767
DRUG & PROPRIETARY STORES	354	326	354	355	368	369	365	381	349	372	387	571	4,351
GAF, TOTAL	2,456	2,388	2,803	2,773	2,879	2,970	2,899	3,129	2,929	3,083	3,450	5,144	36,883

SEE FOOTNOTES AT END OF TABLE.

Table 4. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Geographic Divisions: January 1978-December 1985—Continued

GEOGRAPHIC DIVISION AND KIND OF BUSINESS	1978											
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES											
NEW ENGLAND DIV.	3,290	3,184	3,919	3,827	4,026	4,167	3,991	4,244	4,121	4,211	4,362	5,209	48,501
DURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	2,306	2,202	2,572	2,428	2,531	2,550	2,496	2,660	2,685	2,681	2,872	3,618	31,605
GEN. MDSE. GROUP STORES	282	256	357	370	401	415	380	419	422	435	521	847	5,044
DEPARTMENT STORES	218	213	303	320	346	362	314	345	357	367	447	731	4,343
FOOD STORES	775	732	867	738	841	860	876	896	886	863	869	946	10,181
GAF, TOTAL	581	586	741	751	804	829	771	910	949	830	1,181	1,712	10,645
MIDDLE ATLANTIC DIV.	8,327	8,249	9,837	9,768	10,402	10,548	9,886	10,117	10,118	10,547	11,184	13,795	122,782
DURABLE GOODS, TOTAL	2,098	2,141	2,732	2,910	3,180	3,261	2,943	3,035	2,808	3,065	3,174	3,528	34,855
AUTOMOTIVE DEALERS	1,194	1,201	1,628	1,641	1,812	1,866	1,636	1,650	1,444	1,666	1,563	1,311	18,635
NONDURABLE GOODS, TOTAL	6,229	6,108	7,105	6,858	7,222	7,287	6,937	7,082	7,310	7,482	8,010	10,227	87,927
GEN. MDSE. GROUP STORES	809	854	1,145	1,162	1,282	1,290	1,142	1,226	1,327	1,352	1,613	2,533	15,735
DEPARTMENT STORES	705	747	1,000	1,019	1,122	1,130	976	1,074	1,177	1,197	1,431	2,235	13,811
FOOD STORES	2,228	2,172	2,473	2,343	2,425	2,511	2,437	2,394	2,453	2,393	2,471	2,810	29,110
GASOLINE SERVICE STATIONS	701	642	710	707	707	722	743	733	739	743	718	756	8,615
APPAREL & ACCESS. STRS.	459	433	542	581	638	637	646	648	727	759	899	1,385	8,300
EATING & DRINKING PLACES	858	830	937	981	1,082	1,120	1,103	1,066	1,015	1,058	1,026	1,068	12,126
DRUG & PROPRIETARY STORES	314	302	342	316	334	345	330	343	332	331	328	447	4,068
GAF, TOTAL	1,870	1,928	2,472	2,509	2,734	2,783	2,471	2,695	2,884	2,948	3,577	5,642	34,513
EAST NORTH CENTRAL DIV.	9,679	10,192	12,366	12,447	13,324	13,570	12,883	13,304	13,023	13,791	14,344	18,452	155,575
DURABLE GOODS, TOTAL	2,827	3,263	4,258	4,465	4,798	5,006	4,565	4,763	4,389	4,934	4,829	4,833	52,910
AUTOMOTIVE DEALERS	1,754	2,087	2,808	2,867	3,031	3,141	2,786	2,871	2,558	3,040	2,676	2,523	32,332
FURNITURE, HOME FURN. STRS.	428	461	554	556	579	573	508	595	584	588	661	740	6,867
NONDURABLE GOODS, TOTAL	6,852	6,929	8,108	7,982	8,526	8,564	8,318	8,741	8,634	8,857	9,515	11,619	102,665
GEN. MDSE. GROUP STORES	1,073	1,136	1,510	1,583	1,696	1,719	1,557	1,713	1,679	1,804	2,139	3,225	20,834
DEPARTMENT STORES	942	992	1,310	1,372	1,467	1,493	1,339	1,483	1,462	1,574	1,845	2,781	18,060
FOOD STORES	2,376	2,361	2,638	2,493	2,621	2,700	2,658	2,643	2,652	2,574	2,678	3,088	31,482
GASOLINE SERVICE STATIONS	1,045	1,000	1,072	1,080	1,174	1,167	1,173	1,257	1,200	1,221	1,208	1,200	13,797
APPAREL & ACCESS. STRS.	414	408	556	548	559	566	568	627	636	671	719	1,076	7,344
EATING & DRINKING PLACES	889	875	1,070	1,124	1,210	1,231	1,238	1,278	1,248	1,182	1,146	1,219	13,680
DRUG & PROPRIETARY STORES	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL	2,113	2,235	2,870	2,934	3,085	3,124	2,950	3,237	3,164	3,366	3,908	5,785	38,775
WEST NORTH CENTRAL DIV.	3,999	3,898	4,696	4,794	5,203	5,189	5,122	5,391	4,998	5,301	5,495	6,193	60,279
DURABLE GOODS, TOTAL	1,412	1,378	1,782	1,920	2,163	2,141	2,121	2,217	1,909	2,098	2,078	2,021	23,230
AUTOMOTIVE DEALERS	863	832	1,117	1,164	1,296	1,286	1,263	1,219	993	1,183	1,093	969	13,305
NONDURABLE GOODS, TOTAL	2,587	2,520	2,914	2,874	3,040	3,048	3,001	3,174	3,089	3,213	3,417	4,172	37,049
GEN. MDSE. GROUP STORES	490	458	604	632	681	674	617	699	648	703	822	1,238	8,234
DEPARTMENT STORES	347	337	449	471	511	507	468	515	490	532	618	918	6,167
FOOD STORES	830	816	925	907	955	974	983	984	988	935	986	1,090	11,353
GASOLINE SERVICE STATIONS	379	348	389	370	376	383	364	374	361	395	391	408	4,558
APPAREL & ACCESS. STRS.	156	145	184	179	189	177	179	207	198	224	246	373	2,457
GAF, TOTAL	894	884	1,116	1,141	1,242	1,208	1,142	1,311	1,256	1,308	1,501	2,174	15,177
SOUTH ATLANTIC DIV.	8,469	8,603	10,453	10,048	10,585	10,649	10,333	10,738	10,367	10,706	10,927	13,000	124,878
DURABLE GOODS, TOTAL	2,875	3,106	3,900	3,816	4,119	4,136	3,872	4,055	3,729	3,965	3,887	4,042	45,482
AUTOMOTIVE DEALERS	1,799	1,955	2,512	2,372	2,571	2,550	2,343	2,449	2,198	2,371	2,208	2,112	27,440
FURNITURE, HOME FURN. STRS.	394	400	456	444	454	480	463	496	501	518	565	674	5,847
NONDURABLE GOODS, TOTAL	5,594	5,497	6,553	6,232	6,466	6,513	6,461	6,683	6,638	6,741	7,040	8,958	79,398
GEN. MDSE. GROUP STORES	909	934	1,268	1,221	1,270	1,289	1,191	1,314	1,266	1,346	1,583	2,584	16,175
DEPARTMENT STORES	717	736	995	963	1,000	1,013	929	1,035	1,001	1,055	1,232	1,995	12,671
FOOD STORES	2,167	2,113	2,427	2,325	2,417	2,492	2,533	2,516	2,545	2,432	2,481	2,789	29,237
GASOLINE SERVICE STATIONS	638	613	691	678	698	717	734	763	747	771	742	756	8,548
APPAREL & ACCESS. STRS.	359	348	490	453	446	438	428	490	482	493	435	854	5,816
GAF, TOTAL	1,866	1,879	2,440	2,340	2,422	2,473	2,331	2,562	2,497	2,621	3,022	4,676	31,129
EAST SOUTH CENTRAL DIV.	2,922	3,078	3,812	3,829	4,051	4,123	4,095	4,180	3,968	4,094	4,200	4,881	47,233
DURABLE GOODS, TOTAL	924	1,054	1,379	1,491	1,510	1,539	1,462	1,486	1,342	1,471	1,481	1,484	16,545
NONDURABLE GOODS, TOTAL	1,998	2,024	2,433	2,378	2,541	2,584	2,633	2,692	2,626	2,623	2,759	3,397	30,688
GEN. MDSE. GROUP STORES	259	290	418	422	452	447	426	462	430	471	584	895	5,556
DEPARTMENT STORES	193	216	314	315	333	328	308	334	309	336	410	643	4,039
APPAREL & ACCESS. STRS.	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL	580	619	832	831	882	865	860	915	873	956	1,146	1,710	11,069
WEST SOUTH CENTRAL DIV.	5,270	5,327	6,709	6,552	7,018	7,197	7,039	7,277	6,748	6,821	7,042	8,464	81,464
DURABLE GOODS, TOTAL	1,853	1,985	2,551	2,509	2,715	2,809	2,658	2,733	2,438	2,575	2,557	2,737	30,120
AUTOMOTIVE DEALERS	1,162	1,292	1,691	1,595	1,718	1,799	1,682	1,698	1,463	1,592	1,521	1,485	18,698
NONDURABLE GOODS, TOTAL	3,417	3,342	4,158	4,043	4,303	4,388	4,381	4,544	4,310	4,246	4,485	5,727	51,344
GEN. MDSE. GROUP STORES	583	570	811	789	864	848	825	898	826	855	1,014	1,623	10,506
DEPARTMENT STORES	452	437	624	605	657	643	626	675	612	636	759	1,198	7,924
FOOD STORES	1,213	1,189	1,382	1,311	1,365	1,401	1,411	1,393	1,394	1,301	1,354	1,528	16,242
APPAREL & ACCESS. STRS.	272	258	366	324	340	345	344	417	379	375	430	658	4,508
GAF, TOTAL	1,273	1,235	1,649	1,578	1,756	1,729	1,688	1,878	1,736	1,769	2,085	3,192	21,568
MOUNTAIN DIV.	2,627	2,789	3,363	3,290	3,405	3,478	3,443	3,641	3,406	3,510	3,719	4,395	41,226
DURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	1,830	1,796	2,116	1,981	2,107	2,145	2,180	2,338	2,223	2,260	2,466	3,081	26,503
GEN. MDSE. GROUP STORES	291	270	351	359	343	394	372	410	384	394	463	746	4,807
DEPARTMENT STORES	213	204	267	271	286	295	275	305	289	298	360	569	3,632
FOOD STORES	655	637	729	676	722	729	737	754	749	722	743	822	8,675
GAF, TOTAL	583	562	718	708	722	734	707	782	759	783	890	1,383	9,331
PACIFIC DIV.	8,616	8,512	10,010	9,824	10,554	10,800	10,529	10,889	10,335	10,592	11,001	13,173	124,835
DURABLE GOODS, TOTAL	3,107	3,141	3,754	3,643	4,091	4,148	3,839	4,032	3,606	4,035	3,989	4,271	45,656
AUTOMOTIVE DEALERS	1,951	1,989	2,425	2,277	2,552	2,560	2,315	2,398	2,075	2,442	2,367	2,220	27,571
FURNITURE, HOME FURN. STRS.	420	403	435	443	475	490	499	542	502	520	562	666	5,957
NONDURABLE GOODS, TOTAL	5,509	5,371	6,256	6,181	6,463	6,652	6,690	6,857	6,729	6,557	7,012	8,902	79,179
GEN. MDSE. GROUP STORES	999	985	1,210	1,220	1,274	1,249	1,256	1,328	1,327	1,290	1,585	2,481	16,252
DEPARTMENT STORES	836	820	1,010	1,026	1,071	1,049	1,066	1,127	1,128	1,082	1,394	2,130	13,752
FOOD STORES	1,699	1,675	2,121	2,069	2,143	2,207	2,254	2,209	2,215	2,181	2,260	2,503	25,933
GASOLINE SERVICE STATIONS	551	529	587	591	645	668	702	662	625	630	636	659	7,485
APPAREL & ACCESS. STRS.	384	384	456	456	478	501	485	534	525	455	546	882	6,049
EATING & DRINKING PLACES	908	860	986	978	1,023	1,079	1,132	1,217	1,136	1,089	1,045	1,134	12,567
DRUG & PROPRIETARY STORES	312	297	334	317	340	335	329	336	325	337	338	515	4,115
GAF, TOTAL	2,139	2,078	2,496	2,506	2,642	2,706	2,628	2,816	2,755	2,691	3,206	4,893	33,556

(S) Estimate does not meet publication standards because of large coefficient of variation.

[1]GAF represents stores which specialize in department store types of merchandise.

Note: Measure of sampling variability will be shown in table B-3 of the monthly reports.

Table 5. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Specified Large States: January 1978-December 1985

STATE AND KIND OF BUSINESS	1985												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
CALIFORNIA, TOTAL	12,351	12,047	13,775	13,512	14,576	14,124	14,132	14,784	13,980	14,015	14,445	17,359	169,100
DURABLE GOODS, TOTAL	4,870	4,878	5,636	5,367	5,957	5,667	5,641	5,860	5,707	5,412	5,345	6,350	66,690
NONDURABLE GOODS, TOTAL	7,481	7,169	8,139	8,145	8,619	8,457	8,491	8,924	8,273	8,603	9,100	11,009	102,410
DEPARTMENT STORES	1,063	1,063	1,239	1,299	1,374	1,372	1,276	1,435	1,314	1,392	1,742	2,626	17,195
GAF, TOTAL	2,877	2,812	3,217	3,248	3,526	3,491	3,342	3,699	3,426	3,576	4,239	6,244	43,697
FLORIDA, TOTAL	5,651	5,434	6,152	5,909	5,894	5,581	5,677	5,913	5,635	5,907	6,148	7,359	71,260
DURABLE GOODS, TOTAL	2,565	2,410	2,642	2,583	2,576	2,387	2,302	2,569	2,607	2,643	2,632	3,036	31,172
NONDURABLE GOODS, TOTAL	3,086	3,024	3,510	3,326	3,318	3,194	3,375	3,344	3,028	3,264	3,496	4,323	40,088
DEPARTMENT STORES	425	458	576	539	561	532	493	576	487	551	665	1,068	6,931
GAF, TOTAL	1,299	1,284	1,545	1,447	1,459	1,402	1,348	1,482	1,324	1,492	1,751	2,705	18,528
ILLINOIS, TOTAL	4,344	4,216	5,046	5,268	5,608	5,328	5,352	5,490	5,191	5,333	5,425	6,315	62,896
NONDURABLE GOODS, TOTAL	2,816	2,690	3,157	3,231	3,333	3,374	3,272	3,472	3,269	3,558	3,720	4,363	40,455
DEPARTMENT STORES	371	371	500	517	556	514	476	563	498	561	687	1,027	6,641
GAF, TOTAL	953	946	1,211	1,258	1,330	1,260	1,174	1,361	1,291	1,341	1,600	2,334	15,999
INDIANA, TOTAL	2,242	2,229	2,495	2,524	2,759	2,625	2,540	2,745	2,535	2,509	2,567	2,884	30,634
NONDURABLE GOODS, TOTAL	1,507	1,490	1,653	1,635	1,807	1,681	1,657	1,791	1,610	1,700	1,777	2,066	20,314
DEPARTMENT STORES	165	162	231	234	249	231	218	261	220	255	328	489	3,043
GAF, TOTAL	388	364	486	509	518	499	467	560	496	562	670	997	6,516
LOUISIANA, TOTAL	1,557	1,465	1,785	1,777	1,905	1,800	1,771	1,837	1,708	1,667	1,660	2,134	21,266
NONDURABLE GOODS, TOTAL	1,052	981	1,159	1,169	1,229	1,179	1,177	1,249	1,134	1,164	1,291	1,522	14,300
DEPARTMENT STORES	131	126	180	177	186	171	170	188	157	175	219	328	2,208
GAF, TOTAL	356	332	440	423	468	428	415	466	412	436	549	806	5,531
MARYLAND, TOTAL	1,996	1,911	2,113	2,267	2,425	2,326	2,299	2,427	2,292	2,317	2,367	2,812	27,552
NONDURABLE GOODS, TOTAL	1,206	1,168	1,301	1,339	1,431	1,337	1,326	1,440	1,334	1,376	1,458	1,758	16,484
DEPARTMENT STORES	149	159	193	210	230	208	185	218	210	229	289	440	2,720
GAF, TOTAL	418	427	506	521	558	523	483	566	520	580	692	1,065	6,844
MASSACHUSETTS, TOTAL	2,923	2,912	3,304	3,302	3,610	3,531	3,516	3,642	3,594	3,728	3,702	4,249	42,033
NONDURABLE GOODS, TOTAL	1,889	1,777	2,025	1,965	2,177	2,077	2,112	2,246	2,037	2,272	2,395	2,734	23,706
DEPARTMENT STORES	186	199	248	257	290	265	236	290	261	296	368	552	3,442
GAF, TOTAL	597	566	687	688	769	724	632	805	728	822	988	1,450	9,396
MICHIGAN, TOTAL	3,591	3,417	4,043	4,246	4,580	4,405	4,404	4,597	4,337	4,417	4,556	5,317	51,910
DURABLE GOODS, TOTAL	1,265	1,219	1,497	1,674	1,883	1,736	1,773	1,787	1,737	1,654	1,603	1,822	19,650
NONDURABLE GOODS, TOTAL	2,326	2,198	2,546	2,572	2,697	2,669	2,631	2,810	2,600	2,763	2,953	3,495	32,260
DEPARTMENT STORES	386	362	463	488	521	498	466	527	485	538	652	889	6,275
GAF, TOTAL	879	807	1,013	1,070	1,147	1,134	1,133	1,269	1,109	1,246	1,477	2,045	14,329
MINNESOTA, TOTAL	1,903	1,873	2,073	2,276	2,591	2,299	2,219	2,348	2,289	2,370	2,328	2,518	27,087
NONDURABLE GOODS, TOTAL	1,137	1,093	1,205	1,286	1,452	1,286	1,266	1,336	1,253	1,370	1,421	1,626	15,731
DEPARTMENT STORES	160	154	198	203	229	207	190	235	208	237	266	391	2,672
GAF, TOTAL	346	329	397	414	440	417	399	484	479	484	556	795	5,500
MISSOURI, TOTAL	2,094	2,123	2,500	2,597	2,761	2,571	2,545	2,738	2,584	2,594	2,649	2,933	30,689
NONDURABLE GOODS, TOTAL	1,394	1,336	1,478	1,526	1,595	1,499	1,504	1,603	1,513	1,650	1,728	2,020	18,846
DEPARTMENT STORES	186	188	249	262	280	260	248	295	252	273	348	512	3,351
GAF, TOTAL	433	416	523	534	580	536	507	592	530	563	687	1,021	6,942
NEW JERSEY, TOTAL	3,469	3,286	3,710	3,879	4,171	4,066	4,044	4,146	4,019	4,104	4,238	5,128	48,260
NONDURABLE GOODS, TOTAL	2,337	2,147	2,385	2,461	2,618	2,574	2,530	2,613	2,430	2,586	2,729	3,347	30,777
DEPARTMENT STORES	221	249	299	319	366	336	281	359	334	373	476	737	4,350
GAF, TOTAL	850	836	963	1,002	1,099	1,028	950	1,099	1,022	1,143	1,387	2,034	13,433
NEW YORK, TOTAL	6,974	6,754	7,399	7,717	8,380	7,788	7,758	8,190	7,860	8,183	8,425	9,931	95,359
DURABLE GOODS, TOTAL	2,177	2,240	2,529	2,748	3,144	2,829	2,849	2,909	2,903	2,842	2,861	3,165	33,196
NONDURABLE GOODS, TOTAL	4,797	4,514	4,870	4,969	5,236	4,959	4,909	5,281	4,957	5,341	5,564	6,766	62,163
DEPARTMENT STORES	464	521	611	650	751	678	578	709	664	763	926	1,374	8,689
GAF, TOTAL	1,621	1,627	1,852	1,954	2,209	2,023	1,827	2,173	2,063	2,298	2,676	3,951	26,279
NORTH CAROLINA, TOTAL	2,367	2,336	2,629	2,820	3,059	2,976	3,001	3,140	2,830	2,843	2,895	3,483	34,379
NONDURABLE GOODS, TOTAL	1,408	1,370	1,502	1,558	1,643	1,606	1,586	1,730	1,566	1,696	1,830	2,262	19,737
DEPARTMENT STORES	132	124	172	194	195	183	171	202	178	188	239	385	2,363
GAF, TOTAL	479	452	564	689	654	621	590	675	591	629	777	1,211	7,932
OHIO, TOTAL	4,099	4,011	4,800	5,216	5,409	5,157	5,239	5,367	5,160	5,128	5,164	5,879	60,689
DURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	2,671	2,559	2,937	3,069	3,187	3,043	3,076	3,221	2,966	3,136	3,283	3,843	36,991
DEPARTMENT STORES	354	369	501	534	545	504	477	573	504	566	713	1,063	6,697
GAF, TOTAL	774	777	1,044	1,116	1,130	1,065	1,026	1,186	1,061	1,171	1,422	2,144	13,916
PENNSYLVANIA, TOTAL	4,356	4,247	4,989	5,281	5,665	5,399	5,351	5,588	5,295	5,380	5,729	6,619	63,899
DURABLE GOODS, TOTAL	1,388	1,409	1,700	2,007	2,187	2,017	2,020	2,008	1,978	1,853	1,888	2,004	22,459
NONDURABLE GOODS, TOTAL	2,968	2,838	3,289	3,274	3,478	3,382	3,331	3,580	3,317	3,527	3,841	4,615	41,440
DEPARTMENT STORES	363	384	499	536	578	521	469	579	521	596	785	1,105	6,930
GAF, TOTAL	973	993	1,187	1,227	1,300	1,207	1,122	1,331	1,209	1,360	1,681	2,388	15,978
TENNESSEE, TOTAL	1,788	1,742	2,126	2,160	2,262	2,194	2,274	2,362	2,253	2,217	2,297	2,800	26,575
NONDURABLE GOODS, TOTAL	1,171	1,101	1,339	1,385	1,425	1,377	1,400	1,469	1,358	1,447	1,524	1,861	16,857
DEPARTMENT STORES	140	141	200	210	215	203	195	225	195	217	284	420	2,645
GAF, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
TEXAS, TOTAL	7,354	7,041	8,304	8,436	8,792	8,356	8,351	8,777	8,097	7,919	8,081	9,882	99,990
DURABLE GOODS, TOTAL	2,725	2,725	3,203	3,313	3,457	3,291	3,191	3,337	3,145	2,877	2,698	3,236	37,138
NONDURABLE GOODS, TOTAL	4,629	4,316	5,101	5,123	5,335	5,125	5,160	5,440	4,952	5,042	5,383	6,646	62,252
DEPARTMENT STORES	577	594	774	779	843	773	755	862	744	806	950	1,498	9,955
GAF, TOTAL	1,790	1,716	2,094	2,100	2,227	2,035	1,948	2,294	2,033	2,059	2,356	3,729	26,249
VIRGINIA, TOTAL	2,610	2,371	2,744	2,902	2,912	2,800	2,826	2,968	2,756	2,804	2,810	3,310	33,613
NONDURABLE GOODS, TOTAL	1,609	1,550	1,798	1,858	1,848	1,773	1,771	1,851	1,645	1,769	1,839	2,280	21,591
DEPARTMENT STORES	154	134	199	219	229	211	197	235	214	233	304	460	2,809
GAF, TOTAL	453	452	560	591	613	554	547	629	580	636	788	1,119	7,522
WISCONSIN, TOTAL	1,623	1,556	1,895	2,037	2,241	2,217	2,096	2,201	2,147	2,158	2,219	2,493	24,883
DURABLE GOODS, TOTAL	542	496	692	799	829	855	765	744	700	707	653	813	8,685
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
DEPARTMENT STORES	144	143	190	206	219	194	179	221	193	226	292	410	2,617
GAF, TOTAL	352	341	429	475	504	463	441	524	462	514	620	885	6,010

SEE FOOTNOTES AT END OF TABLE.

Table 5. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Specified Large States: January 1978-December 1985—Continued

STATE AND KIND OF BUSINESS	1984												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
CALIFORNIA, TOTAL	11,470	11,615	12,782	12,264	13,087	13,428	12,849	13,285	12,316	12,838	13,252	14,953	155,139
DURABLE GOODS, TOTAL	4,243	4,308	4,850	4,431	4,760	5,051	4,721	4,798	4,521	4,792	4,749	5,422	56,640
NONDURABLE GOODS, TOTAL	7,227	7,307	7,932	7,833	8,327	8,377	8,128	8,487	7,795	8,046	8,509	10,531	98,499
DEPARTMENT STORES	1,028	1,010	1,217	1,199	1,326	1,320	1,214	1,336	1,254	1,353	1,664	2,635	16,526
GAF, TOTAL	2,660	2,397	3,034	2,966	3,166	3,201	2,939	3,274	3,085	3,252	3,904	5,960	40,038
FLORIDA, TOTAL	5,310	5,327	5,902	5,513	5,650	5,441	5,134	5,392	5,006	5,443	5,660	6,707	66,487
DURABLE GOODS, TOTAL	2,263	2,226	2,401	2,262	2,429	2,301	2,106	2,214	2,074	2,397	2,359	2,621	27,647
NONDURABLE GOODS, TOTAL	3,047	3,101	3,501	3,251	3,227	3,140	3,028	3,178	2,932	3,048	3,301	4,086	38,840
DEPARTMENT STORES	411	430	521	503	521	487	450	515	461	497	656	1,022	6,474
GAF, TOTAL	1,276	1,241	1,444	1,348	1,362	1,321	1,246	1,367	1,282	1,339	1,642	2,442	17,928
ILLINOIS, TOTAL	4,127	4,133	4,737	4,853	5,137	5,147	4,944	5,078	4,778	5,080	5,176	6,063	59,263
NONDURABLE GOODS, TOTAL	2,777	2,742	3,100	3,116	3,307	3,272	3,046	3,219	3,104	3,246	3,472	4,198	38,599
DEPARTMENT STORES	362	360	439	484	546	533	456	519	505	541	670	996	6,410
GAF, TOTAL	916	924	1,091	1,160	1,281	1,275	1,197	1,251	1,233	1,279	1,526	2,277	15,390
INDIANA, TOTAL	2,044	2,209	2,347	2,399	2,659	2,771	2,581	2,669	2,533	2,651	2,711	3,009	30,583
NONDURABLE GOODS, TOTAL	1,418	1,416	1,589	1,598	1,744	1,740	1,635	1,734	1,696	1,707	1,808	2,113	20,138
DEPARTMENT STORES	163	162	203	215	243	238	207	244	224	242	318	480	2,939
GAF, TOTAL	380	376	462	488	501	505	462	529	492	531	697	929	6,286
LOUISIANA, TOTAL	1,567	1,565	1,746	1,750	1,848	1,797	1,714	1,816	1,689	1,692	1,799	2,146	21,129
NONDURABLE GOODS, TOTAL	1,013	1,004	1,128	1,139	1,177	1,149	1,115	1,195	1,143	1,132	1,234	1,490	13,939
DEPARTMENT STORES	128	127	166	177	187	178	166	187	160	168	219	313	2,176
GAF, TOTAL	394	330	399	431	463	423	385	446	403	417	518	806	5,555
MARYLAND, TOTAL	1,819	1,860	2,057	2,183	2,301	2,317	2,193	2,217	2,098	2,193	2,299	2,725	26,262
NONDURABLE GOODS, TOTAL	1,111	1,107	1,220	1,258	1,332	1,325	1,271	1,315	1,263	1,325	1,423	1,730	15,682
DEPARTMENT STORES	140	158	182	199	223	213	182	199	209	212	283	435	2,635
GAF, TOTAL	365	385	493	465	504	492	491	476	494	503	640	989	6,177
MASSACHUSETTS, TOTAL	2,790	2,945	3,070	3,128	3,370	3,389	3,219	3,341	3,073	3,307	3,404	3,917	38,945
NONDURABLE GOODS, TOTAL	1,768	1,718	1,855	1,934	2,008	2,002	1,942	2,058	1,996	2,054	2,183	2,636	24,054
DEPARTMENT STORES	172	186	218	242	282	281	231	265	276	280	360	553	3,346
GAF, TOTAL	492	532	586	637	717	736	609	711	716	715	887	1,406	8,744
MICHIGAN, TOTAL	3,264	3,308	3,718	3,790	4,204	4,135	3,924	3,992	3,714	3,925	4,082	4,822	46,878
DURABLE GOODS, TOTAL	1,095	1,161	1,307	1,425	1,666	1,516	1,404	1,378	1,277	1,415	1,441	1,582	16,557
NONDURABLE GOODS, TOTAL	2,229	2,147	2,411	2,365	2,538	2,619	2,520	2,614	2,487	2,510	2,641	3,240	30,321
DEPARTMENT STORES	349	345	421	439	485	491	427	477	472	490	609	875	5,880
GAF, TOTAL	804	790	929	977	1,044	1,055	965	1,047	1,008	1,034	1,274	1,893	12,820
MINNESOTA, TOTAL	1,795	1,808	1,906	1,986	2,221	2,220	1,986	2,113	2,097	2,305	2,305	2,402	25,144
NONDURABLE GOODS, TOTAL	1,054	1,040	1,117	1,151	1,258	1,236	1,153	1,228	1,286	1,423	1,442	1,624	15,012
DEPARTMENT STORES	147	155	180	188	210	213	182	214	209	235	260	384	2,577
GAF, TOTAL	346	342	392	411	440	438	394	449	441	471	520	730	5,374
MISSOURI, TOTAL	1,948	2,097	2,335	2,384	2,614	2,564	2,434	2,518	2,415	2,561	2,633	2,801	29,364
NONDURABLE GOODS, TOTAL	1,313	1,291	1,401	1,435	1,517	1,510	1,477	1,563	1,545	1,615	1,643	1,905	18,215
DEPARTMENT STORES	177	177	212	234	264	252	226	261	248	262	328	483	3,124
GAF, TOTAL	377	362	443	529	553	527	473	525	555	576	696	984	6,600
NEW JERSEY, TOTAL	3,282	3,248	3,511	3,575	3,788	3,798	3,578	3,631	3,471	3,819	4,076	4,823	44,600
NONDURABLE GOODS, TOTAL	2,223	2,129	2,326	2,348	2,450	2,449	2,324	2,381	2,340	2,491	2,712	3,328	29,501
DEPARTMENT STORES	203	235	266	302	340	347	271	316	329	336	444	703	4,094
GAF, TOTAL	758	772	857	896	952	984	827	948	959	1,024	1,319	2,064	12,340
NEW YORK, TOTAL	6,550	6,569	7,079	7,286	7,825	8,079	7,348	7,553	7,265	7,591	8,023	9,204	90,372
DURABLE GOODS, TOTAL	1,807	1,919	2,111	2,334	2,659	2,897	2,554	2,566	2,343	2,497	2,570	2,682	28,939
NONDURABLE GOODS, TOTAL	4,743	4,650	4,968	4,952	5,166	5,182	4,794	4,987	4,922	5,094	5,453	6,522	61,433
DEPARTMENT STORES	440	499	553	626	711	708	556	649	687	699	911	1,350	8,389
GAF, TOTAL	1,448	1,482	1,627	1,812	2,005	2,183	1,819	1,945	2,030	2,095	2,501	3,564	24,511
NORTH CAROLINA, TOTAL	2,233	2,187	2,588	2,607	2,837	2,780	2,591	2,763	2,560	2,629	2,807	3,288	31,870
NONDURABLE GOODS, TOTAL	1,312	1,298	1,478	1,483	1,575	1,589	1,504	1,615	1,509	1,543	1,707	2,144	18,757
DEPARTMENT STORES	120	124	163	186	193	189	171	189	181	182	240	369	2,307
GAF, TOTAL	408	405	512	560	573	586	534	602	583	575	728	1,159	7,225
OHIO, TOTAL	3,844	3,843	4,394	4,599	4,780	4,832	4,556	4,664	4,399	4,881	4,979	5,626	55,397
DURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	2,565	2,529	2,847	2,875	2,995	2,978	2,826	3,000	2,804	2,950	3,165	3,816	35,350
DEPARTMENT STORES	346	369	462	503	535	523	461	540	574	545	708	1,052	6,562
GAF, TOTAL	796	754	928	1,016	1,053	1,036	918	1,051	1,022	1,076	1,354	2,011	12,975
PENNSYLVANIA, TOTAL	4,124	4,308	4,821	4,942	5,166	5,215	4,767	4,999	4,713	4,962	5,403	6,236	59,656
DURABLE GOODS, TOTAL	1,255	1,510	1,676	1,799	1,901	1,921	1,729	1,773	1,545	1,641	1,742	1,799	20,291
NONDURABLE GOODS, TOTAL	2,869	2,798	3,145	3,143	3,265	3,294	3,038	3,226	3,168	3,321	3,661	4,437	39,365
DEPARTMENT STORES	342	369	462	511	555	551	460	527	597	567	775	1,097	6,741
GAF, TOTAL	902	933	1,086	1,179	1,249	1,246	1,059	1,216	1,206	1,326	1,675	2,437	15,514
TENNESSEE, TOTAL	1,744	1,719	2,030	1,967	2,065	2,082	2,021	2,061	2,006	2,112	2,194	2,535	24,530
NONDURABLE GOODS, TOTAL	1,137	1,096	1,274	1,315	1,322	1,325	1,315	1,359	1,297	1,354	1,440	1,725	15,953
DEPARTMENT STORES	139	138	182	190	203	201	180	207	195	206	274	397	2,512
GAF, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
TEXAS, TOTAL	6,871	6,976	7,930	7,780	8,457	8,214	7,994	8,289	7,423	7,724	7,945	9,566	95,171
DURABLE GOODS, TOTAL	2,634	2,788	3,123	3,024	3,495	3,391	3,218	3,126	2,760	2,949	2,840	3,248	36,596
NONDURABLE GOODS, TOTAL	4,237	4,188	4,807	4,756	4,962	4,823	4,776	5,163	4,663	4,775	5,105	6,318	58,575
DEPARTMENT STORES	555	552	735	729	791	749	715	815	714	769	922	1,429	9,469
GAF, TOTAL	1,611	1,552	1,881	1,871	2,038	1,940	1,847	2,124	1,925	1,961	2,300	3,621	24,671
VIRGINIA, TOTAL	2,244	2,238	2,511	2,574	2,663	2,754	2,596	2,627	2,468	2,715	2,803	3,120	31,313
NONDURABLE GOODS, TOTAL	1,488	1,445	1,638	1,667	1,733	1,762	1,694	1,739	1,653	1,728	1,891	2,241	20,879
DEPARTMENT STORES	142	153	187	203	228	217	193	219	211	221	296	434	2,698
GAF, TOTAL	403	427	497	522	561	541	498	536	544	578	716	1,029	6,872
WISCONSIN, TOTAL	1,450	1,466	1,712	1,826	1,968	2,043	1,970	1,951	1,954	2,115	2,199	2,433	22,987
DURABLE GOODS, TOTAL	482	482	618	717	723	771	692	635	662	735	701	768	8,006
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
DEPARTMENT STORES	139	161	175	194	213	209	172	202	196	218	278	392	2,529
GAF, TOTAL	331	330	392	433	484	467	400	449	440	478	579	799	5,562

SEE FOOTNOTES AT END OF TABLE.

Table 5. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Specified Large States: January 1978-December 1985—Continued

STATE AND KIND OF BUSINESS	1983												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
CALIFORNIA, TOTAL	9,878	9,623	11,270	11,324	11,798	12,239	12,182	12,314	11,843	12,103	12,453	15,915	142,542
DURABLE GOODS, TOTAL	3,197	3,262	4,056	3,938	4,138	4,533	4,297	4,267	4,001	4,238	4,287	5,160	49,394
NONDURABLE GOODS, TOTAL	6,681	6,361	7,214	7,386	7,660	7,706	7,885	8,047	7,842	7,865	8,166	10,755	93,148
DEPARTMENT STORES	896	874	1,084	1,138	1,197	1,200	1,121	1,216	1,211	1,232	1,590	2,488	15,187
GAF, TOTAL	2,335	2,257	2,705	2,777	2,882	2,937	2,814	2,990	2,954	2,995	3,561	5,696	36,903
FLORIDA, TOTAL	4,446	4,338	5,099	4,878	4,616	4,848	4,725	4,783	4,695	4,888	5,258	6,811	59,285
DURABLE GOODS, TOTAL	1,654	1,640	1,930	1,929	1,985	1,970	1,804	1,852	1,939	2,011	2,144	2,511	23,189
NONDURABLE GOODS, TOTAL	2,792	2,698	3,169	3,049	2,931	2,878	2,921	2,931	2,756	2,877	3,114	4,000	36,096
DEPARTMENT STORES	378	367	462	446	450	431	412	458	417	456	573	939	5,789
GAF, TOTAL	1,110	1,049	1,301	1,293	1,193	1,178	1,149	1,295	1,166	1,248	1,469	2,377	15,709
ILLINOIS, TOTAL	4,093	3,829	4,594	4,525	4,692	4,797	4,575	4,545	4,559	4,819	4,922	5,875	55,696
NONDURABLE GOODS, TOTAL	2,855	2,664	3,054	3,019	3,116	3,107	3,004	3,075	3,073	3,180	3,366	4,130	37,643
DEPARTMENT STORES	394	324	421	431	474	476	431	465	451	499	596	938	5,840
GAF, TOTAL	863	837	1,076	1,115	1,188	1,165	1,070	1,158	1,128	1,211	1,490	2,162	14,403
INDIANA, TOTAL	1,784	1,806	2,016	2,039	2,166	2,264	2,201	2,299	2,384	2,292	2,384	2,784	26,419
NONDURABLE GOODS, TOTAL	1,340	1,295	1,498	1,432	1,497	1,489	1,524	1,568	1,497	1,564	1,690	1,978	18,252
DEPARTMENT STORES	145	136	193	190	206	208	195	215	203	220	279	441	2,631
GAF, TOTAL	328	314	415	416	428	439	441	465	449	502	583	871	5,651
LOUISIANA, TOTAL	1,347	1,307	1,614	1,514	1,627	1,629	1,634	1,682	1,627	1,620	1,765	2,115	19,491
NONDURABLE GOODS, TOTAL	902	865	1,093	1,001	1,019	1,012	1,045	1,095	1,069	1,091	1,192	1,468	12,782
DEPARTMENT STORES	121	102	153	148	152	157	154	166	152	159	205	311	1,980
GAF, TOTAL	363	284	385	378	393	382	379	423	378	404	497	764	4,970
MARYLAND, TOTAL	1,503	1,406	1,764	1,783	1,922	1,934	1,956	1,934	1,902	1,970	2,043	2,507	22,624
NONDURABLE GOODS, TOTAL	969	921	1,107	1,144	1,184	1,158	1,163	1,199	1,185	1,227	1,292	1,646	14,194
DEPARTMENT STORES	179	115	163	173	191	185	165	183	199	205	260	417	2,375
GAF, TOTAL	328	297	397	414	437	425	395	437	448	476	566	919	5,535
MASSACHUSETTS, TOTAL	2,385	2,387	2,820	2,832	2,865	2,966	2,807	2,933	2,918	3,019	3,109	3,653	34,694
NONDURABLE GOODS, TOTAL	1,587	1,548	1,790	1,834	1,864	1,880	1,941	1,989	1,893	1,936	2,026	2,501	22,609
DEPARTMENT STORES	153	154	211	225	246	240	212	245	247	268	315	514	3,030
GAF, TOTAL	434	420	546	566	602	615	597	635	634	660	771	1,234	7,654
MICHIGAN, TOTAL	2,886	2,840	3,431	3,424	3,615	3,807	3,624	3,639	3,581	3,631	3,775	4,543	42,796
DURABLE GOODS, TOTAL	804	895	1,159	1,158	1,276	1,342	1,182	1,200	1,161	1,194	1,259	1,342	13,972
NONDURABLE GOODS, TOTAL	2,082	1,945	2,272	2,266	2,339	2,465	2,442	2,439	2,420	2,437	2,516	3,201	28,824
DEPARTMENT STORES	318	302	395	398	431	441	395	426	427	447	539	800	5,319
GAF, TOTAL	717	685	872	897	937	942	891	950	915	966	1,138	1,747	11,657
MINNESOTA, TOTAL	1,501	1,488	1,749	1,739	1,908	1,950	1,831	1,909	1,864	1,955	1,956	2,296	22,146
NONDURABLE GOODS, TOTAL	963	939	1,009	1,039	1,113	1,092	1,109	1,124	1,155	1,236	1,235	1,470	13,478
DEPARTMENT STORES	129	131	158	168	186	189	169	197	193	219	222	352	2,323
GAF, TOTAL	289	284	346	360	383	392	374	416	391	432	451	705	4,823
MISSOURI, TOTAL	1,767	1,756	2,017	1,978	2,160	2,245	2,213	2,296	2,241	2,289	2,412	2,671	26,045
NONDURABLE GOODS, TOTAL	1,224	1,165	1,328	1,320	1,391	1,406	1,440	1,465	1,467	1,507	1,555	1,891	17,159
DEPARTMENT STORES	155	150	196	197	224	221	210	231	218	234	286	441	2,763
GAF, TOTAL	541	518	402	401	425	427	415	451	426	459	534	859	5,458
NEW JERSEY, TOTAL	2,964	2,729	3,231	3,197	3,354	3,470	3,353	3,285	3,301	3,462	3,718	4,594	40,658
NONDURABLE GOODS, TOTAL	2,052	1,862	2,130	2,163	2,229	2,273	2,258	2,205	2,270	2,384	2,521	3,189	27,536
DEPARTMENT STORES	185	196	259	262	303	302	256	285	306	328	397	655	3,734
GAF, TOTAL	641	600	755	757	838	859	764	834	872	937	1,153	1,769	10,773
NEW YORK, TOTAL	5,849	5,529	6,453	6,436	6,860	6,916	6,634	6,681	6,875	7,075	7,352	8,661	81,371
DURABLE GOODS, TOTAL	1,479	1,434	1,862	1,864	2,090	2,147	1,990	2,011	2,103	2,171	2,273	2,220	23,659
NONDURABLE GOODS, TOTAL	4,370	4,095	4,591	4,622	4,764	4,769	4,644	4,670	4,772	4,904	5,079	6,432	57,712
DEPARTMENT STORES	396	415	536	551	627	643	528	589	636	690	808	1,278	7,699
GAF, TOTAL	1,352	1,267	1,580	1,654	1,793	1,798	1,589	1,771	1,845	1,935	2,163	3,218	21,985
NORTH CAROLINA, TOTAL	1,904	1,916	2,321	2,337	2,436	2,566	2,490	2,439	2,396	2,423	2,519	3,201	28,048
NONDURABLE GOODS, TOTAL	1,149	1,143	1,333	1,385	1,396	1,436	1,449	1,442	1,401	1,453	1,543	2,069	17,198
DEPARTMENT STORES	107	104	149	160	166	164	157	169	165	175	216	352	2,084
GAF, TOTAL	366	351	479	495	502	516	495	517	499	527	642	1,076	6,460
OHIO, TOTAL	3,421	3,363	4,095	4,017	4,284	4,427	4,325	4,272	4,144	4,266	4,517	5,379	50,589
DURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	2,441	2,342	2,708	2,705	2,825	2,850	2,823	2,847	2,789	2,901	3,040	3,771	34,042
DEPARTMENT STORES	317	318	442	457	475	475	445	494	477	522	641	989	6,052
GAF, TOTAL	707	692	887	894	918	928	896	975	949	1,035	1,246	1,924	12,051
PENNSYLVANIA, TOTAL	3,646	3,538	4,334	4,284	4,534	4,652	4,550	4,622	4,465	4,698	4,941	5,896	54,160
DURABLE GOODS, TOTAL	964	976	1,297	1,295	1,469	1,550	1,472	1,502	1,357	1,441	1,501	1,644	16,468
NONDURABLE GOODS, TOTAL	2,682	2,562	3,037	2,989	3,065	3,102	3,078	3,120	3,108	3,257	3,440	4,252	37,592
DEPARTMENT STORES	310	306	447	432	490	493	440	472	482	545	690	1,019	6,146
GAF, TOTAL	813	772	1,037	1,036	1,081	1,089	1,052	1,160	1,137	1,245	1,523	2,294	14,179
TENNESSEE, TOTAL	1,454	1,445	1,786	1,767	1,776	1,875	1,934	1,891	1,880	1,922	1,951	2,336	22,017
NONDURABLE GOODS, TOTAL	1,010	976	1,173	1,174	1,184	1,202	1,273	1,240	1,236	1,290	1,327	1,630	14,721
DEPARTMENT STORES	121	110	166	157	178	172	170	182	176	139	240	367	2,244
GAF, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
TEXAS, TOTAL	6,015	6,018	7,226	7,199	7,460	7,649	7,520	7,654	7,267	7,436	7,644	9,272	88,379
DURABLE GOODS, TOTAL	2,081	2,165	2,727	2,628	2,849	3,058	2,861	2,917	2,841	2,857	2,867	3,184	33,055
NONDURABLE GOODS, TOTAL	3,934	3,853	4,499	4,570	4,611	4,591	4,659	4,737	4,426	4,599	4,777	6,088	55,324
DEPARTMENT STORES	487	461	627	615	665	641	646	703	640	694	309	1,348	8,336
GAF, TOTAL	1,416	1,358	1,677	1,680	1,757	1,726	1,744	1,966	1,774	1,851	2,152	3,499	22,580
VIRGINIA, TOTAL	1,974	1,863	2,327	2,416	2,504	2,536	2,526	2,510	2,419	2,482	2,498	2,989	29,054
NONDURABLE GOODS, TOTAL	1,369	1,293	1,572	1,640	1,677	1,684	1,719	1,736	1,660	1,692	1,726	2,132	19,800
DEPARTMENT STORES	134	121	176	183	196	187	177	196	191	208	266	412	2,447
GAF, TOTAL	361	338	460	476	496	478	475	541	514	558	663	986	6,346
WISCONSIN, TOTAL	1,294	1,263	1,585	1,637	1,756	1,945	1,782	1,827	1,826	1,868	1,940	2,172	20,795
DURABLE GOODS, TOTAL	361	350	539	571	609	659	637	607	635	644	606	656	6,874
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
DEPARTMENT STORES	122	118	161	175	181	180	160	193	177	200	253	364	2,284
GAF, TOTAL	297	289	368	408	416	424	391	441	406	439	528	754	5,155

SEE FOOTNOTES AT END OF TABLE.

Table 5. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Specified Large States: January 1978-December 1985—Continued

STATE AND KIND OF BUSINESS	1982												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
CALIFORNIA, TOTAL	9,820	9,480	10,528	10,604	10,777	10,543	10,771	10,646	10,588	10,714	10,962	13,442	128,876
DURABLE GOODS, TOTAL	3,263	3,291	3,743	3,810	3,882	3,510	3,434	3,412	3,387	3,378	3,569	4,095	42,374
NONDURABLE GOODS, TOTAL	6,557	6,189	6,785	6,794	6,895	7,033	7,338	7,234	7,201	7,336	7,393	9,347	86,502
DEPARTMENT STORES	903	858	1,022	1,082	1,112	1,108	1,094	1,058	1,066	1,088	1,329	2,161	13,841
GAF, TOTAL	2,306	2,171	2,475	2,561	2,586	2,592	2,524	2,570	2,941	2,595	3,010	4,850	32,781
FLORIDA, TOTAL	3,979	4,053	4,589	4,530	4,265	4,116	4,286	4,131	3,997	4,312	4,550	5,590	52,378
DURABLE GOODS, TOTAL	1,327	1,432	1,595	1,623	1,546	1,448	1,483	1,416	1,442	1,530	1,663	1,894	18,379
NONDURABLE GOODS, TOTAL	2,652	2,621	2,994	2,907	2,719	2,668	2,803	2,715	2,555	2,782	2,887	3,696	33,999
DEPARTMENT STORES	331	336	421	421	411	393	394	423	376	433	507	860	5,306
GAF, TOTAL	957	961	1,145	1,123	1,080	1,028	1,018	1,062	989	1,089	1,265	2,056	13,753
ILLINOIS, TOTAL	3,615	3,527	4,211	4,293	4,485	4,382	4,333	4,246	4,268	4,524	4,763	5,568	52,195
NONDURABLE GOODS, TOTAL	2,590	2,495	2,849	2,910	3,009	2,948	2,973	2,960	2,949	3,127	3,324	4,071	36,214
DEPARTMENT STORES	305	289	385	411	449	415	414	434	417	462	556	856	5,393
GAF, TOTAL	808	765	962	1,018	1,082	1,033	1,002	1,030	1,032	1,105	1,282	1,922	13,041
INDIANA, TOTAL	1,786	1,806	1,980	1,997	2,158	2,098	2,055	2,057	2,120	2,127	2,202	2,524	24,910
NONDURABLE GOODS, TOTAL	1,346	1,303	1,482	1,422	1,529	1,469	1,503	1,490	1,481	1,526	1,580	1,902	17,933
DEPARTMENT STORES	132	126	179	192	209	188	195	210	188	207	259	413	2,498
GAF, TOTAL	298	277	361	392	399	390	392	414	386	428	501	792	5,030
LOUISIANA, TOTAL	1,290	1,338	1,601	1,548	1,621	1,528	1,536	1,528	1,475	1,503	1,585	1,939	18,482
NONDURABLE GOODS, TOTAL	901	876	990	985	1,040	1,000	1,026	1,038	988	999	1,017	1,327	12,197
DEPARTMENT STORES	120	110	155	156	135	152	151	154	141	154	181	307	1,936
GAF, TOTAL	332	314	399	410	481	372	388	397	358	396	460	750	4,977
MARYLAND, TOTAL	1,387	1,427	1,619	1,688	1,723	1,649	1,743	1,636	1,627	1,654	1,685	2,118	19,956
NONDURABLE GOODS, TOTAL	960	957	1,051	1,100	1,148	1,098	1,141	1,103	1,083	1,133	1,150	1,470	13,394
DEPARTMENT STORES	118	127	158	168	182	169	166	167	172	195	237	381	2,240
GAF, TOTAL	278	297	349	378	398	373	387	370	384	417	490	810	4,911
MASSACHUSETTS, TOTAL	2,143	2,090	2,326	2,333	2,444	2,398	2,424	2,501	2,449	2,601	2,684	3,213	29,576
NONDURABLE GOODS, TOTAL	1,563	1,424	1,551	1,558	1,633	1,576	1,665	1,684	1,649	1,770	1,819	2,235	20,067
DEPARTMENT STORES	142	148	180	194	219	202	199	209	215	234	280	460	2,682
GAF, TOTAL	395	409	476	500	534	521	514	561	561	587	698	1,119	6,875
MICHIGAN, TOTAL	2,710	2,698	3,140	3,244	3,463	3,345	3,382	3,222	3,204	3,340	3,390	4,101	39,239
DURABLE GOODS, TOTAL	673	807	1,036	1,047	1,172	1,062	1,010	1,006	953	968	1,072	1,140	11,946
NONDURABLE GOODS, TOTAL	2,037	1,891	2,104	2,197	2,291	2,283	2,372	2,216	2,251	2,372	2,318	2,961	27,293
DEPARTMENT STORES	294	273	354	389	413	397	385	391	401	425	491	735	4,948
GAF, TOTAL	652	654	783	859	869	832	830	844	824	865	1,004	1,564	10,580
MINNESOTA, TOTAL	1,415	1,439	1,544	1,584	1,720	1,666	1,653	1,663	1,682	1,758	1,848	2,072	20,044
NONDURABLE GOODS, TOTAL	983	934	991	1,038	1,080	1,061	1,078	1,080	1,093	1,170	1,147	1,379	13,034
DEPARTMENT STORES	111	121	145	164	173	166	158	173	169	201	199	313	2,093
GAF, TOTAL	293	294	324	362	365	354	358	373	355	395	395	617	4,485
MISSOURI, TOTAL	1,607	1,610	1,936	1,944	2,065	1,933	2,038	2,059	2,031	2,084	2,159	2,488	23,954
NONDURABLE GOODS, TOTAL	1,184	1,122	1,265	1,302	1,367	1,295	1,376	1,390	1,368	1,459	1,461	1,743	16,312
DEPARTMENT STORES	136	129	179	190	212	192	198	208	190	213	263	402	2,512
GAF, TOTAL	323	293	382	396	416	381	403	421	397	442	514	789	5,160
NEW JERSEY, TOTAL	2,734	2,685	2,976	2,970	3,109	3,022	3,117	3,012	3,057	3,200	3,407	4,165	37,414
NONDURABLE GOODS, TOTAL	2,048	1,867	2,035	2,080	2,110	2,075	2,180	2,082	2,139	2,266	2,316	2,987	26,185
DEPARTMENT STORES	163	182	224	201	273	260	246	252	271	297	354	585	3,348
GAF, TOTAU	635	633	712	734	786	746	717	734	786	826	1,005	1,528	9,842
NEW YORK, TOTAL	5,263	5,117	5,715	5,914	6,307	6,183	6,202	6,096	6,238	6,394	6,615	7,927	73,971
DURABLE GOODS, TOTAL	1,095	1,202	1,482	1,622	1,898	1,838	1,784	1,775	1,823	1,751	1,888	1,970	20,128
NONDURABLE GOODS, TOTAL	4,168	3,915	4,233	4,292	4,409	4,345	4,418	4,321	4,415	4,643	4,727	5,957	53,843
DEPARTMENT STORES	367	391	475	519	574	544	513	534	572	618	726	1,143	6,976
GAF, TOTAL	1,210	1,191	1,415	1,572	1,676	1,610	1,572	1,632	1,691	1,785	1,981	2,962	20,297
NORTH CAROLINA, TOTAL	1,633	1,647	1,888	1,968	2,028	1,982	2,079	2,082	2,000	2,099	2,235	2,718	24,359
NONDURABLE GOODS, TOTAL	1,131	1,068	1,205	1,289	1,304	1,275	1,328	1,349	1,254	1,332	1,369	1,800	15,704
DEPARTMENT STORES	100	97	133	153	153	145	148	154	143	155	185	313	1,879
GAF, TOTAL	342	329	421	459	445	442	453	471	440	471	558	920	5,747
OHIO, TOTAL	3,279	3,206	3,827	3,883	4,028	3,926	3,990	3,825	3,844	4,108	4,318	5,024	47,258
DURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	2,534	2,368	2,663	2,737	2,829	2,736	2,832	2,695	2,643	2,826	2,952	3,656	33,471
DEPARTMENT STORES	303	311	418	453	476	431	439	473	453	496	592	937	5,782
GAF, TOTAL	676	672	843	891	902	849	867	904	876	947	1,121	1,804	11,352
PENNSYLVANIA, TOTAL	3,580	3,572	4,081	4,147	4,191	4,138	4,179	4,124	4,084	4,305	4,518	5,434	50,333
DURABLE GOODS, TOTAL	940	1,064	1,273	1,266	1,264	1,245	1,204	1,180	1,180	1,201	1,266	1,349	14,452
NONDURABLE GOODS, TOTAL	2,640	2,508	2,788	2,881	2,927	2,893	2,975	2,944	2,904	3,104	3,252	4,085	35,881
DEPARTMENT STORES	284	301	394	432	458	425	409	433	445	503	618	934	5,636
GAF, TOTAL	710	740	908	970	1,006	967	946	1,012	1,014	1,109	1,337	2,001	12,720
TENNESSEE, TOTAL	1,363	1,336	1,562	1,611	1,648	1,638	1,708	1,682	1,611	1,658	1,707	2,082	19,606
NONDURABLE GOODS, TOTAL	1,018	976	1,133	1,154	1,147	1,142	1,201	1,175	1,128	1,183	1,196	1,496	13,952
DEPARTMENT STORES	107	105	153	158	166	151	157	166	154	171	211	333	2,030
GAF, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
TEXAS, TOTAL	6,066	6,077	6,981	7,004	7,244	6,948	7,211	6,964	6,541	6,660	6,804	8,326	82,826
DURABLE GOODS, TOTAL	1,983	2,121	2,575	2,480	2,704	2,551	2,571	2,486	2,360	2,233	2,380	2,692	29,116
NONDURABLE GOODS, TOTAL	4,083	3,956	4,406	4,524	4,540	4,397	4,640	4,498	4,181	4,427	4,424	5,634	53,710
DEPARTMENT STORES	481	467	603	631	648	613	647	645	559	633	709	1,181	7,817
GAF, TOTAL	1,477	1,458	1,674	1,773	1,827	1,720	1,742	1,761	1,593	1,690	1,909	3,122	21,746
VIRGINIA, TOTAL	1,924	1,858	2,112	2,253	2,305	2,188	2,327	2,288	2,211	2,268	2,259	2,672	28,665
NONDURABLE GOODS, TOTAL	1,429	1,307	1,475	1,576	1,585	1,532	1,638	1,548	1,504	1,597	1,606	1,968	18,765
DEPARTMENT STORES	121	126	163	181	191	178	179	186	181	199	245	397	2,347
GAF, TOTAL	334	325	389	435	454	427	450	462	450	480	562	884	5,632
WISCONSIN, TOTAL	1,336	1,320	1,542	1,587	1,615	1,667	1,698	1,642	1,647	1,710	1,748	2,032	19,504
DURABLE GOODS, TOTAL	312	349	493	516	506	576	542	528	517	502	479	573	5,893
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
DEPARTMENT STORES	113	116	147	170	175	160	162	175	167	178	213	323	2,099
GAF, TOTAL	267	273	334	376	378	375	381	399	387	412	465	683	4,730

SEE FOOTNOTES AT END OF TABLE.

Table 5. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Specified Large States: January 1978-December 1985—Continued

STATE AND KIND OF BUSINESS	1981												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
CALIFORNIA, TOTAL	9,464	9,111	10,319	10,390	10,561	10,952	11,016	10,999	10,631	10,798	10,473	13,063	127,677
DURABLE GOODS, TOTAL	3,156	3,213	3,837	3,691	3,642	3,906	3,941	3,906	3,723	3,684	3,416	4,019	44,134
NONDURABLE GOODS, TOTAL	6,308	5,898	6,482	6,699	6,919	6,946	7,075	7,093	6,908	7,114	7,057	9,044	83,543
DEPARTMENT STORES	853	830	979	1,036	1,087	1,104	1,052	1,092	1,078	1,156	1,300	2,127	13,674
GAF, TOTAL2	2,207	2,095	2,371	2,516	2,557	2,603	2,513	2,601	2,571	2,689	2,886	4,677	32,281
FLORIDA, TOTAL	4,033	3,950	4,382	4,328	4,211	4,171	4,202	4,212	4,037	4,230	4,294	5,161	51,211
DURABLE GOODS, TOTAL	1,394	1,468	1,610	1,521	1,479	1,513	1,485	1,493	1,500	1,473	1,497	1,608	18,021
NONDURABLE GOODS, TOTAL	2,639	2,482	2,772	2,807	2,732	2,658	2,737	2,719	2,537	2,757	2,797	3,553	33,190
DEPARTMENT STORES	331	335	411	412	403	391	378	414	360	409	449	784	5,117
GAF, TOTAL2	932	879	1,046	1,059	1,026	1,037	976	1,087	986	1,052	1,226	1,880	13,166
ILLINOIS, TOTAL	3,640	3,562	4,074	4,028	4,173	4,127	4,095	4,113	4,083	4,310	4,335	5,219	49,715
NONDURABLE GOODS, TOTAL	2,589	2,455	2,737	2,824	2,945	2,860	2,824	2,864	2,783	2,961	3,064	3,820	34,726
DEPARTMENT STORES	305	289	386	421	433	434	401	437	418	471	528	814	5,337
GAF, TOTAL2	827	779	967	1,015	1,043	1,033	992	1,056	1,031	1,141	1,232	1,832	12,950
INDIANA, TOTAL	1,763	1,763	1,956	2,073	2,176	2,144	2,141	2,216	2,098	2,251	2,223	2,452	25,306
NONDURABLE GOODS, TOTAL	1,284	1,235	1,392	1,416	1,520	1,465	1,493	1,511	1,465	1,605	1,635	1,903	17,924
DEPARTMENT STORES	135	129	178	196	201	197	191	209	188	215	252	396	2,487
GAF, TOTAL2	295	286	367	376	392	392	389	418	407	439	503	741	5,005
LOUISIANA, TOTAL	1,330	1,326	1,540	1,550	1,574	1,555	1,528	1,524	1,440	1,501	1,460	1,773	18,114
NONDURABLE GOODS, TOTAL	897	837	994	987	991	962	976	969	911	979	976	1,254	11,693
DEPARTMENT STORES	102	101	137	152	146	148	143	156	135	157	178	278	1,838
GAF, TOTAL2	315	307	379	402	390	381	349	369	407	491	687	1,020	4,828
MARYLAND, TOTAL	1,804	1,438	1,632	1,638	1,631	1,649	1,685	1,666	1,606	1,655	1,546	1,973	19,869
NONDURABLE GOODS, TOTAL	1,092	958	1,062	1,126	1,124	1,117	1,134	1,117	1,090	1,166	1,122	1,399	13,470
DEPARTMENT STORES	115	116	143	167	170	165	150	163	166	188	220	343	2,109
GAF, TOTAL2	277	271	314	354	363	350	330	359	378	402	448	703	4,549
MASSACHUSETTS, TOTAL	2,057	2,026	2,286	2,276	2,288	2,282	2,347	2,362	2,282	2,317	2,294	2,917	27,734
NONDURABLE GOODS, TOTAL	1,455	1,372	1,487	1,497	1,530	1,510	1,496	1,486	1,466	1,579	1,540	2,056	18,366
DEPARTMENT STORES	137	135	171	195	208	208	185	205	216	225	264	430	2,585
GAF, TOTAL2	372	367	456	491	512	516	473	550	569	572	626	998	6,523
MICHIGAN, TOTAL	3,072	2,889	3,347	3,437	3,492	3,475	3,474	3,376	3,290	3,441	3,278	3,995	40,516
DURABLE GOODS, TOTAL	798	807	1,010	1,025	982	1,052	1,000	962	927	936	875	1,016	11,390
NONDURABLE GOODS, TOTAL	2,274	2,082	2,337	2,412	2,510	2,423	2,474	2,414	2,363	2,505	2,401	2,979	29,126
DEPARTMENT STORES	235	266	344	376	400	394	374	396	396	423	473	702	4,834
GAF, TOTAL2	703	634	768	851	847	873	852	872	865	904	962	1,499	10,830
MINNESOTA, TOTAL	1,335	1,366	1,537	1,621	1,758	1,747	1,690	1,758	1,636	1,738	1,697	1,965	19,913
NONDURABLE GOODS, TOTAL	951	897	975	1,021	1,106	1,076	1,102	1,136	1,064	1,154	1,155	1,405	13,044
DEPARTMENT STORES	110	111	143	151	154	162	146	167	136	167	187	296	1,980
GAF, TOTAL2	282	271	326	361	364	370	348	379	365	432	444	681	4,633
MISSOURI, TOTAL	1,539	1,466	1,715	1,778	1,862	1,828	1,908	1,938	1,815	1,910	1,829	2,204	21,792
NONDURABLE GOODS, TOTAL	1,086	1,002	1,165	1,223	1,292	1,255	1,321	1,340	1,282	1,384	1,329	1,591	15,270
DEPARTMENT STORES	130	128	167	183	190	185	177	198	179	202	233	357	2,329
GAF, TOTAL2	300	291	351	383	401	385	379	415	380	423	471	749	4,928
NEW JERSEY, TOTAL	2,780	2,611	2,883	2,941	3,003	2,941	2,867	2,899	2,849	2,955	3,073	3,826	35,658
NONDURABLE GOODS, TOTAL	2,030	1,873	2,025	2,074	2,156	2,113	2,068	2,077	2,084	2,173	2,248	2,803	25,726
DEPARTMENT STORES	181	190	226	260	281	274	236	258	279	302	373	553	3,413
GAF, TOTAL2	709	670	717	793	797	774	698	750	792	852	1,016	1,540	10,108
NEW YORK, TOTAL	5,374	4,930	5,745	5,701	5,873	5,856	5,679	5,600	5,724	6,050	6,024	7,228	69,784
DURABLE GOODS, TOTAL	1,216	1,186	1,512	1,360	1,453	1,475	1,395	1,388	1,407	1,394	1,336	1,367	16,689
NONDURABLE GOODS, TOTAL	4,158	3,744	4,233	4,341	4,420	4,381	4,284	4,212	4,317	4,656	4,688	5,861	53,095
DEPARTMENT STORES	380	380	459	422	566	595	487	533	570	629	699	1,072	6,852
GAF, TOTAL	1,223	1,173	1,373	1,426	1,636	1,613	1,486	1,595	1,645	1,724	1,846	2,707	19,607
NORTH CAROLINA, TOTAL	1,593	1,519	1,736	1,845	1,817	1,836	1,948	1,969	1,916	2,002	1,896	2,334	22,411
NONDURABLE GOODS, TOTAL	1,097	999	1,140	1,197	1,164	1,179	1,198	1,226	1,223	1,323	1,256	1,653	14,655
DEPARTMENT STORES	99	95	128	157	145	152	135	151	142	152	181	295	1,833
GAF, TOTAL2	347	311	386	493	455	465	475	492	481	518	538	863	5,824
OHIO, TOTAL	3,410	3,284	3,748	3,837	3,877	3,827	3,923	3,962	3,790	3,979	3,940	4,783	46,360
DURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	2,514	2,337	2,623	2,741	2,805	2,690	2,785	2,799	2,730	2,920	2,947	3,699	33,500
DEPARTMENT STORES	310	311	402	463	470	450	427	477	459	500	593	898	5,766
GAF, TOTAL	718	689	850	932	911	893	873	941	893	965	1,125	1,751	11,541
PENNSYLVANIA, TOTAL	3,516	3,463	3,957	4,094	4,103	4,096	4,089	4,111	3,966	4,257	4,224	5,085	48,951
DURABLE GOODS, TOTAL	934	1,043	1,228	1,257	1,216	1,280	1,292	1,300	1,195	1,270	1,213	1,281	14,509
NONDURABLE GOODS, TOTAL	2,582	2,420	2,729	2,837	2,887	2,816	2,797	2,811	2,771	2,987	3,011	3,804	34,442
DEPARTMENT STORES	276	276	363	416	430	414	376	429	429	489	602	860	5,362
GAF, TOTAL2	705	700	842	948	940	923	880	961	948	1,029	1,209	1,789	11,854
TENNESSEE, TOTAL	1,397	1,346	1,600	1,621	1,623	1,623	1,621	1,695	1,590	1,628	1,664	2,032	19,380
NONDURABLE GOODS, TOTAL	991	947	1,124	1,148	1,152	1,136	1,151	1,188	1,122	1,177	1,172	1,514	13,822
DEPARTMENT STORES	96	96	135	148	145	145	142	159	147	163	197	310	1,883
GAF, TOTAL2	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
TEXAS, TOTAL	5,702	5,574	6,291	6,464	6,675	6,644	6,812	7,153	6,720	6,859	6,703	8,306	79,923
DURABLE GOODS, TOTAL	1,931	2,052	2,342	2,274	2,385	2,400	2,405	2,607	2,413	2,292	2,253	2,616	27,970
NONDURABLE GOODS, TOTAL	3,771	3,522	3,949	4,190	4,290	4,244	4,407	4,546	4,307	4,567	4,450	5,690	51,953
DEPARTMENT STORES	437	431	546	592	610	587	606	649	576	638	699	1,152	7,529
GAF, TOTAL2	1,354	1,298	1,520	1,677	1,712	1,662	1,715	1,937	1,744	1,876	1,954	3,176	21,625
VIRGINIA, TOTAL	1,969	1,825	2,192	2,206	2,214	2,246	2,246	2,253	2,160	2,203	2,181	2,634	26,337
NONDURABLE GOODS, TOTAL	1,357	1,264	1,444	1,534	1,575	1,585	1,608	1,590	1,545	1,613	1,626	2,215	18,761
DEPARTMENT STORES	126	126	158	181	182	182	167	181	180	196	233	362	2,274
GAF, TOTAL2	342	308	360	406	401	407	374	416	416	439	515	806	5,192
WISCONSIN, TOTAL	1,382	1,312	1,525	1,496	1,624	1,562	1,547	1,547	1,530	1,662	1,666	1,893	18,729
DURABLE GOODS, TOTAL	441	443	541	492	537	506	502	513	495	531	478	470	5,949
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
DEPARTMENT STORES	115	108	141	161	160	159	148	169	165	180	212	305	2,023
GAF, TOTAL2	299	279	338	363	362	360	353	375	359	382	427	604	4,501

SEE FOOTNOTES AT END OF TABLE.

Table 5. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Specified Large States: January 1978-December 1985—Continued

STATE AND KIND OF BUSINESS	1980												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
CALIFORNIA, TOTAL	8,942	8,949	9,654	9,228	9,585	9,456	9,712	9,990	9,493	9,913	9,934	12,113	116,909
DURABLE GOODS, TOTAL	3,309	3,400	3,642	3,240	3,332	3,461	3,554	3,681	3,294	3,461	3,304	3,793	41,271
NONDURABLE GOODS, TOTAL	5,633	5,549	6,012	5,988	6,253	6,025	6,158	6,309	6,199	6,452	6,630	8,320	75,728
DEPARTMENT STORES	789	783	893	883	971	941	920	1,020	969	1,022	1,194	1,915	12,300
GAF, TOTAL	2,124	2,027	2,289	2,276	2,398	2,336	2,327	2,521	2,396	2,480	2,764	4,329	30,267
FLORIDA, TOTAL	3,523	3,601	3,765	3,683	3,680	3,484	3,693	3,770	3,546	3,937	4,040	4,955	45,677
DURABLE GOODS, TOTAL	1,275	1,291	1,279	1,240	1,223	1,163	1,267	1,251	1,245	1,422	1,395	1,610	15,663
NONDURABLE GOODS, TOTAL	2,248	2,310	2,486	2,443	2,457	2,319	2,426	2,519	2,301	2,515	2,645	3,345	30,014
DEPARTMENT STORES	299	311	361	342	355	331	335	374	324	372	436	727	4,586
GAF, TOTAL	842	877	955	926	926	869	891	956	878	976	1,139	1,730	11,975
ILLINOIS, TOTAL	3,482	3,409	3,729	3,682	3,977	3,762	3,742	3,881	3,760	4,160	4,232	4,926	46,742
NONDURABLE GOODS, TOTAL	2,410	2,389	2,586	2,566	2,809	2,603	2,559	2,719	2,604	2,901	2,991	3,612	32,745
DEPARTMENT STORES	385	379	349	365	405	370	365	406	361	438	494	703	4,900
GAF, TOTAL	787	764	892	917	994	938	920	991	936	1,076	1,212	1,746	12,173
INDIANA, TOTAL	1,673	1,717	1,766	1,786	1,986	1,890	1,914	2,002	1,932	2,061	2,069	2,354	23,060
NONDURABLE GOODS, TOTAL	1,191	1,188	1,259	1,263	1,392	1,296	1,348	1,414	1,362	1,451	1,495	1,785	16,444
DEPARTMENT STORES	129	127	162	168	189	166	168	188	169	200	242	368	2,272
GAF, TOTAL	264	262	308	329	344	318	331	364	321	375	449	675	4,340
LOUISIANA, TOTAL	1,202	1,205	1,280	1,293	1,371	1,365	1,390	1,430	1,307	1,456	1,438	1,725	16,462
NONDURABLE GOODS, TOTAL	804	806	861	873	917	871	901	953	853	935	942	1,173	10,889
DEPARTMENT STORES	87	94	117	116	130	122	126	136	121	138	165	246	1,600
GAF, TOTAL	263	257	299	318	350	314	335	362	318	363	412	615	4,206
MARYLAND, TOTAL	1,259	1,274	1,351	1,403	1,468	1,441	1,521	1,511	1,483	1,581	1,573	1,952	17,813
NONDURABLE GOODS, TOTAL	823	822	877	920	986	945	1,004	1,015	955	1,059	1,095	1,392	11,893
DEPARTMENT STORES	108	113	136	144	162	142	137	149	149	172	203	304	1,919
GAF, TOTAL	258	270	298	311	342	309	300	329	330	371	427	641	4,180
MASSACHUSETTS, TOTAL	1,879	1,887	1,929	1,986	2,088	1,993	2,054	2,209	2,048	2,262	2,186	2,719	25,240
NONDURABLE GOODS, TOTAL	1,233	1,228	1,277	1,271	1,389	1,308	1,335	1,498	1,388	1,506	1,563	1,970	16,966
DEPARTMENT STORES	123	128	171	187	193	176	166	198	195	209	250	396	2,374
GAF, TOTAL	336	343	410	483	492	433	414	507	499	507	589	926	5,819
MICHIGAN, TOTAL	2,931	2,844	3,051	3,050	3,187	3,150	3,319	3,225	3,091	3,428	3,305	3,951	38,532
DURABLE GOODS, TOTAL	839	822	894	895	855	864	991	814	848	1,011	900	1,004	10,737
NONDURABLE GOODS, TOTAL	2,092	2,022	2,157	2,155	2,332	2,286	2,328	2,411	2,243	2,417	2,405	2,947	27,795
DEPARTMENT STORES	272	268	320	331	369	336	327	365	366	399	444	650	4,448
GAF, TOTAL	635	610	708	732	767	737	731	796	789	855	937	1,438	9,735
MINNESOTA, TOTAL	1,302	1,297	1,416	1,427	1,515	1,494	1,547	1,564	1,494	1,661	1,622	1,860	18,199
NONDURABLE GOODS, TOTAL	845	831	913	911	978	936	985	1,035	985	1,128	1,117	1,339	12,003
DEPARTMENT STORES	108	114	130	137	145	134	130	154	143	171	175	266	1,807
GAF, TOTAL	251	261	307	321	325	300	303	352	334	376	386	634	4,150
MISSOURI, TOTAL	1,485	1,456	1,625	1,599	1,687	1,652	1,690	1,725	1,669	1,804	1,756	2,051	20,199
NONDURABLE GOODS, TOTAL	1,008	1,001	1,107	1,089	1,154	1,102	1,131	1,175	1,137	1,248	1,214	1,444	13,810
DEPARTMENT STORES	119	118	148	156	173	157	160	172	159	181	213	323	2,079
GAF, TOTAL	288	290	338	344	382	340	349	382	352	384	445	657	4,551
NEW JERSEY, TOTAL	2,562	2,585	2,707	2,685	2,847	2,734	2,765	2,768	2,668	2,903	3,009	3,844	34,077
NONDURABLE GOODS, TOTAL	1,875	1,900	2,000	1,952	2,085	1,985	1,971	2,045	1,923	2,096	2,211	2,739	24,782
DEPARTMENT STORES	174	182	216	225	263	233	220	247	245	277	343	516	3,141
GAF, TOTAL	639	614	670	699	752	689	666	729	734	827	1,030	1,678	9,727
NEW YORK, TOTAL	4,889	4,971	5,237	5,248	5,459	5,353	5,312	5,447	5,423	5,914	5,920	7,089	66,262
DURABLE GOODS, TOTAL	1,172	1,309	1,303	1,342	1,310	1,325	1,370	1,337	1,353	1,565	1,499	1,589	16,474
NONDURABLE GOODS, TOTAL	3,717	3,662	3,934	3,906	4,149	4,028	3,942	4,110	4,070	4,349	4,421	5,500	49,788
DEPARTMENT STORES	361	379	431	456	545	499	457	508	518	578	664	999	6,395
GAF, TOTAL	1,115	1,120	1,253	1,355	1,507	1,437	1,365	1,490	1,490	1,626	1,743	2,522	18,023
NORTH CAROLINA, TOTAL	1,517	1,485	1,561	1,591	1,663	1,582	1,698	1,762	1,662	1,817	1,736	2,153	20,227
NONDURABLE GOODS, TOTAL	989	957	1,049	1,050	1,100	1,043	1,092	1,153	1,101	1,177	1,166	1,493	13,370
DEPARTMENT STORES	91	87	113	130	132	125	118	137	126	140	167	272	1,638
GAF, TOTAL	338	300	363	401	405	397	427	453	429	485	509	827	5,334
OHIO, TOTAL	3,208	3,248	3,574	3,507	3,658	3,534	3,638	3,770	3,567	3,981	4,066	4,827	44,578
DURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	2,265	2,299	2,564	2,534	2,692	2,507	2,558	2,730	2,559	2,816	2,915	3,548	31,987
DEPARTMENT STORES	294	301	389	403	437	401	394	444	417	477	569	841	5,367
GAF, TOTAL	692	686	842	848	867	816	827	914	874	989	1,170	1,789	11,314
PENNSYLVANIA, TOTAL	3,438	3,410	3,688	3,705	3,870	3,680	3,804	3,868	3,659	4,090	4,062	4,705	45,979
DURABLE GOODS, TOTAL	1,049	1,079	1,124	1,167	1,164	1,142	1,205	1,173	1,076	1,228	1,119	1,173	13,694
NONDURABLE GOODS, TOTAL	2,389	2,336	2,564	2,538	2,706	2,538	2,599	2,695	2,583	2,862	2,943	3,532	32,285
DEPARTMENT STORES	259	258	334	352	387	343	333	385	365	432	545	764	4,755
GAF, TOTAL	662	650	779	814	859	791	786	879	837	979	1,160	1,693	10,869
TENNESSEE, TOTAL	1,271	1,270	1,428	1,397	1,483	1,467	1,488	1,522	1,481	1,568	1,600	1,959	17,934
NONDURABLE GOODS, TOTAL	915	919	1,036	1,038	1,081	1,045	1,040	1,073	1,033	1,102	1,137	1,422	12,841
DEPARTMENT STORES	89	92	120	122	132	121	122	137	123	144	177	271	1,650
GAF, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
TEXAS, TOTAL	5,023	4,887	5,442	5,481	5,865	5,779	5,990	6,065	5,698	6,088	6,107	7,414	69,819
DURABLE GOODS, TOTAL	1,820	1,766	1,956	1,892	2,104	2,118	2,253	2,133	2,028	2,136	2,080	2,313	24,599
NONDURABLE GOODS, TOTAL	3,203	3,121	3,486	3,589	3,761	3,661	3,737	3,932	3,670	3,952	4,027	5,101	45,220
DEPARTMENT STORES	379	383	474	461	525	477	501	540	478	539	628	908	6,353
GAF, TOTAL	1,177	1,142	1,316	1,362	1,519	1,408	1,451	1,591	1,404	1,535	1,736	2,727	18,368
VIRGINIA, TOTAL	1,709	1,711	1,866	1,855	1,982	1,951	2,020	2,067	1,923	2,041	1,976	2,389	23,490
NONDURABLE GOODS, TOTAL	1,153	1,179	1,289	1,295	1,406	1,380	1,398	1,454	1,341	1,426	1,463	1,769	16,553
DEPARTMENT STORES	110	113	140	151	165	149	148	168	159	185	217	329	2,034
GAF, TOTAL	287	276	299	316	346	325	332	366	349	395	483	730	4,504
WISCONSIN, TOTAL	1,347	1,365	1,417	1,412	1,567	1,412	1,476	1,509	1,427	1,566	1,555	1,795	17,848
DURABLE GOODS, TOTAL	410	418	425	426	469	428	471	465	460	500	443	464	5,379
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
DEPARTMENT STORES	111	107	126	138	152	132	131	160	151	171	195	295	1,869
GAF, TOTAL	288	270	299	315	331	308	328	359	340	370	394	589	4,191

SEE FOOTNOTES AT END OF TABLE.

Table 5. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Specified Large States: January 1978-December 1985—Continued

STATE AND KIND OF BUSINESS	1979												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
CALIFORNIA, TOTAL	7,894	7,882	8,921	8,740	9,135	9,333	9,022	9,676	9,123	9,527	9,604	11,348	109,955
DURABLE GOODS, TOTAL	3,133	3,135	3,726	3,635	3,766	3,742	3,538	3,829	3,530	3,730	3,526	3,833	43,123
NONDURABLE GOODS, TOTAL	4,711	4,547	5,195	5,105	5,369	5,591	5,484	5,847	5,593	5,797	6,078	7,515	66,832
DEPARTMENT STORES	741	716	864	896	924	950	903	973	941	1,005	1,179	1,796	11,888
GAF, TOTAL1	1,869	1,819	2,125	2,137	2,191	2,269	2,152	2,312	2,189	2,341	2,614	3,971	27,980
FLORIDA, TOTAL	3,023	3,030	3,477	3,279	3,353	3,356	3,256	3,537	3,196	3,480	3,686	4,281	40,929
DURABLE GOODS, TOTAL	1,122	1,146	1,288	1,210	1,304	1,291	1,222	1,360	1,180	1,351	1,351	1,398	15,223
NONDURABLE GOODS, TOTAL	1,901	1,890	2,189	2,069	2,049	2,064	2,034	2,177	1,986	2,129	2,335	2,883	25,706
DEPARTMENT STORES	279	271	334	321	315	314	305	340	302	336	416	652	4,185
GAF, TOTAL1	716	707	854	840	856	819	807	868	870	1,046	1,558	1,958	10,818
ILLINOIS, TOTAL	3,032	3,182	3,821	3,765	4,012	3,949	3,667	3,961	3,773	4,028	4,197	4,829	46,216
NONDURABLE GOODS, TOTAL	1,995	2,030	2,434	2,398	2,583	2,537	2,373	2,608	2,537	2,699	2,935	3,473	30,620
DEPARTMENT STORES	241	263	360	377	409	394	361	413	389	437	519	721	4,884
GAF, TOTAL1	638	696	871	894	939	927	870	995	931	1,041	1,203	1,658	11,663
INDIANA, TOTAL	1,619	1,688	1,952	1,943	2,028	2,060	1,926	2,125	1,937	2,023	2,122	2,206	23,649
NONDURABLE GOODS, TOTAL	1,090	1,099	1,287	1,233	1,328	1,335	1,266	1,364	1,296	1,386	1,518	1,663	15,865
DEPARTMENT STORES	119	118	170	171	185	176	165	189	173	189	249	349	2,253
GAF, TOTAL1	228	239	327	323	350	349	366	409	365	391	485	624	4,456
LOUISIANA, TOTAL	1,008	997	1,239	1,233	1,296	1,240	1,248	1,374	1,256	1,319	1,383	1,556	15,209
NONDURABLE GOODS, TOTAL	660	628	742	734	768	764	776	859	787	817	895	1,089	9,501
DEPARTMENT STORES	82	79	107	112	117	114	110	125	108	119	165	219	1,457
GAF, TOTAL1	245	225	293	297	296	294	288	332	294	325	397	555	3,841
MARYLAND, TOTAL	1,129	1,087	1,368	1,303	1,383	1,344	1,294	1,408	1,372	1,362	1,427	1,698	16,156
NONDURABLE GOODS, TOTAL	737	677	823	815	849	835	833	868	840	873	953	1,155	10,258
DEPARTMENT STORES	104	93	138	142	154	143	135	148	155	163	203	294	1,872
GAF, TOTAL1	240	220	303	309	333	310	293	326	334	347	426	615	4,056
MASSACHUSETTS, TOTAL	1,636	1,618	1,847	1,792	1,957	1,869	1,790	2,050	1,945	1,995	2,100	2,497	23,096
NONDURABLE GOODS, TOTAL	1,022	998	1,099	1,070	1,147	1,159	1,139	1,306	1,256	1,265	1,370	1,713	14,544
DEPARTMENT STORES	114	113	156	159	175	171	151	183	182	184	237	371	2,196
GAF, TOTAL1	327	312	387	386	417	424	391	503	468	448	548	847	5,458
MICHIGAN, TOTAL	2,643	2,602	3,097	3,038	3,248	3,277	3,107	3,242	3,036	3,302	3,346	3,821	37,759
DURABLE GOODS, TOTAL	849	851	1,060	1,056	1,124	1,077	999	994	879	1,037	945	972	11,843
NONDURABLE GOODS, TOTAL	1,794	1,751	2,037	1,982	2,124	2,200	2,108	2,248	2,157	2,265	2,401	2,849	25,916
DEPARTMENT STORES	267	259	334	342	376	370	336	370	367	389	465	638	4,513
GAF, TOTAL1	582	566	711	714	758	767	705	777	780	812	932	1,354	9,438
MINNESOTA, TOTAL	1,183	1,128	1,362	1,410	1,530	1,516	1,450	1,631	1,489	1,586	1,536	1,671	17,492
NONDURABLE GOODS, TOTAL	732	701	802	830	870	880	875	996	933	1,010	1,026	1,158	10,819
DEPARTMENT STORES	103	102	128	137	147	146	131	156	143	174	186	252	1,805
GAF, TOTAL1	245	234	283	301	320	319	295	349	322	367	394	945	3,974
MISSOURI, TOTAL	1,326	1,344	1,666	1,602	1,710	1,692	1,638	1,799	1,734	1,767	1,831	2,007	20,118
NONDURABLE GOODS, TOTAL	891	893	1,042	990	1,050	1,056	1,033	1,126	1,084	1,124	1,200	1,380	12,869
DEPARTMENT STORES	106	114	150	154	170	162	150	165	159	174	213	302	2,019
GAF, TOTAL1	243	260	323	321	351	338	323	376	358	387	454	639	4,373
NEW JERSEY, TOTAL	2,453	2,366	2,693	2,547	2,648	2,606	2,483	2,598	2,454	2,631	2,867	3,555	31,901
NONDURABLE GOODS, TOTAL	1,710	1,656	1,886	1,760	1,819	1,835	1,737	1,816	1,752	1,845	2,076	2,598	22,490
DEPARTMENT STORES	175	170	234	231	260	246	230	251	266	277	340	511	3,191
GAF, TOTAL1	763	668	806	759	784	738	677	745	746	804	1,000	1,523	10,013
NEW YORK, TOTAL	4,291	4,094	4,712	4,626	4,923	4,926	4,697	4,942	4,911	5,265	5,405	6,373	59,115
DURABLE GOODS, TOTAL	981	956	1,136	1,169	1,291	1,271	1,212	1,236	1,186	1,294	1,265	1,299	14,296
NONDURABLE GOODS, TOTAL	3,250	3,138	3,576	3,457	3,632	3,655	3,485	3,706	3,725	3,971	4,140	5,074	44,819
DEPARTMENT STORES	356	349	459	469	517	504	449	499	523	557	649	999	6,330
GAF, TOTAL1	1,017	959	1,203	1,243	1,339	1,333	1,206	1,389	1,392	1,450	1,595	2,337	16,463
NORTH CAROLINA, TOTAL	1,367	1,236	1,566	1,531	1,557	1,549	1,521	1,652	1,567	1,662	1,667	1,991	18,866
NONDURABLE GOODS, TOTAL	880	802	983	944	945	985	957	1,014	992	1,028	1,067	1,371	11,948
DEPARTMENT STORES	83	75	115	126	128	127	119	134	126	130	163	251	1,577
GAF, TOTAL1	297	270	367	399	398	407	393	425	429	446	473	736	5,040
OHIO, TOTAL	2,951	2,956	3,553	3,480	3,657	3,566	3,402	3,727	3,490	3,705	3,874	4,456	42,817
DURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	2,042	1,974	2,329	2,259	2,413	2,384	2,266	2,460	2,385	2,527	2,768	3,304	29,109
DEPARTMENT STORES	279	274	385	397	424	407	381	441	428	459	575	818	5,268
GAF, TOTAL1	616	635	818	838	860	843	815	921	873	934	1,144	1,624	10,921
PENNSYLVANIA, TOTAL	3,087	2,937	3,681	3,539	3,804	3,729	3,582	3,868	3,627	3,815	3,979	4,513	44,141
DURABLE GOODS, TOTAL	929	891	1,249	1,171	1,283	1,223	1,182	1,324	1,184	1,275	1,216	1,225	14,152
NONDURABLE GOODS, TOTAL	2,158	2,046	2,432	2,368	2,521	2,506	2,380	2,544	2,443	2,540	2,763	3,288	29,989
DEPARTMENT STORES	241	236	344	351	386	356	326	381	375	407	544	729	4,676
GAF, TOTAL1	605	562	791	801	844	814	753	895	855	914	1,128	1,576	10,538
TENNESSEE, TOTAL	1,135	1,119	1,492	1,439	1,461	1,444	1,411	1,503	1,394	1,407	1,502	1,779	17,086
NONDURABLE GOODS, TOTAL	809	770	999	976	996	998	981	1,029	992	994	1,093	1,318	11,955
DEPARTMENT STORES	85	82	122	124	131	127	122	138	128	138	184	258	1,639
GAF, TOTAL1	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
TEXAS, TOTAL	4,052	4,026	4,932	4,892	5,187	5,349	5,221	5,624	5,103	5,412	5,664	6,606	62,068
DURABLE GOODS, TOTAL	1,485	1,544	1,865	1,861	2,033	2,090	1,994	2,169	1,864	2,012	1,994	2,143	23,054
NONDURABLE GOODS, TOTAL	2,567	2,482	3,067	3,031	3,154	3,259	3,227	3,455	3,239	3,400	3,670	4,463	39,014
DEPARTMENT STORES	332	326	435	434	459	440	449	493	443	470	579	850	5,710
GAF, TOTAL1	986	936	1,200	1,219	1,325	1,414	1,368	1,513	1,349	1,392	1,663	2,454	16,819
VIRGINIA, TOTAL	1,491	1,403	1,756	1,686	1,800	1,841	1,744	1,878	1,776	1,850	1,899	2,201	21,325
NONDURABLE GOODS, TOTAL	945	931	1,137	1,109	1,192	1,232	1,156	1,230	1,217	1,259	1,365	1,632	14,405
DEPARTMENT STORES	109	101	144	150	156	151	144	159	158	167	207	304	1,952
GAF, TOTAL1	238	227	310	317	347	345	317	383	350	362	458	654	4,278
WISCONSIN, TOTAL	1,198	1,158	1,336	1,392	1,495	1,464	1,484	1,531	1,380	1,492	1,565	1,688	17,163
DURABLE GOODS, TOTAL	431	409	483	527	546	504	498	532	453	492	458	460	5,793
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
DEPARTMENT STORES	98	100	124	140	144	146	138	157	145	164	202	272	1,830
GAF, TOTAL1	276	260	298	329	322	332	332	352	325	356	405	548	4,135

SEE FOOTNOTES AT END OF TABLE.

Table 5. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Specified Large States: January 1978-December 1985—Continued

STATE AND KIND OF BUSINESS	1978												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
CALIFORNIA, TOTAL	6,599	6,534	7,649	7,872	8,048	8,198	7,998	8,236	7,858	8,050	8,366	9,994	95,104
DURABLE GOODS, TOTAL	2,918	2,570	3,048	3,008	3,299	3,328	3,127	3,280	3,098	3,235	3,327	3,440	36,904
NONDURABLE GOODS, TOTAL	4,081	3,964	4,601	4,364	4,749	4,870	4,871	4,956	4,762	4,815	5,139	6,554	58,140
DEPARTMENT STORES	679	660	807	829	865	880	847	883	894	859	1,093	1,716	11,012
GAF, TOTAL[1]	1,629	1,587	1,905	1,935	2,017	2,049	1,980	2,094	2,075	2,019	2,422	3,728	25,440
FLORIDA, TOTAL	2,525	2,533	3,010	2,823	2,902	2,889	2,803	2,977	2,852	3,014	3,169	3,771	35,288
DURABLE GOODS, TOTAL	862	922	1,086	1,056	1,119	1,123	1,048	1,134	1,084	1,193	1,212	1,254	13,112
NONDURABLE GOODS, TOTAL	1,663	1,611	1,924	1,768	1,783	1,766	1,755	1,843	1,768	1,821	1,957	2,517	22,156
DEPARTMENT STORES	236	258	334	306	307	306	289	320	287	312	368	599	3,932
GAF, TOTAL[1]	650	646	794	728	738	742	701	777	722	769	895	1,369	9,531
ILLINOIS, TOTAL	3,893	3,893	3,523	3,542	3,687	3,735	3,523	3,672	3,582	3,832	4,014	4,587	43,483
NONDURABLE GOODS, TOTAL	1,965	1,944	2,292	2,264	2,377	2,336	2,242	2,337	2,315	2,424	2,612	3,192	28,260
DEPARTMENT STORES	281	294	341	359	390	387	346	389	374	414	475	717	4,707
GAF, TOTAL[1]	667	649	845	870	917	918	873	972	934	987	1,125	1,606	11,363
INDIANA, TOTAL	1,322	1,445	1,709	1,788	1,863	1,983	1,841	1,936	1,849	1,994	2,022	2,246	22,098
NONDURABLE GOODS, TOTAL	976	990	1,130	1,126	1,182	1,197	1,195	1,191	1,210	1,239	1,310	1,584	14,290
DEPARTMENT STORES	104	114	155	169	175	179	162	183	174	188	226	351	2,180
GAF, TOTAL[1]	194	224	300	317	339	338	310	356	334	355	427	632	4,126
LOUISIANA, TOTAL	885	911	1,080	1,048	1,178	1,159	1,152	1,203	1,083	1,113	1,141	1,370	13,343
NONDURABLE GOODS, TOTAL	577	576	684	663	715	709	704	738	699	681	720	930	8,396
DEPARTMENT STORES	75	75	108	104	110	110	105	115	103	110	130	203	1,348
GAF, TOTAL[1]	231	217	290	268	291	274	275	300	284	298	359	522	3,606
MARYLAND, TOTAL	998	1,032	1,230	1,198	1,303	1,321	1,267	1,325	1,305	1,284	1,328	1,586	15,177
NONDURABLE GOODS, TOTAL	667	653	757	748	803	809	805	833	834	838	863	1,080	9,690
DEPARTMENT STORES	102	101	130	133	145	146	129	139	151	158	183	289	1,806
GAF, TOTAL[1]	217	218	275	273	292	293	272	299	323	330	386	595	3,773
MASSACHUSETTS, TOTAL	1,365	1,340	1,744	1,732	1,822	1,850	1,701	1,836	1,844	1,828	1,939	2,356	21,357
NONDURABLE GOODS, TOTAL	930	895	1,074	1,040	1,080	1,084	1,048	1,127	1,140	1,110	1,203	1,510	13,241
DEPARTMENT STORES	108	101	149	152	166	173	150	170	180	178	213	356	2,096
GAF, TOTAL[1]	265	248	348	342	371	387	351	445	509	480	540	850	5,116
MICHIGAN, TOTAL	2,119	2,247	2,710	2,699	2,940	3,028	2,848	3,025	2,878	3,089	3,145	3,594	34,322
DURABLE GOODS, TOTAL	588	690	899	905	1,023	1,077	986	1,025	914	1,091	1,040	1,017	11,235
NONDURABLE GOODS, TOTAL	1,531	1,557	1,811	1,794	1,917	1,951	1,862	2,000	1,964	1,998	2,105	2,577	23,087
DEPARTMENT STORES	244	256	326	333	363	374	332	355	366	373	431	646	4,399
GAF, TOTAL[1]	508	540	671	674	712	742	685	739	763	795	895	1,342	9,066
MINNESOTA, TOTAL	1,057	1,022	1,214	1,250	1,405	1,349	1,320	1,368	1,270	1,335	1,400	1,546	15,536
NONDURABLE GOODS, TOTAL	686	662	743	742	798	777	750	806	763	798	858	1,034	9,417
DEPARTMENT STORES	98	100	124	128	141	142	125	141	138	156	166	244	1,703
GAF, TOTAL[1]	234	239	289	295	324	318	297	339	324	343	378	542	3,922
MISSOURI, TOTAL	1,179	1,182	1,379	1,389	1,475	1,473	1,457	1,563	1,476	1,604	1,673	1,917	17,767
NONDURABLE GOODS, TOTAL	830	830	965	940	980	990	980	1,015	1,013	1,038	1,095	1,334	12,010
DEPARTMENT STORES	106	105	139	146	160	155	143	158	152	164	192	291	1,911
GAF, TOTAL[1]	232	235	297	309	338	320	303	346	331	348	403	633	4,095
NEW JERSEY, TOTAL	1,953	1,890	2,200	2,183	2,349	2,402	2,259	2,338	2,297	2,469	2,796	3,815	28,951
NONDURABLE GOODS, TOTAL	1,433	1,416	1,610	1,536	1,633	1,658	1,579	1,597	1,642	1,696	1,918	2,595	20,313
DEPARTMENT STORES	138	170	222	228	254	255	221	244	271	267	317	507	3,114
GAF, TOTAL[1]	497	496	605	591	653	643	586	633	680	736	1,042	1,913	9,075
NEW YORK, TOTAL	3,761	3,697	4,400	4,342	4,595	4,660	4,282	4,350	4,474	4,529	4,719	5,695	53,524
DURABLE GOODS, TOTAL	838	853	1,089	1,146	1,240	1,261	1,114	1,101	1,066	1,110	1,145	1,161	13,107
NONDURABLE GOODS, TOTAL	2,943	2,844	3,311	3,193	3,355	3,399	3,168	3,249	3,408	3,419	3,594	4,534	40,417
DEPARTMENT STORES	331	343	448	450	503	505	437	469	534	537	622	1,001	6,180
GAF, TOTAL[1]	877	911	1,173	1,217	1,326	1,354	1,167	1,256	1,377	1,352	1,901	2,186	15,697
NORTH CAROLINA, TOTAL	1,148	1,131	1,426	1,349	1,398	1,438	1,419	1,462	1,417	1,479	1,476	1,858	17,001
NONDURABLE GOODS, TOTAL	769	739	922	873	876	917	919	947	953	951	967	1,254	11,087
DEPARTMENT STORES	76	79	116	114	120	122	112	125	122	127	149	240	1,502
GAF, TOTAL[1]	272	271	371	358	358	379	374	390	393	415	448	713	4,752
OHIO, TOTAL	2,345	2,575	3,200	3,208	3,452	3,462	3,321	3,459	3,292	3,472	3,669	4,382	39,837
DURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	1,691	1,766	2,098	2,051	2,207	2,215	2,158	2,310	2,292	2,325	2,513	3,171	26,797
DEPARTMENT STORES	236	275	366	384	402	412	371	416	411	447	533	808	5,061
GAF, TOTAL[1]	513	587	760	771	805	810	763	833	809	885	1,062	1,638	10,236
PENNSYLVANIA, TOTAL	2,593	2,662	3,237	3,243	3,458	3,536	3,339	3,429	3,347	3,549	3,669	4,245	40,307
DURABLE GOODS, TOTAL	740	814	1,053	1,114	1,204	1,256	1,149	1,193	1,087	1,182	1,171	1,147	13,110
NONDURABLE GOODS, TOTAL	1,853	1,848	2,184	2,129	2,254	2,280	2,190	2,236	2,260	2,367	2,498	3,098	27,197
DEPARTMENT STORES	216	234	330	341	365	370	318	359	372	393	492	727	4,517
GAF, TOTAL[1]	496	521	694	701	755	786	718	806	827	860	1,034	1,543	9,741
TENNESSEE, TOTAL	947	1,012	1,281	1,309	1,306	1,377	1,335	1,363	1,311	1,339	1,371	1,661	15,613
NONDURABLE GOODS, TOTAL	689	707	872	859	882	907	899	928	909	922	961	1,211	10,746
DEPARTMENT STORES	75	85	123	123	131	126	119	131	120	133	158	249	1,573
GAF, TOTAL[1]	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
TEXAS, TOTAL	3,449	3,448	4,387	4,265	4,551	4,726	4,629	4,787	4,403	4,445	4,637	5,582	53,304
DURABLE GOODS, TOTAL	1,249	1,292	1,673	1,615	1,745	1,838	1,733	1,787	1,576	1,667	1,690	1,813	19,678
NONDURABLE GOODS, TOTAL	2,200	2,156	2,714	2,650	2,806	2,888	2,891	3,000	2,827	2,778	2,947	3,769	33,626
DEPARTMENT STORES	302	284	406	389	425	415	404	433	397	405	483	772	5,117
GAF, TOTAL[1]	835	811	1,073	1,040	1,168	1,152	1,114	1,250	1,150	1,162	1,368	2,142	14,265
VIRGINIA, TOTAL	1,275	1,281	1,584	1,563	1,693	1,708	1,703	1,696	1,593	1,637	1,664	1,941	19,338
NONDURABLE GOODS, TOTAL	840	830	981	948	1,017	1,036	1,038	1,045	1,036	1,049	1,105	1,401	12,326
DEPARTMENT STORES	103	107	144	140	151	153	143	159	157	163	194	305	1,919
GAF, TOTAL[1]	212	223	290	283	311	311	289	316	316	330	402	607	3,890
WISCONSIN, TOTAL	1,000	1,032	1,224	1,190	1,382	1,362	1,350	1,412	1,322	1,404	1,494	1,683	15,855
DURABLE GOODS, TOTAL	311	360	447	443	539	497	489	509	449	533	519	548	5,624
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
DEPARTMENT STORES	97	93	122	127	137	141	128	140	137	152	180	259	1,713
GAF, TOTAL[1]	231	235	294	302	312	320	319	337	324	344	399	567	3,984

(S) Estimate does not meet publication standards because of large coefficient of variation.

[1]GAF represents stores which specialize in department store types of merchandise.

Note: Measures of sampling variability will be shown in table B-4 of the monthly reports.

Table 6. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Specified Areas and Cities: January 1978-December 1985

AREA AND KIND OF BUSINESS	1985												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
STANDARD CONSOLIDATED AREAS													
CHICAGO,ILL.-NORTHWESTERN IND., TOTAL	3,115	3,053	3,552	3,707	3,953	3,691	3,832	4,005	3,788	3,932	4,003	4,608	45,239
NONDURABLE GOODS, TOTAL	2,012	1,952	2,204	2,253	2,435	2,315	2,315	2,502	2,345	2,586	2,718	3,177	28,814
DEPARTMENT STORES	263	266	357	368	393	363	333	399	357	404	479	732	4,714
GAF, TOTAL[1]	697	694	863	879	941	895	840	996	925	1,003	1,193	1,730	11,646
NEW YORK,N.Y.-NORTHEASTERN N.J.-SOUTHWESTERN, CT., TOTAL	7,108	6,877	7,497	7,773	8,414	7,966	7,723	7,975	7,866	8,196	8,517	10,244	96,158
NONDURABLE GOODS, TOTAL	4,886	4,617	4,955	5,047	5,317	5,107	4,867	5,136	4,932	5,325	5,617	6,908	62,714
DEPARTMENT STORES	451	538	605	697	747	673	547	688	660	739	918	1,409	8,632
GAF, TOTAL[1]	1,832	1,865	2,061	2,152	2,396	2,224	2,001	2,268	2,195	2,445	2,859	4,177	28,475
STANDARD METROPOLITAN STATISTICAL AREAS													
ANAHEIM-SANTA ANA-GAR. GROVE,CA.,TOTAL	1,299	1,291	1,445	1,392	1,520	1,540	1,508	1,562	1,463	1,417	1,513	1,801	17,751
NONDURABLE GOODS, TOTAL	714	704	793	795	861	843	837	878	810	851	919	1,126	10,131
GAF, TOTAL[1]	319	316	380	359	395	405	380	411	388	382	469	715	4,899
ATLANTA, GA., TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL[1]	257	254	336	336	365	331	304	366	335	359	444	688	4,355
BALTIMORE, MD., TOTAL	935	876	973	1,092	1,155	1,089	1,093	1,135	1,051	1,099	1,162	1,347	13,029
NONDURABLE GOODS, TOTAL	671	609	667	707	745	681	685	751	686	745	798	957	8,652
GAF, TOTAL[1]	195	204	243	250	268	248	226	268	248	272	326	500	3,248
BOSTON, MASS., TOTAL[2]	1,968	1,920	2,179	2,196	2,374	2,392	2,305	2,364	2,299	2,445	2,426	2,781	27,589
NONDURABLE GOODS, TOTAL	1,245	1,165	1,332	1,282	1,425	1,346	1,339	1,427	1,304	1,491	1,549	1,768	16,675
GAF, TOTAL[1]	386	407	490	483	529	494	436	566	522	581	685	980	6,559
CHICAGO, ILL., TOTAL	2,877	2,891	3,299	3,406	3,636	3,405	3,543	3,716	3,526	3,653	3,744	4,316	41,932
NONDURABLE GOODS, TOTAL	1,844	1,795	2,050	2,070	2,227	2,128	2,127	2,297	2,166	2,389	2,521	2,985	26,579
GAF, TOTAL[1]	675	670	830	843	900	855	806	953	890	962	1,138	1,646	11,168
CLEVELAND, OHIO, TOTAL	800	754	928	1,051	1,088	985	1,036	1,110	1,052	1,032	1,058	1,181	12,075
NONDURABLE GOODS, TOTAL	477	443	513	559	571	535	546	565	530	564	584	714	6,603
GAF, TOTAL[1]	163	158	208	226	227	215	209	243	222	242	292	443	2,846
DALLAS-FORT WORTH, TEX., TOTAL	1,641	1,806	2,120	2,297	2,370	2,151	2,205	2,338	2,122	2,143	2,194	2,613	26,140
NONDURABLE GOODS, TOTAL	1,194	1,004	1,308	1,327	1,390	1,298	1,304	1,445	1,328	1,324	1,459	1,735	16,130
GAF, TOTAL[1]	449	461	583	599	597	545	521	624	627	600	674	1,020	7,260
DETROIT, MICH., TOTAL	1,789	1,717	2,020	2,112	2,290	2,178	2,142	2,166	2,055	2,124	2,231	2,743	25,567
NONDURABLE GOODS, TOTAL	1,174	1,110	1,278	1,276	1,357	1,316	1,269	1,363	1,268	1,337	1,447	1,779	15,974
GAF, TOTAL[1]	456	417	523	549	592	597	559	632	561	632	770	1,119	7,407
HOUSTON, TEX., TOTAL	1,453	1,395	1,625	1,674	1,721	1,623	1,632	1,727	1,602	1,565	1,658	2,076	19,701
NONDURABLE GOODS, TOTAL	923	898	1,004	1,007	1,068	991	1,008	1,079	963	1,009	1,084	1,417	12,441
GAF, TOTAL[1]	376	375	458	458	485	440	432	495	430	453	533	848	5,783
KANSAS CITY, MO.-KANS., TOTAL	664	662	750	756	840	769	727	826	775	719	758	875	9,121
NONDURABLE GOODS, TOTAL	370	365	425	402	431	389	366	416	390	387	432	544	4,917
GAF, TOTAL[1]	158	152	185	193	210	196	191	227	198	220	257	402	2,589
LOS ANGELES-LONG BEACH, CALIF., TOTAL	3,610	3,471	4,041	3,972	4,236	4,096	4,113	4,216	4,040	4,036	4,222	5,031	49,034
NONDURABLE GOODS, TOTAL	2,391	2,214	2,551	2,521	2,634	2,637	2,657	2,699	2,557	2,642	2,787	3,321	31,551
GAF, TOTAL[1]	974	950	1,091	1,104	1,213	1,204	1,135	1,213	1,153	1,194	1,420	2,055	14,704
MIAMI, FLA., TOTAL	992	968	1,037	981	1,041	934	973	1,113	1,052	1,147	1,178	1,372	12,838
NONDURABLE GOODS, TOTAL	505	489	535	544	555	534	545	599	577	615	611	732	6,861
GAF, TOTAL[1]	251	255	291	283	305	297	288	341	287	319	352	517	3,786
MILWAUKEE, WIS., TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL[1]	135	130	169	179	179	163	157	180	165	195	292	328	2,210
MINNEAPOLIS-ST. PAUL, MINN.-WIS., TOTAL	1,189	1,180	1,332	1,401	1,686	1,469	1,374	1,507	1,461	1,492	1,508	1,633	17,322
NONDURABLE GOODS, TOTAL	738	715	805	866	985	885	813	875	838	907	948	1,084	10,459
GAF, TOTAL[1]	243	236	286	300	313	300	283	342	304	339	383	354	3,889
NASSAU-SUFFOLK, N.Y., TOTAL	1,341	1,461	1,504	1,597	1,773	1,602	1,595	1,632	1,512	1,629	1,783	2,201	19,830
NONDURABLE GOODS, TOTAL	998	907	919	926	967	896	867	954	850	943	1,053	1,372	11,654
GAF, TOTAL[1]	361	355	391	404	447	423	379	425	385	435	541	857	5,403
NEW YORK, N.Y.-N.J., TOTAL	3,499	3,424	3,737	3,845	4,058	3,872	3,634	3,820	3,812	3,905	4,022	4,860	46,398
NONDURABLE GOODS, TOTAL	2,466	2,359	2,566	2,611	2,752	2,650	2,497	2,624	2,584	2,781	2,856	3,422	32,148
GAF, TOTAL[1]	998	1,005	1,104	1,149	1,277	1,168	1,036	1,188	1,193	1,331	1,466	2,104	15,009
NEWARK, N.J., TOTAL	796	770	864	883	897	894	891	906	904	927	955	1,135	10,822
NONDURABLE GOODS, TOTAL	598	588	624	629	635	642	614	631	622	660	680	818	7,721
GAF, TOTAL[1]	192	205	223	240	254	235	216	238	235	266	301	425	3,028
PHILADELPHIA, PA.-N.J., TOTAL	1,852	1,757	2,044	2,153	2,297	2,241	2,216	2,353	2,282	2,375	2,572	3,136	27,258
NONDURABLE GOODS, TOTAL	1,273	1,190	1,390	1,361	1,461	1,443	1,378	1,481	1,417	1,511	1,672	2,027	17,594
GAF, TOTAL[1]	479	489	574	590	631	597	528	622	595	667	801	1,253	7,826
PITTSBURGH, PA., TOTAL	759	773	898	1,052	1,128	1,025	982	1,017	937	937	1,003	1,201	11,712
NONDURABLE GOODS, TOTAL	519	574	585	607	652	610	615	664	582	623	696	848	7,525
GAF, TOTAL[1]	195	210	252	258	277	250	236	288	253	278	368	513	3,578
ST. LOUIS, MO.-IND., TOTAL	1,010	1,040	1,232	1,289	1,343	1,216	1,175	1,287	1,23e	1,284	1,314	1,530	14,958
NONDURABLE GOODS, TOTAL	659	693	799	792	827	789	763	809	781	880	928	1,115	9,715
GAF, TOTAL[1]	255	246	315	327	341	310	284	322	294	312	383	582	3,971

SEE FOOTNOTES AT END OF TABLE.

Table 6. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Specified Areas and Cities: January 1978-December 1985—Continued

AREA AND KIND OF BUSINESS	1985												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
STANDARD METROPOLITAN STATISTICAL AREAS													
SAN DIEGO, CALIF., TOTAL	910	891	966	1,003	1,087	1,026	1,043	1,129	1,083	1,061	1,119	1,408	12,726
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL	260	246	279	279	293	291	294	322	294	312	360	532	3,762
SAN FRANCISCO-OAKLAND, CALIF., TOTAL	1,939	1,866	2,109	2,068	2,239	2,135	2,224	2,364	2,202	2,252	2,356	2,784	26,332
NONDURABLE GOODS, TOTAL	1,250	1,212	1,322	1,346	1,453	1,403	1,407	1,525	1,378	1,460	1,567	1,903	17,226
GAF, TOTAL	456	433	494	505	536	531	511	584	532	570	675	998	6,825
WASHINGTON, D.C.-MD.-VA., TOTAL	1,806	1,800	1,997	2,106	2,192	2,072	2,067	2,198	2,059	2,056	2,019	2,366	24,738
NONDURABLE GOODS, TOTAL	996	955	1,104	1,157	1,197	1,119	1,109	1,150	1,019	1,098	1,140	1,379	13,417
GAF, TOTAL	391	395	467	480	497	462	440	509	487	537	607	926	6,198
CITIES													
CHICAGO, ILL., TOTAL	866	845	961	1,002	1,045	1,012	1,100	1,134	1,052	1,116	1,106	1,213	12,452
NONDURABLE GOODS, TOTAL	659	643	743	763	806	786	780	841	808	885	915	995	9,624
DEPARTMENT STORES	68	69	93	95	98	92	83	101	92	105	124	179	1,199
GAF, TOTAL	182	185	227	236	254	241	221	264	242	256	303	418	3,029
LOS ANGELES, CALIF., TOTAL	1,141	1,130	1,285	1,252	1,390	1,316	1,362	1,420	1,345	1,377	1,417	1,645	16,080
NONDURABLE GOODS, TOTAL	771	740	836	808	897	880	897	923	864	908	966	1,121	10,611
DEPARTMENT STORES	108	112	128	133	139	140	125	136	131	137	169	243	1,701
GAF, TOTAL	334	347	380	384	446	430	398	432	412	427	498	673	5,161
NEW YORK, N.Y., TOTAL	2,302	2,254	2,417	2,455	2,593	2,472	2,338	2,464	2,490	2,703	2,719	3,364	30,571
NONDURABLE GOODS, TOTAL	1,697	1,678	1,763	1,774	1,869	1,803	1,718	1,829	1,831	1,987	2,029	2,459	22,387
DEPARTMENT STORES	149	175	191	196	232	200	159	198	206	244	271	405	2,626
GAF, TOTAL	680	691	765	791	882	809	712	810	837	928	1,006	1,422	10,333
PHILADELPHIA, PA., TOTAL	471	435	490	506	535	523	520	524	509	580	616	743	6,452
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
DEPARTMENT STORES	30	30	38	40	45	40	36	39	40	47	56	84	525
GAF, TOTAL	128	133	154	161	168	153	141	146	146	164	179	270	1,943

SEE FOOTNOTES AT END OF TABLE.

Table 6. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Specified Areas and Cities: January 1978-December 1985—Continued

AREA AND KIND OF BUSINESS	1984												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
STANDARD CONSOLIDATED AREAS													
CHICAGO,ILL.-NORTHWESTERN IND., TOTAL	2,972	3,049	3,487	3,537	3,726	3,732	3,543	3,638	3,442	3,716	3,800	4,451	43,013
NONDURABLE GOODS, TOTAL	1,990	1,992	2,213	2,234	2,375	2,314	2,149	2,321	2,234	2,360	2,520	3,043	27,745
DEPARTMENT STORES	256	258	313	344	389	383	322	367	366	390	477	714	4,579
GAF, TOTAL[1]	649	684	771	818	899	900	801	874	896	931	1,119	1,680	11,002
NEW YORK,N.Y.-NORTHEASTERN, N.J.-SOUTHWESTERN, CT., TOTAL	6,605	6,650	7,095	7,145	7,623	7,741	6,853	7,122	7,025	7,454	7,595	9,539	88,843
NONDURABLE GOODS, TOTAL	4,674	4,610	4,947	4,887	5,052	5,057	4,499	4,705	4,784	4,961	5,380	6,660	60,216
DEPARTMENT STORES	437	516	552	613	703	704	330	626	678	686	892	1,362	8,299
GAF, TOTAL[1]	1,649	1,714	1,832	1,972	2,158	2,324	1,891	1,996	2,154	2,259	2,744	4,039	26,732
STANDARD METROPOLITAN STATISTICAL AREAS													
ANAHEIM-SANTA ANA-GAR. GROVE,CA., TOTAL	1,139	1,175	1,303	1,192	1,301	1,367	1,275	1,353	1,307	1,333	1,396	1,735	15,878
NONDURABLE GOODS, TOTAL	684	691	738	796	775	785	760	806	766	774	837	1,051	9,403
GAF, TOTAL[1]	292	290	334	322	356	362	338	368	358	370	445	691	4,526
ATLANTA, GA., TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL[1]	218	243	309	313	326	310	270	333	319	339	422	645	4,049
BALTIMORE, MD., TOTAL	863	871	959	1,072	1,103	1,069	1,029	1,043	966	1,060	1,113	1,286	12,434
NONDURABLE GOODS, TOTAL	585	580	628	670	698	674	659	680	633	700	740	886	8,133
GAF, TOTAL[1]	180	189	218	236	246	239	208	230	235	245	313	484	3,023
BOSTON, MASS., TOTAL[1]	1,869	1,955	2,051	2,074	2,202	2,175	2,079	2,141	1,997	2,193	2,246	2,592	25,572
NONDURABLE GOODS, TOTAL	1,148	1,122	1,209	1,212	1,312	1,266	1,210	1,290	1,275	1,344	1,426	1,730	15,344
GAF, TOTAL[1]	353	382	420	449	494	496	415	493	507	511	622	979	6,121
CHICAGO, ILL., TOTAL	2,736	2,812	3,146	3,274	3,441	3,454	3,273	3,361	3,187	3,429	3,534	4,167	39,814
NONDURABLE GOODS, TOTAL	1,827	1,832	2,042	2,061	2,184	2,134	1,975	2,135	2,058	2,178	2,342	2,836	25,604
GAF, TOTAL[1]	623	639	738	783	863	865	771	842	867	900	1,081	1,625	10,397
CLEVELAND, OHIO, TOTAL	766	750	889	927	975	976	925	934	876	1,005	981	1,105	11,109
NONDURABLE GOODS, TOTAL	458	438	495	515	527	527	501	519	505	520	553	693	6,251
GAF, TOTAL[1]	152	157	189	216	218	219	191	219	217	223	281	414	2,696
DALLAS-FORT WORTH, TEX., TOTAL	1,665	1,728	1,895	1,848	2,012	1,972	1,922	2,052	1,822	1,878	1,981	2,300	23,075
NONDURABLE GOODS, TOTAL	1,006	1,094	1,182	1,184	1,263	1,171	1,137	1,308	1,170	1,211	1,307	1,545	14,518
GAF, TOTAL[1]	418	411	497	477	513	502	486	551	510	500	566	865	6,296
DETROIT, MICH., TOTAL	1,687	1,689	1,901	1,881	2,115	2,047	1,930	1,954	1,788	1,923	2,041	2,459	23,415
NONDURABLE GOODS, TOTAL	1,132	1,107	1,237	1,180	1,268	1,293	1,242	1,304	1,247	1,272	1,339	1,659	15,280
GAF, TOTAL[1]	415	404	486	513	544	561	487	531	525	540	674	1,033	6,713
HOUSTON, TEX., TOTAL	1,474	1,494	1,677	1,608	1,776	1,717	1,625	1,708	1,538	1,572	1,644	2,029	19,862
NONDURABLE GOODS, TOTAL	889	870	969	957	1,011	977	959	1,068	931	959	1,054	1,325	11,969
GAF, TOTAL[1]	377	368	459	444	482	465	431	504	446	445	543	864	5,828
KANSAS CITY, MO.-KANS., TOTAL	617	679	753	739	850	816	768	833	769	823	893	942	9,472
NONDURABLE GOODS, TOTAL	368	381	421	408	450	432	404	454	437	444	493	578	5,270
GAF, TOTAL[1]	149	143	164	177	194	184	174	194	185	188	239	366	2,357
LOS ANGELES-LONG BEACH, CALIF., TOTAL	3,360	3,351	3,862	3,711	3,949	3,997	3,813	3,889	3,668	3,720	3,873	4,730	45,923
NONDURABLE GOODS, TOTAL	2,244	2,200	2,530	2,461	2,593	2,594	2,503	2,595	2,453	2,451	2,588	3,255	30,467
GAF, TOTAL[1]	884	881	1,038	1,098	1,102	1,098	1,006	1,082	1,041	1,082	1,306	1,982	13,530
MIAMI, FLA., TOTAL	906	905	941	899	953	924	858	951	868	903	1,005	1,209	11,332
NONDURABLE GOODS, TOTAL	501	495	544	526	525	522	501	535	502	504	544	693	6,392
GAF, TOTAL[1]	236	234	263	255	263	262	247	287	263	269	323	487	3,389
MILWAUKEE, WIS., TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL[1]	122	123	148	162	168	170	149	172	166	181	214	311	2,086
MINNEAPOLIS-ST. PAUL, MINN.-WIS., TOTAL	1,071	1,102	1,159	1,221	1,389	1,339	1,169	1,278	1,317	1,477	1,482	1,572	15,576
NONDURABLE GOODS, TOTAL	663	666	720	721	805	805	690	769	846	937	954	1,078	9,654
GAF, TOTAL[1]	229	235	265	275	297	293	259	306	302	329	366	519	3,675
NASSAU-SUFFOLK, N.Y., TOTAL	1,337	1,313	1,406	1,462	1,574	1,579	1,408	1,517	1,457	1,524	1,715	2,056	18,348
NONDURABLE GOODS, TOTAL	950	864	922	938	989	976	861	923	917	917	1,016	1,296	11,349
GAF, TOTAL[1]	287	300	322	356	408	430	350	377	418	475	566	845	5,134
NEW YORK, N.Y.-N.J., TOTAL	3,204	3,243	3,419	3,453	3,696	3,786	3,276	3,366	3,417	3,399	3,893	4,682	43,036
NONDURABLE GOODS, TOTAL	2,375	2,371	2,514	2,489	2,544	2,580	2,264	2,357	2,435	2,534	2,757	3,358	30,578
GAF, TOTAL[1]	869	905	963	1,043	1,148	1,282	1,035	1,066	1,155	1,192	1,458	2,083	14,199
NEWARK, N.J., TOTAL	759	747	846	849	863	894	803	818	812	875	864	1,051	10,171
NONDURABLE GOODS, TOTAL	564	558	631	613	619	612	560	573	597	639	633	787	7,386
GAF, TOTAL[1]	182	190	209	224	228	239	195	215	221	233	242	402	2,800
PHILADELPHIA, PA.-N.J., TOTAL	1,757	1,740	1,989	2,014	2,120	2,136	1,947	2,019	1,986	2,068	2,287	2,857	24,920
NONDURABLE GOODS, TOTAL	1,213	1,144	1,320	1,326	1,374	1,375	1,239	1,296	1,341	1,388	1,532	1,970	16,518
GAF, TOTAL[1]	430	435	516	560	609	605	487	580	593	639	784	1,273	7,511
PITTSBURGH, PA., TOTAL	708	773	884	926	985	995	897	951	911	913	979	1,129	11,051
NONDURABLE GOODS, TOTAL	508	528	595	619	649	644	577	627	597	614	676	805	7,439
GAF, TOTAL[1]	194	208	238	252	263	257	234	272	266	282	375	513	3,354
ST. LOUIS, MO.-IND., TOTAL	857	907	1,054	1,118	1,183	1,160	1,163	1,126	1,091	1,170	1,213	1,382	13,424
NONDURABLE GOODS, TOTAL	604	592	665	705	730	736	701	725	737	778	774	956	8,703
GAF, TOTAL[1]	198	200	258	324	333	313	274	303	337	353	428	592	3,913

SEE FOOTNOTES AT END OF TABLE.

Table 6. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Specified Areas and Cities: January 1978-December 1985—Continued

AREA AND KIND OF BUSINESS	1984												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
STANDARD METROPOLITAN STATISTICAL AREAS													
SAN DIEGO, CALIF., TOTAL	865	863	901	904	936	929	946	1,011	965	965	1,036	1,227	11,368
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL[1]	224	213	246	242	260	262	261	280	265	271	329	493	3,346
SAN FRANCISCO-OAKLAND, CALIF., TOTAL	1,894	1,856	2,017	1,910	2,030	2,095	1,949	2,039	1,964	2,069	2,139	2,583	24,585
NONDURABLE GOODS, TOTAL	1,206	1,176	1,290	1,284	1,374	1,383	1,358	1,461	1,358	1,398	1,484	1,806	16,398
GAF, TOTAL[1]	453	440	497	477	497	503	463	523	498	539	628	881	6,496
WASHINGTON, D.C.-MD.-VA., TOTAL	1,622	1,690	1,833	1,921	2,029	2,062	1,907	1,926	1,829	1,927	2,021	2,338	23,103
NONDURABLE GOODS, TOTAL	917	911	998	1,024	1,075	1,036	1,016	1,046	1,021	1,052	1,163	1,408	12,687
GAF, TOTAL[1]	334	348	385	401	445	433	377	419	432	436	540	833	5,427
CITIES													
CHICAGO, ILL., TOTAL	816	865	974	995	1,069	1,053	1,033	1,098	1,028	1,100	1,087	1,223	12,341
NONDURABLE GOODS, TOTAL	647	670	765	763	797	777	712	783	753	807	845	960	9,281
DEPARTMENT STORES	64	67	81	87	98	96	79	92	93	101	119	176	1,153
GAF, TOTAL[1]	174	183	212	227	251	251	217	249	248	251	293	399	2,955
LOS ANGELES, CALIF., TOTAL	1,157	1,160	1,274	1,195	1,281	1,286	1,210	1,265	1,194	1,242	1,323	1,515	15,102
NONDURABLE GOODS, TOTAL	781	777	862	801	859	844	809	862	811	826	896	1,071	10,199
DEPARTMENT STORES	103	105	130	126	139	138	125	134	131	142	170	251	1,694
GAF, TOTAL[1]	306	311	372	368	395	379	335	373	352	382	449	635	4,637
NEW YORK, N.Y., TOTAL	2,186	2,189	2,311	2,314	2,423	2,553	2,171	2,291	2,321	2,389	2,717	2,975	28,580
NONDURABLE GOODS, TOTAL	1,688	1,692	1,799	1,740	1,770	1,812	1,573	1,639	1,716	1,755	1,846	2,213	21,265
DEPARTMENT STORES	149	174	181	198	223	215	157	189	213	220	275	397	2,591
GAF, TOTAL[1]	633	645	685	743	817	934	759	756	822	829	954	1,306	9,883
PHILADELPHIA, PA., TOTAL	475	450	534	558	569	577	490	502	483	538	554	685	6,415
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
DEPARTMENT STORES	30	29	37	40	44	44	33	37	42	44	57	83	520
GAF, TOTAL[1]	176	133	157	168	183	175	126	139	147	173	195	312	2,034

SEE FOOTNOTES AT END OF TABLE.

Table 6. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Specified Areas and Cities: January 1978-December 1985—Continued

AREA AND KIND OF BUSINESS	1983												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
STANDARD CONSOLIDATED AREAS													
CHICAGO,ILL.-NORTHWESTERN IND., TOTAL	2,874	2,761	3,208	3,253	3,380	3,454	3,252	3,246	3,259	3,492	3,622	4,285	40,086
NONDURABLE GOODS, TOTAL	2,056	1,957	2,208	2,192	2,270	2,222	2,116	2,215	2,178	2,278	2,462	2,977	27,131
DEPARTMENT STORES	256	227	301	308	339	342	305	331	328	357	421	672	4,167
GAF, TOTAL[1]	614	583	750	766	825	818	797	819	823	892	1,029	1,571	10,227
NEW YORK,N.Y.-NORTHEASTERN, N.J.-SOUTHWESTERN, CT., TOTAL	5,992	5,620	6,319	6,381	6,797	6,873	6,412	6,425	6,734	6,914	7,335	9,007	81,009
NONDURABLE GOODS, TOTAL	4,334	4,051	4,536	4,480	4,675	4,727	4,438	4,389	4,633	4,804	5,033	6,502	56,604
DEPARTMENT STORES	401	428	535	541	626	636	512	571	632	689	796	1,301	7,668
GAF, TOTAL[1]	1,490	1,440	1,725	1,745	1,937	1,959	1,693	1,816	1,967	2,088	2,368	3,589	23,817
STANDARD METROPOLITAN STATISTICAL AREAS													
ANAHEIM-SANTA ANA-GAR. GROVE,CA.,TOTAL	1,072	1,040	1,250	1,216	1,281	1,281	1,246	1,240	1,212	1,234	1,259	1,549	14,880
NONDURABLE GOODS, TOTAL	639	634	697	721	760	774	765	781	757	732	794	1,011	9,055
GAF, TOTAL[1]	297	271	315	326	345	344	317	337	330	328	400	630	4,240
ATLANTA, GA., TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL[1]	178	201	270	265	267	252	235	277	287	312	377	593	3,514
BALTIMORE, MD., TOTAL	682	639	791	844	882	871	915	919	877	940	974	1,192	10,520
NONDURABLE GOODS, TOTAL	495	472	554	590	605	579	603	621	594	642	676	844	7,275
GAF, TOTAL[1]	160	144	200	207	212	209	193	212	216	232	282	484	2,732
BOSTON, MASS., TOTAL[1]	1,603	1,581	1,859	1,890	1,870	1,904	1,789	1,864	1,865	2,002	2,014	2,404	22,645
NONDURABLE GOODS, TOTAL	1,063	1,028	1,192	1,232	1,233	1,215	1,140	1,199	1,214	1,276	1,303	1,621	14,716
GAF, TOTAL[1]	300	285	378	403	414	421	365	439	445	463	542	858	5,313
CHICAGO, ILL., TOTAL	2,639	2,530	2,938	2,968	3,085	3,162	2,966	2,958	2,993	3,226	3,357	3,981	36,803
NONDURABLE GOODS, TOTAL	1,867	1,770	2,003	2,002	2,063	2,014	1,918	2,007	1,993	2,094	2,276	2,752	24,761
GAF, TOTAL[1]	586	556	710	728	785	774	699	777	785	851	979	1,491	9,721
CLEVELAND, OHIO, TOTAL	611	632	818	793	843	913	831	847	836	866	875	1,040	9,905
NONDURABLE GOODS, TOTAL	408	398	467	472	483	487	476	493	490	510	521	665	5,870
GAF, TOTAL[1]	140	137	175	188	188	195	182	202	196	206	243	380	2,432
DALLAS-FORT WORTH, TEX., TOTAL	1,465	1,495	1,886	1,851	1,877	1,722	1,709	1,794	1,668	1,771	1,843	2,206	21,267
NONDURABLE GOODS, TOTAL	964	927	1,118	1,163	1,147	1,064	1,064	1,160	1,077	1,157	1,184	1,436	13,461
GAF, TOTAL[1]	355	338	426	428	442	432	449	501	454	477	554	868	5,724
DETROIT, MICH., TOTAL	1,483	1,467	1,767	1,698	1,804	1,895	1,787	1,778	1,746	1,790	1,895	2,369	21,479
NONDURABLE GOODS, TOTAL	1,052	997	1,150	1,126	1,154	1,224	1,183	1,197	1,181	1,196	1,263	1,652	14,375
GAF, TOTAL[1]	367	347	440	447	467	471	441	471	472	507	586	920	5,934
HOUSTON, TEX., TOTAL	1,304	1,303	1,513	1,485	1,580	1,620	1,582	1,607	1,632	1,650	1,667	2,095	19,038
NONDURABLE GOODS, TOTAL	876	816	935	941	1,004	962	990	1,006	938	967	1,017	1,325	11,727
GAF, TOTAL[1]	396	330	414	414	427	411	413	440	432	449	519	863	5,448
KANSAS CITY, MO.-KANS., TOTAL	567	589	663	624	706	728	708	788	734	747	818	894	8,586
NONDURABLE GOODS, TOTAL	360	369	414	394	441	420	418	458	447	450	497	579	5,247
GAF, TOTAL[1]	134	124	153	152	162	161	159	178	165	179	215	341	2,123
LOS ANGELES-LONG BEACH, CALIF., TOTAL	2,939	2,877	3,342	3,341	3,457	3,532	3,492	3,558	3,545	3,598	3,736	4,673	42,090
NONDURABLE GOODS, TOTAL	2,076	1,979	2,274	2,241	2,322	2,341	2,372	2,429	2,440	2,453	2,568	3,255	28,790
GAF, TOTAL[1]	765	752	889	924	948	966	916	952	976	993	1,164	1,865	12,110
MIAMI, FLA., TOTAL	745	736	821	800	816	854	828	863	810	819	909	1,117	10,118
NONDURABLE GOODS, TOTAL	461	446	497	496	492	492	498	504	462	474	514	661	5,997
GAF, TOTAL[1]	217	210	240	237	238	246	238	257	232	242	285	441	3,083
MILWAUKEE, WIS., TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL[1]	119	106	137	152	152	151	143	163	143	157	180	269	1,872
MINNEAPOLIS-ST. PAUL, MINN.-WIS., TOTAL	930	922	1,051	1,071	1,154	1,188	1,134	1,181	1,173	1,203	1,212	1,394	13,613
NONDURABLE GOODS, TOTAL	602	588	639	647	684	688	684	720	731	782	789	950	8,524
GAF, TOTAL[1]	194	197	244	246	261	257	242	286	273	300	312	473	3,285
NASSAU-SUFFOLK, N.Y., TOTAL	1,208	1,139	1,261	1,236	1,365	1,342	1,220	1,240	1,264	1,298	1,394	1,724	15,681
NONDURABLE GOODS, TOTAL	843	762	830	799	867	858	790	779	835	847	919	1,232	10,361
GAF, TOTAL[1]	263	254	310	311	354	366	315	339	364	375	424	658	4,333
NEW YORK, N.Y.-N.J., TOTAL	2,848	2,723	3,167	3,121	3,247	3,260	3,065	3,089	3,303	3,426	3,619	4,337	39,205
NONDURABLE GOODS, TOTAL	2,153	2,040	2,314	2,240	2,330	2,344	2,202	2,200	2,332	2,462	2,561	3,240	28,458
GAF, TOTAL[1]	806	776	915	942	1,021	1,035	892	963	1,044	1,125	1,236	1,805	12,560
NEWARK, N.J., TOTAL	695	652	773	755	796	823	755	718	775	796	800	1,018	9,356
NONDURABLE GOODS, TOTAL	521	484	563	574	590	609	559	531	573	597	592	784	6,957
GAF, TOTAL[1]	155	151	184	182	197	196	171	181	198	211	234	368	2,428
PHILADELPHIA, PA.-N.J., TOTAL	1,511	1,400	1,797	1,712	1,825	1,897	1,815	1,856	1,834	1,999	2,150	2,674	22,410
NONDURABLE GOODS, TOTAL	1,061	997	1,203	1,151	1,218	1,242	1,184	1,227	1,267	1,339	1,472	1,830	15,191
GAF, TOTAL[1]	383	361	487	484	519	515	491	556	563	606	712	1,111	6,790
PITTSBURGH, PA., TOTAL	708	673	801	780	835	848	837	840	768	817	855	1,066	9,828
NONDURABLE GOODS, TOTAL	534	504	587	589	619	638	622	610	577	611	638	800	7,299
GAF, TOTAL[1]	177	174	226	228	232	230	220	238	235	260	339	490	3,049
ST. LOUIS, MO.-IND., TOTAL	673	693	805	805	878	917	904	947	921	943	993	1,135	10,634
NONDURABLE GOODS, TOTAL	496	483	568	566	599	618	642	663	660	678	703	890	7,566
GAF, TOTAL[1]	190	188	234	231	249	243	232	250	243	257	308	460	3,085

SEE FOOTNOTES AT END OF TABLE.

Table 6. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Specified Areas and Cities: January 1978-December 1985—Continued

AREA AND KIND OF BUSINESS	1983												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
STANDARD METROPOLITAN STATISTICAL AREAS													
SAN DIEGO, CALIF., TOTAL	707	695	803	809	871	869	883	927	844	876	953	1,172	10,409
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL	179	174	216	212	218	226	226	233	227	236	286	455	2,888
SAN FRANCISCO-OAKLAND, CALIF., TOTAL	1,574	1,596	1,824	1,815	1,859	1,993	1,923	1,973	1,905	1,991	2,098	2,562	23,043
NONDURABLE GOODS, TOTAL	1,093	1,044	1,167	1,194	1,206	1,200	1,208	1,289	1,263	1,294	1,381	1,727	15,036
GAF, TOTAL	383	372	448	443	463	482	451	491	499	517	608	964	6,117
WASHINGTON, D.C.-MD.-VA., TOTAL	1,512	1,398	1,707	1,720	1,876	1,870	1,858	1,834	1,776	1,804	1,823	2,184	21,352
NONDURABLE GOODS, TOTAL	913	826	974	1,043	1,096	1,065	1,082	1,086	1,043	1,074	1,088	1,338	12,618
GAF, TOTAL	310	270	354	370	397	393	364	390	414	429	494	773	4,938
CITIES													
CHICAGO, ILL., TOTAL	804	777	918	892	914	929	872	901	923	962	993	1,148	11,033
NONDURABLE GOODS, TOTAL	640	628	728	703	731	730	699	727	731	760	809	934	8,810
DEPARTMENT STORES	60	60	78	79	84	85	74	83	83	92	109	166	1,053
GAF, TOTAL	182	176	228	226	245	245	211	231	235	246	273	378	2,876
LOS ANGELES, CALIF., TOTAL	1,077	1,041	1,173	1,158	1,230	1,192	1,175	1,207	1,235	1,232	1,292	1,545	14,547
NONDURABLE GOODS, TOTAL	770	743	822	813	828	801	814	860	871	884	918	1,096	10,220
DEPARTMENT STORES	98	97	118	123	129	132	116	120	125	131	139	244	1,592
GAF, TOTAL	269	261	309	314	331	349	314	326	360	351	406	600	4,180
NEW YORK, N.Y., TOTAL	2,028	1,907	2,179	2,132	2,218	2,164	2,020	2,077	2,305	2,368	2,434	2,928	26,760
NONDURABLE GOODS, TOTAL	1,572	1,486	1,665	1,638	1,653	1,666	1,524	1,563	1,669	1,734	1,753	2,247	20,170
DEPARTMENT STORES	140	148	179	181	203	207	157	177	208	228	245	386	2,459
GAF, TOTAL	595	564	659	692	733	754	646	693	757	809	843	1,245	8,990
PHILADELPHIA, PA., TOTAL	442	423	522	504	496	515	489	492	516	536	572	693	6,220
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
DEPARTMENT STORES	25	22	32	34	35	37	31	32	37	43	50	80	458
GAF, TOTAL	113	113	152	153	156	154	130	139	157	174	195	285	1,921

SEE FOOTNOTES AT END OF TABLE.

Table 6. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Specified Areas and Cities: January 1978-December 1985—Continued

AREA AND KIND OF BUSINESS	1984												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
STANDARD CONSOLIDATED AREAS													
CHICAGO,ILL.-NORTHWESTERN IND., TOTAL	2,629	2,617	3,021	3,103	3,206	3,150	3,069	3,058	3,044	3,280	3,497	4,064	37,799
NONDURABLE GOODS, TOTAL	1,885	1,863	2,093	2,127	2,212	2,184	2,158	2,186	2,145	2,260	2,466	3,008	26,565
DEPARTMENT STORES	218	211	277	296	323	298	294	312	306	336	398	612	3,881
GAF, TOTAL[3]	563	541	671	713	764	733	710	741	757	824	939	1,417	9,377
NEW YORK,N.Y.-NORTHEASTERN N.J.-SOUTHWESTERN, CT., TOTAL	5,493	5,343	5,887	5,875	6,203	6,157	5,978	5,846	6,129	6,310	6,675	8,199	76,095
NONDURABLE GOODS, TOTAL	4,256	3,976	4,302	4,243	4,342	4,280	4,194	4,024	4,284	4,540	4,664	6,009	53,114
DEPARTMENT STORES	350	400	470	506	571	542	503	511	572	624	714	1,155	6,927
GAF, TOTAL[3]	1,396	1,425	1,597	1,632	1,811	1,797	1,655	1,653	1,803	1,899	2,125	3,197	21,996
STANDARD METROPOLITAN STATISTICAL AREAS													
ANAHEIM-SANTA ANA-GAR. GROVE,CA., TOTAL	925	895	997	1,033	1,055	1,034	1,070	1,055	1,044	1,090	1,154	1,404	12,756
NONDURABLE GOODS, TOTAL	634	598	680	698	695	689	726	709	693	707	725	950	8,482
GAF, TOTAL[3]	258	230	277	292	299	306	297	300	286	302	361	576	3,792
ATLANTA, GA., TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL[3]	154	178	248	244	244	232	227	251	243	263	319	501	3,104
BALTIMORE, MD., TOTAL	625	681	722	762	793	761	816	759	739	782	798	998	9,216
NONDURABLE GOODS, TOTAL	482	492	527	565	596	581	598	569	545	586	591	730	6,842
GAF, TOTAL[3]	139	146	175	185	190	182	172	176	185	203	247	408	2,408
BOSTON, MASS., TOTAL[3]	1,445	1,396	1,555	1,568	1,632	1,566	1,570	1,611	1,611	1,719	1,751	2,126	19,550
NONDURABLE GOODS, TOTAL	995	946	1,029	1,048	1,088	1,026	1,078	1,095	1,076	1,168	1,199	1,681	13,229
GAF, TOTAL[3]	280	288	334	346	369	348	337	374	380	393	470	756	4,669
CHICAGO, ILL., TOTAL	2,372	2,359	2,759	2,841	2,979	2,860	2,797	2,773	2,794	3,030	3,229	3,745	34,538
NONDURABLE GOODS, TOTAL	1,707	1,680	1,907	1,949	2,047	1,990	1,958	1,969	1,956	2,078	2,258	2,747	24,164
GAF, TOTAL[3]	533	514	643	678	732	696	676	703	718	782	891	1,342	8,908
CLEVELAND, OHIO, TOTAL	563	547	647	670	715	698	687	677	714	752	799	919	8,384
NONDURABLE GOODS, TOTAL	420	389	432	462	472	463	474	451	449	478	486	633	5,607
GAF, TOTAL[3]	136	136	166	185	184	178	174	189	187	194	221	353	2,303
DALLAS-FORT WORTH, TEX., TOTAL	1,907	1,946	1,705	1,721	1,766	1,684	1,807	1,768	1,682	1,744	1,834	2,123	20,709
NONDURABLE GOODS, TOTAL	991	988	1,131	1,169	1,172	1,117	1,184	1,170	1,125	1,194	1,194	1,448	13,883
GAF, TOTAL[3]	312	334	408	411	422	406	433	486	464	463	507	806	5,432
DETROIT, MICH., TOTAL	1,354	1,326	1,573	1,583	1,694	1,638	1,615	1,556	1,581	1,670	1,676	2,106	19,372
NONDURABLE GOODS, TOTAL	1,008	923	1,028	1,067	1,105	1,091	1,102	1,060	1,098	1,179	1,141	1,505	13,307
GAF, TOTAL[3]	324	313	395	436	457	422	418	432	420	451	513	823	5,384
HOUSTON, TEX., TOTAL	1,368	1,312	1,541	1,504	1,558	1,479	1,527	1,520	1,421	1,428	1,467	1,840	17,965
NONDURABLE GOODS, TOTAL	894	826	912	929	936	908	968	949	873	910	922	1,213	11,240
GAF, TOTAL[3]	357	352	419	430	425	408	419	430	370	411	444	750	5,215
KANSAS CITY, MO.-KANS., TOTAL	512	543	609	607	656	615	624	695	661	692	746	862	7,814
NONDURABLE GOODS, TOTAL	341	353	393	385	427	403	410	459	434	457	491	565	5,118
GAF, TOTAL[3]	116	109	137	145	152	139	149	163	142	167	197	309	1,925
LOS ANGELES-LONG BEACH, CALIF., TOTAL	2,939	2,768	3,169	3,131	3,216	3,166	3,130	3,126	3,285	3,241	3,353	4,185	38,709
NONDURABLE GOODS, TOTAL	2,035	1,871	2,086	2,105	2,135	2,132	2,191	2,184	2,278	2,304	2,327	2,951	26,599
GAF, TOTAL[3]	787	732	841	871	871	870	824	833	853	849	975	1,615	10,921
MIAMI, FLA., TOTAL	734	734	806	794	772	738	771	760	731	782	811	970	9,403
NONDURABLE GOODS, TOTAL	482	455	508	503	477	476	494	481	448	487	496	632	5,939
GAF, TOTAL[3]	205	199	223	233	227	223	228	245	223	242	260	398	2,904
MILWAUKEE, WIS., TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL[3]	105	110	134	148	144	139	143	146	142	155	175	256	1,797
MINNEAPOLIS-ST. PAUL, MINN.-WIS., TOTAL	907	938	1,055	1,049	1,112	1,038	1,010	1,036	1,031	1,084	1,138	1,278	12,676
NONDURABLE GOODS, TOTAL	612	594	652	667	689	675	661	674	695	744	725	874	8,262
GAF, TOTAL[3]	189	192	224	246	240	233	230	253	244	278	296	421	3,023
NASSAU-SUFFOLK, N.Y., TOTAL	1,097	1,028	1,084	1,100	1,187	1,194	1,164	1,130	1,166	1,176	1,270	1,542	14,138
NONDURABLE GOODS, TOTAL	846	744	771	763	762	739	748	715	733	770	820	1,079	9,490
GAF, TOTAL[3]	252	266	288	301	329	320	309	306	323	334	373	588	3,989
NEW YORK, N.Y.-N.J., TOTAL	2,633	2,556	2,861	2,898	3,031	2,987	2,861	2,813	2,976	3,104	3,219	3,886	35,825
NONDURABLE GOODS, TOTAL	2,065	1,960	2,161	2,141	2,217	2,188	2,104	2,032	2,177	2,324	2,361	2,950	26,680
GAF, TOTAL[3]	736	736	848	918	973	946	895	897	986	1,055	1,141	1,662	11,793
NEWARK, N.J., TOTAL	702	686	771	750	767	781	752	698	738	756	780	932	9,093
NONDURABLE GOODS, TOTAL	509	527	574	559	575	585	557	516	568	598	589	726	6,920
GAF, TOTAL[3]	158	156	173	178	186	174	171	166	177	185	211	322	2,256
PHILADELPHIA, PA.-N.J., TOTAL	1,496	1,442	1,671	1,736	1,747	1,682	1,644	1,549	1,624	1,739	1,823	2,326	20,529
NONDURABLE GOODS, TOTAL	1,118	1,042	1,159	1,206	1,183	1,180	1,156	1,125	1,157	1,224	1,258	1,611	14,399
GAF, TOTAL[3]	324	342	415	440	473	458	422	438	474	507	598	981	5,872
PITTSBURGH, PA., TOTAL	700	699	798	825	869	802	856	859	804	842	863	1,063	9,980
NONDURABLE GOODS, TOTAL	513	503	563	603	637	595	652	660	623	671	690	845	7,555
GAF, TOTAL[3]	161	171	210	227	231	209	226	255	241	255	301	441	2,928
ST. LOUIS, MO.-ILL., TOTAL	624	614	732	738	805	740	770	800	788	786	850	1,047	9,294
NONDURABLE GOODS, TOTAL	459	438	508	526	559	526	544	557	558	573	605	765	6,620
GAF, TOTAL[3]	182	162	217	228	250	225	229	232	230	245	291	453	2,940

SEE FOOTNOTES AT END OF TABLE.

Table 6. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Specified Areas and Cities: January 1978-December 1985—Continued

AREA AND KIND OF BUSINESS	1982												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
STANDARD METROPOLITAN STATISTICAL AREAS													
SAN DIEGO, CALIF., TOTAL	824	783	837	839	823	795	813	807	771	779	816	982	9,869
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL[1]	234	212	229	231	226	225	211	212	208	200	234	369	2,790
SAN FRANCISCO-OAKLAND, CALIF., TOTAL	1,909	1,920	1,955	1,971	1,726	1,703	1,750	1,775	1,723	1,745	1,777	2,205	20,758
NONDURABLE GOODS, TOTAL	1,000	1,006	1,080	1,103	1,136	1,124	1,177	1,164	1,143	1,178	1,214	1,540	13,885
GAF, TOTAL[1]	344	341	387	402	411	412	405	424	417	447	515	823	5,328
WASHINGTON, D.C.-MD.-VA., TOTAL	1,340	1,348	1,525	1,658	1,678	1,544	1,660	1,671	1,602	1,627	1,631	1,955	19,239
NONDURABLE GOODS, TOTAL	850	819	921	1,008	1,012	984	1,015	962	942	1,023	1,024	1,285	11,827
GAF, TOTAL[1]	258	271	312	347	364	333	336	345	355	378	414	679	4,392
CITIES													
CHICAGO, ILL., TOTAL	782	759	865	902	876	898	899	877	864	935	996	1,156	10,850
NONDURABLE GOODS, TOTAL	629	619	710	713	714	719	712	697	698	741	798	935	8,686
DEPARTMENT STORES	55	53	72	77	82	78	76	81	79	89	101	153	996
GAF, TOTAL[1]	160	160	206	214	228	224	214	223	235	252	275	369	2,780
LOS ANGELES, CALIF., TOTAL	1,132	1,094	1,195	1,167	1,185	1,136	1,124	1,100	1,120	1,124	1,210	1,463	14,050
NONDURABLE GOODS, TOTAL	804	750	813	803	829	808	821	803	810	822	859	1,052	9,974
DEPARTMENT STORES	100	95	115	119	123	124	114	111	117	120	142	230	1,510
GAF, TOTAL[1]	313	295	319	305	304	300	279	275	277	289	339	547	3,842
NEW YORK, N.Y., TOTAL	1,833	1,782	1,950	1,940	2,040	2,053	1,935	1,935	2,088	2,153	2,220	2,701	24,650
NONDURABLE GOODS, TOTAL	1,491	1,432	1,565	1,526	1,566	1,570	1,481	1,452	1,563	1,647	1,665	2,081	19,059
DEPARTMENT STORES	128	140	158	170	182	174	159	164	190	213	226	347	2,251
GAF, TOTAL[1]	525	518	595	637	670	671	645	646	710	755	766	1,150	8,328
PHILADELPHIA, PA., TOTAL	464	415	476	485	478	484	479	461	476	516	508	640	5,882
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
DEPARTMENT STORES	22	23	29	33	34	31	27	28	35	39	42	68	411
GAF, TOTAL[1]	95	102	124	129	136	132	122	123	133	145	156	245	1,644

SEE FOOTNOTES AT END OF TABLE.

Table 6. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Specified Areas and Cities: January 1978-December 1985—Continued

AREA AND KIND OF BUSINESS	1981												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
STANDARD CONSOLIDATED AREAS													
CHICAGO, ILL.-NORTHWESTERN IND., TOTAL	2,650	2,609	2,945	2,894	2,979	2,952	2,907	2,942	2,907	3,117	3,114	3,750	35,775
NONDURABLE GOODS, TOTAL	1,885	1,795	1,989	2,031	2,105	2,034	1,996	2,046	2,010	2,165	2,224	2,768	25,057
DEPARTMENT STORES	227	214	284	309	316	318	288	317	309	344	375	582	3,883
GAF, TOTAL	597	554	691	726	744	750	710	751	742	816	660	1,296	9,242
NEW YORK, N.Y.-NORTHEASTERN N.J.-SOUTHWESTERN, CT., TOTAL	5,599	5,201	5,943	5,852	5,938	5,979	5,512	5,423	5,670	5,979	6,144	7,515	70,755
NONDURABLE GOODS, TOTAL	4,271	3,904	4,359	4,405	4,415	4,390	4,040	3,975	4,200	4,489	4,632	5,661	42,741
DEPARTMENT STORES	390	399	460	522	573	555	465	518	572	641	712	1,080	6,887
GAF, TOTAL	1,456	1,376	1,533	1,721	1,755	1,729	1,530	1,626	1,733	1,865	2,016	3,052	21,387
STANDARD METROPOLITAN STATISTICAL AREAS													
ANAHEIM-SANTA ANA-GAR. GROVE, CA., TOTAL	834	816	928	941	957	991	1,040	1,032	1,023	1,039	1,017	1,292	11,910
NONDURABLE GOODS, TOTAL	615	586	637	663	678	687	685	683	675	691	707	914	8,221
GAF, TOTAL	243	233	267	284	297	298	292	297	293	302	338	344	3,688
ATLANTA, GA., TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL	157	157	204	226	231	226	206	223	205	244	269	429	2,777
BALTIMORE, MD., TOTAL	684	658	738	749	762	774	784	769	738	770	759	914	9,079
NONDURABLE GOODS, TOTAL	513	481	520	552	563	564	548	549	534	580	578	699	6,677
GAF, TOTAL	143	140	163	184	185	182	166	179	195	204	230	353	2,324
BOSTON, MASS., TOTAL[1]	1,378	1,374	1,551	1,525	1,495	1,537	1,524	1,537	1,467	1,475	1,492	1,912	18,271
NONDURABLE GOODS, TOTAL	996	939	1,007	1,005	979	954	923	930	980	1,014	1,040	1,369	12,076
GAF, TOTAL	266	269	314	337	347	345	303	360	379	375	420	672	4,392
CHICAGO, ILL., TOTAL	2,408	2,359	2,667	2,613	2,683	2,681	2,613	2,633	2,628	2,823	2,818	3,423	32,325
NONDURABLE GOODS, TOTAL	1,709	1,622	1,797	1,840	1,902	1,838	1,804	1,847	1,830	1,964	2,011	2,524	22,688
GAF, TOTAL	557	516	646	677	695	699	662	703	701	786	808	1,215	8,643
CLEVELAND, OHIO, TOTAL	568	527	615	656	662	670	689	677	669	703	674	865	7,975
NONDURABLE GOODS, TOTAL	410	380	434	476	485	486	474	469	480	487	483	621	5,645
GAF, TOTAL	160	151	186	203	198	194	187	201	201	208	228	349	2,466
DALLAS-FORT WORTH, TEX., TOTAL	1,331	1,281	1,521	1,506	1,526	1,537	1,528	1,667	1,657	1,657	1,609	1,950	18,770
NONDURABLE GOODS, TOTAL	880	813	963	983	1,003	1,037	1,051	1,131	1,140	1,192	1,135	1,396	12,724
GAF, TOTAL	313	295	355	356	361	363	372	453	439	481	459	725	4,952
DETROIT, MICH., TOTAL	1,639	1,531	1,826	1,842	1,832	1,781	1,729	1,671	1,654	1,731	1,675	2,047	20,958
NONDURABLE GOODS, TOTAL	1,231	1,119	1,302	1,309	1,309	1,254	1,238	1,202	1,196	1,265	1,206	1,484	15,115
GAF, TOTAL	377	348	425	461	456	452	424	435	442	488	505	795	5,588
HOUSTON, TEX., TOTAL	1,280	1,224	1,419	1,424	1,454	1,432	1,502	1,538	1,437	1,510	1,481	1,885	17,586
NONDURABLE GOODS, TOTAL	852	801	918	962	974	922	993	1,006	934	1,021	989	1,273	11,645
GAF, TOTAL	314	310	371	404	410	394	404	448	404	439	464	761	5,123
KANSAS CITY, MO.-KANS., TOTAL	510	498	583	600	596	598	624	617	594	627	624	736	7,207
NONDURABLE GOODS, TOTAL	349	335	379	402	407	392	405	413	400	439	451	518	4,890
GAF, TOTAL	112	107	129	141	147	140	138	153	135	150	173	278	1,803
LOS ANGELES-LONG BEACH, CALIF., TOTAL	2,940	2,760	3,168	3,229	3,236	3,306	3,242	3,276	3,136	3,193	3,156	3,990	38,632
NONDURABLE GOODS, TOTAL	1,982	1,855	2,029	2,078	2,150	2,168	2,196	2,201	2,155	2,239	2,231	2,853	26,137
GAF, TOTAL	723	686	780	840	837	862	802	828	831	858	929	1,522	10,498
MIAMI, FLA., TOTAL	856	839	880	861	888	891	886	916	835	851	889	946	10,508
NONDURABLE GOODS, TOTAL	568	537	552	560	581	547	580	598	542	567	572	632	6,839
GAF, TOTAL	223	212	253	256	256	256	248	278	225	235	268	382	3,092
MILWAUKEE, WIS., TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL	130	111	136	155	149	145	137	146	144	151	153	225	1,782
MINNEAPOLIS-ST. PAUL, MINN.-WIS., TOTAL	885	907	1,056	1,063	1,151	1,144	1,071	1,107	1,053	1,121	1,063	1,263	12,884
NONDURABLE GOODS, TOTAL	599	587	669	678	725	715	693	721	695	760	733	893	8,468
GAF, TOTAL[1]	185	185	229	245	252	249	229	252	247	291	279	440	3,083
NASSAU-SUFFOLK, N.Y., TOTAL	1,025	937	1,112	1,066	1,079	1,078	1,026	1,017	1,037	1,100	1,047	1,421	12,995
NONDURABLE GOODS, TOTAL	754	669	783	740	733	745	695	675	708	760	778	1,059	9,097
GAF, TOTAL[1]	232	223	249	280	303	300	263	281	282	304	347	578	3,642
NEW YORK, N.Y.-N.J., TOTAL	2,761	2,565	2,906	2,906	2,995	3,011	2,702	2,649	2,834	3,021	3,069	3,661	35,080
NONDURABLE GOODS, TOTAL	2,159	1,983	2,193	2,248	2,269	2,242	2,020	2,001	2,140	2,312	2,360	2,798	26,721
GAF, TOTAL[1]	806	756	851	957	967	951	839	901	979	1,055	1,063	1,527	11,652
NEWARK, N.J., TOTAL	670	602	660	727	725	752	715	682	698	734	750	923	8,638
NONDURABLE GOODS, TOTAL	548	477	517	552	560	585	547	521	547	570	574	718	6,714
GAF, TOTAL[1]	146	139	155	177	176	172	155	163	177	189	216	330	2,195
PHILADELPHIA, PA.-N.J., TOTAL	1,494	1,411	1,629	1,618	1,618	1,634	1,590	1,562	1,606	1,717	1,701	2,218	19,758
NONDURABLE GOODS, TOTAL	1,078	987	1,125	1,106	1,134	1,096	1,057	1,071	1,122	1,214	1,215	1,603	13,808
GAF, TOTAL[1]	329	325	383	430	444	436	383	413	446	496	558	882	5,525
PITTSBURGH, PA., TOTAL	644	695	782	832	814	800	853	845	772	851	854	1,018	9,760
NONDURABLE GOODS, TOTAL	493	470	545	569	568	586	579	573	582	586	597	769	6,887
GAF, TOTAL[1]	160	161	198	212	209	203	196	227	207	226	279	402	2,680
ST. LOUIS, MO.-ILL., TOTAL	585	586	648	656	717	682	692	749	683	726	730	925	8,359
NONDURABLE GOODS, TOTAL	441	416	466	476	520	496	507	550	514	544	551	679	6,160
GAF, TOTAL[1]	160	154	191	212	214	210	202	225	207	242	267	434	2,718

SEE FOOTNOTES AT END OF TABLE.

Table 6. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Specified Areas and Cities: January 1978-December 1985—Continued

AREA AND KIND OF BUSINESS	1981												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
STANDARD METROPOLITAN STATISTICAL AREAS													
SAN DIEGO, CALIF., TOTAL	765	792	855	931	810	843	880	837	863	841	835	1,056	10,168
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL[1]	207	200	229	237	241	242	242	246	238	247	267	419	3,015
SAN FRANCISCO-OAKLAND, CALIF., TOTAL	1,504	1,488	1,633	1,610	1,698	1,717	1,721	1,757	1,663	1,705	1,655	2,080	20,227
NONDURABLE GOODS, TOTAL	1,023	924	1,003	1,041	1,043	1,044	1,040	1,047	1,036	1,078	1,061	1,379	12,714
GAF, TOTAL[1]	339	330	386	391	406	418	413	442	429	453	472	741	5,225
WASHINGTON, D.C.-MD.-VA., TOTAL	1,383	1,315	1,502	1,494	1,483	1,526	1,546	1,569	1,501	1,523	1,449	1,753	17,984
NONDURABLE GOODS, TOTAL	864	791	869	925	922	901	930	913	910	960	945	1,180	11,112
GAF, TOTAL[1]	275	259	295	336	336	326	306	325	336	347	362	591	4,097
CITIES													
CHICAGO, ILL., TOTAL	766	767	876	900	916	905	882	896	893	940	950	1,130	10,821
NONDURABLE GOODS, TOTAL	617	612	677	711	727	704	687	713	714	762	775	927	8,626
DEPARTMENT STORES	66	64	82	87	88	88	79	85	85	95	94	143	1,056
GAF, TOTAL[1]	184	181	227	242	247	249	233	235	239	257	244	350	2,888
LOS ANGELES, CALIF., TOTAL	1,165	1,109	1,207	1,172	1,206	1,250	1,224	1,220	1,127	1,149	1,170	1,467	14,466
NONDURABLE GOODS, TOTAL	861	795	825	822	863	867	876	866	819	853	863	1,058	10,368
DEPARTMENT STORES	100	94	112	115	120	125	113	114	122	128	143	227	1,513
GAF, TOTAL[1]	259	252	281	292	293	300	286	293	269	292	337	548	3,722
NEW YORK, N.Y., TOTAL	1,916	1,772	2,049	2,039	2,096	2,154	1,862	1,803	1,978	2,122	2,166	2,548	24,505
NONDURABLE GOODS, TOTAL	1,556	1,433	1,597	1,635	1,635	1,622	1,419	1,427	1,568	1,665	1,715	1,985	19,237
DEPARTMENT STORES	136	136	156	173	187	178	150	164	188	219	214	321	2,222
GAF, TOTAL[1]	532	511	583	675	674	670	587	626	689	743	737	1,046	8,073
PHILADELPHIA, PA., TOTAL	450	441	502	500	493	486	476	434	474	522	495	626	5,899
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
DEPARTMENT STORES	24	22	25	31	32	31	26	28	31	38	41	61	390
GAF, TOTAL[1]	101	109	115	134	133	123	108	115	133	145	145	218	1,579

SEE FOOTNOTES AT END OF TABLE.

Table 6. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Specified Areas and Cities: January 1978-December 1985—Continued

AREA AND KIND OF BUSINESS	1984												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
STANDARD CONSOLIDATED AREAS													
CHICAGO, ILL.-NORTH-WESTERN IND., TOTAL	2,560	2,533	2,904	2,917	3,000	2,950	2,752	2,935	2,784	3,043	3,037	3,569	34,604
NONDURABLE GOODS, TOTAL	1,783	1,786	1,929	1,927	2,110	1,938	1,898	2,009	1,940	2,134	2,206	2,661	24,271
DEPARTMENT STORES	214	210	259	271	302	275	267	302	288	326	358	556	3,625
GAF, TOTAL[1]	564	584	652	666	737	649	647	732	694	780	828	1,233	8,808
NEW YORK, N.Y.-NORTHEASTERN N.J.-SOUTHWESTERN CT., TOTAL	5,093	5,219	5,386	5,230	5,510	5,418	5,143	5,247	5,321	5,805	6,032	7,491	66,897
NONDURABLE GOODS, TOTAL	3,850	3,851	4,047	3,903	4,136	4,005	3,755	3,905	3,934	4,203	4,421	5,535	49,550
DEPARTMENT STORES	371	368	436	456	503	500	447	499	524	588	675	1,006	6,495
GAF, TOTAL[1]	1,321	1,298	1,413	1,478	1,638	1,547	1,425	1,533	1,593	1,788	1,998	3,046	20,058
STANDARD METROPOLITAN STATISTICAL AREAS													
ANAHEIM-SANTA ANA-GAR. GROVE, CA., TOTAL	846	884	932	845	892	882	863	902	858	980	921	1,152	10,857
NONDURABLE GOODS, TOTAL	549	559	611	590	615	595	599	630	604	628	660	880	7,504
GAF, TOTAL[1]	223	223	247	242	260	259	256	279	266	277	324	511	3,367
ATLANTA, GA., TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL[1]	179	178	206	193	191	177	170	203	167	232	253	394	2,561
BALTIMORE, MD., TOTAL	613	621	637	664	699	670	691	695	677	737	742	898	8,344
NONDURABLE GOODS, TOTAL	450	446	481	485	515	476	499	509	475	539	562	675	6,091
GAF, TOTAL[1]	131	141	156	166	181	161	158	186	169	194	218	324	2,165
BOSTON, MASS., TOTAL[2]	1,257	1,270	1,319	1,358	1,426	1,336	1,317	1,440	1,341	1,524	1,474	1,825	16,887
NONDURABLE GOODS, TOTAL	841	848	890	870	930	871	847	984	917	1,013	1,067	1,361	11,419
GAF, TOTAL[1]	237	236	288	277	307	290	270	340	330	353	405	632	3,974
CHICAGO, ILL., TOTAL	2,314	2,291	2,547	2,552	2,717	2,561	2,495	2,586	2,528	2,763	2,748	3,245	31,365
NONDURABLE GOODS, TOTAL	1,600	1,604	1,754	1,751	1,917	1,756	1,706	1,814	1,757	1,939	1,998	2,417	22,013
GAF, TOTAL[1]	515	509	619	642	688	695	622	685	650	728	773	1,147	8,224
CLEVELAND, OHIO, TOTAL	563	557	630	623	646	617	625	635	626	685	681	856	7,744
NONDURABLE GOODS, TOTAL	392	393	443	435	457	437	441	457	441	481	491	618	5,486
GAF, TOTAL[1]	157	154	186	195	198	190	187	203	204	222	246	365	2,507
DALLAS-FORT WORTH, TEX., TOTAL	1,115	1,088	1,212	1,137	1,280	1,340	1,326	1,358	1,350	1,464	1,484	1,746	15,900
NONDURABLE GOODS, TOTAL	679	683	781	747	807	839	816	896	888	972	1,000	1,243	10,351
GAF, TOTAL[1]	289	270	306	295	322	329	329	350	314	336	376	606	4,122
DETROIT, MICH., TOTAL	1,505	1,469	1,596	1,565	1,616	1,697	1,663	1,647	1,596	1,774	1,731	2,139	19,979
NONDURABLE GOODS, TOTAL	1,106	1,064	1,154	1,120	1,193	1,237	1,217	1,252	1,182	1,274	1,245	1,597	14,641
GAF, TOTAL[1]	326	317	374	386	408	388	370	415	424	465	503	788	5,164
HOUSTON, TEX., TOTAL	1,106	1,072	1,189	1,197	1,286	1,261	1,313	1,316	1,233	1,356	1,332	1,646	15,309
NONDURABLE GOODS, TOTAL	690	687	750	777	827	793	850	875	797	890	890	1,114	9,940
GAF, TOTAL[1]	278	280	320	321	358	326	336	371	328	365	417	643	4,341
KANSAS CITY, MO.-KANS., TOTAL	486	469	519	507	543	530	549	556	543	601	595	722	6,620
NONDURABLE GOODS, TOTAL	317	314	339	336	366	350	360	385	383	399	413	494	4,436
GAF, TOTAL[1]	109	105	124	124	136	126	128	142	128	139	166	256	1,683
LOS ANGELES-LONG BEACH, CALIF., TOTAL	2,706	2,694	2,945	2,795	2,919	2,835	2,905	2,988	2,902	3,036	3,079	3,793	35,597
NONDURABLE GOODS, TOTAL	1,744	1,706	1,843	1,806	1,918	1,817	1,855	1,962	1,909	1,988	2,103	2,653	23,304
GAF, TOTAL[1]	638	639	751	743	780	762	738	784	781	786	862	1,394	9,658
MIAMI, FLA., TOTAL	703	727	735	731	749	724	768	830	775	849	878	1,036	9,505
NONDURABLE GOODS, TOTAL	471	485	503	506	537	499	533	584	538	554	578	703	6,488
GAF, TOTAL[1]	198	204	203	205	209	203	220	255	223	231	266	370	2,787
MILWAUKEE, WIS., TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL[1]	121	107	118	130	137	124	126	142	130	144	152	229	1,660
MINNEAPOLIS-ST. PAUL, MINN.-WIS., TOTAL	891	901	1,021	1,009	1,041	1,015	1,009	1,042	1,010	1,106	1,084	1,193	12,322
NONDURABLE GOODS, TOTAL	581	581	663	634	671	638	636	692	671	741	740	837	8,085
GAF, TOTAL[1]	184	190	219	222	228	213	208	241	235	264	275	407	2,886
NASSAU-SUFFOLK, N.Y., TOTAL	910	921	948	913	972	937	913	950	916	1,009	1,030	1,307	11,730
NONDURABLE GOODS, TOTAL	650	663	695	643	685	662	627	668	633	687	715	974	8,302
GAF, TOTAL[1]	203	206	219	239	269	258	234	268	258	276	307	499	3,236
NEW YORK, N.Y.-N.J., TOTAL	2,502	2,620	2,700	2,630	2,772	2,781	2,576	2,641	2,766	2,992	3,096	3,740	33,816
NONDURABLE GOODS, TOTAL	1,950	1,925	2,030	1,985	2,119	2,083	1,922	1,994	2,090	2,193	2,300	2,796	25,387
GAF, TOTAL[1]	695	695	772	801	906	859	781	829	896	1,015	1,122	1,578	10,949
NEWARK, N.J., TOTAL	611	594	640	652	707	696	671	655	642	699	690	862	8,119
NONDURABLE GOODS, TOTAL	490	479	524	519	554	540	516	514	507	534	547	682	6,406
GAF, TOTAL[1]	127	125	143	157	169	160	152	161	164	183	203	304	2,048
PHILADELPHIA, PA.-N.J., TOTAL	1,389	1,383	1,577	1,606	1,641	1,522	1,514	1,483	1,455	1,595	1,594	1,991	18,752
NONDURABLE GOODS, TOTAL	995	979	1,088	1,053	1,114	1,036	1,002	1,018	1,000	1,118	1,154	1,455	13,012
GAF, TOTAL[1]	329	311	366	383	405	374	340	372	377	428	497	780	4,960
PITTSBURGH, PA., TOTAL	708	688	744	760	747	719	763	784	702	817	794	929	9,135
NONDURABLE GOODS, TOTAL	458	450	513	515	529	515	532	555	510	579	593	747	6,505
GAF, TOTAL[1]	142	144	177	182	191	176	177	212	194	236	276	397	2,504
ST. LOUIS, MO.-ILL., TOTAL	529	542	587	556	620	572	602	658	631	670	688	808	7,443
NONDURABLE GOODS, TOTAL	400	413	453	432	488	427	435	468	449	489	510	618	5,582
GAF, TOTAL[1]	149	151	178	189	204	180	184	196	188	210	242	361	2,426

SEE FOOTNOTES AT END OF TABLE.

Table 6. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Specified Areas and Cities: January 1978-December 1985—Continued

AREA AND KIND OF BUSINESS	1980												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
STANDARD METROPOLITAN STATISTICAL AREAS													
SAN DIEGO, CALIF., TOTAL	731	720	800	765	780	745	849	822	759	824	795	986	9,356
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL	197	197	215	209	222	208	210	237	230	234	254	390	2,809
SAN FRANCISCO-OAKLAND, CALIF., TOTAL	1,457	1,418	1,544	1,422	1,476	1,480	1,556	1,569	1,533	1,586	1,580	1,680	18,499
NONDURABLE GOODS, TOTAL	941	924	1,009	968	1,009	973	979	1,020	1,004	1,024	1,031	1,273	12,147
GAF, TOTAL	339	287	332	327	358	381	358	398	369	399	457	681	4,656
WASHINGTON, D.C.-MD.-VA., TOTAL	1,251	1,233	1,318	1,349	1,380	1,350	1,425	1,416	1,393	1,458	1,396	1,678	16,647
NONDURABLE GOODS, TOTAL	756	769	815	829	885	859	897	900	840	890	912	1,133	10,485
GAF, TOTAL	244	244	273	280	303	275	269	300	312	355	369	568	3,792
CITIES													
CHICAGO, ILL., TOTAL	624	799	884	873	909	856	821	879	844	930	909	1,078	10,606
NONDURABLE GOODS, TOTAL	647	638	698	695	731	667	639	689	660	750	739	876	8,429
DEPARTMENT STORES	65	66	79	82	89	81	79	91	85	98	101	155	1,071
GAF, TOTAL	185	181	210	217	229	226	207	239	226	253	254	365	2,792
LOS ANGELES, CALIF., TOTAL	1,140	1,147	1,271	1,162	1,196	1,128	1,135	1,159	1,102	1,177	1,288	1,487	14,372
NONDURABLE GOODS, TOTAL	780	758	793	784	799	740	743	794	763	804	894	1,079	9,711
DEPARTMENT STORES	92	90	103	104	113	113	108	110	114	117	134	208	1,402
GAF, TOTAL	220	235	300	276	288	275	272	278	277	281	312	485	3,477
NEW YORK, N.Y., TOTAL	1,754	1,675	1,917	1,842	1,924	1,975	1,769	1,822	1,924	2,040	2,103	2,542	23,487
NONDURABLE GOODS, TOTAL	1,400	1,380	1,465	1,412	1,493	1,499	1,342	1,401	1,497	1,526	1,603	1,988	17,993
DEPARTMENT STORES	133	142	149	149	182	167	146	161	180	204	215	307	2,135
GAF, TOTAL	501	508	563	579	623	623	560	585	634	704	728	991	7,629
PHILADELPHIA, PA., TOTAL	451	435	499	498	523	468	481	435	434	499	501	583	5,907
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
DEPARTMENT STORES	22	20	25	26	28	25	22	24	27	32	39	55	345
GAF, TOTAL	98	96	111	120	128	113	101	106	108	124	133	191	1,427

SEE FOOTNOTES AT END OF TABLE.

Table 6. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Specified Areas and Cities: January 1978-December 1985—Continued

AREA AND KIND OF BUSINESS	1979												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
STANDARD CONSOLIDATED AREAS													
CHICAGO, ILL.-NORTHWESTERN IND., TOTAL	2,214	2,394	2,850	2,803	2,976	2,867	2,655	2,912	2,747	2,940	3,079	3,517	33,957
NONDURABLE GOODS, TOTAL	1,469	1,542	1,825	1,796	1,933	1,844	1,731	1,898	1,780	1,904	2,189	2,341	22,602
DEPARTMENT STORES	186	202	273	267	306	297	271	307	245	329	361	535	3,672
GAF, TOTAL[2]	457	498	639	662	688	666	632	717	677	743	825	1,166	8,390
NEW YORK, N.Y.-NORTHEASTERN N.J.-SOUTHWESTERN, CT., TOTAL	4,620	4,485	4,976	4,734	4,917	4,830	4,342	4,755	4,867	5,152	5,474	6,747	60,026
NONDURABLE GOODS, TOTAL	3,442	3,312	3,711	3,478	3,559	3,574	3,321	3,503	3,595	3,837	4,104	5,143	44,579
DEPARTMENT STORES	363	358	457	461	514	498	440	479	528	564	645	1,021	6,328
GAF, TOTAL[2]	1,385	1,244	1,483	1,456	1,548	1,501	1,346	1,492	1,547	1,633	1,670	2,784	19,289
STANDARD METROPOLITAN STATISTICAL AREAS													
ANAHEIM-SANTA ANA-GAR. GROVE, CA., TOTAL	753	729	876	808	848	806	814	907	887	887	938	1,110	10,444
NONDURABLE GOODS, TOTAL	482	472	542	528	552	542	506	594	576	579	631	740	6,784
GAF, TOTAL[2]	267	199	229	233	240	250	242	255	244	254	299	444	3,096
ATLANTA, GA., TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL[2]	153	143	203	198	207	175	171	205	231	242	288	408	2,824
BALTIMORE, MD., TOTAL	560	525	649	646	686	636	619	647	618	635	689	821	7,707
NONDURABLE GOODS, TOTAL	421	386	456	461	484	449	449	453	435	463	511	604	5,554
GAF, TOTAL[2]	117	108	149	155	166	158	145	160	164	174	216	310	2,024
BOSTON, MASS., TOTAL[2]	1,113	1,086	1,209	1,179	1,259	1,199	1,133	1,318	1,261	1,295	1,380	1,677	15,109
NONDURABLE GOODS, TOTAL	688	676	745	728	755	764	718	836	816	841	929	1,194	9,686
GAF, TOTAL[2]	236	214	268	269	293	290	261	351	326	318	377	571	3,774
CHICAGO, ILL., TOTAL	2,033	2,202	2,618	2,576	2,732	2,618	2,419	2,642	2,496	2,661	2,797	3,202	30,992
NONDURABLE GOODS, TOTAL	1,352	1,426	1,686	1,658	1,780	1,698	1,587	1,739	1,682	1,814	2,001	2,321	20,744
GAF, TOTAL[2]	425	464	596	618	639	637	586	664	626	688	764	1,085	7,792
CLEVELAND, OHIO, TOTAL	509	503	616	625	621	634	587	638	637	660	691	843	7,564
NONDURABLE GOODS, TOTAL	338	332	398	407	413	413	388	426	425	445	479	595	5,065
GAF, TOTAL[2]	139	132	169	175	181	179	171	192	194	203	245	348	2,328
DALLAS-FORT WORTH, TEX., TOTAL	996	980	1,213	1,150	1,196	1,380	1,200	1,267	1,189	1,250	1,296	1,534	14,693
NONDURABLE GOODS, TOTAL	621	585	757	749	778	799	773	793	765	811	864	1,031	9,326
GAF, TOTAL[2]	214	205	267	264	275	388	395	380	339	384	395	576	4,002
DETROIT, MICH., TOTAL	1,333	1,323	1,573	1,520	1,614	1,673	1,536	1,576	1,496	1,605	1,682	2,006	18,944
NONDURABLE GOODS, TOTAL	949	925	1,078	1,037	1,103	1,171	1,040	1,128	1,087	1,131	1,214	1,513	13,426
GAF, TOTAL[2]	308	307	380	390	410	406	361	404	409	437	495	719	5,026
HOUSTON, TEX., TOTAL	928	915	1,096	1,063	1,127	1,098	1,103	1,201	1,095	1,187	1,199	1,414	13,422
NONDURABLE GOODS, TOTAL	585	568	673	659	683	676	696	748	683	735	775	939	8,420
GAF, TOTAL[2]	241	242	292	286	308	295	295	337	303	321	367	559	3,868
KANSAS CITY, MO.-KANS., TOTAL	466	454	541	526	546	541	520	559	531	554	569	668	6,475
NONDURABLE GOODS, TOTAL	294	283	323	312	343	331	319	357	338	362	398	463	4,123
GAF, TOTAL[2]	92	94	120	122	130	132	126	143	132	139	167	251	1,648
LOS ANGELES-LONG BEACH, CALIF., TOTAL	2,304	2,291	2,622	2,533	2,684	2,702	2,634	2,908	2,834	3,012	3,058	3,612	33,194
NONDURABLE GOODS, TOTAL	1,426	1,375	1,556	1,527	1,632	1,648	1,633	1,753	1,714	1,795	1,909	2,388	20,354
GAF, TOTAL[2]	598	587	700	704	718	738	693	743	708	746	829	1,255	9,024
MIAMI, FLA., TOTAL	602	605	634	609	676	670	674	738	658	697	755	849	8,167
NONDURABLE GOODS, TOTAL	398	396	417	405	426	422	437	466	415	435	474	583	5,276
GAF, TOTAL[2]	164	162	180	180	192	196	201	234	199	195	232	329	2,464
MILWAUKEE, WIS., TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL[2]	99	103	115	132	130	128	125	141	122	146	158	215	1,620
MINNEAPOLIS-ST. PAUL, MINN.-WIS., TOTAL	811	803	986	1,004	1,075	1,636	957	1,051	977	1,071	1,059	1,150	11,980
NONDURABLE GOODS, TOTAL	527	517	612	616	634	635	604	663	638	700	717	807	7,670
GAF, TOTAL[2]	174	172	213	222	227	225	208	244	238	266	295	400	2,882
NASSAU-SUFFOLK, N.Y., TOTAL	778	736	848	823	888	868	841	853	839	896	928	1,158	10,436
NONDURABLE GOODS, TOTAL	583	548	629	590	622	627	598	620	628	653	673	880	7,627
GAF, TOTAL[2]	205	165	225	227	252	246	221	245	242	246	278	457	3,029
NEW YORK, N.Y.-N.J., TOTAL	2,250	2,155	2,412	2,335	2,445	2,402	2,211	2,304	2,465	2,650	2,762	3,243	29,694
NONDURABLE GOODS, TOTAL	1,753	1,658	1,847	1,773	1,813	1,799	1,663	1,791	1,865	2,026	2,109	2,531	22,628
GAF, TOTAL[2]	683	627	766	765	815	801	718	810	876	928	1,014	1,327	10,130
NEWARK, N.J., TOTAL	573	543	627	581	614	632	569	591	597	633	660	819	7,459
NONDURABLE GOODS, TOTAL	455	429	487	442	462	489	446	445	461	472	504	649	5,741
GAF, TOTAL[2]	119	109	140	133	146	143	132	144	147	162	182	268	1,825
PHILADELPHIA, PA.-N.J., TOTAL	1,313	1,176	1,498	1,458	1,520	1,486	1,398	1,482	1,423	1,515	1,550	1,891	17,711
NONDURABLE GOODS, TOTAL	926	838	1,017	996	1,042	1,024	951	1,002	1,004	1,044	1,114	1,375	12,333
GAF, TOTAL[2]	283	254	373	382	399	385	342	386	403	436	503	764	4,910
PITTSBURGH, PA., TOTAL	629	637	807	801	852	812	787	865	759	887	900	982	9,718
NONDURABLE GOODS, TOTAL	427	420	515	499	519	548	508	554	496	518	563	694	6,261
GAF, TOTAL[2]	132	130	180	181	190	181	168	213	184	205	263	370	2,397
ST. LOUIS, MO.-ILL., TOTAL	501	526	603	581	620	597	576	631	581	629	690	773	7,310
NONDURABLE GOODS, TOTAL	380	398	439	410	440	426	407	447	433	454	496	596	5,324
GAF, TOTAL[2]	134	140	177	180	194	180	169	194	184	207	250	347	2,356

SEE FOOTNOTES AT END OF TABLE.

Table 6. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Specified Areas and Cities: January 1978-December 1985—Continued

AREA AND KIND OF BUSINESS	1979												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
STANDARD METROPOLITAN STATISTICAL AREAS													
SAN DIEGO, CALIF., TOTAL	671	651	796	711	724	736	760	792	730	761	788	913	8,963
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL[1]	171	168	195	194	198	208	204	217	208	218	242	369	2,589
SAN FRANCISCO-OAKLAND, CALIF., TOTAL	1,278	1,245	1,424	1,523	1,600	1,624	1,510	1,579	1,461	1,518	1,529	1,901	18,094
NONDURABLE GOODS, TOTAL	811	776	861	868	879	959	932	976	934	982	1,000	1,196	11,202
GAF, TOTAL[1]	282	276	326	325	342	370	344	384	385	379	426	625	4,434
WASHINGTON, D.C.-MD.-VA., TOTAL	1,103	988	1,254	1,197	1,302	1,260	1,209	1,331	1,323	1,312	1,300	1,945	15,162
NONDURABLE GOODS, TOTAL	516	594	712	696	736	738	720	785	759	762	819	1,030	8,969
GAF, TOTAL[1]	223	196	266	266	294	284	265	291	300	300	338	506	3,535
CITIES													
CHICAGO, ILL., TOTAL	710	751	873	874	982	895	836	934	904	1,003	1,033	1,125	10,880
NONDURABLE GOODS, TOTAL	558	563	670	670	716	681	654	736	717	802	836	918	8,521
DEPARTMENT STORES	53	61	83	86	91	88	81	98	89	103	111	152	1,092
GAF, TOTAL[1]	138	166	211	217	225	226	206	242	226	253	265	349	2,724
LOS ANGELES, CALIF., TOTAL	949	986	1,086	1,073	1,156	1,168	1,114	1,247	1,249	1,280	1,312	1,495	14,097
NONDURABLE GOODS, TOTAL	640	620	677	653	721	717	702	745	697	729	816	980	8,497
DEPARTMENT STORES	84	81	99	107	107	102	105	107	106	115	133	200	1,346
GAF, TOTAL[1]	219	221	270	263	288	287	284	274	259	275	298	416	3,289
NEW YORK, N.Y., TOTAL	1,496	1,433	1,601	1,558	1,648	1,628	1,494	1,601	1,720	1,813	1,878	2,281	20,143
NONDURABLE GOODS, TOTAL	1,203	1,139	1,271	1,223	1,247	1,257	1,159	1,259	1,328	1,418	1,457	1,810	15,771
DEPARTMENT STORES	125	123	154	154	170	166	141	154	180	197	207	320	2,093
GAF, TOTAL[1]	440	411	520	529	566	568	507	580	628	651	693	936	7,031
PHILADELPHIA, PA., TOTAL	535	470	585	520	530	508	475	484	455	489	482	568	6,081
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
DEPARTMENT STORES	20	18	27	25	27	26	23	25	28	32	37	52	340
GAF, TOTAL[1]	90	81	117	114	118	110	96	108	111	120	130	182	1,375

SEE FOOTNOTES AT END OF TABLE.

Table 6. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Specified Areas and Cities: January 1978-December 1985—Continued

AREA AND KIND OF BUSINESS	1978												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
STANDARD CONSOLIDATED AREAS													
CHICAGO,ILL.-NORTHWESTERN IND., TOTAL	2,070	2,125	2,574	2,539	2,663	2,675	2,511	2,638	2,506	2,771	2,907	3,263	31,292
NONDURABLE GOODS, TOTAL	1,457	1,487	1,726	1,686	1,776	1,734	1,659	1,747	1,701	1,791	1,949	2,292	21,005
DEPARTMENT STORES	198	194	260	271	298	290	256	290	283	314	356	536	3,542
GAF, TOTAL[1]	479	486	612	627	683	669	616	685	666	722	805	1,158	8,108
NEW YORK,N.Y.-NORTHEASTERN N.J.-SOUTHWESTERN, CT., TOTAL	3,691	3,700	4,320	4,203	4,472	4,567	4,107	4,216	4,377	4,533	4,919	6,587	53,842
NONDURABLE GOODS, TOTAL	2,984	2,988	3,308	3,147	3,287	3,340	3,092	3,115	3,334	3,377	3,631	4,853	40,306
DEPARTMENT STORES	353	367	489	467	526	523	447	476	564	573	617	1,017	6,399
GAF, TOTAL[1]	1,007	1,000	1,258	1,248	1,368	1,395	1,183	1,262	1,423	1,472	1,812	3,076	17,504
STANDARD METROPOLITAN STATISTICAL AREAS													
ANAHEIM-SANTA ANA-GAR. GROVE,CA., TOTAL	637	643	760	718	768	778	735	758	740	757	830	1,010	9,134
NONDURABLE GOODS, TOTAL	421	410	487	462	467	500	493	509	507	490	542	719	6,027
GAF, TOTAL[1]	176	174	214	213	224	229	224	235	238	232	285	433	2,878
ATLANTA, GA., TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL[1]	132	145	204	187	186	188	178	196	187	208	230	362	2,403
BALTIMORE, MD., TOTAL	498	513	594	585	621	620	594	616	607	612	640	769	7,265
NONDURABLE GOODS, TOTAL	379	377	422	419	447	447	437	451	449	462	477	578	5,345
GAF, TOTAL[1]	103	111	136	136	147	147	132	141	154	165	195	293	1,882
BOSTON, MASS., TOTAL[2]	932	891	1,148	1,121	1,171	1,155	1,071	1,205	1,225	1,265	1,328	1,624	14,132
NONDURABLE GOODS, TOTAL	646	616	740	702	719	728	661	754	775	770	840	1,070	9,041
GAF, TOTAL[1]	182	168	241	235	254	261	226	306	363	330	376	583	3,535
CHICAGO, ILL., TOTAL	1,900	1,951	2,378	2,339	2,446	2,443	2,315	2,414	2,344	2,544	2,663	2,984	28,721
NONDURABLE GOODS, TOTAL	1,337	1,369	1,596	1,563	1,643	1,602	1,541	1,613	1,572	1,653	1,797	2,109	19,395
GAF, TOTAL[1]	449	437	569	587	618	624	576	636	622	676	754	1,079	7,627
CLEVELAND, OHIO, TOTAL	427	437	560	577	602	646	606	623	613	634	646	832	7,203
NONDURABLE GOODS, TOTAL	287	292	359	354	365	379	365	388	382	407	417	551	4,556
GAF, TOTAL[1]	117	126	163	170	172	175	161	181	186	195	217	345	2,208
DALLAS-FORT WORTH, TEX., TOTAL	790	762	1,037	975	1,035	1,167	1,155	1,144	1,059	1,062	1,110	1,386	12,682
NONDURABLE GOODS, TOTAL	527	489	667	651	668	743	739	747	720	719	744	931	8,365
GAF, TOTAL[1]	185	179	238	225	249	254	243	289	266	262	289	478	3,157
DETROIT, MICH., TOTAL	1,095	1,145	1,364	1,355	1,454	1,501	1,373	1,496	1,423	1,533	1,563	1,879	17,141
NONDURABLE GOODS, TOTAL	839	831	958	946	996	1,022	970	1,014	1,019	1,036	1,081	1,387	12,099
GAF, TOTAL[1]	270	290	365	366	386	398	362	397	422	437	479	742	4,914
HOUSTON, TEX., TOTAL	768	752	981	932	998	1,022	981	1,030	971	1,014	1,051	1,284	11,764
NONDURABLE GOODS, TOTAL	486	465	571	577	607	607	618	637	608	622	662	859	7,319
GAF, TOTAL[1]	211	208	277	263	293	285	269	303	285	288	344	534	3,560
KANSAS CITY, MO.-KANS., TOTAL	424	403	482	527	552	540	514	533	509	544	562	652	6,242
NONDURABLE GOODS, TOTAL	280	247	281	303	324	310	307	335	322	348	377	446	3,880
GAF, TOTAL[1]	88	83	110	117	124	120	116	126	121	127	140	236	1,518
LOS ANGELES-LONG BEACH, CALIF., TOTAL	1,937	1,911	2,266	2,287	2,414	2,440	2,326	2,412	2,344	2,443	2,597	3,085	28,462
NONDURABLE GOODS, TOTAL	1,256	1,215	1,426	1,431	1,485	1,508	1,480	1,504	1,513	1,488	1,622	2,064	17,992
GAF, TOTAL[1]	535	514	625	637	657	670	630	668	682	646	813	1,268	8,345
MIAMI, FLA., TOTAL	531	522	599	558	602	592	568	628	601	610	659	787	7,257
NONDURABLE GOODS, TOTAL	356	335	387	363	390	365	377	415	382	388	409	518	4,683
GAF, TOTAL[1]	143	141	167	154	176	171	164	200	176	185	218	312	2,207
MILWAUKEE, WIS., TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL[1]	91	96	122	121	126	124	113	127	126	130	152	225	1,553
MINNEAPOLIS-ST. PAUL, MINN.-WIS., TOTAL	710	700	854	859	923	886	828	843	819	899	921	1,077	10,299
NONDURABLE GOODS, TOTAL	454	456	529	517	548	536	512	550	547	590	615	754	6,608
GAF, TOTAL[1]	160	169	208	210	223	222	198	231	221	247	268	388	2,745
NASSAU-SUFFOLK, N.Y., TOTAL	672	651	784	744	796	852	736	780	738	732	744	1,006	9,175
NONDURABLE GOODS, TOTAL	518	495	567	536	566	609	524	529	549	518	540	770	6,721
GAF, TOTAL[1]	143	147	194	200	235	242	206	217	228	220	246	428	2,706
NEW YORK, N.Y.-N.J., TOTAL	1,946	1,867	2,171	2,114	2,257	2,294	2,017	2,103	2,221	2,341	2,532	3,160	26,973
NONDURABLE GOODS, TOTAL	1,521	1,461	1,680	1,612	1,701	1,663	1,539	1,606	1,725	1,817	1,931	2,435	20,711
GAF, TOTAL[1]	582	570	714	697	756	778	643	692	801	907	975	1,428	9,543
NEWARK, N.J., TOTAL	480	448	528	525	554	627	574	563	593	590	594	748	6,824
NONDURABLE GOODS, TOTAL	394	380	446	430	438	503	459	441	477	451	456	602	5,477
GAF, TOTAL[1]	95	96	117	117	124	125	113	121	140	145	162	254	1,609
PHILADELPHIA, PA.-N.J., TOTAL	1,100	1,091	1,375	1,385	1,434	1,488	1,385	1,395	1,400	1,459	1,459	1,816	16,787
NONDURABLE GOODS, TOTAL	787	781	940	908	955	973	906	916	961	993	1,029	1,330	11,479
GAF, TOTAL[1]	247	252	326	313	346	374	324	351	379	381	443	703	4,439
PITTSBURGH, PA., TOTAL	560	646	780	792	835	801	757	781	745	803	823	920	9,243
NONDURABLE GOODS, TOTAL	387	398	483	472	495	510	473	491	482	499	528	677	5,901
GAF, TOTAL[1]	110	122	165	165	180	179	164	194	184	203	251	361	2,278
ST. LOUIS, MO.-ILL., TOTAL	476	473	554	540	588	573	568	579	548	594	630	783	6,906
NONDURABLE GOODS, TOTAL	361	362	423	411	433	417	412	419	417	431	465	613	5,164
GAF, TOTAL[1]	122	124	160	166	161	172	150	177	170	184	216	366	2,177

SEE FOOTNOTES AT END OF TABLE.

Table 6. Estimates of Monthly Retail Sales, by Selected Kinds of Business for Specified Areas and Cities: January 1978-December 1985—Continued

AREA AND KIND OF BUSINESS	1978												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATION, HOLIDAY, OR TRADING-DAY DIFFERENCES												
STANDARD METROPOLITAN STATISTICAL AREAS													
SAN DIEGO, CALIF., TOTAL	525	519	587	595	626	663	657	683	640	683	697	870	7,745
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
GAF, TOTAL[1]	153	150	175	170	180	187	188	199	197	189	228	341	2,355
SAN FRANCISCO-OAKLAND, CALIF., TOTAL	1,143	1,144	1,279	1,183	1,299	1,322	1,295	1,340	1,231	1,230	1,307	1,636	15,629
NONDURABLE GOODS, TOTAL	733	702	779	759	788	808	788	815	820	792	825	1,066	9,673
GAF, TOTAL[1]	289	274	306	298	325	336	330	339	329	334	385	580	4,102
WASHINGTON, D.C.-MD.-VA., TOTAL	936	967	1,149	1,131	1,227	1,266	1,229	1,264	1,238	1,229	1,195	1,973	14,204
NONDURABLE GOODS, TOTAL	549	546	625	617	657	673	672	696	703	684	692	895	8,009
GAF, TOTAL[1]	205	203	247	251	263	264	245	266	282	285	309	488	3,308
CITIES													
CHICAGO, ILL., TOTAL	698	707	846	855	909	891	851	919	874	973	1,032	1,101	10,676
NONDURABLE GOODS, TOTAL	559	568	692	675	709	695	672	718	681	751	809	878	8,403
DEPARTMENT STORES	62	64	86	88	93	89	82	92	91	103	104	149	1,103
GAF, TOTAL[1]	165	164	208	206	218	216	204	231	225	243	258	346	2,686
LOS ANGELES, CALIF., TOTAL	804	782	858	864	923	968	921	980	939	1,015	1,102	1,272	11,428
NONDURABLE GOODS, TOTAL	529	523	596	601	617	633	626	646	629	641	719	877	7,837
DEPARTMENT STORES	85	81	99	104	107	111	106	110	110	125	141	191	1,335
GAF, TOTAL[1]	180	183	217	215	229	239	229	235	240	232	269	433	2,921
NEW YORK, N.Y., TOTAL	1,299	1,242	1,456	1,378	1,429	1,434	1,296	1,348	1,448	1,474	1,575	1,999	17,378
NONDURABLE GOODS, TOTAL	1,036	996	1,149	1,082	1,097	1,097	1,011	1,048	1,139	1,164	1,228	1,606	13,653
DEPARTMENT STORES	132	134	172	166	184	181	153	160	201	210	199	325	2,217
GAF, TOTAL[1]	400	398	506	492	528	547	453	486	566	571	618	874	6,439
PHILADELPHIA, PA., TOTAL	389	380	491	489	493	519	483	477	492	521	503	635	5,872
NONDURABLE GOODS, TOTAL	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)	(S)
DEPARTMENT STORES	22	19	28	29	30	32	25	27	32	34	33	52	363
GAF, TOTAL[1]	76	74	98	89	99	103	88	95	106	110	119	181	1,238

(S) Estimate does not meet publication standards because of large coefficient of variation.

[1]GAF represents stores which specialize in department store types of merchandise. [2]Statistics for the Boston SMSA include retail establishments in all of Essex, Middlesex, Norfolk, Plymouth, and Suffolk Counties.

Note: Measures of sampling variability will be shown in table B-5 of the monthly reports.

Table 7. Department Stores Sales in Selected Areas: January 1983-December 1985

DATA NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY OR TRADING-DAY DIFFERENCES

AREA	1985												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA IN MILLIONS OF DOLLARS												
U.S. TOTAL DEPARTMENT STORES	7,639	7,749	9,984	10,488	11,171	10,447	9,717	11,436	10,154	11,216	13,910	20,903	134,744
TOTAL OF SELECTED AREAS	5,132	5,298	6,695	6,925	7,445	6,964	6,387	7,515	6,788	7,501	9,262	14,043	89,958
	DATA IN THOUSANDS OF DOLLARS												
STANDARD METROPOLITAN STATISTICAL AREAS[1]													
AKRON, OH	[2]21,724	22,553	30,255	33,068	33,516	30,784	28,585	35,776	31,295	34,008	44,592	68,136	414,257
ALBANY-SCHENECTADY-TROY, NY	29,793	25,694	30,760	34,699	39,770	36,078	32,579	40,951	35,493	39,501	51,465	74,422	465,145
ALBUQUERQUE, NM	18,974	18,853	23,845	25,166	27,394	24,988	29,761	[2]33,003	27,837	31,121	35,585	53,291	349,130
ALLENTOWN-BETHLEHEM-EASTON, PA-NJ	[2]21,292	22,846	28,104	29,629	32,611	30,059	26,140	32,154	28,237	33,939	45,417	66,015	397,103
ANAHEIM-SANTA ANA-GARDEN GROVE, CA	107,281	109,392	127,712	130,706	139,515	141,231	129,145	137,620	131,966	140,349	172,962	275,746	1,749,425
ATLANTA, GA	[3]107,217	113,198	156,337	155,478	167,497	156,443	140,109	175,200	159,451	165,429	206,816	319,423	2,011,788
AUSTIN, TX	[2]26,246	29,360	38,008	38,016	41,640	37,90e	36,322	42,610	36,386	39,164	49,799	71,721	489,378
BAKERSFIELD, CA	14,044	13,775	16,644	18,707	18,746	18,927	17,438	20,227	17,524	17,980	22,375	33,510	229,897
BALTIMORE, MD	[2]66,762	74,207	89,487	93,478	105,09e	94,888	82,329	98,368	94,643	104,645	135,726	207,218	1,248,882
BATON ROUGE, LA	[2]21,797	20,991	29,160	27,755	29,96e	28,001	26,900	29,446	24,783	26,678	34,482	52,758	359,026
BIRMINGHAM, AL	[2]29,990	34,078	36,644	36,160	37,189	35,567	31,949	[2]37,988	33,199	34,736	45,189	67,938	441,927
BOSTON, MA	[2]97,519	102,123	131,170	130,858	149,854	136,401	116,017	146,713	126,352	155,191	[2]188,412	[2]297,743	1,776,352
BRIDGEPORT, CT	14,016	15,477	19,983	26,080	24,022	22,120	19,239	[2]23,179	[2]20,088	[2]23,034	[2]30,902	[2]48,341	286,483
BUFFALO, NY	[2]37,776	35,896	48,858	52,938	59,287	51,701	48,478	59,642	53,940	61,074	78,803	106,688	687,473
CANTON, OH	[2]19,862	19,769	19,177	20,347	20,934	19,179	18,042	22,781	19,194	21,681	25,312	43,436	262,514
CHARLESTON-NORTH CHARLESTON, SC	[2]17,070	11,734	16,290	18,005	19,891	17,981	16,739	19,076	15,978	17,258	21,634	34,879	220,435
CHARLOTTE-GASTONIA, NC	[2]21,071	20,680	29,676	31,702	32,465	30,127	27,674	33,716	29,709	30,622	40,203	66,243	393,884
CHATTANOOGA, TN-GA	[2]15,460	13,255	18,890	19,492	20,366	18,785	18,071	20,964	19,705	20,343	25,737	39,268	247,334
CHICAGO, IL	[2]245,764	244,895	331,916	341,572	364,385	336,917	308,995	368,976	339,097	375,655	442,919	677,980	4,376,571
CINCINNATI, OH-KY-IN	56,751	59,108	84,040	85,434	87,29e	83,771	76,975	98,173	79,074	94,203	114,265	171,693	1,082,195
CLEVELAND, OH	[2]70,467	68,561	94,764	107,664	104,64e	95,884	89,678	104,274	99,278	107,703	136,881	199,633	1,273,468
COLUMBIA, SC	14,478	13,894	19,96e	20,728	22,747	20,191	18,788	22,331	19,280	19,905	28,194	43,366	262,042
COLUMBUS, OH	37,425	42,255	57,654	57,738	6e,790	56,377	54,288	66,051	55,757	64,189	79,668	122,351	734,543
DALLAS-FORT WORTH, TX	[3]155,961	160,361	209,707	210,461	228,647	206,866	201,082	225,847	210,791	227,904	274,967	430,339	2,742,968
DAVENPORT-ROCK ISLAND-MOLINE, IA-IL	14,538	14,734	19,606	20,505	21,99e	19,756	19,570	21,978	19,798	20,742	25,346	39,064	237,305
DAYTON, OH	29,840	31,755	43,643	46,827	48,00e	42,974	41,122	49,097	43,497	50,663	6e,521	93,883	581,831
DENVER-BOULDER, CO	74,449	73,058	90,337	94,326	104,660	96,412	90,089	102,444	9e,663	102,075	12e,790	191,814	1,236,101
DETROIT, MI	17e,510	162,179	210,580	226,486	239,92e	226,075	207,411	238,765	219,316	249,456	30e,310	491,521	2,876,457
EL PASO, TX	19,211	18,613	24,127	25,481	27,959	24,52e	23,784	28,024	25,218	26,56e	2e,228	45,999	319,32e
FLINT, MI	28,972	27,455	35,177	37,091	3e,167	37,507	34,727	39,142	34,700	39,391	4e,109	63,880	464,719
FORT LAUDERDALE-HOLLYWOOL, FL	[2]5e,934	53,564	64,936	59,761	61,722	57,45e	53,036	63,199	5e,68e	61,316	71,297	119,995	772,74e
FRESNO, CA	19,979	19,308	22,65e	24,247	25,434	24,929	23,027	29,964	24,827	25,900	32,573	48,456	319,202
GARY-HAMMOND-EAST CHICAGO, IN	18,617	18,269	26,06e	27,103	2e,76e	26,587	24,623	30,699	25,85e	28,943	35,304	54,79e	345,427
GRAND RAPIDS, MI	47,611	38,657	48,09e	51,187	55,96e	51,55e	49,725	54,693	5e,29e	55,26e	6e,509	82,255	645,704
GREENSBORO-WINST-SALEM-HIGH PT., NC	[2]24,170	22,981	32,575	35,714	35,462	33,701	3e,96e	36,701	32,43e	34,907	44,55e	7e,503	434,47e
GREENVILLE-SPARTANBURG, SC	[2]1e,228	1e,69e	23,962	26,014	26,547	25,443	23,377	27,572	23,819	26,35e	32,99e	51,566	322,53e
HARRISBURG, PA	[2]16,721	16,597	22,245	24,216	25,512	23,22e	21,120	25,287	2e,597	29,137	37,827	52,544	319,96e
HARTFORD, CT	[2]2e,815	29,927	37,80e	4e,602	44,45e	41,104	35,448	44,274	3e,99e	44,01e	57,44e	9e,511	531,39e
HONOLULU, HI	3e,92e	35,709	4e,19e	39,55e	44,99e	41,55e	4e,95e	47,07e	e39,43e	44,50e	4e,649	7e,45e	54e,77e
HOUSTON, TX	139,11e	138,3e1	176,61e	177,893	197,13e	17e,122	169,949	194,991	16e,249	176,87e	2e2,3e7	343,79e	2,256,484
INDIANAPOLIS, IN	47,144	48,16e	6e,39e	67,93e	72,6ee	67,115	62,633	74,734	63,81e	75,153	97,523	147,369	892,897
JACKSONVILLE, FL	[2]2e,48e	2e,899	32,72e	31,709	34,2ee	33,585	31,943	35,62e	31,119	33,69e	37,216	62,036	419,06e
JERSEY CITY, NJ	[2]5,6ee	5,777	6,78e	7,79e	e,e3e	8,202	7,76e	8,059	[2]7,425	[2]8,20e	[2]1e,e4e	[2]15,9ee	1ee,59e
JOHNSON CITY-KINGSPORT-BRIS., TN-VA	[2]14,185	13,2e2	19,41e	2e,19e	2e,55e	19,34e	1e,ee4	[2]21,84e	[2]19,45e	2e,91e	27,46e	4e,39e	254,95e
KANSAS CITY, MO-KS	6e,914	62,259	8e,88e	84,83e	9e,739	85,434	81,914	97,483	81,943	9e,547	112,141	169,018	1,e96,5e1
KNOXVILLE, TN	[2]2e,243	19,9e7	28,477	28,69e	3e,179	27,913	27,272	3e,96e	27,711	3e,176	4e,3e7	59,535	371,4e2
LANSING-EAST LANSING, MI	2e,99e	26,562	33,177	34,442	3e,822	34,85e	32,416	35,73e	34,e12	37,96e	44,749	5e,322	435,94e
LAS VEGAS, NV	[2]7,8e7	7,8e2	9,122	9,661	9,53e	9,86e	9,797	9,3e9	9,9e7	9,e92	12,132	19,63e	115,277
LITTLE ROCK-NORTH LITTLE ROCK, AR	[2]2e,544	2e,3e4	28,69e	2e,415	32,33e	29,6ee	27,149	[2]31,3e3	26,138	27,83e	35,471	5e,861	365,e59
LONG BRANCH-ASBURY PARK, NJ	[2]17,542	19,672	24,53e	26,63e	3e,e1e	28,422	23,269	31,46e	27,733	3e,3e3	3e,5e5	62,595	361,777
LOS ANGELES-LONG BEACH, CA	337,246	338,e76	9e4,71e	41e,111	432,57e	439,59e	4ee,8e6	433,953	41e,eee	428,39e	53e,828	8e8,79e	5,374,1ee
LOUISVILLE, KY-IN	33,66e	3e,79e	48,72e	5e,e32	5e,977	48,167	45,286	52,464	44,527	53,16e	67,419	1e3,1e3	636,9e4
MEMPHIS, TN-AR-MS	[2]3e,513	33,e88	44,75e	45,8e3	47,956	45,e28	42,927	47,83e	4e,e18	46,51e	6e,7e9	92,87e	58e,e64
MIAMI, FL	[2]3e,239	8e,88e	9e,97e	91,319	99,192	96,e47	87,464	1e9,4ee	87,412	97,347	1e7,2e8	173,186	1,2e1,21e
MILWAUKEE, WI	54,263	54,586	76,731	79,785	79,62e	71,72e	67,445	82,1e1	71,935	8e,21e	111,585	154,291	991,67e
MINNEAPOLIS-ST. PAUL, MN-WI	124,e22	124,4e4	155,25e	157,761	171,46e	159,46e	145,458	18e,e35	16e,e9e	185,365	2e3,418	29e,e46	2,e36,88e
MOBILE, AL	[2]13,7e7	12,e95	17,75e	17,5e8	18,76e	17,52e	16,556	17,2e4	17,4ee	17,79e	23,53e	37,466	226,94e
NASHVILLE-DAVIDSON, TN	[2]37,728	32,462	4e,135	4e,652	5e,535	4e,e31	45,537	[2]54,372	47,371	52,9e9	7e,238	1e3,319	634,44e
NASSAU-SUFFOLK, NY	9e,41e	1e5,547	12e,e83	128,7e7	152,52e	142,e85	116,74e	143,411	13e,e3e	131,841	19e,6e5	2e4,e28	1,765,63e
NEW BRUNS.-PERTH AMBOY-SAYRE., NJ	[2]25,444	2e,5ee	3e,83e	3e,162	4e,771	4e,28e	32,252	41,857	4e,111	43,43e	5e,941	9e,585	522,665
NEW HAVEN-WEST HAVEN, CT	[2]19,778	15,276	17,71e	19,9e2	22,3e3	2e,926	18,e07	22,45e	18,467	2e,824	2e,913	4e,e49	256,554
NEW ORLEANS, LA	[2]3e,ee0	3e,88e	34,e67	3e,759	52,44e	48,713	46,853	51,69e	44,84e	52,86e	64,785	9e,674	642,392
NEW YORK, NY-NJ	225,418	26e,373	29e,424	3e7,69e	362,624	318,781	234,93e	322,472	[2]21,232	374,79e	42e,7e7	652,517	4,131,924
NEWARK, NJ	[2]5,563	52,86e	61,615	65,2e4	74,827	67,13e	55,29e	72,189	64,e29	75,17e	9e,9e9	147,714	87e,199
NORFOLK-VA.BEACH-PORTSMOUTH, VA-NC	[2]24,431	23,e19	31,e89	34,515	35,5ee	33,321	31,24e	37,e76	32,5e2	35,653	47,48e	7e,722	436,352
NORTHEAST PENNSYLVANIA	2e,712	21,425	28,492	31,1e4	34,1ee	31,12e	29,517	34,943	3e,5e9	35,142	47,95e	64,79e	4e9,892
OKLAHOMA CITY, OK	[2]27,716	32,487	42,79e	42,822	49,664	43,744	42,27e	[2]47,39e	41,122	44,887	54,327	9e,461	55e,692
OMAHA, NE-IA	25,e52	23,937	35,94e	34,4e7	3e,e55	34,291	32,96e	38,e96	32,79e	35,68e	45,297	7e,519	44e,245
ORLANDO, FL	[2]34,1e5	33,366	45,86e	43,976	46,92e	46,57e	4e,e27	46,934	39,171	45,477	52,56e	83,938	562,221
OXNARD-SIMI VALLEY-VENTURA, CA	26,485	27,e42	31,e59	32,755	34,93e	3e,117	32,864	3e,344	33,2e1	33,64e	44,68e	67,132	436,363
PATERSON-CLIFTON-PASSAIC, NJ	[2]19,761	2e,221	23,e62	25,e46	2e,74e	26,457	21,83e	27,781	26,525	29,172	3e,265	57,791	94e,e89
PHILADELPHIA, PA-NJ	[2]4e,13e	16e,673	2e5,18e	213,411	24e,459	217,725	184,673	224,9e1	2e8,73e	246,13e	311,ee3	494,989	2,857,981
PHOENIX, AZ	73,97e	78,e92	97,e87	94,44e	98,8e1	89,2e9	81,219	92,1e7	85,563	99,e78	124,2ee	19e,49e	1,2e9,175
PITTSBURGH, PA	[2]8e,463	9e,873	119,8e7	129,237	13e,95e	119,746	11e,641	136,334	12e,71e	136,53e	18e,142	2e5,98e	1,621,32e
PORTLAND, OR-WA	64,e1e	46,69e	78,936	82,974	89,96e	87,317	63,384	97,e35	8e,96e	89,92e	1e4,925	1e6,463	1,e93,19e

SEE FOOTNOTES AT END OF TABLE.

Table 7. Department Stores Sales in Selected Areas: January 1983-December 1985--Continued

DATA NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY OR TRADING-DAY DIFFERENCES

AREA	1985												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA IN THOUSANDS OF DOLLARS												
STANDARD METROPOLITAN STATISTICAL AREAS[1]													
PROVIDENCE-WARWICK-PAWTUCKET,RI-MA	(S)	[2]30,072	[2]38,909	[2]40,580	[2]44,719	[2]40,654	[2]35,931	[2]43,275	[2]30,095	[2]44,657	[2]56,085	[2]86,429	529,513
RALEIGH-DURHAM, NC	[2]20,903	19,397	27,004	30,031	30,598	28,681	28,747	31,281	[2]28,434	[2]30,202	[2]38,596	[2]60,774	372,458
RICHMOND, VA	[2]20,430	21,615	28,522	30,149	32,611	28,699	28,542	32,562	29,380	32,359	47,472	62,672	388,013
RIVERSIDE-SAN BERNADINO-ONTARIO,CA	78,031	90,720	94,746	98,080	102,867	99,928	97,575	100,211	95,940	104,121	135,726	199,844	1,281,589
ROCHESTER, NY	[2]29,066	28,927	39,481	41,206	43,172	41,074	38,241	43,975	40,209	44,857	58,298	[2]2,319	531,025
SACRAMENTO, CA	46,955	47,793	54,787	58,863	61,429	61,156	56,440	67,749	60,700	64,956	81,953	[2]120,526	783,249
ST. LOUIS, MO-IL	107,945	110,090	145,556	149,679	158,648	146,934	137,715	164,208	141,899	153,744	199,671	208,915	1,917,004
SALT LAKE CITY-OGDEN, UT	[2]31,185	32,772	38,914	43,857	46,435	44,647	43,602	52,617	44,901	46,983	69,816	90,867	579,987
SAN ANTONIO, TX	[2]44,089	47,083	61,379	59,409	66,664	60,468	61,933	68,668	56,716	62,823	71,459	115,856	776,541
SAN DIEGO, CA	99,719	94,276	109,774	112,524	117,771	116,925	114,779	125,008	115,573	119,190	147,949	274,740	1,491,728
SAN FRANCISCO-OAKLAND, CA	156,937	151,394	175,526	185,328	196,826	191,716	185,183	213,437	190,127	208,980	250,779	[2]379,801	2,485,139
SAN JOSE, CA	69,034	69,490	79,512	84,329	89,734	88,242	80,171	96,173	85,482	91,896	110,968	[2]169,817	1,114,048
SEATTLE-EVERETT, WA	60,719	52,643	77,340	82,572	86,109	82,408	77,153	96,290	85,474	91,052	102,818	158,400	1,049,572
SPRINGFIELD-CHICOPEE-HOLYOKE,MA-CT	[2]18,678	19,060	24,990	26,563	28,777	26,535	24,901	29,695	25,866	28,658	37,369	56,197	347,179
SYRACUSE, NY	[2]16,979	16,847	22,918	24,360	27,692	24,756	22,202	26,707	24,702	25,884	35,796	48,629	317,952
TACOMA, WA	16,807	17,559	21,330	22,526	24,178	23,219	21,545	27,124	22,990	23,921	27,436	44,275	292,904
TAMPA-ST. PETERSBURG, FL	[2]74,865	77,044	98,327	93,327	95,408	87,427	86,353	93,618	81,868	93,420	120,409	183,660	1,181,400
TOLEDO, OH-MI	28,975	28,512	38,775	42,199	42,147	39,715	39,116	45,101	42,853	45,572	57,300	85,580	535,245
TUCSON, AZ	[2]25,643	25,984	32,530	31,969	33,296	30,707	28,935	33,342	30,030	32,500	40,254	63,405	408,795
TULSA, OK	25,934	24,782	33,997	34,357	37,859	35,585	33,443	[2]37,985	31,400	34,126	41,695	64,455	434,919
WASHINGTON, DC-MD-VA	[2]128,781	134,394	160,947	178,119	190,213	176,358	155,168	180,756	176,422	188,473	237,203	349,932	2,255,936
WEST PALM BEACH-BOCA RATON, FL	[2]32,725	34,291	42,189	37,013	37,598	34,817	31,463	37,949	30,958	37,544	43,745	73,539	427,832
WICHITA, KS	[2]19,360	18,698	23,239	24,412	26,730	23,926	23,011	26,639	22,924	23,959	28,994	47,575	308,867
WILMINGTON, DE-NJ-MD	[2]19,932	22,334	28,338	29,762	32,446	30,166	25,510	33,770	30,036	34,897	44,669	67,919	399,769
YOUNGSTOWN-WARREN, OH	[2]17,093	18,770	25,277	26,496	27,282	24,935	23,583	28,847	24,504	28,372	37,996	53,949	337,047

SEE FOOTNOTES AT END OF TABLE.

Table 7. Department Stores Sales in Selected Areas: January 1983-December 1985—Continued

DATA NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY OR TRADING-DAY DIFFERENCES

AREA	1984												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA IN MILLIONS OF DOLLARS												
U.S. TOTAL DEPARTMENT STORES	7,285	7,437	9,205	9,667	10,683	10,460	9,251	10,533	10,057	10,647	13,504	20,385	129,045
TOTAL OF SELECTED AREAS	4,896	5,075	6,189	6,444	7,030	7,013	6,034	6,911	6,731	7,101	8,978	13,733	86,175
	DATA IN THOUSANDS OF DOLLARS												
STANDARD METROPOLITAN STATISTICAL AREAS[1]													
AKRON, OH	21,598	21,509	26,888	29,394	32,096	32,442	27,662	32,941	31,742	32,493	[2]42,479	67,339	399,583
ALBANY-SCHENECTADY-TROY, NY	20,673	22,972	27,205	31,282	37,886	37,163	30,702	35,907	35,472	36,321	47,898	71,553	435,034
ALBUQUERQUE, NM	16,955	16,841	21,593	21,872	24,606	23,369	21,524	26,086	22,282	26,189	[2]30,195	45,477	296,889
ALLENTOWN-BETHLEHEM-EASTON, PA-NJ	19,473	21,548	25,215	27,934	30,328	31,252	24,662	28,437	28,634	31,225	42,690	63,992	375,290
ANAHEIM-SANTA ANA-GARDEN GROVE, CA	102,362	102,555	124,399	122,191	132,684	136,966	123,241	132,184	127,476	137,532	171,802	273,014	1,688,349
ATLANTA, GA	96,036	104,686	135,553	139,410	146,315	147,964	127,783	154,186	146,585	153,731	[2]197,204	309,052	1,858,705
AUSTIN, TX	25,207	26,126	34,904	33,406	36,721	35,631	33,447	38,571	35,790	37,272	43,240	69,238	449,613
BAKERSFIELD, CA	13,892	14,054	16,673	17,471	18,487	18,813	17,340	19,549	17,304	19,038	[2]22,653	34,002	229,188
BALTIMORE, MD	66,467	68,972	82,895	90,655	101,093	98,473	81,154	89,102	95,734	97,185	133,770	206,789	1,212,289
BATON ROUGE, LA	20,558	20,071	27,428	27,646	28,756	27,678	25,734	29,774	24,908	26,383	[2]35,127	51,264	345,327
BIRMINGHAM, AL	20,328	21,083	27,914	29,806	31,537	30,711	26,954	31,903	28,773	29,763	[2]41,895	63,363	383,130
BOSTON, MA	89,841	97,522	113,774	125,237	141,044	142,304	112,755	132,388	141,438	143,958	[2]182,692	289,666	1,711,639
BRIDGEPORT, CT	19,153	14,164	16,694	18,105	21,652	22,241	17,619	20,128	20,471	21,031	[2]30,002	46,746	262,506
BUFFALO, NY	33,843	35,327	44,068	51,076	55,228	54,743	43,572	53,126	54,309	56,809	[2]77,931	108,593	670,825
CANTON, OH	15,786	13,339	17,069	19,635	20,228	20,593	17,702	21,370	20,229	20,291	[2]27,871	42,510	234,129
CHARLESTON-NORTH CHARLESTON, SC	11,697	12,478	16,475	17,933	19,825	18,796	17,443	18,738	17,167	16,691	[2]21,384	33,389	222,018
CHARLOTTE-GASTONIA, NC	19,917	20,485	28,300	30,529	31,684	31,958	27,599	31,180	29,621	29,819	[2]40,587	64,813	386,492
CHATTANOOGA, TN-GA	15,206	13,555	17,690	18,255	19,583	19,632	16,931	19,816	18,525	19,521	[2]25,969	38,584	241,247
CHICAGO, IL	233,780	235,429	285,616	314,091	349,605	352,435	294,164	333,593	334,715	356,193	434,293	661,566	4,185,480
CINCINNATI, OH-KY-IN	58,475	61,251	82,469	82,461	85,344	84,392	73,333	86,233	83,096	88,946	111,401	165,423	1,062,824
CLEVELAND, OH	66,100	66,460	83,380	99,161	99,779	102,140	86,566	99,456	102,464	103,653	[2]130,327	196,968	1,236,454
COLUMBIA, SC	13,534	13,720	19,047	21,176	22,153	21,436	18,720	20,851	18,985	18,497	[2]24,939	41,300	234,260
COLUMBUS, OH	39,439	42,314	55,260	56,746	58,508	58,559	51,705	61,360	57,580	60,735	80,722	123,930	746,858
DALLAS-FORT WORTH, TX	150,675	148,770	195,876	193,324	214,137	205,952	190,052	214,416	198,889	213,377	255,155	398,871	2,577,494
DAVENPORT-ROCK ISLAND-MOLINE, IA-IL	14,804	14,524	17,533	19,092	21,169	20,407	18,353	20,757	18,452	20,349	[2]26,837	38,955	251,232
DAYTON, OH	29,458	31,399	38,782	41,539	43,947	43,660	37,908	46,735	46,169	47,637	[2]59,723	91,242	560,219
DENVER-BOULDER, CO	72,660	70,891	86,592	84,798	106,296	97,853	90,724	104,582	99,493	104,997	[2]119,071	179,814	1,229,771
DETROIT, MI	156,545	157,552	190,439	200,875	217,470	227,573	190,757	213,044	215,753	225,876	[2]280,985	420,373	2,697,244
EL PASO, TX	16,091	15,969	21,070	21,536	23,175	22,389	22,327	28,929	23,411	27,132	[2]30,367	43,662	298,058
FLINT, MI	24,729	25,652	32,142	32,251	34,840	35,302	30,360	34,138	31,606	35,637	[2]45,241	65,213	427,111
FORT LAUDERDALE-HOLLYWOOD, FL	49,194	51,190	60,356	55,510	56,574	52,464	48,493	55,192	50,423	54,556	71,103	119,216	724,271
FRESNO, CA	20,215	19,398	23,762	23,009	25,121	26,141	22,955	27,811	25,068	25,248	31,330	47,012	317,070
GARY-HAMMOND-EAST CHICAGO, IN	18,124	17,841	22,091	24,686	27,708	27,570	23,094	26,808	25,576	26,391	[2]33,858	52,017	325,764
GRAND RAPIDS, MI	37,478	35,831	43,148	45,525	47,992	48,685	43,580	48,733	49,337	49,395	[2]60,352	[2]90,690	588,746
GREENSBORO-WINST-SALEM-HIGH PT., NC	22,649	23,098	29,887	33,437	35,107	34,113	30,118	33,407	32,232	32,747	[2]43,547	68,058	418,390
GREENVILLE-SPARTANBURG, SC	17,176	17,061	23,337	25,611	25,644	26,838	22,805	25,522	23,292	24,428	[2]32,743	50,014	314,466
HARRISBURG, PA	14,461	15,478	20,149	21,848	23,709	24,210	20,338	23,855	22,645	25,000	[2]34,558	47,068	293,719
HARTFORD, CT	27,605	27,948	33,079	36,684	42,524	43,133	34,325	37,979	39,571	40,956	[2]53,932	87,073	504,711
HONOLULU, HI	35,294	35,711	43,490	38,520	43,221	41,488	46,230	43,411	38,193	41,348	47,095	73,934	527,935
HOUSTON, TX	137,394	136,822	182,533	177,266	188,192	183,369	168,343	192,221	166,727	172,929	215,307	343,213	2,264,219
INDIANAPOLIS, IN	46,422	46,433	58,133	61,431	68,568	68,017	58,420	68,844	63,681	71,126	[2]94,844	144,687	850,628
JACKSONVILLE, FL	22,320	23,308	31,257	31,661	32,711	32,436	30,685	33,341	29,899	31,774	[2]41,278	64,101	404,863
JERSEY CITY, NJ	4,460	4,848	5,428	6,417	7,237	8,006	6,620	6,904	7,191	7,559	10,178	13,798	90,648
JOHNSON CITY-KINGSPORT-BRIS., TN-VA	13,010	12,294	17,143	17,686	18,016	18,573	16,926	19,344	18,676	19,998	[2]27,651	39,177	238,692
KANSAS CITY, MO-KS	59,023	59,339	70,209	78,502	89,648	84,242	75,925	86,317	80,092	82,937	106,958	164,737	1,037,929
KNOXVILLE, TN	20,092	19,346	25,861	27,076	27,973	28,173	25,612	29,753	30,388	30,123	[2]39,103	58,363	361,067
LANSING-EAST LANSING, MI	25,663	24,246	29,241	29,857	32,712	33,283	28,963	32,111	33,705	33,558	46,750	56,084	400,173
LAS VEGAS, NV	25,695	25,518	31,559	31,800	34,874	33,622	29,804	34,643	30,162	36,056	47,907	66,318	422,960
LITTLE ROCK-NORTH LITTLE ROCK, AR	20,850	19,841	25,847	25,974	29,196	27,971	25,248	28,922	27,404	27,897	35,173	56,179	330,502
LONG BRANCH-ASBURY PARK, NJ	16,664	19,264	21,561	24,299	26,957	28,557	22,202	26,309	27,958	27,290	35,578	59,945	335,984
LOS ANGELES-LONG BEACH, CA	314,733	316,820	383,537	377,808	417,947	420,955	381,133	408,006	397,164	424,962	524,311	816,949	5,184,325
LOUISVILLE, KY-IN	34,953	36,193	47,384	48,929	49,486	48,838	42,747	49,430	47,407	51,079	[2]67,858	98,093	622,399
MEMPHIS, TN-AR-MS	32,296	31,597	39,934	40,845	44,522	43,611	39,277	44,702	42,107	44,726	57,405	86,821	547,837
MIAMI, FL	71,915	75,382	87,249	83,528	87,970	85,260	78,323	93,750	85,138	86,036	110,915	176,603	1,122,069
MILWAUKEE, WI	57,179	54,395	68,932	71,404	76,569	74,574	64,657	76,028	73,777	87,445	[2]104,341	151,327	955,628
MINNEAPOLIS-ST. PAUL, MN-WI	114,730	124,150	141,136	145,335	161,319	166,710	139,769	164,668	163,218	183,510	200,439	293,797	2,000,281
MOBILE, AL	11,709	12,031	15,372	16,603	17,717	16,899	16,327	18,517	17,222	16,418	[2]29,126	34,326	216,267
NASHVILLE-DAVIDSON, TN	31,542	32,427	42,766	44,884	47,116	46,951	41,742	48,990	46,410	48,623	66,485	94,940	592,876
NASSAU-SUFFOLK, NY	85,715	103,581	107,843	121,247	139,073	146,914	111,513	128,368	137,412	134,240	179,503	282,696	1,678,105
NEW BRUNS.-PERTH AMBOY-SAYRE., NJ	23,122	28,967	31,884	35,270	39,342	40,249	30,647	36,385	39,554	39,149	[2]55,012	85,948	485,529
NEW HAVEN-WEST HAVEN, CT	19,121	14,406	15,891	17,433	20,461	21,305	16,854	19,551	19,104	19,030	[2]24,795	39,408	241,359
NEW ORLEANS, LA	36,465	36,724	45,935	51,145	54,429	51,577	47,488	51,501	47,957	48,833	[2]64,027	92,058	628,139
NEW YORK, NY-NJ	220,589	259,407	273,462	301,267	341,594	341,741	247,349	297,033	330,958	334,956	427,954	637,430	4,013,940
NEWARK, NJ	49,463	49,997	55,641	64,582	68,886	71,917	54,725	64,503	67,542	69,978	90,034	144,478	845,746
NORFOLK-VA.BEACH-PORTSMOUTH, VA-NC	27,470	22,607	28,229	31,321	35,923	33,822	30,309	33,184	32,180	32,977	[2]44,003	65,280	411,705
NORTHEAST PENNSYLVANIA	18,469	19,769	24,092	28,026	31,084	32,023	27,545	31,616	30,030	31,769	44,801	62,021	381,265
OKLAHOMA CITY, OK	31,482	31,505	40,434	40,437	47,027	43,800	41,020	46,493	43,386	43,181	53,018	[2]8,625	552,428
OMAHA, NE-IA	29,691	24,134	30,706	31,885	35,520	33,832	30,995	36,806	31,500	36,146	[2]45,473	69,602	430,310
ORLANDO, FL	31,524	33,836	41,155	41,842	42,524	40,589	39,178	44,129	38,491	40,733	53,706	[2]4,635	531,342
OXNARD-SIMI VALLEY-VENTURA, CA	25,224	24,902	30,560	30,100	33,171	35,150	31,267	34,008	32,315	33,619	43,310	69,100	422,726
PATERSON-CLIFTON-PASSAIC, NJ	14,411	18,957	20,384	22,160	26,299	27,304	20,501	24,054	23,867	27,883	[2]36,313	51,989	316,324
PHILADELPHIA, PA-NJ	140,766	151,803	189,834	205,931	224,787	233,361	176,249	200,621	218,202	228,210	299,586	475,189	2,743,459
PHOENIX, AZ	62,512	64,802	88,964	81,707	86,607	84,549	72,607	81,779	76,747	92,869	111,215	185,264	1,088,822
PITTSBURGH, PA	87,902	90,817	114,513	125,491	127,920	126,036	107,585	126,995	122,547	133,712	188,389	249,622	1,595,929
PORTLAND, OR-WA	69,209	63,687	81,112	82,275	89,036	89,945	80,165	94,535	91,993	93,210	111,702	165,833	1,106,742

SEE FOOTNOTES AT END OF TABLE.

Table 7. Department Stores Sales in Selected Areas: January 1983-December 1985—Continued

DATA NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY OR TRADING-DAY DIFFERENCES

AREA	1984												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA IN THOUSANDS OF DOLLARS												
STANDARD METROPOLITAN STATISTICAL AREAS [1]													
PROVIDENCE-WARWICK-PAWTUCKET,RI-MA	[2]27,301	[2]28,830	[2]34,713	[2]38,333	[2]45,080	[2]44,132	[2]35,910	[2]41,322	[2]41,902	[2]43,496	(S)	[2]85,836	520,326
RALEIGH-DURHAM, NC	18,078	18,710	23,275	27,150	29,023	27,979	25,005	27,597	29,164	27,847	[2]36,902	55,357	346,175
RICHMOND, VA	19,763	21,684	26,271	28,413	31,662	29,719	25,161	28,335	28,758	30,459	[2]43,012	64,270	377,205
RIVERSIDE-SAN BERNARDINO-ONTARIO,CA	75,673	75,140	92,357	87,987	95,355	95,444	86,206	93,092	89,484	92,866	[2]119,714	191,701	1,195,209
ROCHESTER, NY	27,645	27,588	35,207	40,363	42,500	42,585	34,324	39,737	40,572	42,174	57,597	89,636	513,928
SACRAMENTO, CA	43,423	44,922	52,948	51,248	56,328	58,214	52,702	59,764	54,133	61,128	72,998	112,499	722,907
ST. LOUIS, MO-IL	100,773	102,645	122,093	134,114	148,600	144,318	126,892	147,529	144,318	153,462	190,717	289,938	1,799,399
SALT LAKE CITY-OGDEN, UT	29,202	30,019	37,008	40,619	44,239	44,221	40,571	[2]48,939	[2]49,020	[2]45,373	[2]60,400	91,952	555,362
SAN ANTONIO, TX	41,116	42,864	56,840	55,389	58,637	55,578	54,779	60,796	52,081	58,339	67,797	110,431	712,645
SAN DIEGO, CA	87,096	85,107	104,204	103,465	109,924	110,862	107,661	113,482	107,954	112,346	140,165	218,570	1,400,836
SAN FRANCISCO-OAKLAND, CA	158,780	150,574	173,592	174,963	189,043	194,358	172,742	193,855	181,058	200,629	237,486	362,345	2,413,427
SAN JOSE, CA	72,924	69,321	79,461	79,365	89,132	90,019	81,299	90,106	83,565	93,593	112,008	177,568	1,118,461
SEATTLE-EVERETT, WA	61,497	62,215	77,760	79,170	79,962	[2]83,749	74,760	92,207	86,078	88,275	110,326	158,799	1,054,799
SPRINGFIELD-CHICOPEE-HOLYOKE,MA-CT	17,076	17,221	21,549	24,038	26,881	27,226	22,564	23,285	24,359	26,824	[2]35,866	55,696	326,525
SYRACUSE, NY	14,859	15,026	19,004	21,862	23,984	25,786	21,235	25,457	25,940	25,219	36,753	50,574	305,679
TACOMA, WA	17,824	16,340	20,922	21,369	22,330	[2]22,936	[2]20,143	[2]25,044	[2]22,975	23,225	[2]30,432	44,401	288,141
TAMPA-ST. PETERSBURG, FL	72,679	76,419	93,094	91,176	92,560	86,610	76,811	89,441	79,368	85,949	113,788	175,234	1,135,129
TOLEDO, OH-MI	27,633	28,459	35,160	39,148	40,187	40,923	35,129	42,408	42,406	42,222	[2]56,739	84,090	514,538
TUCSON, AZ	24,384	24,152	30,071	29,625	30,235	29,933	27,192	31,321	27,676	31,810	38,337	62,673	387,409
TULSA, OK	24,149	24,692	31,923	32,608	37,369	36,867	33,073	35,886	33,586	35,165	41,526	64,238	431,082
WASHINGTON, DC-MD-VA	117,490	133,346	151,328	161,911	182,730	175,476	149,903	164,128	173,750	176,467	222,929	339,443	2,150,917
WEST PALM BEACH-BOCA RATON, FL	31,692	33,231	39,087	35,049	34,619	31,865	29,100	33,258	29,969	32,559	43,210	72,439	446,078
WICHITA, KS	18,271	17,975	21,925	22,181	26,015	24,194	22,169	25,941	22,925	24,968	30,859	48,624	306,045
WILMINGTON, DE-NJ-MD	17,940	19,661	26,096	28,712	30,623	31,490	24,361	30,157	29,817	30,876	43,073	66,857	379,665
YOUNGSTOWN-WARREN, OH	16,525	19,056	23,969	25,140	27,076	26,893	23,684	28,198	25,689	28,743	[2]38,299	55,337	336,609

SEE FOOTNOTES AT END OF TABLE.

Table 7. Department Stores Sales in Selected Areas: January 1983-December 1985—Continued

DATA NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY OR TRADING-DAY DIFFERENCES

AREA	1983												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA IN MILLIONS OF DOLLARS												
U.S. TOTAL DEPARTMENT STORES	6,509	6,308	8,469	8,645	9,301	9,230	8,576	9,463	9,179	9,880	12,009	18,993	116,562
TOTAL OF SELECTED AREAS	4,420	4,304	5,714	5,809	6,703	6,184	5,717	6,216	6,173	6,623	8,003	12,664	78,232
	DATA IN THOUSANDS OF DOLLARS												
STANDARD METROPOLITAN STATISTICAL AREAS[1]													
AKRON, OH	19,065	18,703	26,096	[2]26,768	28,305	28,484	26,412	29,827	28,398	31,030	38,365	62,113	369,566
ALBANY-SCHENECTADY-TROY, NY	17,754	18,825	24,939	27,163	30,789	31,787	28,385	31,481	30,565	33,273	47,429	65,104	381,570
ALBUQUERQUE, NM	15,222	14,592	19,638	20,570	21,778	21,881	20,597	22,262	20,914	23,667	26,636	43,179	270,876
ALLENTOWN-BETHLEHEM-EASTON, PA-NJ	17,072	17,648	24,742	25,286	27,700	28,066	24,135	26,461	27,017	30,405	38,653	58,343	366,508
ANAHEIM-SANTA ANA-GARDEN GROVE, CA	89,775	89,977	110,092	117,927	122,140	127,312	116,134	120,362	122,259	129,198	155,944	252,576	1,545,439
ATLANTA, GA	77,038	82,037	118,740	117,164	121,213	120,214	114,326	128,425	123,800	136,945	163,800	266,031	1,571,737
AUSTIN, TX	22,623	20,477	27,796	27,054	29,527	28,143	28,188	31,400	28,429	31,669	35,994	60,836	372,138
BAKERSFIELD, CA	12,421	12,989	15,981	16,315	17,045	16,987	15,917	17,796	16,831	17,164	20,806	33,465	212,157
BALTIMORE, MD	61,508	57,231	77,284	81,335	[2]80,123	87,498	77,302	[2]82,727	87,588	94,467	124,711	202,402	1,116,203
BATON ROUGE, LA	19,486	[2]17,652	25,017	24,515	[2]26,162	25,545	25,358	[2]27,981	24,487	25,894	32,318	49,138	323,673
BIRMINGHAM, AL	19,766	18,174	25,372	26,952	27,891	27,123	25,709	28,313	27,023	28,561	34,928	55,633	344,745
BOSTON, MA	79,208	78,386	107,921	113,600	123,332	120,495	104,054	119,647	126,702	135,842	159,301	265,679	1,533,165
BRIDGEPORT, CT	11,538	11,872	16,496	16,724	19,234	19,322	16,842	18,683	18,681	20,344	26,125	43,995	240,024
BUFFALO, NY	[2]30,930	31,224	42,811	[2]44,344	48,915	48,925	[2]43,724	48,050	50,000	[2]54,463	66,875	99,621	609,882
CANTON, OH	11,869	11,347	16,273	[2]16,977	17,472	17,331	16,924	18,315	17,726	18,833	24,675	39,214	226,536
CHARLESTON-NORTH CHARLESTON, SC	10,951	10,376	14,936	16,148	16,744	16,344	16,203	16,553	15,765	16,161	20,541	33,092	203,814
CHARLOTTE-GASTONIA, NC	19,494	[2]18,040	26,534	26,073	28,064	27,343	26,247	28,003	27,508	29,369	36,719	60,595	354,009
CHATTANOOGA, TN-GA	11,205	11,507	16,680	16,060	17,228	17,184	16,267	17,799	17,533	18,296	22,488	37,197	219,448
CHICAGO, IL	217,320	208,992	275,472	289,197	305,061	310,566	280,196	298,973	296,305	323,746	381,173	611,453	3,797,954
CINCINNATI, OH-KY-IN	52,716	54,960	78,080	75,168	77,807	78,467	72,536	78,359	77,028	88,472	104,941	162,807	999,341
CLEVELAND, OH	60,038	58,654	81,388	88,789	87,584	91,005	83,261	91,920	93,594	99,334	115,665	179,365	1,130,617
COLUMBIA, SC	19,194	[2]11,825	17,782	18,296	18,372	18,240	17,240	18,788	17,747	18,392	23,439	39,577	232,892
COLUMBUS, OH	37,896	37,422	51,195	50,159	54,184	53,124	50,753	[2]58,065	53,299	58,722	72,993	117,504	695,314
DALLAS-FORT WORTH, TX	128,665	124,439	168,743	166,350	177,280	170,625	173,383	187,152	172,723	193,478	224,048	373,387	2,260,275
DAVENPORT-ROCK ISLAND-MOLINE, IA-IL	[2]19,849	[2]12,701	[2]17,504	[2]17,535	19,589	19,194	18,673	19,667	17,842	19,187	24,987	38,307	239,035
DAYTON, OH	26,107	27,612	36,587	38,322	40,072	38,798	37,341	40,827	40,745	44,215	51,113	84,628	506,567
DENVER-BOULDER, CO	70,876	64,251	78,847	81,157	90,555	90,573	85,191	93,241	89,346	96,790	105,170	180,136	1,124,144
DETROIT, MI	144,231	138,555	178,957	183,520	195,580	202,692	181,065	192,749	194,833	210,847	250,126	386,859	2,460,614
EL PASO, TX	13,619	12,662	16,809	16,498	19,322	19,215	18,946	21,358	[2]19,504	20,727	22,741	38,628	240,029
FLINT, MI	23,161	21,819	28,800	28,467	30,484	30,921	27,635	30,189	29,039	31,213	38,256	57,194	378,178
FORT LAUDERDALE-HOLLYWOOD, FL	46,647	45,485	54,774	50,234	50,908	48,313	46,131	50,879	46,915	51,994	63,967	108,737	664,984
FRESNO, CA	17,405	15,746	19,859	20,534	22,672	21,809	20,853	23,889	23,422	24,097	30,327	48,497	295,130
GARY-HAMMOND-EAST CHICAGO, IN	16,317	15,116	21,390	22,644	24,276	24,487	22,643	24,783	23,095	24,433	30,134	49,516	298,856
GRAND RAPIDS, MI	33,161	30,898	39,720	39,121	41,674	43,258	40,268	41,629	43,368	42,689	57,024	72,384	520,184
GREENSBORO-WINST-SALEM-HIGH PT., NC	19,712	18,785	26,838	28,965	29,850	29,238	28,373	29,398	28,605	31,356	39,494	63,348	373,462
GREENVILLE-SPARTANBURG, SC	14,539	14,259	21,850	23,281	22,696	22,248	22,067	23,331	22,332	23,888	30,740	48,637	289,868
HARRISBURG, PA	19,344	12,348	19,099	19,336	21,393	20,754	19,294	20,598	20,269	23,013	29,688	42,373	261,509
HARTFORD, CT	29,655	22,867	32,336	[2]34,210	36,803	36,259	31,961	34,894	35,404	39,225	48,902	[2]2,223	458,739
HONOLULU, HI	32,322	32,305	40,557	36,264	38,917	39,042	45,467	42,322	38,713	40,724	44,911	73,660	505,294
HOUSTON, TX	134,423	124,916	163,853	159,271	169,161	162,783	164,933	171,690	167,380	172,368	200,347	342,356	2,133,481
INDIANAPOLIS, IN	41,823	39,470	54,917	53,992	57,765	57,743	54,683	60,136	55,878	62,243	78,454	131,082	748,208
JACKSONVILLE, FL	20,896	19,993	27,359	27,325	27,817	27,981	28,372	29,170	27,451	29,778	35,338	60,276	361,696
JERSEY CITY, NJ	4,313	3,587	4,568	5,273	5,849	6,115	6,311	6,319	6,511	7,063	7,908	[2]12,555	76,372
JOHNSON CITY-KINGSPORT-BRIS., TN-VA	11,277	10,388	16,634	16,109	16,289	15,837	16,300	16,660	16,638	18,622	23,757	34,970	213,481
KANSAS CITY, MO-KS	[2]50,572	48,262	64,575	63,339	73,797	70,821	68,349	74,675	68,844	75,487	92,995	149,880	901,596
KNOXVILLE, TN	16,661	16,497	24,752	23,355	24,977	24,450	24,592	26,122	25,983	26,974	34,071	52,788	321,222
LANSING-EAST LANSING, MI	23,904	21,575	27,975	27,615	29,632	30,555	28,370	28,910	30,341	30,529	36,057	50,713	366,176
LAS VEGAS, NV	23,940	22,322	28,978	29,288	31,323	30,763	28,299	30,717	27,767	31,462	37,360	62,861	385,080
LITTLE ROCK-NORTH LITTLE ROCK, AR	17,143	17,033	23,179	22,021	24,989	24,211	23,577	26,280	24,495	25,770	31,592	49,246	309,536
LONG BRANCH-ASBURY PARK, NJ	14,435	14,376	19,192	19,594	22,403	22,498	20,014	22,824	24,303	26,163	37,268	54,231	292,301
LOS ANGELES-LONG BEACH, CA	282,462	277,629	343,685	366,140	381,725	389,171	357,781	369,296	374,115	384,630	474,945	763,391	4,764,970
LOUISVILLE, KY-IN	32,559	30,839	43,257	44,960	46,706	46,029	43,354	47,068	45,660	50,243	63,561	97,231	591,467
MEMPHIS, TN-AR-MS	27,682	26,105	37,410	36,684	39,315	38,606	38,148	42,272	40,828	42,391	51,438	80,680	501,759
MIAMI, FL	69,251	62,961	74,720	72,219	75,200	76,569	73,092	81,648	71,363	77,163	99,219	161,279	988,684
MILWAUKEE, WI	47,161	44,960	63,688	65,956	66,579	65,813	60,160	71,213	67,753	78,689	93,036	[2]141,204	866,212
MINNEAPOLIS-ST. PAUL, MN-WI	99,663	102,871	132,463	130,698	142,621	144,212	131,002	151,389	149,213	172,509	169,554	267,543	1,793,740
MOBILE, AL	11,666	9,873	14,687	14,823	15,790	14,895	15,681	16,028	16,067	15,106	20,906	32,236	197,755
NASHVILLE-DAVIDSON, TN	28,997	28,066	39,866	39,982	41,813	40,135	39,700	43,584	41,518	44,629	59,306	90,059	537,655
NASSAU-SUFFOLK, NY	79,769	81,829	100,586	101,935	119,952	127,239	105,799	113,231	122,041	134,258	158,503	263,739	1,508,181
NEW BRUNS.-PERTH AMBOY-SAYRE., NJ	21,083	23,531	30,605	30,156	34,624	34,321	28,419	31,948	35,533	37,527	48,261	78,686	434,694
NEW HAVEN-WEST HAVEN, CT	12,189	[2]11,544	15,016	16,064	17,827	18,148	16,020	17,326	16,869	18,395	22,366	37,136	218,920
NEW ORLEANS, LA	37,186	30,375	46,868	47,929	46,519	45,397	45,082	46,223	43,149	48,475	58,659	89,734	585,596
NEW YORK, NY-NJ	204,986	218,721	268,773	272,871	309,270	314,886	245,967	273,291	313,766	340,970	379,583	611,970	3,754,554
NEWARK, NJ	38,917	41,396	54,322	54,501	62,570	62,343	52,938	57,319	62,003	68,385	79,669	135,367	768,750
NORFOLK-VA.BEACH-PORTSMOUTH, VA-NC	20,680	19,493	27,053	28,360	30,332	28,951	28,271	30,853	29,295	30,068	39,368	62,818	376,542
NORTHEAST PENNSYLVANIA	16,603	16,654	24,320	24,790	27,826	28,127	25,631	28,365	26,976	29,778	38,978	55,272	343,320
OKLAHOMA CITY, OK	28,550	26,292	35,535	35,331	41,309	37,175	36,982	39,629	36,047	40,274	52,271	85,095	494,490
OMAHA, NE-IA	[2]22,470	20,470	28,655	[2]28,169	30,669	30,526	[2]30,272	31,776	28,212	30,692	38,155	60,357	380,423
ORLANDO, FL	28,523	27,529	35,260	35,365	35,588	35,101	34,828	39,078	35,315	37,853	46,942	76,479	467,861
OXNARD-SIMI VALLEY-VENTURA, CA	26,560	20,835	25,935	28,170	28,642	29,687	27,684	31,445	30,991	29,895	38,992	64,540	377,376
PATERSON-CLIFTON-PASSAIC, NJ	13,511	16,509	19,812	19,768	23,769	23,587	19,588	21,569	24,296	25,537	32,416	50,995	291,357
PHILADELPHIA, PA-NJ	131,272	124,041	161,719	183,061	202,038	203,488	167,907	178,041	199,731	220,132	264,837	441,109	2,496,067
PHOENIX, AZ	56,502	55,026	70,532	68,501	71,274	68,179	61,707	67,559	65,597	75,046	91,970	155,994	905,139
PITTSBURGH, PA	77,050	79,773	112,203	112,250	118,546	115,552	109,029	117,351	114,990	129,457	169,508	255,850	1,491,568
PORTLAND, OR-WA	56,425	55,302	75,212	[2]77,846	80,631	81,085	76,796	86,144	86,644	87,779	105,059	167,173	1,036,116

SEE FOOTNOTES AT END OF TABLE.

Table 7. Department Stores Sales in Selected Areas: January 1983-December 1985—Continued

DATA NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY OR TRADING-DAY DIFFERENCES

AREA	1983												
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
	DATA IN THOUSANDS OF DOLLARS												
STANDARD METROPOLITAN STATISTICAL AREAS[1]													
PROVIDENCE-WARWICK-PAWTUCKET,RI-MA	(S)	[2] 22,920	[2]31,978	(S)	[2]35,907	[2]36,488	(S)	[2]37,018	[2]36,211	(S)	[2]48,790	[2]79,646	438,273
RALEIGH-DURHAM, NC	16,948	15,048	20,763	23,206	23,810	23,323	22,287	23,763	24,684	24,541	31,128	49,694	299,235
RICHMOND, VA	18,415	16,721	25,412	25,872	27,807	26,386	23,785	26,181	26,225	28,478	38,103	59,283	342,670
RIVERSIDE-SAN BERNARDINO-ONTARIO,CA	61,090	60,828	75,752	81,714	82,736	82,303	77,659	80,974	83,465	84,472	109,175	185,578	1,065,946
ROCHESTER, NY	24,285	25,255	34,769	36,666	38,729	38,597	33,151	36,261	37,406	40,517	50,989	77,631	473,730
SACRAMENTO, CA	39,066	38,294	47,922	48,925	52,636	50,748	48,892	55,190	52,979	56,302	69,712	108,697	666,783
ST. LOUIS, MO-IL	92,392	91,153	[2]120,617	[2]117,588	130,971	130,280	120,884	130,841	128,096	136,761	166,435	265,977	1,629,995
SALT LAKE CITY-OGDEN, UT	26,202	28,337	[2]36,466	39,444	39,979	[2]40,643	38,957	46,340	[2]39,619	40,769	53,761	87,582	518,108
SAN ANTONIO, TX	35,790	33,532	52,548	47,131	51,569	49,869	50,170	54,691	48,647	52,259	58,502	103,073	637,841
SAN DIEGO, CA	70,041	69,107	95,693	91,420	94,242	95,228	94,161	95,940	97,380	98,652	119,074	197,883	1,216,621
SAN FRANCISCO-OAKLAND, CA	142,170	132,159	162,276	165,639	174,409	175,091	168,301	183,369	182,683	186,101	227,247	368,839	2,268,278
SAN JOSE, CA	61,448	61,189	74,254	76,363	82,222	81,694	78,547	85,313	83,986	86,436	107,523	174,473	1,053,450
SEATTLE-EVERETT, WA	56,922	56,316	73,103	74,879	75,948	75,795	73,907	83,622	82,410	84,868	99,433	157,370	994,573
SPRINGFIELD-CHICOPEE-HOLYOKE,MA-CT	[2] 14,500	13,887	20,289	[2]21,750	23,339	23,524	[2]20,973	23,476	23,366	[2]25,355	30,262	50,349	291,278
SYRACUSE, NY	19,184	12,887	18,178	19,287	21,530	22,049	19,420	21,957	22,115	23,265	31,186	47,295	272,353
TACOMA, WA	15,331	15,276	19,879	20,171	20,851	21,140	20,396	23,034	22,349	22,252	26,867	44,129	271,669
TAMPA-ST. PETERSBURG, FL	66,810	66,207	82,758	82,067	79,728	75,296	73,298	81,835	74,990	83,735	106,824	169,523	1,043,071
TOLEDO, OH-MI	25,214	23,951	32,706	34,306	36,234	37,746	34,671	39,083	39,444	41,220	52,838	78,707	476,120
TUCSON, AZ	20,901	19,544	23,588	22,916	24,577	22,613	23,071	28,082	25,287	26,955	34,877	57,834	331,045
TULSA, OK	21,916	20,676	28,020	27,994	31,990	30,670	29,446	31,584	28,087	32,265	38,654	58,394	377,696
WASHINGTON, DC-MD-VA	109,808	96,089	134,218	143,589	154,257	148,237	133,326	152,283	159,197	170,303	202,987	325,874	1,929,188
WEST PALM BEACH-BOCA RATON, FL	30,196	29,886	36,140	32,703	31,840	29,642	28,314	30,704	27,892	30,930	39,183	65,769	413,199
WICHITA, KS	16,609	14,827	21,726	21,241	24,475	23,509	22,364	24,477	22,167	24,584	29,024	46,928	291,931
WILMINGTON, DE-NJ-MD	17,211	16,195	24,346	24,502	26,942	26,042	24,497	26,763	26,672	29,175	38,286	61,322	341,953
YOUNGSTOWN-WARREN, OH	17,306	16,903	23,985	[2]24,408	25,085	23,937	23,638	26,334	24,009	26,212	34,835	51,637	318,289

[1]FOR DEFINITIONS OF STANDARD METROPOLITAN STATISTICAL AREAS SEE APPENDIX D OF THE MONTHLY RETAIL TRADE REPORT. [2]DATA ARE SHOWN EVEN THOUGH RESPONSE IS BELOW THE USUAL STANDARD FOR PUBLICATION.

NOTE: THE DATA SHOWN IN TABLE 7 WERE FUNDED, IN PART, BY A CONSORTIUM OF RETAIL FIRMS ORGANIZED BY THE NATIONAL RETAIL MERCHANTS ASSOCIATION.

Table 8. Estimates of End of Month Retail Inventories, by Selected Kind of Business, Unadjusted and Adjusted: January 1978-December 1985

SIC CODE	KIND OF BUSINESS	1985											
		JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
		DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS											
	RETAIL TRADE, TOTAL	152,908	157,248	159,904	160,920	159,751	158,461	157,952	156,747	161,329	171,829	175,337	160,372
	TOTAL (EX. AUTO. GP)	114,164	116,860	119,449	120,529	119,899	118,565	120,296	122,329	126,785	133,303	134,044	117,968
	DURABLE GOODS, TOTAL	77,461	79,474	80,349	80,906	80,427	80,059	77,999	75,224	76,126	81,529	84,310	81,979
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	12,473	12,826	13,304	13,415	13,514	13,272	13,371	13,517	13,559	13,749	13,564	13,176
55	AUTOMOTIVE DEALERS	38,744	40,388	40,455	40,391	39,852	39,896	37,656	34,218	34,344	38,326	41,293	42,404
57	FURNITURE, H. FURN., EQUIP	11,838	11,843	12,190	12,396	12,432	12,497	12,342	12,502	12,734	13,423	13,704	12,749
	NONDURABLE GOODS, TOTAL	75,447	77,774	79,555	80,014	79,324	78,402	79,953	81,523	85,203	90,300	91,027	78,393
53	GEN. MDSE. GROUP STORES	27,283	28,713	29,932	30,459	30,054	29,335	29,922	30,916	32,942	35,581	36,033	28,002
531	DEPT. STORES	21,510	22,781	23,757	24,182	23,777	22,986	23,226	23,981	25,676	27,795	28,477	22,086
54	FOOD STORES	13,232	13,239	13,357	13,446	13,394	13,443	13,403	13,546	13,662	16,385	16,696	16,278
56	APPAREL & ACCESS. STRS	13,342	14,090	14,410	14,420	14,187	13,954	14,678	15,297	15,937	16,966	17,259	14,418
		DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS											
	RETAIL TRADE, TOTAL	158,953	160,216	159,685	160,004	159,470	159,528	160,333	159,078	160,302	164,262	165,557	165,324
	TOTAL (EX. AUTO. GP)	120,782	121,419	120,898	121,241	121,131	120,605	121,751	122,046	123,078	124,463	124,098	123,131
	DURABLE GOODS, TOTAL	78,149	78,642	79,033	79,071	78,679	79,143	79,205	78,042	78,425	81,668	83,056	82,875
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	12,899	12,839	12,967	12,961	13,032	13,025	13,331	13,531	13,710	13,930	13,912	13,696
55	AUTOMOTIVE DEALERS	38,171	38,797	38,787	38,763	38,319	38,923	38,582	37,032	37,224	39,799	41,459	42,193
57	FURNITURE, H. FURN., EQUIP	12,166	12,097	12,351	12,509	12,527	12,447	12,454	12,477	12,633	12,957	13,076	12,943
	NONDURABLE GOODS, TOTAL	80,804	81,574	80,652	80,933	80,791	80,385	81,128	81,036	81,877	82,594	82,501	82,449
53	GEN. MDSE. GROUP STORES	31,091	31,224	30,773	30,713	30,515	30,253	30,384	30,340	30,752	31,066	31,079	31,059
531	DEPT. STORES	24,583	24,762	24,341	24,255	24,017	23,721	23,748	23,697	24,086	24,360	24,402	24,404
54	FOOD STORES	15,324	15,408	15,388	15,508	15,518	15,491	15,685	15,723	15,836	15,970	15,947	16,069
56	APPAREL & ACCESS. STRS	14,581	14,910	14,536	14,580	14,626	14,551	14,826	14,909	14,992	15,285	15,647	15,387

SIC CODE	KIND OF BUSINESS	1984											
		JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
		DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS											
	RETAIL TRADE, TOTAL	136,141	141,886	146,825	149,915	150,238	148,726	148,420	149,649	153,826	161,934	165,051	153,046
	TOTAL (EX. AUTO. GP)	103,886	107,671	111,909	114,071	114,618	114,227	115,456	118,205	121,836	127,827	129,106	115,5[illegible]
	DURABLE GOODS, TOTAL	66,768	69,895	71,605	73,607	73,768	72,553	70,965	69,949	71,171	74,536	76,622	76,280
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	11,204	11,802	12,231	12,799	12,853	12,642	12,457	12,526	12,519	12,683	12,513	12,383
55	AUTOMOTIVE DEALERS	32,255	34,215	34,916	35,844	35,620	34,499	32,964	31,444	31,990	34,107	35,945	37,451
57	FURNITURE, H. FURN., EQUIP	10,702	10,910	10,950	11,208	11,351	11,679	11,553	11,715	11,826	12,232	12,524	11,971
	NONDURABLE GOODS, TOTAL	69,373	71,991	75,220	76,313	76,470	76,173	77,455	79,700	82,655	87,398	88,429	76,766
53	GEN. MDSE. GROUP STORES	23,673	25,491	27,426	28,453	28,703	28,372	29,185	30,687	32,572	35,136	35,402	28,104
531	DEPT. STORES	18,473	19,921	21,583	22,425	22,707	22,380	22,941	24,095	25,627	27,571	28,002	22,264
54	FOOD STORES	14,400	14,370	14,627	14,680	14,690	14,919	14,617	14,595	14,735	15,380	15,872	15,474
56	APPAREL & ACCESS. STRS	12,421	13,159	14,045	14,236	14,082	13,884	14,525	14,949	15,375	16,078	16,107	13,653
		DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS											
	RETAIL TRADE, TOTAL	141,648	144,867	146,782	149,301	150,183	149,841	150,483	151,641	152,628	154,413	155,427	157,845
	TOTAL (EX. AUTO. GP)	109,838	111,841	113,241	114,769	115,900	116,183	116,881	117,721	118,156	119,032	119,301	120,580
	DURABLE GOODS, TOTAL	67,446	69,407	70,357	72,098	72,227	71,769	71,896	72,417	73,268	74,524	75,378	77,142
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	11,586	11,826	11,921	12,366	12,394	12,394	12,420	12,539	12,671	12,850	12,821	12,859
55	AUTOMOTIVE DEALERS	31,810	33,026	33,341	34,532	34,283	33,658	33,602	33,920	34,472	35,381	36,126	37,265
57	FURNITURE, H. FURN., EQUIP	10,999	11,144	11,083	11,310	11,408	11,632	11,670	11,680	11,721	11,807	11,950	12,141
	NONDURABLE GOODS, TOTAL	74,202	75,460	76,425	77,203	77,956	78,072	78,587	79,224	79,360	79,889	80,049	80,703
53	GEN. MDSE. GROUP STORES	26,988	27,745	28,188	28,700	29,173	29,224	29,615	30,147	30,406	30,644	30,517	31,136
531	DEPT. STORES	21,112	21,677	22,114	22,492	22,960	23,072	23,433	23,833	24,040	24,122	23,974	24,574
54	FOOD STORES	14,516	14,530	14,642	14,724	14,808	14,964	14,885	14,954	14,884	14,990	15,160	15,275
56	APPAREL & ACCESS. STRS	13,590	13,925	14,201	14,409	14,533	14,478	14,687	14,556	14,450	14,498	14,590	14,540

Table 8. Estimates of End of Month Retail Inventories, by Selected Kind of Business, Unadjusted and Adjusted: January 1976-December 1985—Continued

SIC CODE	KIND OF BUSINESS	1983											
		JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
		DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS											
	RETAIL TRADE, TOTAL	121,590	124,752	127,382	129,042	129,782	130,701	130,219	131,849	136,428	142,487	146,641	135,328
	TOTAL (EX. AUTO. GP)	94,648	96,805	99,519	100,057	101,176	101,968	102,793	103,515	108,980	113,593	113,950	103,739
	DURABLE GOODS, TOTAL	58,663	60,376	60,575	60,645	62,017	62,547	61,213	60,692	62,454	64,604	67,198	66,145
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	9,629	10,079	10,518	10,584	10,705	10,774	10,658	10,825	10,905	10,855	10,906	11,017
55	AUTOMOTIVE DEALERS	26,942	27,947	27,863	27,985	28,606	28,733	27,426	26,334	27,448	28,894	30,691	31,589
57	FURNITURE, H. FURN., EQUIP	9,564	9,722	9,982	9,979	10,133	10,331	10,323	10,632	10,822	11,074	11,410	10,846
	NONDURABLE GOODS, TOTAL	62,927	64,376	66,807	67,397	67,765	68,154	69,006	71,157	73,974	77,883	79,443	69,183
53	GEN. MDSE. GROUP STORES	21,142	22,348	23,871	24,529	24,760	24,644	25,093	26,146	27,543	29,492	30,371	23,519
531	DEPT. STORES	16,101	17,133	18,350	18,952	19,141	19,012	19,266	20,105	21,209	22,790	23,726	18,324
54	FOOD STORES	13,468	13,494	13,675	13,677	13,782	13,924	13,877	13,924	14,311	14,793	15,150	14,620
56	APPAREL & ACCESS. STRS	10,763	11,092	11,642	11,762	11,562	11,740	12,037	12,712	13,486	14,290	14,349	12,391
		DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS											
	RETAIL TRADE, TOTAL	126,750	127,612	127,476	127,786	129,964	131,604	131,813	133,994	135,259	135,845	138,011	139,381
	TOTAL (EX. AUTO. GP)	100,101	100,479	100,659	100,721	102,405	103,626	104,082	105,139	105,713	105,934	107,135	107,949
	DURABLE GOODS, TOTAL	59,426	60,187	59,635	59,572	60,830	61,855	61,796	62,605	64,188	64,467	66,049	66,928
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	9,968	10,089	10,251	10,220	10,323	10,352	10,637	10,836	11,037	10,998	11,151	11,440
55	AUTOMOTIVE DEALERS	26,649	27,133	26,817	27,065	27,559	27,978	27,731	28,255	29,546	29,911	30,876	31,432
57	FURNITURE, H. FURN., EQUIP	9,840	9,920	10,093	10,053	10,184	10,290	10,427	10,600	10,725	10,679	10,919	11,011
	NONDURABLE GOODS, TOTAL	67,324	67,425	67,841	68,214	69,134	69,749	70,017	70,789	71,071	71,378	71,962	72,453
53	GEN. MDSE. GROUP STORES	24,110	24,331	24,528	24,766	25,202	25,325	25,448	25,678	25,677	25,709	26,188	26,040
531	DEPT. STORES	18,401	18,669	18,801	19,028	19,373	19,560	19,679	19,886	19,877	19,921	20,313	20,203
54	FOOD STORES	13,604	13,630	13,661	13,704	13,893	13,966	14,131	14,266	14,456	14,418	14,456	14,432
56	APPAREL & ACCESS. STRS	11,789	11,738	11,783	11,941	11,944	12,229	12,183	12,378	12,651	12,897	12,974	13,140

SIC CODE	KIND OF BUSINESS	1982											
		JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
		DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS											
	RETAIL TRADE, TOTAL	120,598	121,217	124,429	124,489	123,215	124,635	124,820	125,672	129,398	133,840	134,378	122,914
	TOTAL (EX. AUTO. GP)	92,754	94,276	96,827	97,420	96,605	96,841	96,815	99,808	102,085	106,264	107,327	95,887
	DURABLE GOODS, TOTAL	58,889	58,206	59,072	58,905	58,326	59,254	59,147	58,568	59,694	60,621	60,338	58,268
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	9,578	9,818	9,904	10,028	10,000	9,899	9,761	9,644	9,476	9,482	9,536	9,447
55	AUTOMOTIVE DEALERS	27,844	26,941	27,602	27,069	26,610	27,794	28,005	26,864	27,313	27,576	27,051	27,027
57	FURNITURE, H. FURN., EQUIP	9,363	9,279	9,286	9,268	9,307	9,377	9,320	9,513	9,724	9,915	9,875	9,419
	NONDURABLE GOODS, TOTAL	61,709	63,011	65,357	65,584	64,889	65,381	65,673	67,104	69,704	73,219	74,040	64,646
53	GEN. MDSE. GROUP STORES	20,623	21,603	22,978	23,350	23,003	23,210	23,551	24,230	25,506	27,524	27,741	21,792
531	DEPT. STORES	15,813	16,617	17,752	18,089	17,762	17,728	17,811	18,389	19,404	21,118	21,490	16,737
54	FOOD STORES	13,318	13,413	13,538	13,497	13,363	13,484	13,141	12,988	13,174	13,724	14,086	13,913
56	APPAREL & ACCESS. STRS	10,655	11,025	11,595	11,477	11,409	11,365	11,517	12,182	12,700	13,021	12,936	11,183
		DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS											
	RETAIL TRADE, TOTAL	125,524	124,568	124,743	124,731	123,563	125,336	126,026	126,918	128,078	127,333	126,062	126,497
	TOTAL (EX. AUTO. GP)	98,037	97,894	97,945	98,167	97,902	98,404	98,049	98,460	98,960	99,050	99,011	99,658
	DURABLE GOODS, TOTAL	59,588	58,514	58,334	58,305	57,317	58,502	59,394	60,144	61,100	60,178	58,937	58,952
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	9,905	9,818	9,644	9,680	9,653	9,686	9,771	9,673	9,540	9,597	9,711	9,820
55	AUTOMOTIVE DEALERS	27,487	26,674	26,798	26,564	25,661	26,932	27,977	28,458	29,118	28,283	27,051	26,839
57	FURNITURE, H. FURN., EQUIP	9,653	9,478	9,361	9,341	9,354	9,349	9,414	9,466	9,609	9,543	9,468	9,562
	NONDURABLE GOODS, TOTAL	65,936	66,054	66,409	66,426	66,246	66,834	66,632	66,774	66,978	67,155	67,125	67,545
53	GEN. MDSE. GROUP STORES	23,451	23,541	23,630	23,616	23,423	23,783	23,852	23,802	23,786	24,005	23,981	24,119
531	DEPT. STORES	18,010	18,116	18,205	18,198	18,014	18,201	18,174	18,207	18,203	18,444	18,415	18,433
54	FOOD STORES	13,466	13,576	13,498	13,511	13,484	13,525	13,382	13,296	13,307	13,350	13,454	13,748
56	APPAREL & ACCESS. STRS	11,645	11,691	11,772	11,687	11,786	11,814	11,704	11,885	11,903	11,752	11,693	11,759

Table 8. Estimates of End of Month Retail Inventories, by Selected Kind of Business, Unadjusted and Adjusted: January 1976-December 1985—Continued

SIC CODE	KIND OF BUSINESS	1981											
		JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
		DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS											
	RETAIL TRADE, TOTAL	112,736	115,177	118,267	119,398	120,278	121,641	123,214	123,295	126,281	132,061	134,932	123,682
	TOTAL (EX. AUTO. GP)	86,916	89,611	92,958	93,235	93,250	93,651	94,928	97,166	100,379	105,329	107,397	95,825
	DURABLE GOODS, TOTAL	55,274	55,803	56,456	57,315	58,509	59,449	59,702	58,140	58,151	60,256	61,573	59,593
52	BLDG. MAT., EDWE., GARDEN SUPPLY, MOBILE HOMES	9,331	9,693	10,167	10,230	10,459	10,321	10,093	10,073	9,973	9,999	9,989	9,649
55	AUTOMOTIVE DEALERS	23,820	23,566	25,309	26,163	27,028	27,990	28,286	26,129	25,702	26,732	27,595	27,857
57	FURNITURE, H. FURN., EQUIP	8,976	9,171	9,429	9,419	9,497	9,545	9,445	9,558	9,641	10,021	10,124	9,583
	NONDURABLE GOODS, TOTAL	57,462	59,374	61,811	62,083	61,769	62,192	63,512	65,155	68,130	71,805	73,359	64,089
53	GEN. MDSE. GROUP STORES	18,957	20,084	21,474	21,873	21,909	22,225	22,712	23,561	25,297	27,359	27,652	21,575
531	DEPT. STORES	14,261	15,073	16,159	16,642	16,746	16,835	17,155	17,817	19,252	20,945	21,416	16,637
54	FOOD STORES	12,257	12,605	12,962	12,952	12,878	12,858	12,933	12,955	13,275	13,715	14,013	13,627
56	APPAREL & ACCESS. STRS	9,341	9,860	10,318	10,391	10,240	10,360	10,847	11,388	11,933	12,501	12,804	11,023
		DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS											
	RETAIL TRADE, TOTAL	117,062	118,394	118,552	119,435	120,468	122,179	124,307	124,644	125,180	125,872	126,728	127,201
	TOTAL (EX. AUTO. GP)	91,674	93,031	94,028	93,885	94,455	95,083	96,134	96,877	97,603	98,313	99,105	99,565
	DURABLE GOODS, TOTAL	55,796	56,136	55,726	56,550	57,404	58,640	59,863	59,780	59,671	59,991	60,224	60,327
52	BLDG. MAT., EDWE., GARDEN SUPPLY, MOBILE HOMES	9,639	9,683	9,900	9,865	10,105	10,119	10,103	10,113	10,094	10,131	10,172	10,031
55	AUTOMOTIVE DEALERS	25,388	25,369	24,524	25,550	26,013	27,096	28,173	27,767	27,577	27,559	27,623	27,636
57	FURNITURE, H. FURN., EQUIP	9,254	9,377	9,515	9,431	9,526	9,526	9,540	9,520	9,527	9,645	9,744	9,749
	NONDURABLE GOODS, TOTAL	61,266	62,258	62,826	62,885	63,064	63,536	64,444	64,864	65,509	65,881	66,504	66,874
53	GEN. MDSE. GROUP STORES	21,475	21,908	22,086	22,141	22,312	22,714	23,002	23,159	23,603	23,880	23,946	23,837
531	DEPT. STORES	16,169	16,473	16,590	16,759	16,984	17,231	17,505	17,641	18,077	18,293	18,383	18,282
54	FOOD STORES	12,418	12,784	12,910	12,965	12,995	12,910	13,157	13,246	13,409	13,341	13,397	13,492
56	APPAREL & ACCESS. STRS	10,209	10,467	10,496	10,603	10,568	10,769	11,023	11,121	11,184	11,282	11,556	11,555

SIC CODE	KIND OF BUSINESS	1980											
		JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
		DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS											
	RETAIL TRADE, TOTAL	107,080	108,903	112,257	113,952	113,267	112,904	112,903	112,299	115,931	121,699	123,740	113,359
	TOTAL (EX. AUTO. GP)	80,827	82,275	85,174	86,989	86,841	87,202	88,084	89,417	93,359	97,962	98,806	87,942
	DURABLE GOODS, TOTAL	52,934	53,809	55,072	55,665	55,074	54,580	53,641	52,119	52,397	54,470	56,085	54,508
52	BLDG. MAT., EDWE., GARDEN SUPPLY, MOBILE HOMES	8,818	9,155	9,422	9,558	9,320	9,313	9,172	9,239	9,308	9,402	9,375	9,195
55	AUTOMOTIVE DEALERS	26,253	26,628	27,083	26,963	26,426	25,702	24,819	22,882	22,572	23,737	24,934	25,417
57	FURNITURE, H. FURN., EQUIP	8,463	8,616	8,771	9,025	9,055	9,187	9,033	9,206	9,305	9,635	9,591	9,012
	NONDURABLE GOODS, TOTAL	54,146	55,094	57,185	58,287	58,193	58,324	59,262	60,180	63,534	67,229	67,655	58,851
53	GEN. MDSE. GROUP STORES	19,070	19,542	20,792	21,417	21,232	21,131	21,340	21,794	23,248	25,040	25,091	19,488
531	DEPT. STORES	14,215	14,611	15,394	15,860	15,744	15,670	15,738	16,104	17,152	18,526	18,817	14,716
54	FOOD STORES	11,183	11,209	11,528	11,574	11,572	11,724	11,772	11,832	12,057	12,742	13,041	12,567
56	APPAREL & ACCESS. STRS	8,705	8,922	9,336	9,239	9,363	9,376	9,680	10,086	10,843	11,283	11,359	9,820
		DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS											
	RETAIL TRADE, TOTAL	110,954	111,834	112,259	113,694	113,341	113,277	113,806	113,638	115,045	116,292	116,394	116,346
	TOTAL (EX. AUTO. GP)	85,216	85,470	86,117	87,542	87,980	88,444	89,160	89,165	90,683	91,643	91,385	91,206
	DURABLE GOODS, TOTAL	53,235	54,010	54,145	54,697	53,941	53,752	53,690	53,706	53,916	54,431	54,949	55,117
52	BLDG. MAT., EDWE., GARDEN SUPPLY, MOBILE HOMES	9,100	9,146	9,156	9,217	9,014	9,139	9,172	9,285	9,402	9,526	9,537	9,588
55	AUTOMOTIVE DEALERS	25,738	26,364	26,142	26,152	25,361	24,833	24,646	24,473	24,402	24,649	25,009	25,140
57	FURNITURE, H. FURN., EQUIP	8,716	8,819	8,851	9,034	9,073	9,169	9,115	9,178	9,195	9,264	9,200	9,168
	NONDURABLE GOODS, TOTAL	57,719	57,824	58,114	58,997	59,400	59,525	60,116	59,932	61,169	61,861	61,445	61,229
53	GEN. MDSE. GROUP STORES	21,487	21,286	21,376	21,677	21,609	21,536	21,595	21,436	21,723	21,921	21,811	21,468
531	DEPT. STORES	16,026	15,733	15,805	15,972	15,951	16,006	16,059	15,960	16,151	16,222	16,194	16,118
54	FOOD STORES	11,330	11,391	11,482	11,574	11,677	11,771	11,963	12,086	12,179	12,383	12,479	12,443
56	APPAREL & ACCESS. STRS	9,514	9,491	9,507	9,428	9,643	9,725	9,837	9,859	10,172	10,192	10,243	10,240

Table 8. Estimates of End of Month Retail Inventories, by Selected Kind of Business, Unadjusted and Adjusted: January 1976-December 1985—Continued

SIC CODE	KIND OF BUSINESS	1979											
		JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
		DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS											
	RETAIL TRADE, TOTAL	100,609	102,099	103,402	107,048	108,476	109,278	110,511	109,137	109,693	115,261	117,702	108,408
	TOTAL (EX. AUTO. GP)	74,324	75,341	77,680	78,467	78,669	79,398	80,356	82,305	84,587	88,669	90,299	81,132
	DURABLE GOODS, TOTAL	51,069	51,801	53,282	54,379	55,668	56,037	56,385	53,496	52,151	54,098	53,478	53,630
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	8,396	8,517	8,731	8,827	8,884	8,896	8,861	8,844	8,862	8,871	8,875	8,604
55	AUTOMOTIVE DEALERS	26,285	26,758	27,722	28,581	29,807	29,880	30,155	26,932	25,106	28,592	27,403	27,256
57	FURNITURE, H. FURN., EQUIP	7,789	7,873	8,136	8,246	8,259	8,374	8,409	8,568	8,831	8,849	8,954	8,533
	NONDURABLE GOODS, TOTAL	49,540	50,298	52,120	52,669	52,808	53,241	54,126	55,641	57,542	61,163	62,234	54,778
53	GEN. MDSE. GROUP STORES	17,822	18,236	19,457	19,696	19,889	19,981	20,198	20,955	21,932	23,324	23,767	19,139
531	DEPT. STORES	13,329	13,584	14,554	14,720	14,874	14,828	14,905	15,466	16,165	17,192	17,794	14,353
54	FOOD STORES	10,254	10,215	10,388	10,679	10,530	10,496	10,635	10,697	10,893	11,532	11,720	11,456
56	APPAREL & ACCESS. STRS	8,112	8,357	8,831	8,919	8,986	8,951	9,102	9,509	9,850	10,321	10,397	9,143
		DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS											
	RETAIL TRADE, TOTAL	103,977	104,526	105,098	106,309	108,096	109,292	111,288	111,074	109,604	110,944	111,285	111,098
	TOTAL (EX. AUTO. GP)	78,207	78,215	78,483	78,827	79,573	80,422	81,372	82,021	82,226	83,128	83,689	84,165
	DURABLE GOODS, TOTAL	51,267	51,780	52,161	53,108	54,278	55,033	56,391	55,644	54,188	54,553	54,693	54,108
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	8,636	8,500	8,677	8,512	8,592	8,744	8,861	8,906	8,942	8,988	9,028	8,981
55	AUTOMOTIVE DEALERS	25,770	26,311	26,605	27,487	28,523	28,870	29,916	29,053	27,378	27,816	27,596	26,933
57	FURNITURE, H. FURN., EQUIP	8,013	8,067	8,218	8,238	8,267	8,366	8,485	8,551	8,726	8,317	8,660	8,681
	NONDURABLE GOODS, TOTAL	52,710	52,746	52,927	53,201	53,818	54,259	54,957	55,430	55,416	56,391	56,592	56,990
53	GEN. MDSE. GROUP STORES	19,974	19,805	19,987	19,892	20,183	20,331	20,465	20,631	20,540	20,514	20,737	21,033
531	DEPT. STORES	14,936	14,797	14,907	14,794	15,024	15,100	15,240	15,343	15,264	15,107	15,366	15,686
54	FOOD STORES	10,389	10,392	10,536	10,673	10,615	10,528	10,797	10,904	10,992	11,218	11,237	11,343
56	APPAREL & ACCESS. STRS	8,846	8,881	8,993	9,091	9,245	9,276	9,259	9,313	9,240	9,332	9,373	9,514

SIC CODE	KIND OF BUSINESS	1978											
		JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
		DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS											
	RETAIL TRADE, TOTAL	87,783	89,427	93,347	95,474	95,806	96,127	96,221	96,993	98,905	103,724	106,956	100,242
	TOTAL (EX. AUTO. GP)	65,174	66,375	69,620	71,636	71,888	72,563	73,289	75,502	77,762	81,120	83,124	74,752
	DURABLE GOODS, TOTAL	43,614	44,670	46,019	47,235	47,209	46,949	46,474	44,841	43,607	47,804	49,483	49,717
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	7,430	7,778	7,984	8,748	8,161	8,222	8,158	8,072	8,105	8,095	8,136	8,036
55	AUTOMOTIVE DEALERS	22,659	23,052	23,727	23,818	23,916	23,564	22,932	20,891	21,143	27,604	23,832	25,490
57	FURNITURE, H. FURN., EQUIP	6,509	6,621	6,831	7,095	7,188	7,243	7,337	7,340	7,696	8,016	7,998	7,750
	NONDURABLE GOODS, TOTAL	44,169	44,757	47,328	48,219	48,597	49,178	49,747	51,552	53,298	55,920	57,473	50,525
53	GEN. MDSE. GROUP STORES	15,715	16,047	17,593	18,304	18,493	18,609	18,845	19,734	20,707	22,055	22,638	18,110
531	DEPT. STORES	11,964	12,066	13,408	13,987	14,136	14,193	14,126	14,708	15,460	16,379	17,066	13,598
54	FOOD STORES	9,213	9,228	9,552	9,500	9,648	9,836	9,808	9,883	9,980	10,361	10,596	10,303
56	APPAREL & ACCESS. STRS	7,119	7,393	7,680	7,909	7,981	8,054	8,360	8,817	9,323	9,744	9,936	8,566
		DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS											
	RETAIL TRADE, TOTAL	90,585	91,307	92,897	94,649	95,445	96,159	97,013	98,121	98,872	100,002	101,245	102,694
	TOTAL (EX. AUTO. GP)	68,380	68,795	70,235	71,878	72,601	73,414	74,240	75,389	75,689	76,208	77,172	77,506
	DURABLE GOODS, TOTAL	43,798	44,470	44,920	46,028	46,042	46,105	46,455	46,730	47,460	48,334	48,873	50,136
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	7,644	7,755	7,744	8,444	7,900	8,093	8,158	8,137	8,179	8,202	8,245	8,397
55	AUTOMOTIVE DEALERS	22,215	22,512	22,662	22,771	22,844	22,745	22,773	22,732	23,183	23,794	24,073	25,188
57	FURNITURE, H. FURN., EQUIP	6,676	6,784	6,900	7,088	7,202	7,243	7,484	7,540	7,605	7,723	7,735	7,876
	NONDURABLE GOODS, TOTAL	46,857	46,837	47,977	48,621	49,403	50,054	50,558	51,391	51,412	51,668	52,372	52,558
53	GEN. MDSE. GROUP STORES	17,545	17,377	18,048	18,453	18,690	18,917	19,117	19,442	19,482	19,514	19,827	19,833
531	DEPT. STORES	13,368	13,115	13,738	14,043	14,221	14,438	14,459	14,591	14,668	14,646	14,789	14,829
54	FOOD STORES	9,325	9,397	9,533	9,510	9,706	9,866	9,947	10,064	10,071	10,089	10,169	10,193
56	APPAREL & ACCESS. STRS	7,755	7,840	7,805	8,039	8,186	8,320	8,513	8,661	8,754	8,834	8,984	8,914

Table 8. Estimates of End of Month Retail Inventories, by Selected Kind of Business, Unadjusted and Adjusted: January 1976-December 1985—Continued

SIC CODE	KIND OF BUSINESS	1977											
		JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
		DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS											
	RETAIL TRADE, TOTAL	77,886	79,356	82,572	83,666	83,980	84,525	84,397	84,062	86,705	90,135	92,612	87,411
	TOTAL (EX. AUTO. GP)	58,913	59,894	62,199	63,107	63,345	63,748	63,727	65,223	67,719	70,182	71,413	65,269
	DURABLE GOODS, TOTAL	38,107	38,844	40,299	40,647	40,890	41,096	40,949	39,280	40,058	41,973	42,767	42,742
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	6,369	6,683	6,949	6,990	7,070	7,023	6,969	7,006	7,165	7,120	7,197	7,179
55	AUTOMOTIVE DEALERS	18,973	19,462	20,373	20,559	20,635	20,777	20,670	18,839	18,986	19,973	21,199	22,142
57	FURNITURE, H. FURN., EQUIP	6,114	6,199	6,291	6,332	6,362	6,403	6,295	6,293	6,483	6,546	6,665	6,511
	NONDURABLE GOODS, TOTAL	39,779	40,512	42,273	43,024	43,090	43,429	43,448	44,782	46,647	48,782	49,845	44,669
53	GEN. MDSE. GROUP STORES	13,594	14,277	15,036	15,509	15,755	15,932	16,084	16,931	17,747	19,089	19,546	15,821
531	DEPT. STORES	10,084	10,616	11,298	11,652	11,842	11,922	11,919	12,572	13,243	14,492	15,037	12,067
54	FOOD STORES	8,697	8,573	8,876	8,965	9,067	9,118	9,009	8,944	9,112	9,405	9,414	9,474
56	APPAREL & ACCESS. STRS	6,100	6,290	6,701	6,823	6,815	6,890	6,951	7,238	7,698	8,938	8,249	7,340
		DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS											
	RETAIL TRADE, TOTAL	80,245	80,849	81,994	82,796	83,597	84,466	85,164	85,920	87,032	87,214	88,006	89,444
	TOTAL (EX. AUTO. GP)	61,626	61,935	62,628	63,235	63,926	64,430	64,576	65,241	66,099	66,145	66,528	67,565
	DURABLE GOODS, TOTAL	38,245	38,608	39,275	39,491	39,831	40,300	40,975	41,190	41,876	41,947	42,409	43,071
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	6,546	6,663	6,747	6,747	6,838	6,899	6,969	7,063	7,237	7,214	7,336	7,302
55	AUTOMOTIVE DEALERS	18,619	18,914	19,366	19,361	19,671	20,036	20,588	20,679	20,933	21,069	21,478	21,879
57	FURNITURE, H. FURN., EQUIP	6,258	6,351	6,367	6,346	6,381	6,416	6,346	6,299	6,406	6,312	6,433	6,610
	NONDURABLE GOODS, TOTAL	42,000	42,241	42,719	43,305	43,766	44,166	44,189	44,730	45,156	45,267	45,597	46,373
53	GEN. MDSE. GROUP STORES	15,087	15,384	15,394	15,596	15,907	16,183	16,307	16,713	16,779	16,982	17,171	17,907
531	DEPT. STORES	11,204	11,489	11,552	11,664	11,902	12,128	12,200	12,497	12,624	12,859	13,064	13,145
54	FOOD STORES	8,803	8,721	8,876	8,974	9,113	9,145	9,128	9,099	9,195	9,176	9,043	9,362
56	APPAREL & ACCESS. STRS	6,630	6,649	6,789	6,913	6,975	7,103	7,093	7,131	7,235	7,307	7,483	7,646

SIC CODE	KIND OF BUSINESS	1976											
		JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
		DATA, IN MILLIONS OF DOLLARS, NOT ADJUSTED FOR SEASONAL VARIATIONS											
	RETAIL TRADE, TOTAL	70,370	72,366	74,821	76,033	75,893	76,383	75,878	75,069	77,612	80,348	82,103	77,617
	TOTAL (EX. AUTO. GP)	53,672	55,135	56,902	57,910	57,867	58,358	58,321	59,149	61,053	63,485	64,281	58,994
	DURABLE GOODS, TOTAL	33,351	34,189	35,434	36,042	36,081	36,336	36,001	34,426	35,542	36,489	37,794	37,607
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	5,418	5,586	5,859	5,972	6,010	5,961	6,023	6,057	6,194	6,313	6,358	6,215
55	AUTOMOTIVE DEALERS	16,648	17,231	17,919	18,123	18,026	18,025	17,557	15,920	16,559	16,863	17,822	18,623
57	FURNITURE, H. FURN., EQUIP	5,592	5,537	5,692	5,826	5,842	5,900	5,923	5,899	6,126	6,343	6,442	6,113
	NONDURABLE GOODS, TOTAL	36,969	38,177	39,347	39,991	39,812	40,047	39,877	40,643	42,070	43,859	44,309	40,010
53	GEN. MDSE. GROUP STORES	12,555	13,186	13,998	14,506	14,609	14,447	14,386	14,723	15,311	16,222	16,317	13,643
531	DEPT. STORES	9,147	9,590	10,265	10,717	10,799	10,575	10,492	10,762	11,197	12,047	12,321	10,143
54	FOOD STORES	8,014	8,092	8,155	8,266	8,267	8,307	8,268	8,308	8,388	8,745	9,122	8,840
56	APPAREL & ACCESS. STRS	5,676	5,933	6,237	6,278	6,221	6,292	6,331	6,601	6,995	7,188	7,125	6,229
		DATA, IN MILLIONS OF DOLLARS, ADJUSTED FOR SEASONAL VARIATIONS											
	RETAIL TRADE, TOTAL	72,342	73,402	74,185	75,147	75,425	76,305	76,661	76,976	78,218	77,913	78,356	79,273
	TOTAL (EX. AUTO. GP)	55,988	56,770	57,264	57,953	58,241	58,940	59,139	59,326	59,860	60,125	60,244	60,853
	DURABLE GOODS, TOTAL	33,468	33,989	34,455	34,997	35,109	35,614	36,083	36,248	37,237	34,921	37,516	37,841
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	5,563	5,575	5,694	5,776	5,807	5,856	6,029	6,100	6,263	6,390	6,475	6,481
55	AUTOMOTIVE DEALERS	16,354	16,632	16,921	17,194	17,184	17,365	17,522	17,653	18,358	17,788	18,112	18,420
57	FURNITURE, H. FURN., EQUIP	5,700	5,673	5,767	5,838	5,865	5,924	5,995	5,935	6,071	6,119	6,188	6,115
	NONDURABLE GOODS, TOTAL	38,874	39,513	39,730	40,150	40,316	40,691	40,578	40,728	40,981	40,992	40,840	41,432
53	GEN. MDSE. GROUP STORES	13,844	14,086	14,282	14,532	14,694	14,638	14,575	14,572	14,619	14,565	14,444	14,886
531	DEPT. STORES	10,118	10,334	10,474	10,717	10,842	10,769	10,739	10,719	10,725	10,757	10,735	11,037
54	FOOD STORES	8,111	8,199	8,180	8,283	8,292	8,232	8,377	8,460	8,456	8,557	8,771	8,709
56	APPAREL & ACCESS. STRS	6,130	6,227	6,326	6,361	6,374	6,507	6,487	6,529	6,587	6,540	6,471	6,516

Table 9. Inventories/Sales Ratios, Unadjusted and Adjusted: January 1976-December 1985

SIC CODE	KIND OF BUSINESS	1985 JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
	NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	1.53	1.65	1.45	1.42	1.33	1.36	1.37	1.30	1.42	1.48	1.49	1.16
	TOTAL (EX. AUTO. GP)	1.49	1.60	1.43	1.42	1.33	1.36	1.38	1.33	1.49	1.47	1.41	1.02
	DURABLE GOODS, TOTAL	2.18	2.25	1.94	1.85	1.71	1.80	1.74	1.63	1.69	1.91	2.05	1.77
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	2.76	3.04	2.50	2.08	1.90	1.94	1.92	1.96	2.07	1.98	2.18	2.20
55	AUTOMOTIVE DEALERS	1.77	1.79	1.52	1.43	1.34	1.44	1.34	1.20	1.21	1.33	1.79	1.84
57	FURNITURE, H. FURN., EQUIP	2.39	2.52	2.33	2.49	2.28	2.32	2.26	2.15	2.31	2.24	2.14	1.57
	NONDURABLE GOODS, TOTAL	1.20	1.30	1.16	1.16	1.09	1.12	1.14	1.09	1.24	1.24	1.18	0.85
53	GEN. MDSE. GROUP STORES	3.00	3.10	2.53	2.47	2.27	2.38	2.60	2.29	2.74	2.89	2.19	1.13
531	DEPT. STORES	2.82	2.93	2.38	2.32	2.13	2.20	2.39	2.10	2.53	2.48	2.05	1.06
54	FOOD STORES	0.68	0.73	0.66	0.68	0.63	0.65	0.64	0.62	0.69	0.69	0.69	0.64
56	APPAREL & ACCESS. STRS	3.08	3.40	2.68	2.57	2.49	2.63	2.89	2.48	2.90	2.88	2.53	1.47
	ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	1.44	1.43	1.43	1.40	1.40	1.40	1.40	1.37	1.35	1.43	1.43	1.41
	TOTAL (EX. AUTO. GP)	1.41	1.40	1.39	1.37	1.38	1.38	1.38	1.37	1.38	1.39	1.38	1.36
	DURABLE GOODS, TOTAL	1.92	1.90	1.91	1.84	1.84	1.86	1.85	1.77	1.68	1.93	1.95	1.89
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	2.20	2.21	2.18	2.04	2.17	2.18	2.17	2.18	2.20	2.17	2.13	2.06
55	AUTOMOTIVE DEALERS	1.55	1.54	1.55	1.48	1.46	1.49	1.48	1.36	1.25	1.59	1.64	1.61
57	FURNITURE, H. FURN., EQUIP	2.29	2.20	2.25	2.29	2.21	2.23	2.23	2.20	2.16	2.20	2.21	2.15
	NONDURABLE GOODS, TOTAL	1.16	1.15	1.14	1.12	1.13	1.13	1.13	1.12	1.13	1.14	1.13	1.13
53	GEN. MDSE. GROUP STORES	2.41	2.36	2.33	2.30	2.31	2.31	2.31	2.26	2.29	2.33	2.31	2.32
531	DEPT. STORES	2.27	2.22	2.19	2.16	2.16	2.15	2.15	2.09	2.14	2.16	2.13	2.14
54	FOOD STORES	0.66	0.66	0.67	0.66	0.66	0.66	0.67	0.67	0.66	0.67	0.66	0.66
56	APPAREL & ACCESS. STRS	2.66	2.65	2.54	2.55	2.54	2.54	2.58	2.54	2.53	2.59	2.62	2.58

SIC CODE	KIND OF BUSINESS	1984 JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
	NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	1.47	1.52	1.41	1.44	1.35	1.33	1.39	1.35	1.48	1.48	1.46	1.16
	TOTAL (EX. AUTO. GP)	1.43	1.50	1.40	1.42	1.34	1.33	1.40	1.36	1.48	1.50	1.43	1.05
	DURABLE GOODS, TOTAL	2.08	2.06	1.89	1.91	1.75	1.70	1.79	1.74	1.94	1.86	1.95	1.80
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	2.71	2.72	2.40	2.21	1.89	1.86	1.93	1.93	2.05	2.03	2.15	2.29
55	AUTOMOTIVE DEALERS	1.63	1.58	1.46	1.49	1.37	1.32	1.36	1.31	1.51	1.43	1.60	1.78
57	FURNITURE, H. FURN., EQUIP	2.38	2.31	2.27	2.44	2.34	2.29	2.37	2.24	2.30	2.28	2.16	1.66
	NONDURABLE GOODS, TOTAL	1.15	1.21	1.13	1.16	1.10	1.10	1.16	1.13	1.24	1.27	1.20	0.86
53	GEN. MDSE. GROUP STORES	2.75	2.86	2.52	2.48	2.27	2.30	2.67	2.46	2.75	2.80	2.21	1.16
531	DEPT. STORES	2.54	2.67	2.34	2.32	2.13	2.14	2.48	2.28	2.55	2.59	2.07	1.10
54	FOOD STORES	0.69	0.70	0.65	0.68	0.64	0.64	0.64	0.62	0.66	0.68	0.70	0.63
56	APPAREL & ACCESS. STRS	2.99	3.29	2.89	2.67	2.65	2.63	3.08	2.74	2.94	3.00	2.59	1.48
	ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	1.34	1.37	1.41	1.40	1.40	1.38	1.40	1.42	1.41	1.42	1.41	1.43
	TOTAL (EX. AUTO. GP)	1.33	1.35	1.37	1.37	1.38	1.37	1.39	1.39	1.38	1.40	1.39	1.40
	DURABLE GOODS, TOTAL	1.79	1.82	1.91	1.88	1.87	1.81	1.85	1.91	1.90	1.88	1.87	1.91
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	2.11	2.07	2.14	2.17	2.15	2.12	2.13	2.16	2.15	2.24	2.16	2.16
55	AUTOMOTIVE DEALERS	1.39	1.43	1.53	1.50	1.47	1.41	1.45	1.52	1.52	1.49	1.50	1.55
57	FURNITURE, H. FURN., EQUIP	2.21	2.27	2.25	2.24	2.28	2.26	2.30	2.29	2.20	2.22	2.22	2.25
	NONDURABLE GOODS, TOTAL	1.09	1.11	1.13	1.13	1.13	1.13	1.15	1.15	1.14	1.15	1.15	1.16
53	GEN. MDSE. GROUP STORES	2.16	2.24	2.36	2.30	2.31	2.27	2.35	2.38	2.34	2.38	2.34	2.38
531	DEPT. STORES	2.01	2.08	2.20	2.14	2.15	2.13	2.20	2.29	2.19	2.22	2.17	2.23
54	FOOD STORES	0.66	0.66	0.66	0.66	0.66	0.66	0.66	0.66	0.65	0.66	0.66	0.67
56	APPAREL & ACCESS. STRS	2.56	2.64	2.72	2.68	2.68	2.59	2.73	2.74	2.65	2.68	2.66	2.62

Table 9. Inventories/Sales Ratios, Unadjusted and Adjusted: January 1976-December 1985—Continued

SIC CODE	KIND OF BUSINESS	1983											
		JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
		NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES											
	RETAIL TRADE, TOTAL	1.30	1.30	1.36	1.36	1.32	1.30	1.31	1.31	1.39	1.41	1.41	1.08
	TOTAL (EX. AUTO. GP)	1.42	1.53	1.35	1.34	1.31	1.30	1.31	1.32	1.39	1.41	1.38	0.98
	DURABLE GOODS, TOTAL	2.35	2.38	1.87	1.91	1.81	1.71	1.78	1.76	1.86	1.87	1.92	1.69
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	2.82	3.05	2.45	2.21	1.87	1.80	1.92	1.91	2.01	1.96	2.14	2.27
55	AUTOMOTIVE DEALERS	1.85	1.82	1.37	1.44	1.39	1.29	1.33	1.31	1.40	1.43	1.34	1.39
57	FURNITURE, H. FURN., EQUIP.	2.54	2.72	2.38	2.43	2.44	2.36	2.28	2.21	2.35	2.36	2.10	1.62
	NONDURABLE GOODS, TOTAL	1.12	1.21	1.09	1.08	1.06	1.06	1.06	1.08	1.15	1.18	1.15	0.80
53	GEN. MDSE. GROUP STORES	2.72	2.93	2.37	2.37	2.23	2.25	2.44	2.32	2.52	2.51	2.11	1.03
531	DEPT. STORES	2.47	2.72	2.17	2.19	2.06	2.06	2.23	2.12	2.31	2.31	1.98	0.96
54	FOOD STORES	0.68	0.72	0.66	0.65	0.65	0.65	0.62	0.65	0.67	0.69	0.72	0.61
56	APPAREL & ACCESS. STRS	2.86	3.19	2.55	2.49	2.43	2.53	2.66	2.49	2.79	2.76	2.47	1.39
		ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES											
	RETAIL TRADE, TOTAL	1.38	1.38	1.35	1.35	1.35	1.34	1.33	1.35	1.36	1.34	1.35	1.36
	TOTAL (EX. AUTO. GP)	1.33	1.34	1.33	1.32	1.32	1.32	1.32	1.32	1.33	1.32	1.32	1.34
	DURABLE GOODS, TOTAL	2.00	2.02	1.91	1.89	1.88	1.84	1.84	1.91	1.89	1.84	1.84	1.82
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	2.20	2.24	2.20	2.15	2.04	2.09	2.09	2.14	2.18	2.15	2.13	2.17
55	AUTOMOTIVE DEALERS	1.57	1.58	1.46	1.47	1.45	1.40	1.40	1.49	1.42	1.44	1.43	1.41
57	FURNITURE, H. FURN., EQUIP.	2.36	2.39	2.35	2.31	2.31	2.31	2.24	2.24	2.30	2.26	2.27	2.25
	NONDURABLE GOODS, TOTAL	1.08	1.08	1.08	1.08	1.08	1.08	1.07	1.08	1.08	1.08	1.08	1.10
53	GEN. MDSE. GROUP STORES	2.17	2.23	2.21	2.23	2.22	2.20	2.19	2.20	2.19	2.16	2.17	2.18
531	DEPT. STORES	1.98	2.06	2.02	2.05	2.04	2.02	2.03	2.03	2.03	2.00	2.01	2.02
54	FOOD STORES	0.66	0.66	0.65	0.65	0.66	0.66	0.66	0.66	0.67	0.67	0.67	0.67
56	APPAREL & ACCESS. STRS	2.51	2.49	2.48	2.45	2.41	2.42	2.43	2.45	2.54	2.49	2.47	2.52

SIC CODE	KIND OF BUSINESS	1982											
		JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
		NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES											
	RETAIL TRADE, TOTAL	1.57	1.60	1.44	1.42	1.36	1.41	1.37	1.41	1.47	1.47	1.43	1.09
	TOTAL (EX. AUTO. GP)	1.44	1.53	1.41	1.38	1.33	1.34	1.30	1.35	1.42	1.42	1.40	0.99
	DURABLE GOODS, TOTAL	2.70	2.47	2.08	2.08	1.95	2.04	2.07	2.07	2.12	2.15	2.02	1.79
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	3.18	3.23	2.57	2.32	2.02	2.03	2.06	2.10	2.05	2.05	2.24	2.32
55	AUTOMOTIVE DEALERS	2.25	1.90	1.58	1.60	1.50	1.67	1.71	1.65	1.69	1.71	1.58	1.71
57	FURNITURE, H. FURN., EQUIP.	2.80	2.83	2.51	2.37	2.56	2.46	2.39	2.46	2.58	2.55	2.32	1.72
	NONDURABLE GOODS, TOTAL	1.12	1.21	1.13	1.10	1.07	1.10	1.05	1.10	1.17	1.16	1.15	0.80
53	GEN. MDSE. GROUP STORES	2.84	2.97	2.48	2.34	2.19	2.35	2.39	2.36	2.58	2.54	2.15	1.05
531	DEPT. STORES	2.61	2.75	2.29	2.18	2.03	2.15	2.17	2.15	2.35	2.34	2.00	0.97
54	FOOD STORES	0.68	0.73	0.69	0.67	0.64	0.66	0.60	0.64	0.65	0.66	0.70	0.61
56	APPAREL & ACCESS. STRS	2.99	3.14	2.80	2.55	2.60	2.79	2.68	2.62	2.86	2.77	2.54	1.43
		ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES											
	RETAIL TRADE, TOTAL	1.46	1.41	1.42	1.42	1.38	1.43	1.42	1.42	1.42	1.41	1.36	1.38
	TOTAL (EX. AUTO. GP)	1.37	1.35	1.36	1.36	1.35	1.36	1.33	1.34	1.35	1.34	1.33	1.33
	DURABLE GOODS, TOTAL	2.30	2.11	2.13	2.10	2.01	2.17	2.16	2.17	2.15	2.12	1.93	1.99
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	2.44	2.38	2.30	2.20	2.25	2.30	2.30	2.30	2.26	2.22	2.23	2.22
55	AUTOMOTIVE DEALERS	1.90	1.68	1.71	1.68	1.54	1.78	1.80	1.80	1.77	1.73	1.47	1.56
57	FURNITURE, H. FURN., EQUIP.	2.63	2.49	2.46	2.44	2.43	2.43	2.42	2.47	2.50	2.45	2.30	2.31
	NONDURABLE GOODS, TOTAL	1.10	1.09	1.10	1.10	1.09	1.10	1.08	1.09	1.09	1.08	1.08	1.09
53	GEN. MDSE. GROUP STORES	2.28	2.25	2.23	2.25	2.19	2.26	2.21	2.23	2.24	2.22	2.21	2.17
531	DEPT. STORES	2.10	2.07	2.07	2.08	2.02	2.08	2.02	2.05	2.06	2.05	2.05	1.99
54	FOOD STORES	0.67	0.67	0.67	0.67	0.66	0.66	0.65	0.65	0.65	0.65	0.65	0.66
56	APPAREL & ACCESS. STRS	2.59	2.45	2.35	2.60	2.38	2.67	2.53	2.57	2.60	2.55	2.31	2.51

Table 9. Inventories/Sales Ratios, Unadjusted and Adjusted: January 1976-December 1985—Continued

SIC Code	Kind of business	1981											
		JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
	NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	1.47	1.56	1.40	1.40	1.38	1.39	1.39	1.38	1.47	1.48	1.54	1.17
	TOTAL (EX. AUTO. GP)	1.36	1.50	1.38	1.34	1.30	1.32	1.32	1.34	1.43	1.42	1.45	1.04
	DURABLE GOODS, TOTAL	2.40	2.37	2.02	2.09	2.14	2.06	2.08	2.00	2.11	2.23	2.40	2.06
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	2.70	2.81	2.46	2.21	2.14	2.09	2.09	2.14	2.17	2.20	2.43	2.37
55	AUTOMOTIVE DEALERS	1.99	1.83	1.50	1.65	1.76	1.71	1.72	1.34	1.65	1.78	2.03	2.06
57	FURNITURE, H. FURN., EQUIP.	2.47	2.71	2.31	2.58	2.57	2.47	2.48	2.41	2.46	2.52	2.49	1.92
	NONDURABLE GOODS, TOTAL	1.07	1.18	1.10	1.07	1.03	1.06	1.06	1.08	1.17	1.16	1.19	0.83
53	GEN. MDSE. GROUP STORES	2.64	2.84	2.42	2.22	2.16	2.24	2.41	2.30	2.59	2.52	2.22	1.10
531	DEPT. STORES	2.43	2.60	2.20	2.05	2.00	2.04	2.20	2.10	2.36	2.33	2.08	1.03
54	FOOD STORES	0.64	0.72	0.69	0.67	0.64	0.66	0.62	0.65	0.69	0.67	0.73	0.63
56	APPAREL & ACCESS. STRS	2.58	3.07	2.71	2.37	2.48	2.57	2.71	2.48	2.73	2.66	2.69	1.48
	ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	1.38	1.37	1.37	1.39	1.41	1.41	1.43	1.41	1.42	1.45	1.46	1.46
	TOTAL (EX. AUTO. GP)	1.31	1.32	1.32	1.31	1.33	1.32	1.34	1.34	1.35	1.37	1.38	1.38
	DURABLE GOODS, TOTAL	2.07	2.02	2.01	2.12	2.19	2.18	2.21	2.10	2.13	2.26	2.28	2.28
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	2.12	2.08	2.16	2.21	2.31	2.30	2.34	2.38	2.36	2.46	2.41	2.48
55	AUTOMOTIVE DEALERS	1.69	1.62	1.37	1.74	1.81	1.82	1.86	1.67	1.71	1.85	1.88	1.85
57	FURNITURE, H. FURN., EQUIP.	2.35	2.40	2.42	2.43	2.45	2.44	2.48	2.43	2.40	2.49	2.51	2.37
	NONDURABLE GOODS, TOTAL	1.05	1.06	1.06	1.06	1.06	1.06	1.08	1.08	1.09	1.09	1.10	1.11
53	GEN. MDSE. GROUP STORES	2.16	2.15	2.16	2.12	2.10	2.15	2.20	2.19	2.23	2.27	2.27	2.26
531	DEPT. STORES	1.99	1.97	1.97	1.95	2.01	1.97	2.03	2.02	2.06	2.10	2.10	2.09
54	FOOD STORES	0.65	0.67	0.67	0.67	0.67	0.66	0.67	0.67	0.68	0.67	0.67	0.67
56	APPAREL & ACCESS. STRS	2.37	2.40	2.41	2.43	2.46	2.44	2.49	2.48	2.47	2.51	2.60	2.58

SIC Code	Kind of business	1980											
		JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
	NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	1.51	1.54	1.47	1.51	1.42	1.45	1.41	1.37	1.49	1.45	1.48	1.13
	TOTAL (EX. AUTO. GP)	1.41	1.44	1.38	1.40	1.31	1.37	1.35	1.31	1.44	1.41	1.39	1.00
	DURABLE GOODS, TOTAL	2.33	2.34	2.27	2.34	2.26	2.19	2.05	2.06	2.13	2.04	2.23	1.93
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	2.59	2.73	2.54	2.32	2.06	2.07	2.04	2.04	1.99	1.92	2.16	2.22
55	AUTOMOTIVE DEALERS	1.97	1.95	1.89	2.01	1.99	1.85	1.66	1.64	1.71	1.61	1.92	2.00
57	FURNITURE, H. FURN., EQUIP.	2.52	2.63	2.37	2.71	2.63	2.71	2.49	2.47	2.56	2.51	2.34	1.82
	NONDURABLE GOODS, TOTAL	1.13	1.15	1.10	1.13	1.05	1.10	1.10	1.06	1.19	1.17	1.15	0.81
53	GEN. MDSE. GROUP STORES	2.86	2.89	2.55	2.34	2.29	2.48	2.53	2.31	2.66	2.52	2.16	1.09
531	DEPT. STORES	2.62	2.67	2.31	2.31	2.08	2.24	2.28	2.08	2.38	2.28	1.97	1.00
54	FOOD STORES	0.66	0.67	0.65	0.66	0.61	0.66	0.62	0.61	0.68	0.67	0.70	0.62
56	APPAREL & ACCESS. STRS	2.73	3.05	2.65	2.47	2.47	2.64	2.74	2.38	2.79	2.64	2.50	1.42
	ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	1.39	1.41	1.44	1.48	1.48	1.46	1.43	1.41	1.42	1.42	1.41	1.40
	TOTAL (EX. AUTO. GP)	1.32	1.33	1.34	1.36	1.36	1.36	1.36	1.34	1.35	1.35	1.33	1.31
	DURABLE GOODS, TOTAL	2.01	2.08	2.24	2.35	2.35	2.29	2.16	2.16	2.15	2.12	2.10	2.13
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	2.03	2.08	2.23	2.27	2.23	2.31	2.28	2.25	2.17	2.17	2.13	2.19
55	AUTOMOTIVE DEALERS	1.69	1.80	1.95	2.09	2.08	1.95	1.77	1.79	1.77	1.74	1.74	1.79
57	FURNITURE, H. FURN., EQUIP.	2.38	2.42	2.48	2.57	2.57	2.60	2.51	2.51	2.49	2.46	2.42	2.41
	NONDURABLE GOODS, TOTAL	1.09	1.09	1.08	1.10	1.10	1.10	1.10	1.08	1.10	1.10	1.08	1.07
53	GEN. MDSE. GROUP STORES	2.28	2.28	2.33	2.38	2.35	2.35	2.31	2.24	2.28	2.25	2.24	2.19
531	DEPT. STORES	2.09	2.06	2.11	2.15	2.12	2.13	2.10	2.04	2.07	2.03	2.02	2.00
54	FOOD STORES	0.65	0.65	0.64	0.64	0.65	0.65	0.66	0.65	0.65	0.66	0.66	0.65
56	APPAREL & ACCESS. STRS	2.43	2.49	2.50	2.45	2.48	2.45	2.50	2.41	2.52	2.45	2.49	2.44

Table 9. Inventories/Sales Ratios, Unadjusted and Adjusted: January 1978-December 1985—Continued

SIC CODE	KIND OF BUSINESS	1979 JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
	NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	1.60	1.66	1.44	1.46	1.43	1.44	1.51	1.38	1.48	1.48	1.47	1.17
	TOTAL (EX. AUTO. GP)	1.50	1.57	1.37	1.41	1.33	1.31	1.37	1.30	1.41	1.41	1.36	1.01
	DURABLE GOODS, TOTAL	2.39	2.42	2.02	2.10	2.03	2.09	2.20	1.92	2.09	2.03	2.20	2.01
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	2.87	3.11	2.32	2.15	1.88	1.82	1.88	1.74	1.90	1.78	2.02	2.16
55	AUTOMOTIVE DEALERS	1.98	1.97	1.65	1.77	1.79	1.91	2.04	1.67	1.86	1.76	2.01	2.14
57	FURNITURE, H. FURN., EQUIP	2.65	2.74	2.46	2.63	2.46	2.35	2.38	2.23	2.46	2.39	2.29	1.89
	NONDURABLE GOODS, TOTAL	1.20	1.25	1.11	1.15	1.09	1.08	1.13	1.08	1.17	1.19	1.13	0.83
53	GEN. MDSE. GROUP STORES	2.90	3.01	2.42	2.36	2.26	2.33	2.50	2.31	2.53	2.50	2.08	1.13
531	DEPT. STORES	2.65	2.77	2.22	2.19	2.08	2.12	2.26	2.09	2.28	2.25	1.90	1.04
54	FOOD STORES	0.68	0.71	0.65	0.70	0.64	0.61	0.65	0.63	0.66	0.69	0.68	0.62
56	APPAREL & ACCESS. STRS	2.80	3.20	2.59	2.52	2.59	2.61	2.79	2.41	2.70	2.68	2.44	1.45
	ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	1.46	1.46	1.44	1.45	1.47	1.47	1.50	1.45	1.42	1.44	1.43	1.42
	TOTAL (EX. AUTO. GP)	1.39	1.38	1.36	1.36	1.36	1.34	1.36	1.34	1.33	1.33	1.32	1.33
	DURABLE GOODS, TOTAL	2.06	2.08	2.04	2.08	2.13	2.20	2.27	2.12	2.07	2.12	2.14	2.10
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	2.23	2.30	2.07	2.10	2.05	2.03	2.05	1.98	2.05	2.02	2.05	2.05
55	AUTOMOTIVE DEALERS	1.70	1.73	1.73	1.80	1.90	2.01	2.12	1.92	1.81	1.90	1.91	1.83
57	FURNITURE, H. FURN., EQUIP	2.46	2.44	2.45	2.42	2.40	2.36	2.34	2.28	2.39	2.33	2.40	2.42
	NONDURABLE GOODS, TOTAL	1.13	1.12	1.11	1.12	1.12	1.10	1.12	1.10	1.09	1.10	1.08	1.09
53	GEN. MDSE. GROUP STORES	2.27	2.29	2.27	2.24	2.26	2.27	2.25	2.25	2.20	2.20	2.20	2.26
531	DEPT. STORES	2.07	2.09	2.07	2.04	2.06	2.07	2.04	2.05	2.01	1.99	1.80	2.06
54	FOOD STORES	0.66	0.66	0.67	0.67	0.66	0.63	0.66	0.66	0.65	0.66	0.65	0.66
56	APPAREL & ACCESS. STRS	2.46	2.51	2.44	2.52	2.53	2.55	2.47	2.43	2.47	2.47	2.45	2.51

SIC CODE	KIND OF BUSINESS	1978 JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
	NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	1.65	1.66	1.43	1.48	1.40	1.38	1.43	1.38	1.47	1.49	1.48	1.17
	TOTAL (EX. AUTO. GP)	1.52	1.56	1.38	1.44	1.36	1.35	1.39	1.37	1.44	1.48	1.43	1.03
	DURABLE GOODS, TOTAL	2.56	2.48	2.01	2.02	1.86	1.81	1.92	1.78	2.00	1.92	2.01	1.93
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	3.12	3.11	2.47	2.34	1.94	1.89	1.95	1.82	1.93	1.87	2.03	2.22
55	AUTOMOTIVE DEALERS	2.15	2.04	1.60	1.62	1.52	1.46	1.56	1.39	1.61	1.52	1.70	1.98
57	FURNITURE, H. FURN., EQUIP	2.68	2.68	2.42	2.50	2.39	2.38	2.47	2.37	2.49	2.52	2.28	1.96
	NONDURABLE GOODS, TOTAL	1.22	1.25	1.12	1.18	1.12	1.12	1.15	1.15	1.20	1.25	1.21	0.85
53	GEN. MDSE. GROUP STORES	2.79	2.79	2.29	2.36	2.23	2.22	2.43	2.33	2.49	2.55	2.19	1.12
531	DEPT. STORES	2.59	2.57	2.14	2.20	2.08	2.07	2.24	2.19	2.26	2.34	2.02	1.03
54	FOOD STORES	0.71	0.72	0.66	0.69	0.66	0.66	0.65	0.66	0.66	0.72	0.71	0.61
56	APPAREL & ACCESS. STRS	2.93	3.22	2.44	2.61	2.53	2.56	2.77	2.52	2.64	2.73	2.48	1.38
	ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES												
	RETAIL TRADE, TOTAL	1.47	1.45	1.45	1.43	1.43	1.42	1.44	1.44	1.44	1.43	1.44	1.44
	TOTAL (EX. AUTO. GP)	1.39	1.37	1.37	1.39	1.38	1.38	1.39	1.40	1.38	1.39	1.39	1.37
	DURABLE GOODS, TOTAL	2.15	2.11	2.06	1.98	1.97	1.94	1.97	1.95	2.02	1.96	1.98	1.99
52	BLDG. MAT., HDWE., GARDEN SUPPLY, MOBILE HOMES	2.38	2.31	2.24	2.28	2.11	2.13	2.14	2.10	2.11	2.09	2.08	2.09
55	AUTOMOTIVE DEALERS	1.80	1.78	1.72	1.60	1.61	1.57	1.62	1.59	1.67	1.61	1.62	1.68
57	FURNITURE, H. FURN., EQUIP	2.43	2.38	2.38	2.35	2.34	2.38	2.44	2.45	2.43	2.43	2.37	2.40
	NONDURABLE GOODS, TOTAL	1.14	1.12	1.13	1.14	1.14	1.14	1.15	1.16	1.14	1.15	1.15	1.14
53	GEN. MDSE. GROUP STORES	2.18	2.12	2.18	2.19	2.17	2.17	2.22	2.26	2.22	2.24	2.30	2.24
531	DEPT. STORES	2.01	1.94	2.02	2.03	2.02	2.03	2.06	2.08	2.05	2.07	2.10	2.04
54	FOOD STORES	0.68	0.67	0.67	0.67	0.67	0.68	0.68	0.68	0.67	0.68	0.67	0.66
56	APPAREL & ACCESS. STRS	2.54	2.52	2.43	2.44	2.44	2.46	2.50	2.51	2.46	2.48	2.47	2.43

Table 9. Inventories/Sales Ratios, Unadjusted and Adjusted: January 1976-December 1985—Continued

SIC CODE	KIND OF BUSINESS	1977											
		JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
		NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES											
	RETAIL TRADE, TOTAL	1.36	1.39	1.41	1.39	1.39	1.37	1.32	1.36	1.45	1.45	1.48	1.15
	TOTAL (EX. AUTO. GP)	1.47	1.53	1.58	1.55	1.54	1.54	1.52	1.54	1.62	1.63	1.59	1.01
	DURABLE GOODS, TOTAL	2.36	2.29	1.91	1.89	1.86	1.80	1.91	1.79	1.97	1.91	2.03	1.93
52	BLDG. MAT., HDWR., GARDEN SUPPLY, MOBILE HOMES	3.09	2.98	2.38	2.11	1.94	1.88	1.95	1.87	1.97	1.93	2.18	2.37
55	AUTOMOTIVE DEALERS	1.92	1.85	1.51	1.53	1.54	1.47	1.39	1.41	1.60	1.33	1.75	1.92
57	FURNITURE, H. FURN., EQUIP	2.67	2.69	2.36	2.43	2.40	2.33	2.28	2.22	2.37	2.33	2.17	1.76
	NONDURABLE GOODS, TOTAL	1.17	1.23	1.13	1.11	1.11	1.12	1.09	1.12	1.19	1.20	1.17	0.83
53	GEN. MDSE. GROUP STORES	2.64	2.73	2.22	2.12	2.18	2.21	2.23	2.22	2.36	2.37	2.05	1.05
531	DEPT. STORES	2.41	2.51	2.05	1.97	2.02	2.02	2.03	2.01	2.14	2.17	1.91	0.97
54	FOOD STORES	0.72	0.74	0.69	0.68	0.70	0.69	0.65	0.68	0.68	0.71	0.71	0.63
56	APPAREL & ACCESS. STRS	2.65	2.88	2.56	2.34	2.54	2.58	2.66	2.48	2.68	2.60	2.43	1.39
		ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES											
	RETAIL TRADE, TOTAL	1.41	1.39	1.39	1.38	1.40	1.41	1.41	1.41	1.43	1.41	1.41	1.43
	TOTAL (EX. AUTO. GP)	1.36	1.33	1.34	1.34	1.35	1.36	1.34	1.36	1.37	1.35	1.34	1.36
	DURABLE GOODS, TOTAL	1.99	1.95	1.94	1.90	1.92	1.95	1.98	1.97	2.02	1.95	1.99	1.99
52	BLDG. MAT., HDWR., GARDEN SUPPLY, MOBILE HOMES	2.37	2.22	2.16	2.09	2.09	2.14	2.12	2.14	2.15	2.16	2.20	2.28
55	AUTOMOTIVE DEALERS	1.59	1.59	1.58	1.55	1.58	1.60	1.63	1.63	1.69	1.61	1.66	1.66
57	FURNITURE, H. FURN., EQUIP	2.42	2.38	2.35	2.34	2.32	2.34	2.26	2.27	2.30	2.25	2.26	2.31
	NONDURABLE GOODS, TOTAL	1.11	1.10	1.11	1.11	1.12	1.13	1.11	1.12	1.13	1.12	1.11	1.13
53	GEN. MDSE. GROUP STORES	2.09	2.08	2.05	2.06	2.12	2.15	2.06	2.12	2.13	2.12	2.11	2.11
531	DEPT. STORES	1.90	1.90	1.89	1.90	1.95	1.97	1.88	1.93	1.96	1.95	1.96	1.95
54	FOOD STORES	0.70	0.68	0.69	0.69	0.70	0.70	0.69	0.69	0.69	0.68	0.66	0.69
56	APPAREL & ACCESS. STRS	2.35	2.26	2.33	2.42	2.41	2.47	2.43	2.43	2.46	2.41	2.40	2.31

SIC CODE	KIND OF BUSINESS	1976											
		JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
		NOT ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, OR TRADING-DAY DIFFERENCES											
	RETAIL TRADE, TOTAL	1.48	1.38	1.44	1.40	1.39	1.37	1.34	1.36	1.45	1.43	1.43	1.12
	TOTAL (EX. AUTO. GP)	1.38	1.31	1.40	1.36	1.34	1.34	1.30	1.34	1.41	1.40	1.39	1.01
	DURABLE GOODS, TOTAL	2.31	2.28	1.97	1.90	1.90	1.82	1.86	1.86	2.01	1.99	2.08	1.85
52	BLDG. MAT., HDWR., GARDEN SUPPLY, MOBILE HOMES	2.91	2.88	2.43	2.17	1.98	1.89	1.96	2.00	2.05	2.14	2.24	2.16
55	AUTOMOTIVE DEALERS	1.94	1.85	1.57	1.53	1.56	1.46	1.49	1.46	1.63	1.56	1.70	1.76
57	FURNITURE, H. FURN., EQUIP	2.52	2.58	2.39	2.44	2.46	2.36	2.36	2.37	2.50	2.50	2.39	1.83
	NONDURABLE GOODS, TOTAL	1.12	1.24	1.16	1.13	1.12	1.12	1.07	1.11	1.17	1.16	1.15	0.82
53	GEN. MDSE. GROUP STORES	2.49	2.65	2.27	2.14	2.25	2.17	2.21	2.17	2.29	2.24	1.94	1.05
531	DEPT. STORES	2.30	2.44	2.10	1.96	2.06	1.96	2.00	1.96	2.03	2.03	1.77	0.96
54	FOOD STORES	0.65	0.73	0.70	0.68	0.67	0.68	0.63	0.68	0.69	0.69	0.76	0.64
56	APPAREL & ACCESS. STRS	2.46	2.87	2.39	2.25	2.40	2.41	2.44	2.42	2.55	2.46	2.34	1.27
		ADJUSTED FOR SEASONAL VARIATIONS, HOLIDAY, AND TRADING-DAY DIFFERENCES											
	RETAIL TRADE, TOTAL	1.37	1.39	1.40	1.40	1.42	1.40	1.40	1.40	1.42	1.40	1.39	1.38
	TOTAL (EX. AUTO. GP)	1.31	1.34	1.34	1.35	1.36	1.35	1.35	1.34	1.35	1.35	1.34	1.33
	DURABLE GOODS, TOTAL	1.95	1.92	1.97	1.95	1.98	1.97	1.99	1.99	2.07	2.02	1.99	1.93
52	BLDG. MAT., HDWR., GARDEN SUPPLY, MOBILE HOMES	2.16	2.13	2.16	2.16	2.17	2.16	2.20	2.21	2.25	2.32	2.23	2.16
55	AUTOMOTIVE DEALERS	1.61	1.57	1.63	1.60	1.63	1.61	1.62	1.63	1.72	1.63	1.60	1.55
57	FURNITURE, H. FURN., EQUIP	2.33	2.33	2.36	2.36	2.39	2.39	2.40	2.38	2.44	2.44	2.43	2.36
	NONDURABLE GOODS, TOTAL	1.09	1.12	1.12	1.12	1.13	1.12	1.11	1.11	1.11	1.10	1.09	1.09
53	GEN. MDSE. GROUP STORES	2.03	2.05	2.07	2.09	2.20	2.10	2.10	2.07	2.07	2.03	2.00	2.06
531	DEPT. STORES	1.87	1.89	1.90	1.91	2.02	1.90	1.91	1.87	1.86	1.83	1.81	1.88
54	FOOD STORES	0.67	0.69	0.68	0.68	0.68	0.68	0.68	0.68	0.68	0.68	0.70	0.68
56	APPAREL & ACCESS. STRS	2.34	2.27	2.34	2.34	2.35	2.32	2.29	2.32	2.33	2.29	2.29	2.28

Appendix A. Measures of Sampling Variability

Table A-1. Estimated Range of Sampling Variability of Retail Sales, by Kind of Business

(Based on sales estimates not adjusted for seasonal variations, holiday, and trading-day differences)

SIC code	Kind of business	Final estimates	
		Range	Median
	Retail trade, total	0.7-1.0	0.8
	Total (excluding automotive group)	0.8-0.9	0.8
	Durable goods, total	1.5-1.8	1.6
52	Building materials, hardware, garden supply, and mobil home dealers	4.1-6.7	4.7
521,3,5	Building materials and hardware stores	4.9-7.7	5.5
521,3	Building materials and supply stores	5.9-9.6	6.6
523	Paint, glass, wallpaper stores*	(S)	(S)
525	Hardware stores	4.7-9.5	4.9
55 ex. 554	Automotive dealers	1.8-2.1	2.0
551,2,5,6,7,9	Motor vehicle and miscellaneous automotive dealers	1.8-2.2	2.1
551,2	Motor vehicle dealers	1.8-2.1	1.9
551	Motor vehicle dealers (franchised)	1.7-2.1	2.0
553	Auto and home supply stores	4.5-6.0	5.4
57	Furniture, home furnishings, and equipment stores	2.3-2.8	2.6
571	Furniture and home furnishings stores	2.5-2.9	2.7
5712	Furniture stores	3.6-4.3	3.7
5713	Floor coverings stores*	(S)	(S)
5722,32	Household appliance, radio, and television stores	4.7-5.9	5.5
5722	Household appliance stores	5.9-7.7	7.4
5732	Radio and television ostores*	(S)	(S)
5733	Music stores*	(S)	(S)
5941	Sporting goods stores and bicycle shops*	(S)	(S)
5942	Book stores*	(S)	(S)
5944	Jewelery stores	3.6-4.9	4.0
5946	Camera, photographic supplies stores*	(S)	(S)
5999(pt.)	Optical goods stores*	(S)	(S)
	Nondurable goods, total	0.7-0.8	0.7
53	General merchandise group stores	0.4-0.7	0.5
531,9	Department stores and misc. gen. merchandise stores	0.4-0.7	0.5
531	Department stores	0.0-0.0	0.0
539	Miscellaneous general merchandise stores	3.4-5.2	4.3
533	Variety stores	2.8-3.6	3.3
54	Food stores	1.4-1.8	1.5
541	Grocery stores	1.4-1.6	1.6
542	Meat and fish (seafood) markets*	(S)	(S)
543	Fruit stores, vegetable markets*	(S)	(S)
544	Candy, nut, confectionery stores*	(S)	(S)
546	Retail bakeries	7.7-9.4	8.3
554	Gasoline service stations	1.8-2.3	2.1
56	Apparel and accessory stores	1.8-2.6	2.1
561	Men's, boys' clothing and furnishings stores	3.1-5.6	3.8
562,3,8	Women's clothing, specialty stores, furriers	2.2-3.5	2.6
562	Women's ready-to-wear stores	2.2-3.7	2.7
565	Family clothing stores	3.0-4.1	3.7
566	Shoe stores	3.1-4.0	3.2
58	Eating and drinking places	1.7-2.1	1.8
5812	Eating places	2.0-2.4	2.1
5812 (pt.)	Restaurants, lunchrooms, cafeterias	2.6-3.9	2.9
5812 (pt.)	Refreshment places	3.2-4.0	3.7
5813	Drinking places (alcoholic beverages)	4.5-5.0	4.8
591	Drug stores and proprietary stores	1.7-1.8	1.7
592	Liquor stores	3.9-4.5	4.4
5943	Stationery stores*	(S)	(S)
596	Nonstore retailers[1]	6.5-9.3	7.9
5961(pt.)	Mail-order (department store merchandise)	0.2-2.1	0.4
598	Fuel and ice dealers*	(S)	(S)
5983	Fuel oil dealers*	(S)	(S)
53,56,57,594	GAF, total[2]	0.7-1.0	0.9

S The coefficients of variation for these kinds of business exceed publication standards.

[1]Includes establishments primarily selling merchandise through coin-operated vending machines, by house-to-house canvass, and from mail order.

[2]GAF represents stores which specialize in department store types of merchandise.

NOTE: The ranges of sampling variability shown above for the preliminary and final estimates are based on sales estimates unadjusted for seasonal variations, holiday, and trading-day differences for the data months of July 1985-January 1986.

Table A-2. Estimated Sampling Variability of Inventories, by Kind of Business

(Based on inventories estimates not adjusted for seasonal variations)

SIC code	Kind of business	Dollar volume inventories estimates	Ratio of 2 consecutive months	SIC code	Kind of business	Dollar volume inventories estimates	Ratio of 2 consecutive months
	Retail trade, total	1.2	0.4		Nondurable goods, total	1.3	0.5
	Durable goods, total	2.0	0.7	53	General merchandise group stores	1.7	0.7
52	Building materials, hardware, garden supply, and mobile home dealers	6.5	0.9		Department stores	1.4	0.8
55	Automotive dealers	2.7	1.0	54	Food stores	2.4	0.5
57	Furniture, home furnishings, equipment dealers	3.8	1.4	56	Apparel and accessory stores	4.7	1.4

NOTE: The median coefficients of variation shown above are based on inventories estimates for the months, October, November, and December 1985.

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